## \$700,000 FIRST JONT STOCK LAND BANK FORT WAYNE, INDIANA 51 $\frac{1}{2} \%$ Farm Loan Bonds


 The Unitd States Supreme Court co whiche hankt are uoder the unporvision ont the Federal Form Lasen Board ecurrity of the bond. sin deposited with the Registrar of the Farm Loan









 farm lando have $a$ high nand very yable value.


 PRICE: $101 \frac{1}{2}$ AND INTEREST Yielding $5.30 \%$ ot the Callable Date; or $\mathbf{5 . 4 0} \%$ if they run to maturity

BROOKE, STOKES \& CO.


All the bonds of this Bank now available for delivery having
been sold, this advertisement appears as a matter of record only.


At the meeting of this company's stockholders held on March 17th, 1812 , Mr. Joseph Ball, who had been acting as President of the society since December 2., 1809, was
formally elected to that office in the newly chartered Company.
Mr. Ball was born in 1752, Berks County, Pennsylvania. Beginning his business career as manager of the iron works at Batsto, Burlington County, New Jersey, became a Director of the Bank of the tnited Satates in
1791 , and was an original member of the board of the 1791, and was an original member of the board of the
Insurance Company of North America, of which he was elected President in 1798.
Mr. Ball served as President of the Pennsylvania Company for only a brief period, retiring June 17, 1812, but the
work which he began has been continued by his successors in office, and the Company today, as in the days of in office, and the company, todny, as in the days or experience to such Philadelphians as may wish to use them.
every trust company and banking service
The Pennsylvania Company Trust and Safe Deposit Company BROAD STREET OFFICE
Chetuat and Juniper Streess $\quad$ CHARTERED 517 Chestnut S

NEW YORK BONDS

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 Rnamk
$\frac{\text { Financial Briefs }}{\text { Hha }}$


## New Issue

## \$4,000,000

## Charcoal Iron Company of America

8\% Ten-Year (Closed) First Mortgage Gold Bonds<br>Due November 1, 1931<br>Semi-annual interest (May 1 and November 1) payable in gold at the Bankers Trust Company, New York City. Coupon bonds registerable as to principal oniy. Denominations $\$ 500$ and $\$ 1,000$. Interest payable withat deduction for any normal income tax deductable at the source, in so far as it is tawfal, not in excess of two per cent. The Company will remit the Pennsylvania four mills tax  bankers trust company, new york, Trustee

BUSINESS: Charcoal Iron Company of America is the largest producer of charcoal iron in the
United States, which product is required in the United States, which product is required in the
manufacture of automobile cylinders. and all kinds of superior castings and machinery.
The Company is the largest producer of wood alcohol in the United States. It is a by-prod.
uct. resulting from uct. resulting from operations, and is therefore The Company is the largest
The Company is the largest producer of acetate
of lime in the United States. This is the from which aceetic acid is derived, and is used in the textile industry an
drugs, dyes, white lead,
An enviable trade position has been established by the distribution, through selling agencies, of
its trade-marked products to hundreds of satisfied customers over a period of years. The iron prod ucts are distributed through the firm of Roger Brown \& Co; the entire output of wood alcoho
is taken by the United States Industrial Alcoho Company and lits subsidiaries: and the production of acetate of lime is taken by $W \mathrm{~m}$. Sr. Gray \&
Company. The lumber produced is sold direct to the trade.
PROPERTY: The Company owns in fee hard wood timberlands particularly suitable for the
purpose of its business, totalling over 190.000 acres in northern Michigan, also a 21 -year lease
on a large ore body in Cogebic County. Mich on a large ore body in Gogebic County. Michi-
gan, being with regard to raw materials in a gan, being with regard to raw materiarn in th
otronger position than any similar concern country, and making the Company entirely inde
pendent of outside influences in the manufactur ing end of the business. The waste of the forests is used in the production of charcoal. which is conversion of wood into charcoal that alcohol and acetate of limegrine produced. OTher prop-
erty of the Company consists of standard gauge railroads, boats, docks,
EARNINGS: The net earnings of the Company
which are available for the purposes of this first
mortgage issue prior to Federal Taxes and re erves for depletion of forests and depreciation of properties 1920 the five fiscal years ending Decem
ber 31.192 , have avaged $\$ 1.321 .475 .13$ or Ser FOUR TIMES THE MAXIMUM INTERMORTGAGE BONDS. Likewise the FIRS ings available for the fiscal yeaz ending Decem ess conditions, were $\$ 882,703.38$. Present busiress conditions, which are steadily improving. orders, amounting to over $\$ 3,175,000$, at present manufacturing costs, should show a profit

ASSETS: The Company's hardwood timberlands and ore lease could not be duplicated, and in any
event mot for $\$ 4.651,000$, the value placed upon them by expert appraisers. In addition, the value of the chemical plants and furnaces has been pacets at $\$ 7.600 .000$. which, along with current
assets. makes a total of $\$ 14.544,349$. 35 , or more than $33 / 4$ times total issue of these first mortgage The to
3.059 certified by Price. Waterhouse A. Cncing in cas 1.03, of which amount $\$ 483.076 .85$ only cash. While the total current liabilities are to 1 , after having charged off al! losses resulting from inventory at cost or market., whichever was tc. which shows the on account of shut-downs, etc., which shows the financial condition of the MANACEMENT M
MANAGEMENT: Management of the Company of highest standing and credit in the industry The close connection between the Company and the United States Industrial Alcohol Co.. Rogers. Brown \& Co.. and Wm. S. Gray \& Co.. brings to
it the added benefit of their knowledge of the
proper distribution of the Company's products. PURPOSE: The purpose of this issue is to retire all outstanding indebtedness, current and fixe
and to provide additional working capital.


Price $98^{1 / 2}$ and interest, to yield about $8.25^{\circ}$
P. W. Chapman \& Co. 15 Broadway 112 So. La Salle St New York

