

Wealthy Men

The Wilson Estate

The Trustees

## PUBLIC AUCTION SALE

The Pronerties
S. E. COR. CHESTNUT AND 15 TH STS.

1016-18 CHESTNUT STREET
25-27 SOUTH 8TH STREET
Wednesday, December 7, 1921, at Noon AT THE REAL ESTATE SALESROOMS,
1519-21 CHESTNUT ST, PHILADELPHIA

SAMUEL T. FREEMAN \& CO., Auctioneers 1519-21 CHESTNUT ST.

Philadelphia


## Coal Producers Can Only Tell You About the Mine Price

T N this series of advertisements the producers have told you what it costs to mine Lanthracite and prepare it for market. It has been shown that of the dollar received by the mine owner 65 cents goes for wages, 15 cents for supplies, leaving 20 cents for insurance, taxes, depreciation, uninsurable risks and profits.

The profits per ton have been stated; namely, what remains out of a "margin" of 60 cents per ton after paying selling expenses, taxes and interest.

This was accompanied by the statement that the operator is fortunate whose margin approximates 60 cents a ton. Only a few exceed it, most of them make less and many are today operating at a loss.

A third advertisement set forth the actual figures of an average cost mine, as follows: labor per ton, $\$ 3.92$; materials, $\$ 1.05$; insurance, taxes etc., 58 cents; total, $\$ 5.55$-a cost applying alike to coal selling at the mine for $\$ 7.50$ a ton or more, and to the small by-product sizes of coal selling as low as $\$ 1.50$ a ton.

As the average received by the producer for his total tonnage was $\$ 6.15$, and the cost $\$ 5.55$, it was again shown in this way that the average mine
owner's margin was about 60 cents. owner's margin was about 60 cents.

All these facts relate to mine prices and mine costs. They are the only factors in the situation or which the producers are responsible.
Retail prices have not been discussed in these talks with the public because the producers had no first-hand knowledge of them, and no statement they could make would cover all the factors governing prices in different places.

Retail prices are not the same in different ommunities, because freight rates, local conditions and dealers' costs vary greatly.
The explanation of the difference between the mine price and the retail price of anthracite can be given by your coal dealer.

Ask him, for this explanation, and we believe a frank and satisfactory reply will be forthcoming.


