## People Do Not Have to Buy to Be Welcome in This Store

## "You Are Quite Right, Madame"

$$
\begin{aligned}
& \text { There is not a boiler or steam engine furnace } \\
& \text { anywhere under the roof of this building. Sa fey is } \\
& \text { the first consideration. The outside of the building } \\
& \text { in its strength, straightforwardness and simplicity } \\
& \text { represents fairly what is going on inside of it in the } \\
& \text { daily transaction of business. } \\
& \text { We do no wholesale business and therefore have } \\
& \text { no feft-vers to dispose of at retail, nor do we share } \\
& \text { our purchases with other stores in this or other cities. } \\
& \text { The united power of the old A. .T. Stewart Store } \\
& \text { in New York with our Philadelphia Store in making } \\
& \text { large purchases is everywhere recognized abroad } \\
& \text { and elsewhere. } \\
& \text { We take the same pleasure in the visits of people } \\
& \text { whether they come to see or to buy. } \\
& \text { [Signed] }
\end{aligned}
$$



A Group of Lovely Hats Have Had Their Prices Clipped They are among the siderable saving.
prettiest of all that have prettiest of all that have A Wanamaker hat
been $\$ 15$ to $\$ 35$. always spells distinction; The reductions vary, and when it spells econbut in each instance the omy also it is well worth new price means a con-

Women's and Girls'
Tailored Suits to Tailored Suits to
Measure for $\$ 65$ The Custom Tailoring Eure is taking orders for women's a girths' tailored suits of imported or
domestic tweeds and homespuns,
med to measure with the remade to measure with the re-
aired number of fittings, at 865. Tailored suits of Poiret twill
or tricotine are made to measure
for 885 . for
A variety of models are offered
for selection, and materials and
workmanship are of the best.

## Corsets for

Dancing
Always they are made of pink
satin a similar dainty material,
mind usually they are very light.
An . R. girdle with An L. R. girdle with a very
dorms skirt and elastic under the
time 83 . Another, slightly
linger .



This Walking Shoe
Will Step Out Will Step Out Proudly

$\$ 20$ or $\$ 28$ Buys an Exceptionally Good Dress in the Young Women's Store Now


The tricotines include several models in fine quality and good style.
All are exceptional quality at this price.
The same is true of every dress in the $\$ 28$ group. They are ricotines and Cant crepes, in black or colors, made in a number
really charming fashions, and all intended to sell for much more.


Handkerchief Specials for Men and Women


Emerson
Likened a Man to a Waltham Watch


Navy Blue Satin de Chine, $\$ 2.50$ a Yard A silk that is used in a great
many ways this Winter and that
is particularly popular in this color.
This is a fine all -silk weave,
Th inches wide, and. owing to a
special purchase, it is marked at
this very moderate price.

## Hand-Made <br> Cluny Laces <br>  <br> As to Veilings for the New Hats <br>  <br> Prices for either are from $\$$ to $\$ 1.50$ a yard Mun <br> Sateen Bloomers <br> 

## Good, Warm

Sweaters


A Great Collection of Travelers Requisites

Linen Luncheon Sets of Exceptional Merit at \$3
seen, the scalloping is lock
stitched with a buttonhole eeg
and guaranteed not to ravel
pull out when laundered.
The thread is of the best qual.
it and will not turn yellow in
Each s. set consists of 13 piece
including six tumbler doilies
Each set consists of 13 pieces
including six tumbler doilies
ix plate doilies and a center
piece to mater

## A Good Rough-and-Ready Overcoat for Young Men

## From a manufacturer who specializes in clothing for college and prep

 school men we have received some mighty smart double-breasted ulsterettes.These coats are designed with two chief ends in view, one to look well and the other to give unusual service. They are the kind of garments a chap can "rough it" in and yet they will not look the worse for wear. Some of them have roo linings at all, not even sleeve linings.

These are all belted overcoats in rough cheviots and in browns, grays and heather mixtures.

Prices, $\$ 28$ to $\$ 35$.
Men's LightWeight Cotton Flannel Shirts for $\$ 3.50$
And mighty good shirt tor the price.


Men, Here Are More of Those Wonderful 65c Neckties
The fees made of shore tends of silks that



Silk-Plated Half Hose for 50 c a Pair
Called silk-plated because they are silk making a good-looking sock that is extremely durable.
These are in two-color combinations of black combined with white, green, navy, tan and purple.
Sizes, $91 / 2$ to $111 /$.
$\$ 1$ a pair for full-fashioned silk halfhose, "seconds," in black and colors and all
sizes. Would be double or more if first grade.

There Is No Better Shoe for Conservative Men shoe of heavy black Viking calfskin. It is a
style that has always been popular and style that has always been popular and
always will be, because of its neat appear-


New Shipment of Men's London Overcoats
(In the London Shop) coats in light and medium weights and Plenty of the single-breasted Aintrees, the For those who prefer raglan coats there here are both single and double breasted
 $1{ }^{2}$


Put a Wanamaker O
on Your Boy

B ${ }^{\text {RADS }}$ candestintick from
$\square$



Great New Replenishment of Wool Quilts





The China Store Sparkles With New Goods-All Fine Gifts
The particularly gift-like groups of goods in the China Store have been handsomely replenished by new arrivals from overseas, and selections are now especially large, diversified and satisfying.


