

Watch Your Profits!

A message to the automobile dealers, garages and accessory dealers in this city.

DROFIT is not in increase of business alone but in decrease of expense, in prompt collections, in proper pricing-in many other things that go on in business.

It's true in your business, in your kind of business-and there's one important side of it where we can help you.

We have a story to tell you-a brass tacks story with names, dates and figures. It's about increased profits in concerns in your own line of business through reduction in expense, in better collections, in proper buying, and in better business control.

Some remarkable things are being done in your industry and we want you to know it—that's all.

Give us fifteen minutes to show you the real business building steps you can take if you have the proper facts to build on. Then let us show you

how you can get these figures on a Burroughs Machine in a few minutes each day without any increase in your accounting overhead, and how this Burroughs Machine will actually pay its way in your business.

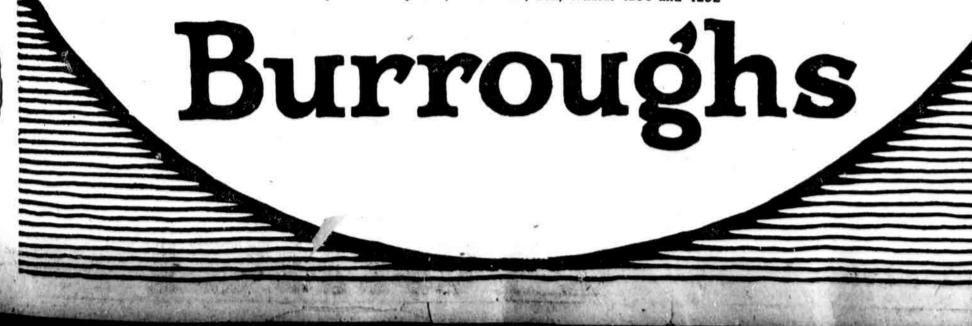
If it fits your business, you're going to benefit for life. If it doesn't, you've lost only a few minutes time in satisfying yourself once for all that you have made the right decision.

Many Burroughs Machines are sold now at prices as low as before the war. You can buy a Burroughs Adding Machine as low as \$130 a Bookkeeping Machine as low as \$550 -with small down-payment and on easy terms. Ask your Burroughs salesman why it will be to your financial advantage to buy this month.

Don't miss it. Call us on the telephone and our representative will see you at your convenience.

Burroughs Adding Machine Company

Philadelphia Office: 1122 Walnut Street Telephones: Keystone, Race 4039; Bell, Walnut 4291 and 4292



DUCED for the Sale; also that tens of thousands of dollars' worth of the choicest Furniture-close-out stocks and other special purchases-is in the Sale at reductions that astonish and delight our customers.

You expect to live with your Furniture a long time, and should buy it very carefully. That is why we repeatedly suggest-

> Don't buy without shopping; COMPARE QUALITY as well as **PRICE** before making your decision.

Here is a collection of beautiful Period Furniture which we believe to be the newest, best selected and most attractive generally, in this city to-day. Hundreds who have bought agree with this statement, and we advise those who need Furniture to BUY NOW, but to make careful investigation before buying.

NOTE-Those who do not wish to make full payment for Furniture at time of purchase may make arrangements with our DEFERRED PAYMENT OFFICE to extend the payments over y period of several months, according to amount of purchase. Strawlandige & Configer Particular, Third For Metal Heddenada and Bedding Fourth P.

All Men's and Young Men's Blue Serge Suits Are Now Reduced

E VERY Blue Serge Suit in our entire stock : Suite from the L entire stock : Suits from Hart. Schaffner & Marx. "Alco" Suits and Suits of other dependable makes. Single-breasted and double-

breasted styles, as smart or as con-servative as you could desire. \$31.50 Practically all sizes and proportions. This famous collection is

now assembled in three great price groups—every Suit at a reduction of remarkable character—\$23.50, \$38.50 \$31.50 and \$38.50

Palm Beach Suits, well-tailored-\$16.50 Mohair Suits, unusual value-\$18.50 Suits of Tropical-weight Worsteds, \$28.50

Black, navy, brown; also the natural Shantung shade in the lot. Straight-line, belted models, and in belted models on semi-fitting lines. Notched and shawl collars. Strawbridge & Colhier-

Toilet Water Special at 95c Four well-liked odors-Japanese Incense, Jess, Violet Sim-plicity and Garden of Allah-

Strawbridge & Cothler-Atsle 9 Centre

Black Silks Exceptional Values

Fashion says "Black": Sum-mer says "light-weight" - both qualities are combined in these Black Silks at exceptionally low prices:

Luons-dyed Black Habutai Silks, from \$1.25 to \$2.50 33-in, Pongees, \$1.10 to \$2.50

40-in. Crepes de Chine and Canton Crepes, \$2 to \$4.50 rammidge & rather - Asse fi Centre

Cowhide Traveling Bags, \$11.95

Worth One-third More Made in 5-piece style of heavy bordered leather in a handsome mahogany shade. Strong centre lock and two end catches. Handsewed frame, sheepskin lining. These are in the handy 18-inch size-\$11.95. Strumbridge & Contine - Aise S Contre

Men's Hats Half Price

If the Hat you bought early in the season is beginning to show signs of service-you can now secure a brand-new one at just half the early-season price: Straws-\$1.50 to \$4.50 Panamas-\$3.00 to \$7.50 Bangkoks-\$4.00 to \$6.00 Leghorns-\$3.00 to \$4.00

Strackforder & Cothler-

Tennis Racket Outfits at Special Prices

News of unusual interest to tennis players, whether beginners or experts-Sets at much less than regular prices. Each Set consists of Racket, Press, Cover and three Balla-Set with an Eureka Racket-\$6.50 Set with a Newport Racket-\$9.75 Set with Bancroft Racket_\$10

Strawbridge & Ciothier---Fourth Floor, Centre