

Organ Plays at 9, 11 and 5:20  
Chimes at Noon

WANAMAKER'S

Store Opens at 9

WANAMAKER'S

Store Closes at 5:30

WANAMAKER'S

WEATHER  
Unsettled

# Tomorrow a Sale of 10,000 Pieces of Bedroom Furniture at 25 Per Cent Less Than Market Prices

## No Man Can Live Safely or Wisely a Haphazard Life

He should know himself and put to use every faculty he possesses, establishing right relations to the affairs of life, and at the end of each day count up his doings and be able to hold his own self-respect.

It is a pity to be only sensible about ordinary affairs and next door to insensibility about higher concerns.

The game is worth a candle well lit and trimmed.

[Signed]

*John Wanamaker*

November 21, 1921.

## A Pearl Necklace Would Be Many Women's Choice

Providing they were asked to select the Christmas present they most wanted. The finest Oriental pearl necklaces with beautifully matched pearls are \$3000, \$3400, \$4300, \$4500, \$5500 and \$6000. We do not believe their duplicates at these prices can be found.

(Main Floor)

## This Is a Great Year for Young Women's Topcoats

Seems as if young women must be buying two and three coats each this year, the number that go out of this Young Women's Store daily.

For tomorrow comes a new collection. Big, all-enveloping, luxurious coats and coat-wraps, of finest duvetyns and bolivias, beautifully lined, and generally finished with fur—beaver, squirrel or wolf. Some are un-furred, for those who already have furs to wear with them.

The colors are malay, moulton, caravan and tortoise-shell brown, navy, Sorrento and black. They are all new models, with many distinctive touches. The sizes are 14 to 20. And the prices \$80 to \$165.

Materials and style in all make them worth far more than \$10 or \$15 to the young woman who finds her need answered among them. Sizes 14 to 20.

(Second Floor)

## A Little Sale of Young Women's Dresses—\$10 and \$15

Dresses of Canton crepe, velveteen, taffeta, tricollette, satin, Georgette crepe and a few of tricotine. In black, navy and brown, mostly. Many were originally of much higher price. Some have been reduced before. A few need a little freshening. Materials and style in all make them worth far more than \$10 or \$15 to the young woman who finds her need answered among them. Sizes 14 to 20.

(Second Floor)

## Nothing More Fashionable Than Handsome Black Coatings

We might add to that, however, by saying that all the finest black coatings have a soft, silky finish and they are so supple in weave that they fall into the most graceful folds.

Bolivias are especially liked. From \$6 to \$12 a yard in price. Montagnacs are \$10 a yard. Duvetyns in all-wool, \$8 a yard. Duvetyns in silk-and-wool, \$7.50, \$12 and \$14 a yard. Velours, \$5 to \$4 a yard.

(First Floor)

## The Christmas Boxes Are Ready for Gift Silks

Which is just another way of saying that the silks themselves here, every kind and color anybody could want, and they are going to be an even more welcome gift than usual.

For one thing, silks are more fashionable than almost any other fabric for the new gowns. For another—the much lower prices this Christmas have placed even the finest silks within the reach of almost everybody.

(First Floor)

## The Handkerchief Shop Grows Larger for Christmas

Otherwise there would not be half enough room to show all the many delightful gift handkerchiefs that are here.

Never before have we had such a wonderful assortment of handkerchiefs and never before such beautiful ones! That is saying a great deal, as many good people can testify to.

One can go through the entire list of one's friends and find a different and most acceptable handkerchief for them all from the youngest child up to the grandparents. And it is safe to say that in these days everybody likes to receive handkerchiefs.

Starting with a twelve and a half cent linen handkerchief, the best of its kind we have found, there is everything up to the colorful Liberty silk handkerchiefs from London, the sturdy Irish linen handkerchiefs and the sheer hand-spun French handkerchiefs, the finest of all. The top price is \$150 for a real Duchess lace handkerchief fit for a queen.

(Main Floor)

## Corsets for the New Gowns

No matter how soft and "unfinished" the present fashionable gown may look, you may be sure it has a very carefully selected corset underneath—or it wouldn't be a success!

Two or three good low models for average and full figures are these:

A pink broche with low top, long skirt with insertions in front and waist boning, price \$19.

A topless of pink broche with embroidered elastic long skirt, \$13.

A model for large women desiring a corset with a low top, but greater height in the back to keep the flesh flat. These are heavily lined and made of pink broche; price \$14; extra sizes, \$15.

(Third Floor)

## Children's Everyday Dresses

Sturdy little affairs of girthing and chambray, saten, and occasionally cotton crepe, in about all the colors there are—plaid, checked and plaided. As a rule they are long-sleeved, but some are elbow length, and some of them are made with bloomers. White collars and cuffs, smocking, hand stitching, little frills, are used to relieve them from any unchildlike severity, and their prices are \$2.50 to \$7.50. Sizes two to six years.

(Third Floor)

## A Tailored Dress and Cape Costume

will be made to measure by the Custom Tailoring Bureau for \$65. The material is an all-wool heather mixture in light and dark colorings. The dress is smartly tailored and the cloak to match is practically seven-eighths length.

Tailored suits in correct coat and skirt models are made to measure of imported or domestic tweeds and homespuns for \$65, and of tricotine and Poret twills for \$85.

Topcoats of soft wool bolivia are tailored to order, finely lined and finished, for \$100.

Nurses' uniforms, capes and graduation dresses made to measure at very reasonable prices.

(Second Floor)



## Distinctive New Wraps in the Fur Salons

A graceful coat-wrap of lustrous Hudson seal (dyed muskrat) is lined with turquoise-and-silver brocade, banded with black velvet. Priced \$725.

A short coat-wrap of the same beautiful and lustrous fur, with wide bell sleeves, has a choker collar of natural black muskrat and a loose girdele of black-and-gold braid with long ball ends. Price, \$400.

In the new fitted-waist and flared-skirt fashion is a long coat of gray kid, with taupe squirrel collar and silver gray brocade lining. Price, \$425.

(Second Floor)

A rich and conservative model in a long coat of Hudson seal with great collar and cuffs of glossy black lynx. Priced \$850.

A full rippling wrap of Hudson seal (dyed muskrat) with kolinsky-bordered collar and lining of vivid burnt orange and brown is \$750.

In a novel three-quarter wrap of natural black muskrat the skins are beautifully worked to form a vertical satin-striped effect, and the little wrap is really elegant with its broad fan-shaped sleeves, its standing beaver collar and its lemon brocade lining. Priced \$400.

## Women's Warm Fur-Trimmed Coats Hurry in for Thanksgiving

It is high time, too, for every woman will want her Winter coat ready for this day and the cold days following after.

There are good, comfortably warm coats with fur collars for almost any amount one wants, but some new arrivals go far toward being the prettiest coats to be found anywhere for their prices.

They are made of very warm silky-finished bolivia in navy, brown or black with large round collar and deep cuffs of beaver at \$250.

(First Floor)

## What a Wonderful Sale of Hosiery and Underwear!

Where else would you find \$242,000 worth of hosiery and Winter underwear for all members of the family put on sale at this season for \$121,000? So that every one can get all he or she needs at average half price.

Tens of thousands of pair of silk and wool stockings for women which will be entirely suitable for gifts. To say nothing of the other hosiery.

Thousands of pieces of good Winter underwear for men, women and children.

Women's stockings at 50c to \$2.25 a pair.

(West Aisle)

Men's half hose at 12 1/2c to \$1.75 a pair.

(Main Floor)

Children's hosiery at 12 1/2c to 35c a pair.

(First Floor)

Women's underwear at 65c to \$3.75 a garment.

(East Aisle)

Men's underwear at 25c to \$1.75 a garment.

(Main Floor)

Children's underwear at 35c to \$1 a garment.

(First Floor)

## A New Folding Umbrella That Is Practical

This is the most compact, light-weight and easily adjusted folding umbrella yet devised for men's or women's use.

It folds small enough to carry in a traveling or overnight bag. It opens in a minute into an umbrella of normal shape and proportions.

Just straighten the metal rod, unbutton the tape, and it's ready for rain.

For men or women. In cotton, \$5. In silk-and-cotton, \$7.50. In all-silk, \$10 to \$18. The women's silk ones are in all colors, with fashionable handles.

Fine gifts for people who travel by train or automobile.

(Main Floor)

## Those Nippon China Dinner Sets at Half

Their number is becoming less and less, so this is the last word we shall have to say about them.

All are sets of 106 pieces, of real Nippon china, in a choice of five decorations.

Three patterns are now lowered to \$45 a set. Another pattern is \$47.50 a set, and a third \$50 a set.

(Fourth Floor)

## Low-Priced Luggage for the Thanksgiving Trip

No need to let the family see you are still carrying that worn old bag or suitcase.

For \$9 you can get a good black cowhide traveling bag, leather lined, in the most popular size, 18 inch.

Or for \$9.75 a sturdy tan cowhide suitcase, well made with reinforced corners and straps and fabric lining. This in 24-inch size.

If a woman wants to travel more luxuriously she can get a fitted case of black long-grain cowhide and moire lining for \$22.50 with ten white celluloid fittings, and for \$25 with amber or shell-finish celluloid fittings.

(Main Floor)

## Madeira Linen Luncheon Sets at \$6.75

Each set comprises thirteen pieces, including six tumbler doilies, six plate doilies and a centerpiece, all pieces hand-embroidered and hand-scalloped in the careful and excellent fashion of the Madeira Island needle-workers.

The linen, of course, is pure linen, and the price is especially attractive, \$6.75 a set.

(First Floor)

## New Books

"Variations," by James G. Huneker; price \$2. This collection of essays presents the critic at his best, a discriminating judge of music, art and letters.

"Gods," by Shaw Desmond; \$2. Ireland is the background of this book and we can easily see why her people love her.

(Main Floor)

Coming suddenly and unlooked for, the sale of such a quantity of bedroom furniture at this season will set many persons wondering just what kind of furniture this is.

We can tell them that no furniture made in America that we know of has so proven its title to the description of "FURNITURE THAT THE PEOPLE WANT."

It deserves that description not only because of the quantity of it that we sell regularly from year to year, but especially because the persistent demand for it is due to recognized merit.

Precisely, it is furniture of the low-priced and medium-priced kind, and it is made here in Philadelphia by a manufacturer whose specialty it is to put quality and character and all the essentials of desirableness into furniture of the kind that suits the greater number of good, moderately circumstanced homes.

The experience of years has proven that in this field he is supreme.

He was willing to sell us 10,000 pieces of bedroom furniture for us to sell at 25 per cent less than the same goods regularly sell for on our floors.

The goods are here and the sale begins tomorrow.

Straw enamel decorated suit, four pieces; bureau, full-size bed, chiffonier, triple-mirror toilet table, \$172.

Queen Anne suit in American walnut or mahogany, five pieces; bureau, twin beds, chiffonette, triple mirror toilet table, \$364.

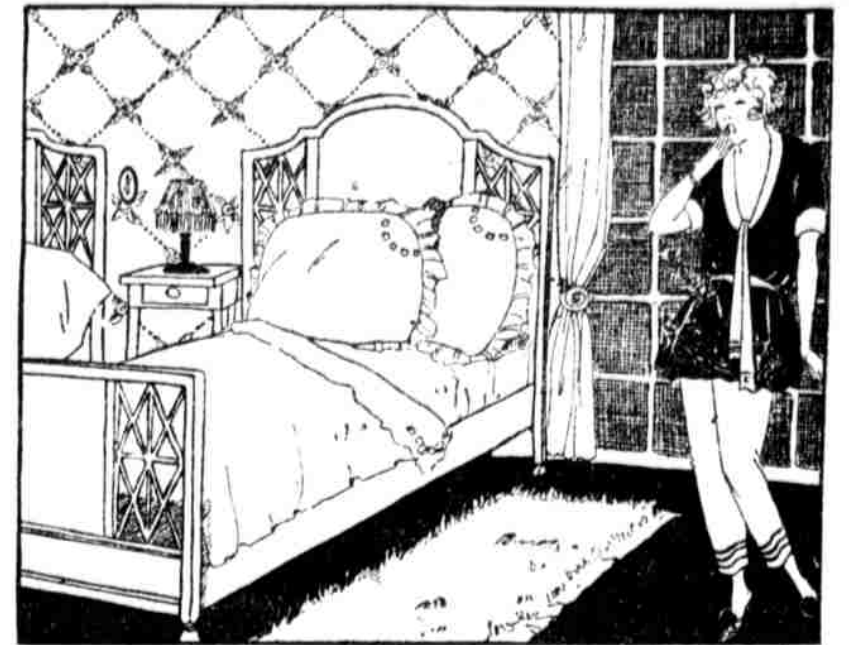
Louis XVI ivory enamel antique-finish suit, five pieces; bureau with 50-inch

top, chiffonier, full-size bed, triple mirror toilet table, desk table, \$413.

Sheraton-style suit in mahogany with satinwood inlay decorations, four pieces; bureau, twin beds, triple-mirror toilet table and chiffonier, \$395.

Colonial style suit, five pieces; bureau, chiffonier, triple-mirror toilet table, twin beds, \$379.

(Sixth Floor)



## Details and Particulars:

Walnut, mahogany, enamels and oak in various colors.

Sheraton, Colonial, Louis XVI, Queen Anne, Adam styles and their variants.

Suits of four pieces as low as \$110—an achievement.

Hand-decorated suits for guest rooms, children's rooms or for special schemes of decoration.

Many pieces purposely left unfinished so that you can have them done any way you desire.

Adam style bedroom suit, five pieces; bureau, chiffonier, triple-mirror toilet table, twin beds, \$214.

Black enamel suit, five pieces; bureau, chiffonier, toilet table and twin beds, \$156.

Clothes chests of quartered oak in golden finish, with five wide trays, double doors, Colonial style, \$45.

(Sixth Floor)

Golden oak, double panel door wardrobe, \$54.

Chest of drawers, 52 inches wide, five large and two small drawers, quartered oak in golden finish, \$63.50.

Chest of drawers, 30 inches wide, four large and two small drawers, golden oak, \$35.

## Lower Prices on Men's Silk Dressing Gowns

With just two exceptions, every one of the fine imported silk house gowns for men has been lowered in price. As these beautiful and luxurious garments are high in favor as gifts for men, this generous price revision means a great deal.

The new prices are anywhere from \$15 to \$25 less than they have been and often represent a still greater saving from the original markings.

Among the gowns are rich, heavy silks in Persian and floral patterns; pongee and other light-weight silks and silk corduroy.

Many a good man will get a much handsomer dressing gown this year than otherwise.

(Main Floor)

## A Man Needs a Derby From Now On

There are many occasions on which this more formal hat looks more in keeping than a soft hat.

Some men will want to buy new derby hats for Thanksgiving Day and they know that they will find the widest range of correct shapes at Wanamaker's.

American-made derby hats, \$4 and \$5.

Redleaf London and other imported derby hats, \$7 and \$8.

(Main Floor)

## Men's High Brogues of Scotch Grain Calfskin

Just the sort of smart, heavy shoes that well-dressed young men will wear to the Thanksgiving game.

They may be had in either black or tan, with roomy yet shapely toes, perforated toe caps, white shanks and low broad heels.

Price, \$13.50 a pair.

(Main Floor)

## We Take No Chances With Phonograph Values—Therefore You Take None!

If a phonograph is purchased here, that settles the question of its caliber once and for all.

Whether it is the smallest table model or the most magnificent console in the display, whether it goes as low in price as \$25 or as high as \$1500, it is a fine, serviceable, efficient musical instrument, fully guaranteed in both its interior and exterior construction—in a word.

"As Good as They Make Them"

Our business in serving you is to bring in the good instruments and keep out the inferior ones with which the market threatens to be flooded.

The four famous and trustworthy makes of phonographs shown here are:

**Brunswick  
Cheney**

**Sonora  
Victrola**

(Second Floor)