					COLUMN COLUMN	AUGUST 9, 1921		The second second second second second	
How to Grade	MIDDAY SPLURGE	NEW YORK STO	CK EXCH	ANGE TRANSA	CTIONS	CURB COAL ISSUES			
Investments	IN RAIL SHARES	Sales in S 300 Ajax Rubber 2315	1:30 Net Low P. M. Chge. 8 23 1/2 23 1/2 + 1/2 3	nies in i 1990 a Mexican Petroleum pf1001/2	Low P. M. Char. 104 14 104 14 - 15	IN BETTER DEMAND	Bad Del	ot Losses	
A BOOKLET that tells	IN NAIL SHAKES	4809 Alaska Juneau G M 1½ 260 4 Allfed Chem & Dye. 37% 360 7 Allfed Chem & Dye. 37% 360 4 Allfed Chem & Dye. 30%	136 11/2 - 14 37 37 - 36 86 86 3856 3036 - 36	600 1.60 Middle States Corp 11/2 709 Midvale Steel 24% 100 Minn & St Louis 11% 390 Missouri Pacific 20%	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$			ost Now!	
how to grade and classify investments in regard to their safety-	Trading Touched Low Level for	369 12 Am Car & Fdy	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	100 Missouri Pacific pf 39/2 100 Montgomery Ward 175 100 National Acme 14/2	1756 1796 - 56 1412 1412 + 56	Steady Buying of Glen Alden. Farrell Moves Up-Mines			
A booklet that explains	Year and Was Mean- ingless	1709 6 Am Locomotive 85 1760 Am Safety Razor 4 280 Am Smeit & Ref 35%	84 1/2 84 1/2 - 1 4 4 35 1/4 35 1/4	100 7 National Biscuit	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Without Change	and wholesalers sho	ould protect their re-	
the first principles of in- vesting money in plain	New York, Aug. 9It was another dull day in the stock market, but what	1980 7 Am Sugar Ref 67 ½ 469 7 Am Sugar Ref 88% 100 8 Am Sumatra 48% 100 6 Am Sumatra 73%	88% 88% + 1/8 1	1000 5 New York Central 71/2 1400 . New York N H & H 17 100 1 New York Ont & W 17/2	17 17 + **	New York, Aug. 9The price move- ments on the New York Curb market		sources against abnormal, unforeseen credit losses, that time is certainly right now!	
Such is our booklet,	it lacked in breadth and activity it more than made up in strength. The lifeless character of the trading can be better	1300 9 Am Tel & Tel 105/5 400 12 Am Tobacco 133 % 300 12 Am Tobacco B 143 %	23 14 123 14 93 14 123 14 + 14	800 7 Northern Pacific 77 % 100 8 Otia Elevator 58 100 . Otia Steel 10 %	7614 7612 + 12 89 88	were irregular today with some issues showing a rallying tendency from low	More and more firms every day are reali- zing that they simply can't afford not to		
"Common Sense in In- vesting Money". It will	appreciated from the fact that during the first hour, usually the busiest period of the day, the turnover was barely	4709 7 Am Woolen 7014 109 Am Zinc Lead & Smit 714 1300 Anaconda Copper 3374	30 78 07 78 78 78	100 Pacific Devel Corp 9% 200 6 Pacific Gas & Elec 55 000 Pacific Oll 55 000 Pacific Oll 55 000 Pacific Oll 56/2 500 Pacific Oll 57/4 500 6 Pan-Amer Petrol 57/4	55 55 - 14 3516 3516 - 12	levels that were reached yesterday. Conl stocks, as a group, were in better de- mand. Southern Coal and Iron reflecting	carry the American's Policy of Credit In- surance. This is the famous policy which		
be valuable to you. Write for it today, and specify	90,000 shares. This reflected a strict adherence to the waiting policy on the part of the professional trading con-	800 6 Atch Top & Santa Fe. 84% 100 5 Atch Top & S F pf. 79% 100 Atlantle Fruit 4% 400 Atla Guif & W I S S. 22%	7914 7914 - 16	500 6 Pan-Amer B 41 ½ 500 2 Pennaylvania R R 37 ½ 500 Penn Seaboard Steel 7 ½	41 41 - 1 8714 8716 + 16 784 786	steady, buying and again selling at 2% and 3, and Glen Alden Coal, in which	guarantees to prevent, else pay, bad debt losses beyond the normal. In any emer-		
BOOKLET 704-Q	tingent, reasons for which remained still unexplained. Once more the entropy division en- the stabilizing influence, and had the	490 Atl Gulf & W [S S pf 22]5 100 7 Atl Refining pf 107 800 8 Auto Sales Corp pf 3%	23 22 - 14 1 07 107 - 14 814 856 + 14	300 Peoples Gas Chicago 54% 500 Pere Marquette	5314 5436 + 114 1914 1956 + 15 7414 7415 - 154	there has been accumulation in evi- dence for some time, sold at 35 to 35%, possibly on buying by some of those	gency of credit acco	ounts, there is nothing	
W. STRAUS & CO	would be grounds for suspicions that	4345 7 Baldwin Locomotive. 77% 5 Bethlehem Steel B 51 309 8 Bethlehem Steel 8% pf 99	7846 7756 + 14 5916 5056 + 44 9512 9815 - 14	100 Phillips Pet 10 500 Pierce-Arrow Motor 14% 10 100 Pierce Oil	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	who had put out short line, of the stocks and are now approaching the period when deliveries must be made. Furrell	so strong or so safe. All we ask is an opportunity to lay the facts		
Stock Exchange Bldg., Phila. Telephone Spaver 5628	the renewed strength of the group was being adroitly employed to facilitate distribution in the industrial quarter. The alertness, however, with which	510 4 Baltimore & Ohio pf. 6115 100 Butte Copper & Zinc 414	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	100 8 Pierce Oli pf	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Coal was another strong feature, mov- ing up from 13 to 1312. The tone in other groups, however,	and figures before you. This won't obli- gate you one bit and it may open your		
39 years without loss to any investor	virtually all the rails, more especially the high grade issues, responded to re- newed demand, emphasized quite clearly		$\begin{array}{cccccccccccccccccccccccccccccccccccc$	100 8 Puliman 94% 200 . Punta Alegre Sugar. 29% 400 8 41 Rand Min Am Shares. 18	94% 94% 29% 38% - % 19 19 - %	was hardly steady and movements were without special importance. Swift & Co. sold at 98, and Libby, McNeill &	eyes to the wisest investment you could pos-		
rright 1021, by S. W. Straus & Co.	It was a much easier task to sell rather than to buy these particular issues. About the only definite explanation	1300 Central Leather 33% 100 6 Chandler Motors 40% 1000 Chicago Mil & St P 27% 500 Chicago Mil & St P pf 41%	2 Store 2 Stor	100 Ray Con Copper	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Libby was again traded in at 9 ¹ / ₄ . At- tention was attracted to Colombia Emerald because of increased offerings.	sibly make at this tim		
	for the revived interest other than re- nical conditions was the unofficial re- port of the Railroad Labor Beard hav-	530 8 Chicago Northwestern 671/2 1100 Chi R I & Pac 73 160 Chino Copper 73	66 67 - 114	400 Republic Motors 9 400 S.20 Royal Dutch N Y	51% 51% - %	on which it yielded to the new low record of 63c a share. Durant Motors held firm, with sales		rrs over \$10,000,000.00	
- A COR	ing reversed the decision regarding the ballot of the Pennsylvania Railroad em- ployes. The report was said to have	100		 100 St Louis San Fran pf. 37½ 100 St Louis Southwest 25% 100 St Louis Southwest pf 33½ 	25% 25% - 18 331/2 331/2	at 28%, but there were steady offer- ings again of Republic Tire, which sold at 35 cents a share. United Retail	OF NEW YORK	DIT INDEMNITY CO. E.M. TREAT. PRESIDENT	
SAFETY	been made by a high railroad official, but there was no confirmation of it from Washington.	807 Col Graphophone 4% 360 Col Graphophone pf., 18%	4% 4% 18 15 - 1	100 Santa Cecelia Sugar 2 200 Savage Arms 11% 300 Saxon Motor 6 500 Sears-Roebuck 66%	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Candy continued heavy, chiefly as a re- suit of the cutting in rates by candy makers, selling at 5½ and 5. British	W. J. Morphy,	Manager	
AND 7%	Nevertheless there was a brond de- mand for all the railroad stocks around midday. Great Northern preferred,	400 2.50 Cosden & Co 871/2	67 16 67 14 - 16 27 14 21 14	500 Sears-Roebuck 66 ½ 500 Seneca Cop Corp	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	American Tobacco was quiet, with small amount of business at 12. Cities Service common was the fea-	J. F. McFadder	n, General Agent ESTNUT ST.	
ment Trust Certificates of the Indiana Herbor Belt R. R. Co.	Northern Pacific, Canadian Pacific, Southern Pacific, New York Central, Reading, Chicago Northwestern, Louis-	709 4 Crucible Steel 56 800 2 Cuban Am Sugar 1812 900 Cuban Cane Sugar 10% 600 Cuban Cane Sugar 12%	15 16 15 12 + 14 10 10 + 14 3	100 Sloss-Sheffield 34 100 6 Southern Pacfile 78 600 Southern Rail 201/2	34 34 77 1/3 77 1/4 + 3/4 20 1/4 20 1/4 + 1/4	ture of the petroleum group, making a good rally from vesterday's low level. The bankers' certificates sold at 13 ¹ / ₄	Phone—Filbert 5502	Philadelphia, Pa.	
free semi ennually up to February, 1826, issued under he 'Philadelphia P an.'	ville and Nashville, Missouri Pacific preferred and Baltimore and Ohlo pre- ferred moved up 1 to 1% points.	400 Denver & Rio Gr pf 1%	1% 1% + 14 5912 5912 - 15	169 Southern Rwy pf. 46 h 809 7 Stand Oll of N J pf. 107% 100 Stromberg Carb 31 ¼	48% 46% - 14 107 107 - 14 30% 30% + 14	and the preferred shares at 44½. In- ternational Petroleum was traded in at 10% and 10% and Maracaibo at 20%.			
Secured by necessary locomo- tives and tenders, with a cash equity of 33%.	Otherwise the movement was mean- ingless and to some extent inconsistent with individual influences. American	6300 8 Famous Players L 51/2 899	93, 93, 14	100 7 Studebaker 78% 700 Superior Off Corp 4 300 Tenn Cop & Chem 7%		Simms Petroleum was steady, with sales at 6%. Mining stocks were actively traded			
The Company operates 107 miles of terminal track in the vicinity of Chicago. The capital stock of the rail-	Locomotive, for instance, in face of the remarkable good showing for the first half of the year, ran of a point.	3100 8 General Electric	10 % 10 % 64 84	200 3 Texas Co 33½ 630 Texas & Pacific 23¾ 200 1 Texas & Pac C & O 18¾	1816 1846	in, but without important change in their market position. INDUSTRIALS	D	T. C	
road is owned by 4 leading trunk line railroads.	Desultory short covering brought med- erate rallies in some of the industrial issues recently under pressure and drib- bling selling caused others to run off.	THUR THURSDAY OF DATA AND THE	29 2914 16 5834 5014 - 14 1	330 6 Tobacco Products 58% 100 7 Tobacco Products pf. 89 400 Trans Con Oil		Acme Coat High Low P M 1.30 High Low P M 95 95 95 Brit Am Tob coup 12 12 12	Pertinent Information		
Price to Yield 6.75% Nindly ask for Circular KS-32	A cancellation of more than half of yesterday's wild advance in sterling exchange revealed to what a large ex-	100 1 Hupp Motor Car 10% 100 60 Indiaboma Ref	1036 1036 - 56 256 256 - 56	200 10 Union Pacific 130 ½ 100 4 Union Pacific pf 6534 700 8 United Drug 54 800 6 United Fruit 105 ½	63 % 65 %	Com Finance ref. 635 18 45 Com Finance ref. 635 635 645 Durant Motors 255 284 284 Farrel Coal IR, 18 141	As a result of special analyses we have pre- pared circulars giving pertinent information on		
CASSATT & CO.	tont that movement had been of specu- lative origin. At the same time call money continued true at o per cent who	300 Inspiration Con Cop. 32% 200 Interb Con Corp. 3% 100 7 Int Harvester new. 73 100 6 Int Mar Marine pf. 44%	3% 3% 73 73	400 3 United Retail Stores. 62% 100 U S Express. 512 200 U S Food Products. 17%	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Gierr Alden Coal 354, 18 184, Libby McNeil 91, 94, 94, 94, National Leather 8 8 8 Perfection Tire 93 87 87	U. S. Steel Corp., No. 285 United Fruit, No. 295		
COMMERCIAL TRUST BLDG.	reports that the demand from the inst tertor for agricultural needs was in-	100 nIt Motortruck 2d pf. 5814	5514 5814 14 1 1312 1312 .	500 U S Ind Alcohol. 49 100 U S Realty & Imp. 49 800 U S Rubber. 521/6	45 10 45 14 + 14 49 49 - 14	Radio Com 13 51 51 Republic Tire Rub 25 55 Southern C & I 8 27 8 Swift International 98 95	Sears Roebuck, No. 305 Miami Copper, No. 315		
BALTIMORE-PITTSBURGH-SCRANTON	LOCAL TRADING	900 Invincible Oll Corp. 8½ 1900 Island Oll 3 200 Jewel Tep 9½	214 279 912 912 14 8	300 8 U S Rubber 1st pf		U S L & H	Endicott John	5	
	AT STANDSTILL	423 Kansas City Southern 234 1900 4 Kelly-Springfield Tire 417 390 Keystone T & R 127	41 4 41 4 12 12 1 18 4 14	100 7 U S Steel pf	461. 4674 - 16	Wayne Coal 14 18 18 West End Chem 62 62 62 STANDARD OILS	2.	e request by numler.	
Province of Alberta	Pennsylvania Failed to Re-	100 Laclede Gas of St L . 5514 100 3.50 Lehigh Valley	53)4 53)4 34 57 53	200 2.50 Weils Fargo Express. 58 100 Western Pacific 2334 500 Western Union 8345	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Stand Oil of Ind		CHMIDT & CO.	
Guaranteed Thirty Year 6% Bonds	spond to Flare Up in Other Rails	100 1 Loft Candy	H12 812	200 4 Westinghouse E & M. 4370 100 4 White Motor 32% 32% 100 White Oil Corp 8%	$\begin{array}{rrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrr$	Brazos Ol 70 70 Brazos Ol 1 1 1 Carlb Synd 44 44 44 Engineers Petrol 41 41 41 Gienrock Ol 83 86 88	PHILA 1323 Wa	DELPHIA	
sued by Lethbridge Northern Irrigation District	Local stocks showed litt'e life in to-		46% 46% + % 78 14	100 Willys-Overland 65 200 8 Woolworth F W. 112 18 100 Wright Aero	6% 6% ·································	Hudson Oli		550; Keyvtone, Race 4080 d Street, 319 Pifth Avenue	
Due May 1st. 1951 Principal and interest. payable in New York.	invis market and price changes were inconsequential. With the disposition to mark time in virtually all the lead		INALTATION	IDOCD FOREIGN	EXCHANGE	Meridan Pet 18 18 18 Mexico Oli 6 76 76 76 Salt Creek Prod 10 7 10 10 10 19			
he Government of the Prov- ce of Alberta has by endorse-	the local outlit was neither surveisin or unuctural. Trading was almost en-	Commodity Markets	INITATION	UNULY foreign exchange m	. 9.—The opening arket this morning	Simms Pet 6% <th< td=""><td></td><td>1</td></th<>		1	
ent provided for a full and un- ualified guarantee of the pay-	tirely perfunctory, withoutside interes at the lowest ebb witnessed in a long time.	Chicago, Nug. 9Wheat started with Sentember unchanged to app	N TAY ON I	THITTES discloses all the E siderably below last actions have affected	night's close. Re-	MINING Alaska Br Columbia. 55 35 35 Arizona Patagonia 57 57 57 Caledonia Mining. 10 9 9	Market news	OTHE	
ent of the principal and inter- t of these bonds.	svivania Railroad and which contensted	higher and December 1,c tolc higher, with scattered commission house buy-		Quotations were : Sterling cables 3.	67. demand 3.6645;	Candelarla Mining	summarized—for you	HELLARDANTED CA	
Price: 87.52 and interest	with recent sessions were considerably curtailed. The stock were considerably	ing and limited offerings. Receipts in-	Inilia H. Cadadan	Furning and long 7 00	hecks 7.89 ; Belgian	Eureka Croesus	12-page weekly-valuable		

