Will Bumper Crops Make Business Better?

Will big crops selling at low prices make business good?
Will the farmer resume buying if his farm products continue to decline?
Certain conditions indicate that he will, others that he will not.
How will this affect business in general? Will it be revived soon?

Babson's Barometer Letter of July 27 contains definite answers to the above questions. It gives you the plain unbiased facts on the present situation. With these facts you can see what's ahead and govern yourself accordingly.

WRITE FOR COPY TODAY!

Copies are available for distribution to interested executives, gratis. Tear out the Memo—now—and hand it to your Secretary when you dictate the morning's mail.

Merely Ask for Bulletin 34T4

Roger W. **BABSON'S** Statistical Organization

Wellesley Hills, 82, Boston, Mass.
(Suburb of Boston)

The Largest Organization of Business Advisers in the World

CLIP OFF HERE

MEMO *for Your Secretary*

Write Roger W. Babson, founder of The Babson Statistical Organization, Wellesley Hills, Mass., as follows: Please send [ ] a copy of Bulletin 34T4 and booklet, *"Increasing Net Profits"*—gratis.

For Those Who Waited

to make sure that bond prices had reached bottom figures, we can but express our opinion that now is the proper time to purchase sound bonds before further advances in value occur.

General easing of money with the resulting increase in bond prices is each day moving the greatest opportunity further from your grasp.

As bond prices rise, the yield on the purchase price becomes less attractive.

We will gladly submit a selected list of bonds upon request.

Elkins, Morris & Co.
Land Title Bldg., Phila.
Members
New York & Phila. Stock Exchanges

Have *you* obtained the latest news?

Do you want to know about any change affecting your stocks?

To get latest news, you don't have to leave your desk. Telephone us and we will post you on the New York Curb Market stocks that interest you.

We will also send you our 12-page weekly, "Investor & Trader," containing *Special articles on Business and Market conditions and on specific stocks with price range.* Call, phone or write

Ask for TU-470.

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Keystone, Race 5861

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403 EQUITABLE BUILDING
Telephone: St. Paul 8451
Direct Private Wires
New York Chicago Boston Philadelphia
Pittsburgh Detroit Baltimore Cleveland

JONES & BAKER
Members New York Curb Market

Utah Copper

Its position, industrially, and possibilities, markets, wise are discussed in a special analysis we have just prepared.

Ask us to send you one. No obligation on your part.

MILTON HEIM & CO
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DETROIT UNITED RAILWAY
1st Mtge. coll. 8s
Due 1922 & 1941
Yield 8½% to 8.10%
Circular on request
PRATT, BREHM & CO.
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3D & CHESTNUT STS.
BANKERS
Successors to
SAILER & STEVENSON
Bonds and Stocks bought and sold
Members Phila. Stock Exchange

PARTNERSHIPS

NOTICE is hereby given that the partnership heretofore existing between Henry Folkman and Morris Goldenberg, trading as "Union Dress & Skirt Company" was dissolved by mutual consent on July 14th, 1921. All persons indebted to the said partnership will pay the same to Henry Folkman and all indebtedness due by the partnership will be paid by the said Henry Folkman, who will continue to conduct the business at the same address.
HENRY FOLKMAN,
MORRIS GOLDENBERG.

GEO. W. KENDRICK 3rd & CO.
Bankers
1431 WALNUT ST. PHILADELPHIA
Members N. Y. & Phila. Stock Exchs. Bell 6136

FINANCIAL

THE AMERICAN PIPE MANUFACTURING COMPANY 5% COLLATERAL TRUST CERTIFICATES, SERIES "E," DUE FEBRUARY 1, 1929.

American Pipe and Construction Company, having notified this Company of its intention to deposit on August 1, 1921, funds to cover Sinking Fund payments of February 1, 1918, to 1921, inclusive, notice is hereby given, pursuant to the terms of said Agreement dated February 1, 1909, $200,000 of said Certificates, numbered as below, have been drawn for payment at 102½% and accrued interest as of February 1, 1922, on which date the interest thereon will cease. Notice is hereby given to the holders of said Certificates of presenting the same for payment ON OR AFTER AUGUST 1, 1921, and receive payment therefore at 102½% and accrued interest to time of presentation.

One hundred thirty-five Certificates for $1000 each:

1	100	214	334	438	548	643	761	851
12	117	217	339	439	559	655	776	858
13	118	220	340	444	561	658	778	859
19	131	235	342	446	562	664	779	868
28	132	238	352	455	573	671	788	873
31	135	243	354	457	574	672	792	874
36	138	247	355	459	577	674	795	877
39	144	256	364	476	587	684	799	879
40	150	257	374	478	590	695	791	878
48	165	265	377	488	591	702	793	885
53	166	266	378	493	592	703	803	886
54	173	280	387	504	594	713	805	874
55	176	284	395	507	595	715	799	879
56	177	285	396	511	600	717	807	882
57	177	285	396	511	600	717	807	882
58	181	292	406	520	607	720	809	885
59	191	293	405	523	612	731	809	885
83	195	297	409	529	614	738	810	886
84	199	298	410	530	624	745	814	887
85	199	308	419	530	628	747	815	895
86	201	322	420	539	634	748	820	900
91	209	325	432	541	637	754	829	900

Forty Certificates for $500 each:

61	928	955	976	1001	1030	1055	1084	
62	932	959	984	1008	1032	1060	1071	
67	940	962	988	1011	1028	1064	1074	
74	941	963	989	1015	1027	1067	1073	
75	946	969	995	1028	1040	1066	1092	

Above Certificates with all unmatured coupons attached should be presented for payment at office of Trustee.

GIRARD TRUST COMPANY, Trustee
GEORGE H. STUART 3d, Treasurer
Philadelphia, Pa., July 26, 1921.

THE AMERICAN PIPE MANUFACTURING CO. 5% COLLATERAL TRUST CERTIFICATES, SERIES "A," DUE OCTOBER 1, 1927.

American Pipe and Construction Company having notified this Company of its intention to deposit on August 1, 1921, funds to cover Sinking Fund payments of October 1, 1918, to 1921, inclusive, notice is hereby given, pursuant to the terms of said Agreement dated October 1, 1907, $150,000 of said Certificates, numbered as below, have been drawn for payment at 102½% and accrued interest as of October 1, 1921, on which date interest thereon will cease. Notice is hereby given to the holders of said Certificates of presenting the same for payment ON OR AFTER AUGUST 1, 1921, and receive payment therefore at 102½% and accrued interest to time of presentation.

One hundred thirty-five Certificates for $1000 each:

5	110	229	335	448	540	658	748	857
9	116	231	345	450	561	662	754	858
16	115	236	348	465	568	675	761	872
22	123	238	358	472	577	693	767	873
26	128	238	358	474	577	694	768	874
37	141	253	368	487	592	698	780	874
43	149	262	377	496	600	704	790	877
44	147	277	375	497	601	707	791	877
52	157	277	394	513	614	713	806	880
57	187	279	397	520	624	715	814	881
58	189	287	401	521	631	718	825	887
61	190	288	402	524	632	719	835	887
62	197	311	424	536	637	730	839	890
69	204	316	433	537	642	737	841	896
75	209	325	437	545	647	745	849	899

Thirty Certificates for $500 each:

908	934	960	1014	1029	1053	1076	1093	
915	940	969	1017	1029	1058	1074	1094	
924	958	993	1018	1032	1059	1081		
927	960	998	1028	1041	1065	1085		

Above Certificates with all unmatured coupons attached should be presented for payment at office of Trustee.

GIRARD TRUST COMPANY, Trustee
GEORGE H. STUART 3d, Treasurer
Philadelphia, Pa., July 26, 1921.

NOTICE TO HOLDERS ROCKHILL COAL AND IRON CO. FIRST AND COLLATERAL TRUST MORTGAGE 6s.

Under the Sinking Fund provisions of the mortgage sealed proposals will be received until 3 P. M., **August 5, 1921**, at the office of The Pennsylvania Company for Insurances on Lives and Granting Annuities, Trustee, for the sale to it at the lowest price not exceeding 102 and accrued interest, of as many bonds as $48,131.15 will purchase. All proposals should be addressed to the undersigned.

THE PENNSYLVANIA COMPANY FOR INSURANCES ON LIVES AND GRANTING ANNUITIES, Trustee
517 Chestnut st., Philadelphia, Pa.
Proposals for Sinking Fund Rockhill Coal and Iron Co.

NOTICE TO HOLDERS OF LYKENS VALLEY LIGHT AND POWER CO. FIRST MORTGAGE BONDS—Under the Sinking Fund provisions of the mortgage sealed proposals will be received until 12 M. noon, **July 30, 1921**, at the **office of The Pennsylvania Company for Insurances on Lives and Granting Annuities**, Trustee, for the sale to it at the lowest price not exceeding 102½ and accrued interest, of as many bonds as $3220.50 will purchase. All proposals should be addressed to the undersigned.

THE PENNSYLVANIA COMPANY FOR INSURANCES ON LIVES AND GRANTING ANNUITIES, Trustee
517 Chestnut st., Philadelphia, Pa.
Proposals for Sinking Fund Lykens Valley Light and Power Co.

NOTICE—FREDERICK C. DORAN 6% FIRST MTGE. GOLD BONDS

Sealed proposals will be received at the office of the Trustee until **3 P. M., August 9, 1921**, for the sale of $28,000.00 par value of the above bonds at the lowest price not exceeding 102½ and accrued interest, to be applied under the terms of the mortgage for the Sinking Fund. The bonds accepted hereunder shall be presented to the Trustee for payment on September 1, 1921, after which date interest thereon shall cease.

All offers should be endorsed "Proposals for sale of Fredk. C. Doran 6% First Mtge. Bonds" and addressed to

THE PENNSYLVANIA COMPANY for Insurances on Lives and Granting Annuities, Trustee
517 Chestnut st., Phila., Pa.

TEMPLE COAL CO. First and Collateral Trust Mtge. 5% Sinking Fund Gold Bonds.

Under provisions of the mortgage, proposals will be received until **3 P. M., August 10, 1921**, at the office of The Pennsylvania Company for Insurances on Lives and Granting Annuities, Trustee, for the sale to it at the lowest price not exceeding 101 and accrued interest, of as many bonds as $108,235.28 will purchase. All offers should be addressed to the undersigned.

THE PENNSYLVANIA COMPANY
for Insurances on Lives and Granting Annuities, Trustee
517 Chestnut St., Phila., Pa.
Tenders for S. F. Temple Coal Co.

THE COMMONWEALTH TITLE INSURANCE AND TRUST COMPANY
Philadelphia, July 14, 1921.

The Directors have this day declared a quarterly dividend of **three per cent** (3%), free of State tax, payable **August 10, 1921**, to stockholders of record at the close of business July 30. Checks will be mailed.
JAMES V. ELLISON, Treasurer.

Proposals

THE BALTIMORE AND OHIO RAILROAD Company will sell on competitive bids to the highest bidder, **August 2, 1921, 12 o'clock noon**, fourteen cars of slack coal, approximately 716 gross tons. Same may be inspected by applying to agent, B. & O. R. R. Co., East Side, Philadelphia, Pa., between 9 A. M. and 4 P. M. All bids and communications must be addressed to R. T. Stevens, Freight Sales Agent, B. & O. R. R. Company, 181 South Howard street, Baltimore, Md., and to be received not later than 12 o'clock noon, August 2, 1921.

PROPOSALS WILL BE RECEIVED BY the Bureau of Supplies and Accounts, Navy Department, Washington, D. C., until 10 o'clock A. M., **Aug. 2, 1921** for delivering iron or steel nuts to the navy yard Philadelphia, Pa. Apply for proposals to the supply officer, navy yard Philadelphia, Pa., or to the Bureau of Supplies and Accounts. DAVID POTTER, Paymaster General of the Navy. 7-15-21.

SEALED PROPOSALS WILL BE OPENED by the Supt. of Lighthouses, Baltimore, Md., 2 P. M., **Aug. 16, 1921**, for furnishing and placing riprap at Choptank River Light Station, Md. Information on application.

GOSSIP OF THE STREET

Upward movement in railroad stocks is generally looked for after the legislation needed for the payment of railroad balances in cash is enacted by Congress. In some quarters it is thought that, while there may be opposition to this measure, it will pass both houses without any substantial delay. This is expected to be accepted as one of the most important bull factors in the railroad list that has been furnished in a long period, and, while this legislation is being effected, it is understood that railway stocks will be steadily accumulated and that a quick response will be made when the legislation is closed up.

Bonds Called Next Month

There is an unusually large amount of bonds called for payment in August, in advance of maturity date. This would seem to indicate that money is growing easier and that industrial corporations' need for working capital is lessening.

Bonds called for payment next month are all industrial issues, totaling $10,168,500, against $4,839,000 in July and $4,976,500 in August, 1920. Of the total amount, $8,930,500 are payable in their entirety, while the balance, $1,238,000 is composed of various small issues which are called to meet sinking fund requirements.

The largest and most important item is American Agricultural Chemical convertible debenture 5s, 1924, entire outstanding issues, $5,035,000. These will be paid August 1, at 101. These bonds were originally issued in 1914, in amount of $7,000,000 and offered at 97½ and interest. Of the amount originally offered, $4,064,100 has been converted into common stock.

American Tobacco Co. has called 3,333,000 7 per cent notes, due November 1, 1922, payable August 15, at 101. These notes are part of a serial issue of $25,000,000, put out November 1, 1918. On December 31, 1920, $3,833,400 were retired, and on November 20, 1920, $3,333,000 were retired. $10,000,000, due November 1, 1923, will remain outstanding.

Demand for Funds in West Improves

The demand for funds in Western sections of the country has been somewhat augmented as the business of crop harvesting takes place and Western bankers are reported drawing down their balances in the East to some extent. The effect has not been to make money rates any stronger; on the contrary, conditions are showing some improvement as a result of the reduction in discount rates at the Federal Reserve institutions, although the reduction has not as yet been generally among the various member banks.

Discount rates on commercial paper range from 6½ to 7 per cent with banks not over anxious to lend on account of their lines being fairly full. Rates over the counter have shown a fractional decrease, many transactions being made at 6¾ per cent, as compared with 7 per cent for previous weeks.

The condition of leading banks as shown by the last call reflects considerable liquidation in loans, deposits are growing, holding fairly steady, and savings accounts are growing as the result of an economical trend on the part of individuals.

Banks in the Northwest report the money market situation as showing no particular change either in respect to the liquidation of loans or deposits, although business is moving along in about the same even trend as for several weeks past. Discount rates range from 6½ to 7 per cent in the majority of transactions.

In the Southwest, money continues in fair demand with time loans going at 6½ to 7 per cent. Collections are reported as fairly good and clearings at the various banking institutions of fair proportion in consideration of the general trend of business.

Better Outlook for Western Railroads

Officials of railroads operating East from Chicago and St. Louis report somewhat more favorable developments. The better outlook for steel business in some sections and the increased movement of grain from the farms, together with a larger all-rail movement from the East to the seaboard, were two features emphasized. Farmers are selling wheat freely, and this is causing a considerable volume of business.

Flour shipments also have increased materially and there has been increase in coal tonnage, but still much smaller than a year ago at this time, the demand from industrial concerns being moderate. Building materials are moving in a little larger volume. Retail business is considered good, as a rule, and the movement of general merchandise is less than carload lots is picking up somewhat.

Officials of Southern roads report the general traffic about the same as the previous week, and, with the exception of a fair run of grain the general conditions are not much changed. Coal shipments are running about even with the past few weeks, and the wheat shipments to the Gulf are keeping stocks accumulating quite roomily at the Gulf ports.

Great Northern Financing

Application for a Government loan of $15,000,000 was made yesterday through the Interstate Commerce Commission by the Great Northern Railway, based on the assumption that plans were shaping for railroad refunding operations which would make the money available. It would be used to repay a similar loan obtained from the Government at the close of Federal control.

The application recites that in settling accounts with the road the Director General of Railroads withheld $16,197,642 from sums due the carrier under the guarantee, setting off that amount against addition and betterment items charged against the road for the control period. The Great Northern sought to have the Government carry this obligation, but was denied, as no funds were available. The Director General has assured the carrier, the application added, that in event of a change of policy and funds were made available, he would refund the withheld sum in whole or part.

Bonds jointly issued by the Great Northern and Northern Pacific amounting to $230,000,000 were sold at 96½ recently, convertible into the Great Northern's 7 per cent gold bonds, the application said. Any investor can secure these bonds now at a price that would yield 7.40 per cent, it added, and the road does not feel that it is "sound business" discretion to issue any more paper.

Municipal Bonds Gaining in Favor

Municipal bonds have been in good demand in several instances, and such income tax except bonds will doubtless enjoy a good demand right along. The general demand for Liberty issues has the same incentive as the demand for municipals. The current high yields on both, when the tax-exempt provisions are considered, make them attractive to conservative investors. Buying of foreign Government issues has been of only moderate proportions.

Public utility issues are finding favor with many investors, and recent issues have met with a good reception. The stability of the earning power of such corporations puts them in a preferred class with many investors.

THE TRADER.

STORE MANAGER HELD UP

Armed Bandits Get $45 at 4818 Rising Sun Avenue

In a stolen automobile four bandits drove to an Atlantic and Pacific Tea Co. store at 4818 Rising Sun avenue, yesterday afternoon, held up the manager of the place, who was alone at the time, and stole $45 in cash from the till.

Parking the machine at Rising Sun avenue and Rockland street, three of the hold-up men went into the store while the fourth remained at the wheel. Two were armed. Without any preliminaries they whipped revolvers from their pockets and told Albert Grimes, of 1611 North Seventeenth street, they had come on business, "and in a hurry, too."

One of the bandits put the muzzle of his weapon to Grimes' head, while the other none too gently poked his weapon against the store manager's ribs. While this tableau was being staged the fourth man pocketed the contents of the cash drawer. They fled.

The automobile is supposed to have been stolen from Sixteenth and Locust streets, from M. L. Bavard, of 116 West Walnut lane, who had parked it there.

DEATH ENDS SALOON ROW

Man Stabbed In Hand Said to Have Killed Adversary

After telling a patrolman he would beat up the man who stabbed him in a fight in a saloon several nights ago, Lan Maupin, a Negro, Fifteenth and Stiles streets, a few moments later engaged in a pistol duel with William Hooper, another Negro, and shot him in the breast. Hooper died in St. Joseph's Hospital.

Patrolman Williams, of the Nineteenth and Oxford streets station, heard the shots and arrested Maupin. He had been talking to him a few moments before and heard his threat to get the man who had stabbed him in the hand. The conversation took place at Fifteenth and Stiles streets and the shooting was less than a square away.

Williams arrested Maupin and the prisoner was later questioned by Detective Belshaw, chief of the murder squad.

According to the police, Maupin and Hooper took opposite sides in a saloon quarrel between two other men and in the fight that ensued, Hooper is said to have cut Maupin.

Fire Damages Waist Co. Plant

Fire of undetermined origin last night caused considerable damage to the stock of the East End Waist Co. in its warehouse, 612 North Broad street. Policeman Williams discovered smoke coming from one of the windows on the second floor of the three-and-a-half-story brick structure about 6 o'clock, after all the employes had left the building. The fire spread quickly to other parts of the building, but soon was extinguished after firemen arrived.

4 WOMEN IN "JUDGE" RACE

Two More Announce Candidacy for Magistrates' Places

Two more women have entered the race for magistrate at the coming primary election. The list of women candidates for the minor judiciary now includes four names.

The two new candidates are Mrs. Sarah Dickson Lowrie, of 1827 Pine street, and Miss Katherina Foster, of 311 Gravers lane. They will have the backing of the Republican Women of Philadelphia. Announcement to that effect was made yesterday at the headquarters of the Republican Women, 211 South Eighteenth street.

Each of the four women candidates now in the field presents a distinct appeal to the voter. Miss Edna M. Snyder, of 3623 North Nineteenth street, who was the first to announce her candidacy, will make her plea for votes on the need of humanizing the magistrate's court. Mrs. Alice Randolph Purdy, of 1909 North Twentieth street, will donate $1000 of her salary to charity, if she is elected.

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1404 W. GIRARD AVE.
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Phone Market 1162 for our new price
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Duquesne Lt. 7s, 1936
E. Shore Gas & Elec. 6s, 1955
E. G. Budd Pfd.
Atlas Powder 7½s, 1936
Detroit United Rwy. 8s, 1941
Detroit Edison 6s, 1949
McCown & Co.
Land Title Bldg., Phila., Pa.
Members Philadelphia Stock Exchange

Dividends

STANDARD SANITARY MFG. CO.
Pittsburgh, Pa.,
July 22nd, 1921.

The Directors of this Company have this day declared regular quarter's dividend of 1¾% on the Preferred Capital Stock and 2½ dividend on the Common Capital Stock. Checks will be mailed not later than August 10th to Stockholders of record July 29.
J. W. OLIVER, Secretary.

THE GIRARD NATIONAL BANK
Philadelphia, July 26th, 1921.

The Board of Directors has this day declared a quarterly dividend of **two and one-half per cent** (2½%), payable **August 1st, 1921**, to stockholders of record at the close of business July 26th, 1921.
Checks will be mailed.
C. M. ASHTON, Cashier.

AMPARO MINING COMPANY
Philadelphia, July 26, 1921.

The directors have this day declared a quarterly dividend of **two and one-half per cent** (2½%), payable **August 10, 1921**, to stockholders of record July 30, 1921. Checks will be mailed.
JOSEPH S. WILLIAMS, Treasurer.

PERSONALS

I HEREBY give notice that I have purchased confectionery business from Simon Katsoff, 3 N. Lansdowne ave., Lansdowne. creditors present bills on or before July 29, 1921. MARY G. BROWN.

MORRIS GOLDMAN sold his grocery business to Jacob Sugerline, located 1007 N. 40th st.; creditors apply to Grossman Bros., 1023 Girard ave., on or before Monday, August 1, 1921.

Franklin Trust Co.
Delaware Ave. Office
Del. Av. & Market St.
Open from 8.30 A. M. until 6 P. M.
West Phila. Office
52nd & Market Sts.
Open from 8.30 A. M. until midnight
Main Office, 15th St. below Market
Open from 8.30 A. M. Until Midnight.
The Institution that gave Philadelphia Day and Night Service

AT YOUR SERVICE DAY AND NIGHT
New Issue
United States Treasury Certificates of Indebtedness
Dated August 1st, 1921
5¼s, due March 15th, 1922
5½s, due August 1st, 1922
DENOMINATIONS, $500, $1000
Subscriptions Received at Par and Interest. Subject to Allotment.

Franklin Trust Co.
Main Office, 15th St. below Market
Open from 8.30 A. M. Until Midnight.
The Institution that gave Philadelphia Day and Night Service

LOST AND FOUND

POLICY—Lost or mislaid, perpetual policy No. 9351, Spring Garden Insurance Co.; premises 2013 Green st.; Henry, Howard and Roland Altemus, owners. Finder return to 100 Widener Bldg.

HELP WANTED—FEMALE

BOOKKEEPER, experienced, double entry; young woman; must fur. best of refs. Schaefer Baking Co., 20th and Indiana ave.

BOOKKEEPER and stenographer, experienced in cotton-yarn business. Apply G. F. Lines & Co., Ontario and Janney sts.

CARDROOM HELP, experienced, cotton yarn mill. Apply Delph Spinning Co., C and Clearfield sts.

COOK, white, wanted for family of 2 in suburbs. Phone Media 670, F. R. Furness, Media, Pa.

FINISHER, expert, on ladies' fancy work; also hand and machine pressers. Apply Endicott, The Cleaner, Massachusetts and Carson aves., Atlantic City, N. J.

HOSIERY—Experienced loopers on 18-point Wright steady, dial machines; colored and white work. Hygeia Fleeced Underwear Co., 2415 N. Howard st.

SALESLADIES

Over 25 years of age; experience not necessary, as we train you in salesmanship free; we are offering a permanent position far above the average on commission basis; only those of neat appearance and A-1 references need apply. Call 710 Widener Bldg. Ask for Mr. Merrill.

SUPERINTENDENT of nurses, experience necessary, salary $115 per month and maintenance. Apply State Employment Commission, 22 Light st., Baltimore, Md.

TELEPHONE OPERATING

If you need a permanent position where previous experience is not required, paying $14 a week to start, and if you are between 18 and 25 years old, apply to
MISS STEVENSON
THE BELL TELEPHONE CO.
1631 Arch st.

WEAVERS, experienced, wanted on taper and narrow edgings. F. W. Maurer & Sons Co., 4311 Wayne ave., near 18th and Germantown ave.

General

MAKE MONEY AT HOME

You can earn from $1 to $2 an hour in your spare time writing show cards; quickly and easily learned by our new simple method; no canvassing or soliciting; we teach you how, rent your work and pay you cash each week; full particulars and booklet free. Write today to American Show Card School, 230 Byrie Bldg., Toronto, Canada.

GIRLS—Clerks, stenographers, typists wanted at once by Government; good salary; easy hours; rapid advancement. Write for instructions, particulars, P 1501 Ledger Off.

HELP WANTED—MALE

DRUGGIST—Young man desires to associate himself with a pharmacist to engage in drug business, or will buy part interest in going business. M 525, Ledger Office.

ESTIMATOR and quantity man; state salary. G. W. Smith & Co., Inc., S. 49th st. below Woodland ave.

HOSIERY LOOPERS wanted, experienced; good wages, steady employment; good boarding house in connection with mill; state age and experience. The H. K. H. Silk Co., Watertown, Conn.

MEN—I AM LOOKING
for a particular type of man who is inherently honest, who can faithfully represent an organization of national reputation and record; regardless of your present occupation, you may be that particular man whom I can place in a position to earn not less than $5000 per year. See Mr. McMillan, 9 A. M. to 4 P. M., Bessemer Motor Truck Co., 1300 Locust st.

SALES MANAGER—$15,000 A YEAR

WANTED

The largest concern of its kind is looking for a sales manager—a man who can earn $15,000 a year, minimum salary.

Must be personal business getter and business builder, with a record of successful executive sales management.

We are looking for the biggest man in the field—one who can take hold of the sales end of our business, reorganize territories, enthuse sales force and through sound selling policies increase our business.

Reply in writing, giving business experience in detail, tell the whole story, age, references, present position and salary; all replies treated with strict confidence.

M 601, LEDGER OFFICE.

SALESMAN—An organization with established clientele in practically every State in the Union has openings in its sales department for a really first-class traveling representative with a proved record of successful performance; to the man who qualifies we offer a position that in permanence, dignity and remuneration opportunities, "commission basis," cannot possibly be excelled; we are, to use an abstract term, "swimming with the tide" in business; prove your case in your letter; we will prove ours if interview is arranged, which will be influenced entirely by the strength of your qualifications as expressed in your application. Address P 205, Ledger Office.

SALESMAN—I am looking for a particular type of man who is inherently honest, who can safely represent an organization of national reputation and record; regardless of your present occupation, you may be that particular man whom I can place in a position to earn not less than $3000 per year. Call 428 Land Title Bldg.

SALESMEN

I am looking for a high-type of man, who is inherently honest, who can safely represent an organization of national reputation and record; regardless of your present occupation, you may be that particular man whom I can place in a position to earn not less than $3000 per year. Call 428 Land Title Bldg.

SALESMEN

Are you going to strive for the rest of your life, or are you going to be a leader in the location that you choose? We are in need of men who have selling ability and will develop such a man to be a super-salesman and give him promotion as his ability warrants. Call after 9:30 A. M., 644 Widener Bldg.

SALESMEN

I can show you how you can make big money and have a life-long position with congenial work and unlimited opportunity for advancement on a commission basis. Call 710 Widener Bldg. Ask for Mr. Mendill.

SECURITY SALESMEN

You have been looking for the opportunity to connect yourself with a high-class national organization; we only have room for men who have proven themselves successful in selling securities on a commission basis. Call 710 Widener Bldg. Ask for Mr. Meredith.

HELP WANTED—MALE

SOLICITORS FOR HOSPITAL DRIVE; CREDENTIALS AND LEADS FURNISHED; INTELLIGENT LADIES OF GOOD APPEARANCE WITH BEST REFERENCES ONLY NEED APPLY. ROOM 813, 1011 CHESTNUT ST.

STOCK SALESMAN wanted having high-grade clientele; don't phone. Room 618, Perry Bldg.

WATCHMAKER — Experienced man; permanent pos. P. Kind, 1116 Chestnut st.

COR. SUPERVISOR, exp., ref., married, de.

General

CIVIL SERVICE examinations August and September; many vacancies; salary $1400-$1800; write for sample test, P 1502, L. O.

SITUATIONS WANTED—MALE

ADVERTISING COUNSELOR, who has some spare time, offers his services, part time, strictly on a fee basis; has had unusual experience in retail and wholesale advertising problems; does not want a job; does not want to be your advertising manager and does not want to act as advertising agent, but wants to help, because 25 years of ripe, successful experience in advertising qualifies him to be of great value in advising and aiding you solve some of your problems; fee must be commensurate with work to be performed; all communications strictly confidential. M 414, Ledger Office.

EXECUTIVE position desired; wide experience; office manager, advertising manager, employing and organizing; will accept moderate salary to prove ability. A 607, Ledger Off.

MAN AND WIFE, willing to do any kind of work; man can speak German. Address T. K., 112 Summer st.

PLUMBER—Young man wants work; can do any kind of mechanical work. Address H. J. S., 2114 N. Woodstock st.

SITUATIONS WANTED—MALE

COLLEGE STUDENT, exp. teaching elementary and high school subjects, place few more on list; special opportunity for children back in studies; terms reasonable; hours to suit. P 301, Ledger Office.

CORRESPONDENCE supervisor, exp.; refs.; married, desires position. A 808, Led. Off.

EMPLOYMENT AGENCIES

MRS. KANE, 511 S. 10th st., Spruce 3401, wants situations for first-class cooks, waitresses, chambermaids, English Protestant couples, butlers, chauffeurs, housework girls, laundresses, by day or week; all references guaranteed.

MRS. HARVEY, 1919 Rittenhouse Sq., wants Monday A. M. first-class and plain cooks, waitresses, for Bar Harbor & city.

MISS HARKINS, 2004 Bainbridge—Comp. help supplied, coun. & serv're. Ph. Spr. 3627.

AGENTS

SALESMEN—CANVASSERS

We have one of the easiest money-making propositions in the country today; Harvey's commissions last week, $106.10; Stewart's commissions, $102.40 for 5 days' work; automobile necessary; every merchant a prospect; we can use 4 more salesmen at present. Phone Mr. F. C. Wood for appointment, Wednesday, 10 to 3 o'clock, Room 1153, Bellevue-Stratford Hotel, Philadelphia.

BUSINESS PERSONALS

NOTICE to the creditors of F. C. Helmich, trading as Crown Vacuum Blower Co., 2634 Hasert street. The business of said Helmich has been sold. Settlement for same will take place at 318 Bulletin Building, August 1, at 10 A. M. Creditors are requested to present their claims on or before that date.
HARRY N. BRENNER,
318 Bulletin Bldg.

CASH FOR DIAMONDS

If you want the full value for your jewelry and diamonds bring them to the old-established HOUSE, R. LEE & CO., 712 Walnut st.

DIAMONDS BOUGHT

AND PAWN TICKETS FOR DIAMONDS
KELLY & CO., 932 Chestnut st.
Suite 21-22, second floor, over Childs' Rest.

MR. BERKOW, 1342 S. 5th st., sold his grocery store to D. Hurwitz. Creditors should apply to 1342 S. 5th st. until July 28, 1921.

SIGNS of every description, show-cards; superior quality; no amateur work. Sign Crafters, 1518 N. Broad. Ph. Pop. 6080

HATS velvet and satin, made out of own material; all kinds of hats remodeled. Phone HELDNER, 1305 Walnut.

DIAMONDS BOUGHT

HARRY W. SMITH, 717 SANSOM ST.

CARPET CLEANING

CARPETS and rugs cleaned or scoured; old carpets cleaned, sewed to new; colors restored. Phone Market 4174, or send postal. Electro Carpet Cleaning Co., 416 N. 2d st.

NATIONAL Carpet Cleaning Co., 3550 N. 16th. Tioga 5312. Cleaning, scouring, repairing Oriental and domestic rugs; colors restored; work guaranteed.

DOGS

GOOD'S DOG SOAP
Kills Fleas, Cures, Mange

Invigorating, healthful; makes hair grow, banishes offensive odors; used and recommended by leading dog fanciers everywhere; a leader since 1868.

SOLD BY DRUGGISTS
If your druggist cannot supply you, write direct.
Avoid substitutes. Insist on GOOD'S.
JAMES GOOD, INC., KENS., PHILA., PA.

CONSTABLES' SALES

CONSTABLE SALE—Postponed sale from July 26 to July 27, 1921, at 11 A. M., contents of drug store, 2032 N. Broad st.

OLD GOLD

OLD gold, silver platinum, plated ware, old-style jewelry, teeth plates bought for cash. Est. 1817. J. J. Clark, refiner, 807 Sansom.

CASH paid for old gold, silver and antique clocks. Rogers, 45 S. 17th. Locust 1219.

STORAGE AND MOVING

LONG DISTANCE MOVING
THE BEST IS THE CHEAPEST
The BIG 4 TRANSFER CO., Inc.
87th and Market Phone Baring 1200

VICTORY STORAGE

1206 FILBERT. Phone Belmont 4670 for estimates. Pierce-Arrow vans.

MONARCH STORAGE CO., 3870 LANCASTER AVE.—AUTO SERVICE. STORAGE. PACKING. LONG-DISTANCE MOVING.

MACHINERY AND TOOLS

2-K. W. RADIO 500-cycle Marconi, 110-V D. C., 200-V. A. C., 14x25-H. P. Otto gas engine hand and power elevators, dumb waiter, 150-H. P. synchronous motor air compressors, blowers, small and large punch presses; all size dynamos and motors. Thomas Yearsley & Co., 224 N. 3d st.

LARGE STOCK IRON-WORKING MACHINERY, WOOD-WORKING MACHINERY, PUNCH PRESSES, POWER PRESSES; ETC. NUTTALL, 1748 N. 5TH ST.

ELECTRICAL MOTORS, MACHINE TOOLS POWER EQUIPMENT
O'BRIEN MACHINERY CO., 119 N. 3D ST.

PULLEYS, hangers, shafting, belting, half price. Motor Exchange, 327 N. 3d.