

## PACKARD



Some trucks are priced less than the Packard Truck, but we are sure there is none that costs less. For every dollar you invest in a Packard, you will take out a higher return in profitable hauling dorie. Out of every dollar a Packard will earn for you, you will have to spend less on operation and upkeep. And your original outlay for transportation will hold good through year after year, as your Packard 7 ruck goes on delivering its full usefulness year after year. These things are more than a matter of opinion with us. They are a matter of record in the haulage costs of every line of business that uses a Packard. Our Freight Transportation Department will be glad to show you reports -some of them perhaps covering your particular type of hauling--proving that the Packard Truck actually is the lowest-cost truck on the job.

PACKARD MOTOR CAR COMPANY of PHLLADELPHIA 9 North broad street
$\qquad$

# YOU MAY NOW OWN A FINE MOTOR CAR 

## even though you must be economical

IF you now have an automobile that does not measure up to your 1 requirements in the matter of performance, finish or passenger carrying capacity the eastern distributor of one of the bestknown cars in America is financially equipped to solve the problem for you.

## -now to get down to real facts:

If at present you are the owner of an automobile having a fair market value of $\$ 500$ or more, we will accept it in lieu of cash as the full initial payment on one of our new motor cars.
You can pay the balance of the purchase price on the basis of $5 \%$ of the total selling price a month. No so-called brokerage fees or financing charges. Six per cent interest on the unpaid balance will be the only charge and the price you will pay under this plan will be the same as if you bought for cash.

A prompt reply will insure prompt delivery
We are now doing a large cash business and as this unusual plan has been devised for the sole benefit of those not in a position to pay cash, we are withholding our name.
In your letter kindly give full description of the car you now own

Address:"Automobile Distributor"

Box A 705
Public Ledger Philadelphia

## Smartness



## in every line

-backed by unseen rubber
$\mathrm{A}^{\text {LL topoot } \text { the tel the protection of a a suston stardy railored }}$ Rer Right into the fabric are built six light layers of wore there. Yet his ruber you a never know they protection always-sheds the hardest rain.
Raynsters are made in dozens of smart fabricsworsteds, yarntex, heathertones-for men, women Chidren. Some models have the rubber on the outside-for firemen, policemen, farmers, drivers,
and ell who work outdoors.
Ask for Raynsters at any
Ask for Raynsters at any good dealer's. or write Rubber Company, 525 Market Street, for address of your nearest dealer.
Look tor the Raynster label!

## United States Rubber Company

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