

CANAL TENDER HAS SOLO CELEBRATION

First Barge Went Through Manayunk Ditch Just 102 Years Ago

GUILDS LONG ON THE JOB

Winfield S. Guiles, veteran supervising lock tender of the Manayunk Canal, today is celebrating the 102d anniversary of the passage of the first barge.

"I'm having a little jollification of my own," he explained with a twinkle of his keen eyes, wrinkled around the lids with the suns of nearly sixty years of scanning the waters. "You know," he continued, "the largest prohibition hotel in the United States is right by the place I live. They don't serve anything but Schuyllkill water, and there is an unlimited supply."

One of Guiles' distinctions is that in his years of service on the canal he has never slept in a bed. Because his duties might call him at any hour of day or night he has snatched what rest he could through all these years sitting upright in a chair.

The first barge, carrying officers of the Schuyllkill Navigation Co., passed through the canal July 6, 1819. The present lock tender remembers the canal well back in Civil War days. Formerly it was a great highway for coal coming down from Port Carbon. Little by little it has been carried the last five years, and for three years past practically none at all.

"The first canal boats were drawn by men pulling on ropes," said the canal tender. "They really were rafts, rather than boats, and had coal piled high on them. Then oxen were used to drag the canal boats, and finally they built small pockets, which were made larger in later years, until in 1881 the horseboats they had pocket boats as much as 100 feet long and seventeen-foot beam, drawing about five feet of water."

Miss Isabel R. Hunter Dies

Miss Isabel Robins Hunter, daughter of the late Richard Stockton Hunter, for many years a lawyer of this city, died yesterday in Atlantic City.

Two More Winners



James Midnight and Sylvan Landow

Who have joined the rapidly growing ranks of winners of Black Beauty bicycles in the Public Ledger Contest.

Mother Kills Her Sleeping Child

Spokane, July 6.—Dependent upon failing health, according to her statement to the police, Mrs. Irene Weber yesterday shot and killed her two-year-old daughter as she slept.

TAKE THESE BOOKS FOR VACATION reading

By Popular Authors Hundreds to select from 35c each

Womrath's Library Shop 15 S. Thirteenth St. Philadelphia

YOUNG SALESMAN WINS HIS BICYCLE

James Midnight Proves His Keeness by Doubling Up His Tasks

LITTLE MUSICIAN TO RIDE

James Midnight, of 607 North Fifty-fifth street, won a Black Beauty bicycle in the Public Ledger contest by displaying unusual salesmanship ability in connection with his evening paper route.

James is twelve years old and a pupil in the Lady of Victory Parochial School, sixth grade, Fifty-fourth and Vine streets.

His Black Beauty, although a valuable asset for his news route, will replace a bicycle which was stolen from him on May 12 and which James says was no where near as good as his Ledger prize.

James is twelve years old and a pupil in the Lady of Victory Parochial School, sixth grade, Fifty-fourth and Vine streets.

1920 Cleveland Topping. Looks and runs like new. This car must be seen to be appreciated. Guy A. Willey Motor Co. BROAD STREET AT VINE

For Rheumatism

Original Product BAUME BENGUE (Baume Analgetique Bengue, Paris, France)

Relieves Pain Keep a Tube Handy

James is a son of Mr. and Mrs. Peter J. Midnight. The family came from New York only a short while ago. It only took Sylvan Landow, of 3230 Fontain street, "a few hours," to use his own expression, to win a bicycle in the contest and today he is the proud possessor of a bike that may expect some hard usage.

Sylvan is twelve years old. He has already made plans for his Black Beauty.

"I am going to use it to go back and forth to school," he said today. "I'm never late, you understand, but just the same I won't have to walk any more now."

Sylvan announces himself the first winner of a Ledger bike in the Strawberry Mansion section. He came out first after a few hours work in competition with many other boy friends in the neighborhood. Now he is the envy of all his chums who are digging all the harder to get a bike like Sylvan's.

Sylvan will be in the eighth grade, A. class, in September after a six weeks' summer course at the Y. M. C. A. which will advance him a grade in the fall. He is an accomplished musician, according to his parents, and expects to use the bike also in his trips to the conservatory.

PAIGE Seven passenger. Repainted and guaranteed. Real bargain. Guy A. Willey Motor Co. BROAD STREET AT VINE

An Alarm—Holmes Men—Burglar Caught!

—and here's the complete story: On July 4th, at 2:49 P. M., our central office received an alarm from the premises of the Liberty Clothing Company, 122 Market street. Our Guards were immediately dispatched to ascertain the cause. Inside of ten minutes they telephoned back to us that they had caught a burglar after he had tried to jump out of the window. His pockets were full of money and valuables belonging to the subscriber.

This is not an unusual case. For over sixty years Holmes Electric Protection has rendered service of this type daily to its thousands of subscribers.

By the way—the papers report that 12 Philadelphia concerns that did not have Holmes Protection were robbed on July 4th.

"Where There Is Holmes—There Is Safety"

HOLMES ELECTRIC PROTECTION TELEPHONES—WALNUT 0811—MAIN 8030 812 CHESTNUT ST., PHILADELPHIA PITTSBURGH NEW YORK

BATTEN

3 tests of yourself

FROM the day you decide to go into business these three tests confront you. If you pass all three, you are a useful man. If you pass but two, you are just an ordinary citizen—a little less than a success, a little more than a failure. If you pass but one, you are one of the most pitiable things in life—a man in business who means nothing to his business.

Can you get a job or a business? That is the first test. In America it is not hard. It simply involves the ability to get someone to give you a chance and pay you money on the theory that you will soon earn more. Gain the confidence of one individual and you have passed Test No. 1.

Can you make your business grow? This test is a little more devilish. Those who can pass it are looked upon as men who are "making good." They are the men who become executives, managers, department heads, buyers, salesmen, superintendents. They are usually in line for promotion. Prove that you can gain and hold the confidence of several people, a few more every year, and you have passed Test No. 2.

Can you grow as fast as your business? This is the supreme test. It is this that keeps grey-haired men toiling at their desks

while others are saying, "Why does he work? If I had as much money as he has, I would have quit long ago."

For a business is like a child—once it starts growing it may easily outstrip in size and weight those who bred and nurtured it.

When your business begins to grow, you must not only grow yourself, but you must see that those about you grow as rapidly as their jobs are growing. You must become national-minded instead of local-minded.

When your business reaches the point where you must think in terms of the whole people, you must look to it that the whole people think in terms of your business and its goods or service. Unless you can grow, you will be outgrown, and some day people will say, "There is a new bunch in control down there now."

To grow as fast as a big business can grow, means that you must win and hold the confidence of the people of the United States of America. That is Test No. 3.

Of the many firms that are doing national advertising, a few know that this is true. The others are advertising without knowing why.

ONCE a month, or more frequently, we issue a publication called Batten's Wedge. Each issue is devoted to a single editorial on some phase of business. If you are a business executive and would like to receive copies, write us.

George Batten Company, Inc.

Advertising Boston 10 State Street 381 Fourth Avenue New York Chicago McCormick Bldg.

Moulding favorable public opinion for articles or services that deserve it.

BUSINESS HOURS FROM NINE TO FIVE O'CLOCK—CLOSED ALL DAY SATURDAY STRAWBRIDGE & CLOTHIER



Checked Gingham House Dresses \$1.85 THAT THIS is the busiest Men's Clothing Store is unquestionable. There's a two-fold reason. First, because of our large and varied stocks from several manufacturers who are leaders in their respective classes—Hart, Schaffner & Marx, Stein-Bloch, "Alco," and the makers of own fine "Wickham" and other good lines carrying our label and guarantee of satisfactory service. Second—and this is a reason of paramount interest just now—because of the MATCHLESS VALUES. All of the following lots are marked at considerably LESS THAN MARKET VALUE. Many of them are HALF AND LESS THAN HALF the prices of last year:

- Hart, Schaffner & Marx, Stein-Bloch and other Suits—\$42.50 Hart, Schaffner & Marx Suits, less than wholesale price—\$33.50 "Alco" and other worsted Suits, some with 2 pairs of trousers—\$29.50 "Alco," "Wickham" and other Suits, some with extra trousers—\$25.00 Serge Suits, all with two pairs of trousers—\$21.50 Men's and Young Men's All-wool Suits—\$19.50 About 200 odd Suits to be cleared away at \$13.50



Hundreds of Men's Straw Hats at \$1.85

Formerly were over a dollar more—and many were even higher in price. All these are now reduced to \$1.85 for quick, decisive clearance. All other Straw and Panama Hats are reduced—Straw Hats, now \$2.75 to \$4.75 Panamas—now \$3.65 to \$11.75 Leghorns, now \$4.45 and \$5.75 Bangkoks—now \$5.75 to \$9.75

An Attractive Lot of Men's Corded Madras Shirts, \$1.35

Just received, from one of our best manufacturers, twelve hundred shirts of fine, fast-color printed madras with light cords woven in the fabric. Handsome, up-to-date shirts, well worth one-third more than this price—\$1.35. We could not duplicate the purchase at the price we paid—which means, you'd better buy before this lot is gone.



A Sale of 3600 Van Raalte Undergarments of Glove-Silk

One-Third Less Than the Regular Prices

- An extraordinary purchase of fine Silk Underwear—Camisoles, Bloomers, Vests, Envelope Chemises and Union Suits, chiefly in pink. The name Van Raalte is assurance in itself of the best in fabric, design, fit and finish. Plain models, many trimmed with lace, and others daintily embroidered. All sizes in the lot, but not all sizes in every style. Silk Underwear at savings that will appeal to every woman who wears these dainty garments—one-third less than regular price. Camisoles—now \$1.65 and \$2.00 Vests—\$2.15, \$2.85, \$3.35 and \$3.65 Knee-length Bloomers—\$2.65, \$3.15, \$3.45 Ankle-length Pantalets—now \$4.65 Envelope Chemises—\$3.65, \$4.15, \$4.65 Union Suits—\$4.35, \$4.65 and \$5.35

Checked Gingham House Dresses \$1.85

A neat, attractive model, in pink-and-white, blue-and-white, lavender-and-white or black-and-white. The plain chambray collar crosses in front. Many women like just such dresses for house and morning wear—practical, easily laundered, but with a pretty distinction in style—\$1.85.

Morning Dresses—\$2.95 Of gingham in broken plaids—pink, blue or green. ONE MODEL with gingham vest and sash; collar and cuffs of white organdie trimmed with lace. ANOTHER MODEL in surplus effect with tie sash. White organdie collar and cuffs finished with narrow gingham fringe.

Summer Blouses of Habutai Silk \$4.50 to \$5.75

Habutai is such a cool silk that it's ideal for women's summer blouses. These are of fine black or white silk, made in semi-tailored styles with sleeves long or short.

Tailored shirt models for sports wear and smart blouses, trimmed with tucks, hemstitched or in vest effects. Collars in the season's becoming styles. Blouses and Over-Blouses of Crepe Georgette, \$4.50 to \$7.95

Lovely lace-trimmed styles, some with dainty vestees, others with deep, picturesque frills. Summery blouses in white, flesh pink or bique. So many models that a woman will be sure to find the one that suits her best.



Smart Taffeta Silk Dresses \$18.75

For traveling, Taffeta Dresses are cool and practical; for shopping they are just the thing; for dull days at the summer resort every woman finds her Taffeta Frocks comfortable and correct. But such dresses may be smart and decidedly inexpensive, as the model sketched. In French or navy blue, black or brown. With panel skirt and frilled edge on long collar and cuffs.

Foulard Silk-and-Crepe Georgette Dresses, \$22.50

Cool to wear, cool in appearance, but serviceable in their dark colorings of navy blue, black and French blue. Figured foulard foundation with bodice and tunic of plain crepe Georgette.

Figured Voile Dresses, \$5.50 and \$7.50

A group of inexpensive Summer Frocks of sheer voiles in dark and medium effects, figured chiefly in white, some trimmed with white organdie. In straight-line or tier-skirt styles.

AmiFrench Underwear

Made of soft white nainsook, all daintily embroidered in close imitation of hand-work. The patterns are those beautiful French designs that American women like so well. Night Gowns—\$1.75 to \$3.00 With round neck and kimono sleeves, some shirred, others with ribbon-threaded beading in Empire effect. Envelope Chemises, \$1.75 to \$3.25 Some prettily embroidered, others with lace medallions and ribbon bows in addition. Bodices—\$1.25 to \$1.75 Some trimmed with lace as well as embroidery. All with shoulder straps. Flizzo Petticoats—\$2.00 Long Cloth Petticoats, with deep flounce of lace insertion and tucks. Finished with a scalloped dust ruffle.