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Dated July 1, 1921

Due July 1, 1936

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From a letter of Mr. Christian Bahnsen, President of the Company, we summarize as follows:

The issuing corporation was established in 1905, its product now having a high reputation and well established market. The Company's annual sales for the past 5 years have averaged \$8,549,300, or over 300% of its annual gross sales for the first 5 years' operation.

The bonds are secured by closed first mortgage upon the Company's plant, comprising 40 acres of land owned in fee, upon which are located 11 acres of one and two story buildings, of modern mill construction type, with all essential machinery and improvements for the production of worsted yarns. Such fixed assets, in an appraisal as of January 31, 1921, are given a reproduction value, less depreciation, of \$4,408,517, or substantially 3 times the total bond issue.

The Company's balance sheet as of March 31, 1921, after giving effect to the proceeds of the bond issue and the recent acquisition of an interest in Gera Mills, shows net current assets of \$1,993,928, equivalent to \$1,329 for each \$1,000 bond of the present issue. Net tangible assets, in accordance with such balance sheet, after substituting the appraised for book value, of the Company's fixed assets, may be stated as \$7,207,446, equivalent to \$4,805 for each \$1,000 bond of

For the past 15 years the Company's average annual net earnings, after depreciation and taxes and all expenses, other than bonuses to officers and directors on profit sharing basis, are stated as \$594,000, or substantially 5 times maximum interest requirement of the bond issue. For the 5 year period, 1917-1921, such average annual net earnings are stated as \$1,223,839, or over 10 times maximum interest requirement.

A semi-annual sinking fund is provided sufficient to retire \$100,000 of bonds annually at 105 and accrued interest; bonds to be purchased if obtainable at not to exceed 105 and accrued in erest, and in any event \$50,000 principal amount of bonds to be retired each year, either by purchase up to redemption price of 110 and accrued interest, or by call.

> Appraisal by Ford, Bacon & Davis, Engineers.
>
> Audits by Haskins & Sells, Certified Public Accountants Legal opinions by Pam & Hurd, Chicago, and Rushmore, Bisbee & Stern, New York.

Offered for subscription when, as and if issued and accepted by us, for delivery in form of temporary bonds or interim receipts on or about August 22, 1921 at,

100 AND ACCRUED INTEREST, TO YIELD 8%

Central Trust Company of Illinois, Chicago, Ill. Elston Allyn & Company, Chicago, Ill. Pistell Trubee & Company, Buffalo, N.Y.

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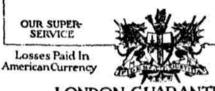
But there is no use in regrets now, for things that have gone by. There's more to come-in losses as well as profitsprovided you are still in business and extending credits.

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To provide detailed and exact information relative to railroads and their securities we have had a force of engineers engaged in compiling and keeping up to date an analysis which may be of great assistance to you in the selection of investments, or to obtain a report on your holdings. We can tell you which of the railroad bonds is best at today's prices and returns the highest yield with unquestioned safety. We shall be glad to consult with you.

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#### New York Bonds [SALES IN \$1000]

2....55 1....554 lene'l Electra 2....864 Toodyear Tire

Reading Co 44

S.... 69 % Rep Chile rets 2.... 98

5.... 774 loodyear Tir 1.... 774 & Rub'r 8a Atch Topeka & 6.... 1014

8 Fe cv 4s 1.... 70 Atch T & S Fe

Aria dv 4 167

2.... 79% Coast L cit

ct 6%\* 1.... 101 1.... 101

1.... 26%

Balt & Ohlo cv

1.... 85 %

B & O P L E

1.... 85 1/4 Bell Telephone

of Pa 78
1... 104 %
Beth S 58 36
1... 77 %
1... 77 %
Bkn Edi Co us

1.... 89 Bkn Edi D 7s G Nth Rwy 7s

103 %

1.... 42 % S L 4 ½ s 1.... 42 5..... 65

3...73\( \) 3....42\( \) San Antonio & \)
1...73\( \) Ill Central fd \( \) A P Rly 48 \( \)
Cerro de Pasco \( \) 1...76\( \) 1...62\( \) Copper 58 \( \) Ill Cen'l 48 '53 \( \) 2....62\( \) 4

5. . . . 87¼ 2 . . . 76½ C B & Q 6½s lowa Cent'i 4s 2 . . . 101 1 . . . . 40 2 . . . 101 Jap Govt 1sts

2 (sale) 58 1.... 3.... 58 3.... Chicago & Nth 2....

& Nwn 61/28 3....

1 U Sta 4 4 5 5 85 4 1

2...08% 1 lai R 5a 37 3...08% 2 80 3...08% 2 80 3...08% 2 80

1.... 64 1.... 36 City Zurich 8s No Pacific 4s

ona'd Gas 7. 7

4... 101 ½ Mor's & C 4 ½ 3... 101 ½ 5... 75 1... 101 ½ Cuban A S 8s 1...

ct A 58 1... 58 1... 101 N Y Cent' 4\* 1... 100½ 2 2... 78¼ 1... 100½ N Y Cti en 4s

Dei, & R. G. 44 3, 1924 5 644 N. YR Light H. Den & R. 1924 3 704 L. 85

1.... 62 % N 18 De Canadi 2.... 94 V 5.... 92 % 1... 94 92 % 1... 94

W Union 4 48

100% 1.... 55

W'n gm sta 1.... 101% d..... 4..... 74 K Belg'm rets fhird Ave

2 Nwn 6 %s 3 100 % 2 81 % 2 101 1 100 % Hewater On 6(sale) 100 % 1 100 % Co ct 6 %s hi Rws 5s Kingdom Den 5 04

hi Rwys 5s Kingdom Den-1 04% 1 01% 2 95 1 04 1 101% 1 05 R I & P fd 2 101% 1 05 1 67% 5 101% 7 85% 1 67% 1 101% 1 85% 1 67% 1 101% 1 85% 1 67% 1 85% 1 77 1 67% 1 85% 1 77 1 67% 1 85% 5 81% 1 81% 5 81% 1 85% 5 81% 1 81%

1.... 47 1.... 77 4 17 K of G of Local City of Bergen Lehigh Val 6s & I'd 1022 pss.

3 9874 2 6074 U K of G Bri 3 9575 Mkt St Ry 1st & I'd 1929 5 9875 4 6 935 1 80 Cty Chris's 8 Mex Petr'n 8s 2 80

4.... 74% Arg'e Rep'e as 1.... 70

THE STREET N Pacific R 6s 8.... 101 ¼ 7.... 101 Nth B Pwc 5s "While conditions are still far below normal, information received from our 78% correspondents in all parts of the country indicates steady and widespread improvement," says Henry D. Tudor, president of the Commonwea'th Finance Corporation, of New York, "I have been on an extended trip into the West, and everywhere I found a pleasing A 8 & R R 1 1 ... 92% Car Co 8s

2 ... 78% 1 ... 92 5 1 ... 95

1 ... 78% 1 ... 98 5 ... 95

1 ... 78% 1 ... 98 5 ... 95

1 ... 78% 1 ... 42% 2 3 ... 86% atmosphere of returning optimism. This atmosphere of returning optimism atmosphere particularly is noticeable in Philadelphia. Labor is showing a gratifying willingness to co-operate with capital, and, as a result, there is a general confidence that conditions will R R 5s general confidence that conditions will

87% return to normal in the early future. 1 ... 87% return to normal in the early future. s... 99% were expected to is greatly helping.
The Commonwealth Finance Corpora-90 % building construction taking an upward turn." tion is argely interested in building operations, and it is pleasing to find

GOSSIP OF

One of Many Groundless Rumors A few days ago a report was freely circulated on the Street that the paper of a well-known steel company, which not many years ago was controlled by Philadelphia interests, was being hawked the paper of this year. This corporation went through a period of extreme depression from September 1, 1920, to March of this year. 4 (sale) 98% \$5,000,000.

Under the circumstances. as one bank official said yesterday, it had no occasion to borrow at the moment, and would not be compelled to do so until things get much more active than they are now in the steel trade. than they are now in the steel trade.

Quite a number, unable to overcome the terrible disappointment and loss of stockholder:
"Answering yours of the -

am very sorry that it was necessary to facturing part of the business as well defer our dividend action on the common as in financial position. stock, but, as you know, business con-ditions change rapidly, and our industry was hit rather hard the early part this year, as is evidenced by the fact valued its real estate, plants and equip-that all the large companies have dement at \$254,363,653, a figure which that all the large companies have de-ferred dividends on common or preferred.

stock or both, It is up to our managestock or both, and dividend paying the state of the sta

Officials of railroads operating east from Chicago and St. Louis report little change in conditions the last week. The shipments from the iron and steel century have not increased to any extent. ters have not increased to any extent. 101 Jap Govt 1sts 4... 91% and building materials are moving in 101% 1... 86% 1... 83
101% 1ap Gov'nt 4\* So'n Pactic to 101% 1... 83
101% 1ap Gov'nt 4\* So'n Pactic to 101% 1... 83 

## Financial Briefs

K Belg'm 7 kg | 1 103 kg | 4 101 kg | Switz'd Con 88 | 4 101 kg | 1 100 kg | berture dividends of \$0,468.551, equivalent to \$1 cents a share earned on the outstanding 29.528.790 shares of common stock of ne par value, and \$58.000 of \$100 par stock, after allowing for the conversion of the latter on the basis of ten for one. This compares with surplus of \$32.504.064, or \$1.00 to shares of the unsatisfactory outlook graned on the 19.518.885 shares of no par common stock in the corresponding period of 1920.

Mexican Eng'e 4 22-32. The industrial list had a confused appearance with trial list had a confused appearance.

The average price of the twenty active industrials declined 0.73 per cent yesterday to 60.02, while the twenty retiroads advanced 0.10 per cent, to 71.97 Government withdrawals from the Federal Reserve banks today will amount to \$120.

1 (sale) \$1%
CK of C Brit bold. The covernment with pay out \$157.

2 08%
CW of C Brit bold. The covernment will pay out \$157.

300,000 in Treasury maturities. Of this New York district's share will be \$50.000.

art-Warner Speedometer Corparation reports profits after expenses and depreciation but before Federal taxes of \$652.873 equivalent to \$1.88 a share earned on the 473.327 shares of capital stock of no par value.

virtually a bookkeeping affair

The Loft. Inc. report for the six menths ended June 30, shows net profits after the liberty 3d 414 s., 57.74 S7.60 S7.82 Vic Notes 304 s., 59.76 S7.82 Vic Notes 304 s., 59.76 S7.82 Vic Notes 304 s., 59.76 S7.72 Vic Notes 404 s., 59.76 S7.72 Vic Notes 404 s., 59.76 S7.72 Vic Notes 404 s., 59.76 S7.70 S7.

crease, \$3.73,381.

German marks declined to \$.0110, touching the lowest flaure since January 28, 1920 when marks sold at \$.0101. This weakness commanded from Lendon, where Builties 20, 2010,

A petition is being creulated on the floor of the New York Stock Exchange to close the exchange the Saturday preciding Later Cleveland Illehmand Allanta Chicago.

The New York Stock Exchange has admitted to the list of American Adrivatural Chemical Company \$80,000,000 flood flood for the refunding mortgage 7 by per cent sinking fund has stricken from the list interim levelpts for same.

The Utah committee representing the \$50,-100,000 Stock Growers' Pinance Corporation of Chicago, has received applications for loans of \$600,000 from stockholders of Utah and south and eastern Idaho. Raw Sugar Market Easier

# **GENERAL MOTORS**

Report Shows \$14,551,516 for Quarter Which Ended June 30

## BIG GAIN IN THREE MONTHS

New York, Aug. 16 .- The General Motors Corporation reporting yesterday to New York Stock Exchange for the six months ended June 30 through Pierre S. du Pont, president, shows earnings equivalent to 32 cents a share on 20,528,790 shares of \$10 par value. working capital position in excess of \$120,000,000, of which nearly \$50,000, 000 is cash, and a striking gain in

Philadelphia interests, was being hawked around without finding takers. An investigation of this fanciful story not only proved the story entirely a mental the concern practically had no paper outstanding. On the contrary, in one of the several institutions in which it has deposits, it has a balance of over \$1,000,000. Another had nearly the same amount. While the more active account of the company is held in New York, 1834 it is reasonably certain it had a comfortable working balance of over \$5,000,000. \$5,000,000.

Like most of the other steel corporations, the operations of its mills have been reduced to the lowest minimum since reduced to \$62,808,250.

### Figures Show Improvement The significant improvement achieved

Poor Crumbs of Comfort

The multitude of dividend omissions and reductions the last six months has caused a lamentable amount of suffering, especially among the smaller investors.

Quite a number, unable to overcome the terrible disappointment and loss of the customers.

the terrible disappointment and loss of income, have written to the management \$117.510,000, the company has set up 1. 100% 1. 74
1. 100% 1. 73% 1. 73% 1. 73% 1. 73% 1. 73% 2. 71% St L Sow'n en thud & Man to 1. 60 1. 65% 1. 66% 2. 67% 2. 66% 2. 67% 2. 67% 2. 66% 2. 67% 2. 67% 2. 67% 2. 66% 2. 67% 2. attention to improvement in the manu

> Valued Plant at \$254,363,653 General Motors Corporation June 30

C & O cv 44.8 III Cent'l 64.8 1... 984 stock or both. It is up to our managetained by J. J. Raskob, chairman of the seab'd A L 48 1... 100 5

corporation's books, basing the praisal on reproductive costs as of June 1921, less depreciation accrued. This

London, Aug. 16 .- Oil shares, whi

irregular, had a weaker undertone of the stock exchange today. Steel Transnort and Trading was 4 27-32, an Mexican Eag'e 4 23-32. The indus

they sagged. Dollar descriptions were quiet but firm in sympathy with New York exchange. Argentine rails scored a good upturn on reinstatement of hold ings by professionals. Changes in the gilt edged list were narrow and main-French loans were steady, following

Paris, but were without feature. The Kaffir department displayed firmness, but quotations did not move far from the previous close. The attendance is the house remained small and the markets generally were quiet and irregular

Today's Range in Liberty Bonds

Liberty 316s ... 88.76 88.76 Liberty 2d 4s ... 87.74 87.60 87.60 Liberty 1st 4148 87.74 87.82 87.82 Liberty 2d 4448 87.74 87.60 87.70

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Trade Quiet on Paris Bourse



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# PHILADELPHIA'S PART IN THE DEVELOPMENT OF THE LOCOMOTIVE

It should be a matter of great satisfaction to every Philadelphian that whenever any reference is made of the history of motive power, the work of Matthias W. Baldwin is invariably mentioned. It was here in Philadelphia nearly alnest years ago that the steam locometive was demonstrated to be practical. It is therefore natural that the locomotives of today, bearing the name of the Founder of these Works, should be known as the "Standard of Excellence." The Baldwin Locomotive Works

New York Stock Broker Assigns

Paris, Aur 16.—Trading was very quiet the Bourse today. Three per cent reples trances 50 centimes; exchange on London, frances 16 centimes; 5 per cent loan, frances 45 centimes. The deliar was que et 12 frances 58 centimes.

New York, Aus. 16 — Harry Feischhorn, a stock broker of 20 Broad street, has maden assignment in the Supreme Court for the berefit of his creditors. Edward J. Dowling and Max Reich.