

The Woman's Exchange

Organ Plays at 9, 11 and 4:45 Chimes at Noon

WANAMAKER'S

DOWN STAIRS STORE

WANAMAKER'S

WEATHER Unsettled

What a Fine Array of Women's New Winter Coats at \$25 Wanamaker's Down Stairs Store



\$25

\$25

\$25

Polo Coats, \$18.75 and \$20

Both in sports length and lined throughout with silk. \$18.75 coat has raglan shoulders; \$20 has regulation tailored shoulders and an inverted pleat down the back.

A Harlem Costume
To the Editor of Woman's Page:
Dear Madam—In an fourteen years old and will be fifteen next April. I go to school from 12:30 to 4:30 o'clock. I would like to get a job for mornings on Saturdays. Could you tell me where to go for this? Would I have to have working papers?

Is it proper for a girl to ask a boy to get somewhere on a Sunday afternoon? What should a girl say when a boy asks her to a good time, even if she will have a good time, even if she does not dance very well.

A Great Man Said This
To the Editor of Woman's Page:
Dear Madam—Kindly tell me the originator of the saying: "You can fool all of the people some of the time, some of the people all of the time, but you can't fool all of the people all of the time."

Her Weight Is Correct
To the Editor of Woman's Page:
Dear Madam—I am a girl of fourteen years and I weigh 110 pounds and am four feet eleven inches in height. Please tell me how much I should weigh for my age and how tall ought I to be.

Friday
cat what you wish you'll sleep like a top on your Never Stretch mattress

JUST RECEIVED
A Small Shipment of Imported BEAD TAPESTRIES
Head—Head & Wool—and Wool Germantown Novelty Shop

HAT FRAMES
The largest assortment of Hat Frames in Philadelphia

HAND KNITTING YARN
Pure Worsted Hand-knitting Yarn Heavy Yarns Shetland Floss

Society Ladies Adopt New Hair Curling Method
Since the introduction of the aluminum method in this country, it has become quite "the proper thing" among society women.

The finest butter in America!
Louella
57c lb
At all our Stores

Sale of Gloves for School Children Many Warm Gloves Half Price

Some are even less than half price, and it is on only a few gloves that the savings do not amount to well over a third. Included are sample wool gloves and gauntlets and a clearaway of warm-lined gloves and gauntlets.

Those in charge of children's institutions, as well as parents of large families, will do well to take advantage of this sale. It is difficult to get large lots of children's gloves at low prices. Savings as great as these are most unusual.

Wool Gloves and Leather Gauntlets at 35c
Fleece-lined leather gauntlets are in tan, gray and black, and will fit small children of about 4 to 6 years.

3 Splendid Groups at 50c
Tan and gray suede gloves are fleece lined for children of 6 to 12 years. (Imagine fleece-lined suede gloves at this price!)

Babies' brushed wool mittens are in gray and white. Long Skating Gloves in Large Sizes, 85c
Great for all outdoor sports! These thick, warm, knitted wool gloves (many brushed wool) reach to the elbow, and plenty of women, as well as girls and boys, will be glad to get them! Various colors.

2 Other Fine Groups at 85c
Children's tan leather mittens with fur tops are fleece lined.

Fleece-Lined, Strap-Wrist Leather Gloves, \$1
Tan, brown and black leather gloves with strap wrists and warm fleece linings will fit children of 8 to 14 years.

Junior Girls' Good Brown Coats at \$20

The simple and very practical model is sketched. It is cut with raglan shoulders, slot pockets, a narrow crossed belt and a convertible collar. Sizes 14 to 16 years. Coats for Miss 6-to-10 Years
Oh, these are the coats that she will like for they have collars of beautifully soft nutria or natural opossum! The materials, too, are soft, being velour or broadcloth. All are lined throughout and some are shirred from yokes, \$16.75, \$18.50 to \$29.

A Serge Skirt With a Pongee Waist, \$8.50
The navy blue skirt is pleated and the pongee bodice is detachable so that it can be washed as often as you please. Sizes 8 to 14 years.

Specials in Desirable Jersey Frocks, \$6.75 and \$7.50
\$6.75 for wool jersey dresses in brown or henna with collars, cuffs and pipings of red leather. Sizes 8 to 14 years.

Boys' Mackinaws, \$12
Such fine, warm, all-wool coats as they are, in a dozen or more large plaid patterns. All made of real, heavy mackinaw cloth of the kind that the cold does not penetrate easily.

Gay Pleated Skirts, Special, \$7.25
A "find" for women or girls wanting unusually fine skirts to wear with separate coats. These are lovely stripes and plaids in pretty browns, blues, grays, tans, etc., mostly of prunella.

Flannelet Kimonos, \$2.50
In the Extra-Size Shop
Flowered designs in lavender, gray, pink and blue with a soft fleecing over the surface. Sizes 46 to 52.

Crepe de Chine Chemises \$3.85
Tailored models or lace ones of excellent pink crepe. Sizes 46 to 52.

Delightful Beaded Bags, \$1.85 to \$10
Really pretty bags at \$1.85 and most attractive designs and colorings up to \$10—when have beaded bags been so interesting and low in price!

Pink Silk Underwear \$1, \$2.65 and \$3.85
Dainty pink satin camisoles, prettily hemstitched, \$1.

Children's Furs
White coney sets, \$8 to \$9. White coney muffs, \$1.50 and \$3.50.

Other Animal Scarfs \$7.50 to \$37.50
Natural opossum, \$7.50 to \$15. Fitch, \$12.50 to \$30.

2000 Women's Corsets Low-Priced at \$1
Clearaway of our broken sizes in girdles, topless, medium and well-boned corsets in coutil or cotton broadcote.

A Bright Girdle Now Finishes the Straight-Line Frock

Girdles are in and women are hastening to choose suitable ones for all their dresses. The woman of today has rediscovered the grace of the girdle and it is now distinctly fashionable.

Colorful girdles are made of bits of celluloid and metal, many with metal links; others are entirely of metal in interesting designs.

Chinchilla Coats for Little Boys and Girls
Three good models are here at \$10.50, \$12.50 and \$14, fully lined and interlined.

Inexpensive Jersey Frocks Youthful and Charming
One and two piece dresses are made in the very popular Peter Pan style with collar and cuffs of linen or leather.

Velveteen Frocks, \$12
Made in the same youthful two-piece style with a Peter Pan collar and pipings of white leather.

800 Women's Dresses Special \$7.50, \$10 and \$15

An important group of cloth dresses of serge, tricotine, Poiret twill, velour and some silk dresses of crepe de chine and Canton crepe.

A New Canton Crepe Frock With an Overblouse, \$16.75
The frock is of navy blue, the sleeves of henna Georgette and the embroidery, which forms a very wide band on the chemise overblouse, is done in gray and henna silk.

Unusually Heavy Crepe de Chine in These New Blouses, \$5.85

White, flesh and navy blue, all made of crepe de chine in a quality that we haven't seen in many a day.

French Veilings Decidedly Smart and Only 65c Yard
Very fine mesh with tiny chenille dots may be had in black, brown, navy, taupe and twelve or fifteen combinations of colors.

Charming Made Veils, \$1 to \$3.50
Fashion's latest ideas in the square or oblong veils that women want now.

Gingham House Dresses, \$2

In the comfortable one-piece style called Billie Burke by many women. These are in plain pink or blue or in two-tone stripes and plaids, the latter with embroidered white collars.

REAL Winter coats every one! Snug enough to give protection against Winter winds.

Every coat is lined throughout with silk and many are interlined. Fully two-thirds of them have fur collars and some have fur cuffs—decidedly unusual at \$25.

Another, with fur collar and cuffs, has the very new blouse back.

Also some smart polo coats, lined with silk. It's a wonderfully good collection of new Winter coats for women of all types and ages.

At \$39 to \$58.50
There are luxurious coats with deep collars of Australian opossum, nutria, taupe wolf, mole and raccoon.

Handsome wraps, capes and coats of beautiful soft materials are deeply collared with fur and often elaborately embroidered.

"Brr! My Overcoat!"

"But, James, you can't wear that old one! You said last year that you would surely get one this year!"

How many men put off getting overcoats until this year—wisely, too, for overcoat prices are surely down and materials are better.

All-Wool Overcoats at \$25 to \$38.50
They're coats for a regular man, as men say! Good-looking, warm ulsterettes, are half belted or have belts all the way around.

All-Wool Winter Suits Special at \$20 and \$34.50
Sizes 34 to 42 in two groups of suits that will repay investigation.

Men's 80-Count Percalé Shirts, \$1.50
Every man who wants good-looking striped shirts will want to see these.

Men's Special Half Hose
Silk-and-wool mixtures, 85c pair. All-wool full-fashioned hose, 85c pair.

Remarkable 35c Neckties, Sir
Four-in-hands in good-looking stripes and figures.

Center Aisle Opportunities

Gayly Becoming Hats \$2, \$3.50, \$3.85
A veritable medley of pretty, bright colors!

Strap-Wrist Capeskin Gloves \$2.25
No style is so popular, for these gloves are heavy enough to be comfortable and long enough to protect wrists from Winter winds.

Women's Kidskin Gloves \$1.75
2-lap gloves, with oversewn seams and Paris-point backs.

Women's Chamoi Lisle Gloves, 50c
Imported gloves of this very good quality chamoi lisle.

Women's All-Silk Stockings \$2.25
Very slight irregularities in the weaving force us to call them "seconds" and sell them away under the price of "firsts" of the same make.

Made Veils, 55c
Chenille dots, velvet dots, silk embroidery or silk fringe made up in many different washes offer one of the most attractive collections we have seen.

Flowered Flannelet Bloomers, 50c
Pink ones with blue flowers, finished with blue stitching.

East Aisle
2000 Women's Corsets Low-Priced at \$1



Charm of Color and Line in New \$5 Hats

Velvets, muvings and felts—all three kinds of hats are here and the variety of shapes and trimmings is practically unlimited.

Girls' Beaver Hats, \$3 to \$6
Good beaver hats for girls of 6 years up to girls in their teens are in black, brown, heaver and blue.

Women's Fine Sample Suits \$38.50 \$47.50

The finest and most beautiful suits we have ever had at anything like these prices.

Women's Wool Sweaters Tuxedo Coat Style, \$3.50
A style that is equally good for woman, young woman or school girls.

Sports Scarfs of Imported Mohair, \$5.75
The scarfs are beautiful! Of that soft, silky alpaca wool in the camel's-hair color that is so much asked for in scarfs.