115 Used and N

Fifty of these are upright pianos

Most of them are well-known

taken in exchange as part payment

makes. Every one of them has been

put in first-class condition by the

piano factory that turns out one of

the most celebrated instruments in

nity, especially to people wanting

instruments for Summer bungalows

or for children to practice on.

A partial list follows:

They offer a fine musical opportu-

for new instruments.

the country.

Pianos and Pla.

Priced from \$'.

# Be Always Welcome to Come In Yourself and to Bring $\lambda$

## "Man Wants But Little Here Below, Nor Wants That Little Long"

-Goldsmith.

You can hardly believe how difficult it is for the writer to shorten these little pieces and put into hem even the merest hint of something worth remembering.

Almost every sermon, address or magazine rticle could be cut in half to advantage if rewritten two or three times before printing.

What can be said in five minutes at a meeting rives much more variety and pleasure to the occasion.



### Good, Reliable Taffeta Silks at \$2.25 a yard

There is taffeta and taffeta, and she is a wise woman who looks before she buys this particular kind of silk at a price too cheap

Ready tomorrow is a fine assortment of good, strong, reliable qualtaffetas, in the soft weaves, in black and street and evening colors,

Any one with taffeta needs ahead should s e these.



#### Gingham Hats

to Wear With Summer Frocks

Nothing could be more Summery or suitable to wear with gingham and cotton frocks than these saucy little ging-

Of fine ginghams in the popular checks and the popular colors, the hats are usually faced with straw and finished with bows of snowy, transparent organdie.

They are from our own workrooms, are fresh as posies, will be delightful for country or seashore wear, and are \$10

-(Second Floor, Chestnut)

## Chinese Rugs in High Favor and No Wonder

One of the admirable things artistic independence. There is no apparent effort to follow or imitate some other ideas of design and coloring. With one voice they seem to say, "we are ourselves. Our colors, vivid or subdued; our designs, grotesque, barbaric or otherwise, are our own."

This is bound to give them an individual quality and a furnishing effect of a very distinctive

Not only as a furnishing fac-

tor, but also because of their excellent service qualities.

Chinese rugs are meeting with a new appreciation, at least that is our experience of the Chinese rugs we are showing. Undoubtedly they are the finest kind in the market and their prices are distinctly moderate.

If you are looking for a fine rug, at once impressive and practical, you should see this splendid selection of Chinese weaves. Carpet sizes from \$275 up-

#### Sterling Silver Tea, Sets to Please the June Bride

(Seventh Floor, Central)

It would be an unusual bride indeed who would not take great pleasure in possessing any one of these handsome tea

Maintenon, five-piece set, \$1100; kettle, \$475, and the waiter, \$775. Portsmouth, full chased set, five pieces, \$719; kettle, \$305; waiter, \$480.

plain, five kettle, \$200; Portsmouth, waiter, \$440. Plymouth, plain, five pieces, \$305; kettle, \$215; waiter,

Lansdowne, five pieces, \$542; kettle \$290; waiter, \$480. Clermont, five pieces, \$350: kettle, \$225; waiter, \$390.

King Albert, five pieces,

\$440; kettle, \$295; waiter, Fairfax, five pieces, \$290; kettle, \$195; waiter, \$320. Washington, five pieces,

\$280; kettle, \$200; waiter,

Heppelwhite, five pieces, \$470; kettle, \$300; waiter, \$425.

Dorothy Quincy, five pieces, \$446; kettle, \$300; waiter,

Lafayette, five pieces, \$575; kettle, \$400; waiter, \$440. Sheraton, five pieces, \$1925; kettle, \$925; waiter, \$960. Newport, five pieces, \$375; kettle, \$250; waiter, \$425. Mary Chilton, five pieces, 525; kettle, \$295; waiter,

(Jewelry Store, Thirteenth and Chestnut)

Men, Don't You Like to Buy

Things on Their Merits—

things that are known to carry a full measure of value

dise of that kind, none that possesses the same staple

merits because they are of the standard staple kind

that have the characteristics of a good investment.

genuine in things, knowing that nothing else pays so

\$35 to \$65. Suits in special models for youths, \$25

After all, there is no merchandise like merchan-

We can offer our men's suits strictly on their

They are genuine from start to finish—in

They are intended for men who look for the

And men of that stamp are buying them. Prices

and satisfaction for the prices marked on them?

characteristics of a good investment.

woolens, in workmanship, in fashion.

well in the long run.

to \$40.

# Clearaway of Women's Street and Afternoon Dresses \$20 Each

Most of these dresses were double this price last week. A few were but \$15

All must hurry out now to make room for the throngs of waiting cotton

Take them, therefore, at \$20 each.

They are good crepes de chine, soft taffetas, satins and Georgettes in fashions varying from simple street frocks to afternoon dresses. The colors include navy blue, black, brown, tan, gray and beige. And the sizes from 34 to 42.

Opportunity for just a certain number of women to put two pretty silk freeks in their Summer trunks at the price of one!

(First Floor, Central)

#### Fine Coats, Wraps and Capes for Young Women Change Prices

So many are down to one of a kind or a style or size that we have decided to lower their prices and hurry them all out. \$89 to \$125 is the new price range, and in this group there are any number of really fine wraps, as well as coats and wraps

for sports and general wear. They are of fine Bolivias, of soft wool velours, of serges, dcotines and veldynes and are chiefly in blue and tan shades.

They are all lined throughout with soft, rich silks. Coats, capes and wraps are all included and there are styles to suit many types. 14 to 20 year sizes.

(Second Floor, Chestnut)

Young Women's Navy Blue

Suits Come Down in Price

This is a remarkable collection, including as it does so many

They are suits of fine tricotines and dark blue serges, in distinctive

It is such a varied collection that it will not be difficult to find just

here are braided suits, there are quite handsomely beaded suits—they

(Second Floor, Chestnut)

Pongee Makes the Newest

Traveling and Afternoon Wraps

m the tussah weave-provide just the desired wrap for warm

weather. Some are elaborate enough for fashionable hotel wear;

a cloak at \$35, to an elaborate double-cape tussah wrap with

\$45. And a reversible cape, of which either the pongee or the black satin side may be turned outward, is \$67.50.

This White Sale Provides for

Underclothes for large women are one of the specialties of this

s, petticoats and drawers in the larger sizes they require at these

May Sale of White. They will find unusually good nightgowns, che-

Large Women

others quite simple enough for motoring and traveling.

Coats, cloaks and dolmans of a firm, strong ponges-mostly

Prices range from a simple, well-cut pongee coat at \$30, or

An admirable three-quarter loose coat, braided in brown, is

suit that is most becoming. There are severely tailored models,

Tweed suits at \$35 include some sports and plain-tailored models

Fine Suits at \$25 to \$95

he dark blue suits that have been much higher in price.

dels, beautifully tailored.

deep silk fringe, at \$100.

are suits for general wear or dress needs.

tan, heliotrope and green mixtures.

All are in 14 to 20 year sizes.

### A Dainty New Slipper in the Boot Shop

one strap over instep, Louis heel and featherweight turned sole.

#### "Short-Sleeved Frocks and Waists—and Long Silk Gloves"

says Dame Fashion, and the woman who is fastidious about the gloves will come to the Wanamaker Glove Store for them. Just now the assortment is exceptionally good.

Eight-button-length gloves, \$2

Twelve-button-length gloves, \$2, \$2.50 and \$2.75 a pair. Sixteen-button-length gloves, \$2.25, \$2.75 and \$3 a pair.

They are all in black, white and the fashionable colors, and they are all double finger tipped to give you better service. (Main Ploor, Central)

#### Women's Fitted Cases for as Little as \$25

It has been some time since a woman could get a fitted overnight or traveling case at

And these are of good black lined, and with ten sub stantial fittings of white cellu loid. At either end of the case is a pocket.

This is an example of what you may expect to find here in both fitted and unfitted luggage, for men and women. Fine goods at prices that are a great relief after what such things have been.

(Main Floor, Chestnut)

#### New Neckwear \$1 and \$1.50

Unusually nice vestees and collar and cuff sets, of organdie, net and lace. Some of the sets are colored.

(Main Floor, Central)

#### Women's Silk Stockings Special at \$1.75

2800 pair of full-fashioned black stockings, silk to the top mercerized cotton garter

tops. All sizes.
All first-grade goods that are ordinarily much higher priced

but were reduced for a quick

#### One of the prettiest and most elegant that has come into the fully made of fine white kid, with

(First Floor, Market)

#### Men's Cool Silk Dressing Gowns Light in weight and loose, they Made of a good quality of silk are delightfully comfortable for in agreeable small figured designs on blue, green and brown grounds. Summer wear, and take up little

room in a traveling bag.

Price, \$18.

#### More Wanamaker Special Couch Hammocks at \$27.50

sale last week. Those others went out with a rush and these

Full length, full width, soft rust-proof springs, upholstered adjustable back and overstuffed, all-cotton mattress. In gray

Twenty-five other styles of couch hammocks to select from at \$11.50 to \$50.

#### Still Some Children's Automobiles at \$5

But for the fact that they were scratched in shipping or show signs of handling on the floor, these little cars would be two or three times their present

In the latest roadster models and all in perfect running con-

(Seventh Ploor, Market)

#### Sparkling New Light-Cut Glassware A large, brilliant and diversi-

fied Summer showing, light-cut by our own craftsman, in specially attractive designs which are obtainable only here. Water sets, ice tea sets, berry

or fruit sets, cracker and cheese dishes, handled sandwich trays. mayonnaise sets, berry bowls, ower baskets, punch bowl sets. Prices from \$1.50 for a threepiece mayonnaise set up to \$20 for a 13-piece lemonade set. (Fourth Floor, Chestnut)

#### Heavy Oval Rush Rugs in a New Design

The body of these rugs is in natural color but there is a one or two color band border near the outer edge and two inner ovals in color and inlaid with floral or other designs. 9x12 ft., \$27.50.

8x10 ft., \$24.50. Other rush rugs of 18-inch blocks in two-color effects, 9x12 ft., \$38.50.

One-piece rush rugs, very strong, 9x12 ft., \$28.50; 8x10 ft., \$25.50; 6x9 ft., \$15. Beventh Floor, Chestaut)

The same high quality at the same low price as a lot put on will, too, so if you want one, better not delay.

Remarkable hammocks for \$27.50.

(Seventh Floor, Market)

#### Boys' Wash Suits of the Best Grades Only

Washable suits for little fellows of three to nine years, \$3.75 Wash suits for boys of 8 to 18

years, \$8.50 to \$13.50

white and colors, \$1.25 to \$2.25. (Second Ploor, Central)

Washable trousers, khaki, gray crash and Palm Beach cloth, \$1.75

Washable blouses-khaki, plain

William and Mary motif suit

Chippendale suit, Chinese in-

fluence, molded edges in mahog-

any, ten pieces, \$995. Heppelwhite suit, beautifully

selected antique-finish mahog-

large, richly carved; chairs have

Adam suit in mahogany, extra

Davenport, seven feet long.

in mahogany, neatly carved and

inlaid, ten pieces, \$920.

any, ten pieces, \$710.

#### Some blouses are tucked, some are trimmed with Valenciennes lace, and quite a number have frills. \$5.85 and \$10.85.

Veil Lengths, 38c Short ends of fancy or plain mesh veilings, many with colored

dots, in the newer effects, 38c

# (Third Floor, Central)

Madame's Latest Fancy

Is for Net Blouses

The net blouses are all of airy

nets and usually in the soft, pret-

ty cream color. Some are to be

worn inside the skirt, and some

are in the popular overblouse

style-it is simply a matter of

choice, for both are smart.

(Main Floor, Central)

# and at no other store in Phila-

\$6 and \$6,50. Domestic drivers and brassies,

Imported irons, \$5.50. All standard makes of golf

Standard Silver Kings, \$7.20 to \$13.20 a dozen. Zodiac, White Flyer and

weights, have been lowered in price to 65c each.

Golf bags, \$1.75 to \$35,

(The Gallery, Chestnut)

# DIRECTORS AS L. ALLEN C. ALLEN lowne Mfg. Co. MUCKLIN

#### Used Upright Pianos

	and the second second	Ting Company
Pike\$75	Cornish 200	Lester IS
Sturtz	Frederick	Albrecht IS
Norris & Fletcher 125	Madelon	Behr Brosmpany
Byrne	Schomacker250	Cameron .
	Huntingdon250	J. C. Campb
Doll & Sons125	Armstrong250	Gramer any
Sterling	Lester	Ivers & Pond
Russell	Leslie	Vosey
Kingsbury	Regent	Haines
Martin	H. F. Miller275	Lester
Smith & Barnes200	Ludwig	Ludwig , ince C
Tiffany	Lester275	Knabe

### New Reduced Upright Pianos

With the used pianos we shall sell 15 fine, new upright pianos, on which original prices of \$395 to \$1150 have been reduced to \$295 to \$975. Some of Marshall & Wendell, 425

#### Emerson ...... 575 Lindeman & Sons... 375

Haines Bros. ..... 525

Used Player-Pianos Twenty-five used player-pianos, taken in exchange, are priced in part as follows: Lindeman & Sons... 475 Emerson Angelus... 500 Blasius . . . . . . . . . . . . 400 Stuyvesant Pianola, 475 Angelus ..... 595 Doll & Sons..... 400 Behning ..... 500 Shoninger ..... 585 Doll & Sons..... 400

#### Lindeman & Sons... 475 Behning ..... 500 Knabe Angelus .... 800

New Reduced Player-Pianos With these we shall sell twenty-five new player-pianos, on which the reductions

are from \$100 to \$275. These are in part: H. & S. G. Lindeman, \$525 J. C. Campbell Stodart ..... 525 Marshall & Wendell, 685 (Phono. Attach.) .. 785 Lindeman & Sons... 585 Emerson Player .... 800 J. C. Campbell . . . . . 585

## Player-Pianos, Foot Pump Model Equipped With Electric Motor

Lindeman & Sons...... \$750 Marshall & Wendell..... \$700

#### On sale tomorrow morning. (Egyptian Hall, Second Floor, Market)

### These Fine Golf Clubs Are Found Here Only-

Imported drivers and brassies,

\$3.50 and \$5.50.

balls, including the new Blue Line

Zenith, imported golf balls in all

Clock gelf, \$4 to \$8.

#### **Pillows and Cushions** in Gay Cretonnes

Chickering ..... 5

If you would like to see what are literally "heaps of comfort." take a look at the cretonne-covered pillows and chair cushions in the Upholstery Store.

Then you might ask yourself where else in the world will a small amount of money buy such a large amount of bodily ease and restfulness, to say nothing of a decorative effect?

We don't know. Pillows, round or square, \$1.50, \$2, \$2.25, \$2.50, \$3.75

Chair cushions-not the cheap excuses made up to sell, but good, comfortable cushions boxed in and tufted with buttons and covered in selected cretonnes, \$1.25, \$1.50, \$2, which means less than half of last year's price.

(Fifth Floor, Market)

# A Wonderful Time in Wanamaker Furniture

Here are a few of the fine dining-room suits offered at 30 to 40 per cent less than market prices.

They are splendid examples of cabinet making, true and harmonious in design, beautiful in their finely finished woods and exceptionally dependable in their interior construction. These are just one group belonging to a number

> Italian Renaissance suit in American walnut, chairs upholstered in tapestry, ten pieces, Heppelwhite suit in mahogany, cabinet side table, oval extension table, chairs upholstered

in blue mohair velour, ten

Large easy chair to match,

blue tapestry, \$1368.

Dining-Room Suits at 30 to 40 Per Cent Less seats and backs upholstered in Adam suit in mahogany, chairs covered with blue haircloth, ten pieces, \$475.

lar prices.

Chippendale suit in mahogany or American walnut, richly carved, ten pieces, \$525. Sheraton suit in mahogany, chairs covered in tapestry, ten pieces, \$515.

Queen Anne suit in mahogany or American walnut; cabi-

Library or Living-Room Furniture at Savings of 30

Davenport, seven feet long, wide roll arms, spring seat and

stered in mohair velour with panel backs, ten pieces, \$790. Queen Anne suit in beautifully selected mahogany, highback chairs, seats covered in tapestry, ten pieces, \$585. Sheraton suit in American walnut, six-foot buffet, cabinet side table, chairs covered with hair-cloth, \$520.

net side table, chairs uphol-

## Per Cent

of extraordinary Spring purchases, aggregating about

\$400,000 and embracing a remarkable choice of suits for

bedrooms, dining rooms and living rooms. Shipments of

these goods are coming in constantly, and the assortment

is probably the largest and most attractive that we have

ever offered at this season at the same savings from regu-

Easy chair to match. \$75. Fireside chair to match, \$65. Three-piece tapestry \$208, \$217 and \$167.

# (Third Ploor, Central)

Chemises, \$1.35 to \$2.85. Undergarments just in in the larger sizes are: Envelope chemises at \$1.50, of nainsook, with fine tucking in front, Long petticoats at \$1.25, of cambric, with scallop-edge embroldery Short petticoats of cambric, with tucked and lace-edged lawn mes, at 75c and 85c. Of heavy cambric with double panel back and front, and embroidery ruffle, \$2.65. Camisoles of wash satin, in flesh and white, with lace trimming, weral models, \$2.65, \$2.75 and \$3. Of crepe de chine in hemstitched ored style, \$3.25.

Nightgowns from \$1.35 to \$4.85.

Long petticoats, \$1.25 to \$6.50.

Short petticoats from 75c to \$2.65.

Drawers from \$1.50 to \$3.50.

# WANAMAKER'S

Store Opens at 9

Store Closes at 5

full spring seat and back, upholstered in tapestry, \$138.

Fireside chair to match, \$82. back, panel effect, \$125. (Fifth and Sixth Floors)