$"The \textit{People May Be Trusted to Appreciate Honest Endeavors to \textit{Do Right Things"}"}$

A Wise Old Friend of Ours in Manchester,

Alexander McLaren

used to say, "who lodges the King's favorites will not be left unnoticed by the King."

This idea has ever been an obsession with us.

The considence we have in the instinctive good judgment of the people in understanding and in their comprehension of the Store's motives and methods from its first day has been the magnetic lodestone in spiriting us through all the years.

We determined to conduct an all-searching and constant pursuit, the world around, to discover the origination and most-to-be-trusted master-makers of the various articles and fabrics wanted by the people, that we-might gather them here in Philadelphia and New York for their inspection; always hopeful and believing that the people would find out for themselves what we were doing and approve and uphold our enterprise.

Our faith has not been misplaced. The people have demonstrated that they may be trusted to appreciate honest endeavors to do right things.



All the Fine Silk and Cloth Dresses for Young Women Change Prices

Lovely things they are, in the new and charming Spring es. Usually there is but one of a kind, and it is such an interesting collection it would almost be safe to choose with your

The Silk Dresses, \$35 to \$135

include dresses of the desirable Canton crepe, of fine taffetas, of lace over taffeta, of charmeuse, of satin and of tricolette. There are dresses for street and afternoon wear, and a few dinner frocks. They are in dark blue, in brown, soft gray shades and pretty tans. They have been very much higher priced, and all are in excellent condition.

The Cloth Dresses, \$35 to \$95

are of fine tricotines in dark blue and brown. They are smart, unusual frocks, for afternoon and street wear and, like the silks, are usually but one of a kind. And they are much lowered

All are in 14 to 20 year sizes. (Second Floor, Chestnut)

Young Women's Fine Wraps Come Down in Price

Not many, just an interesting group of fine satin, veldyne and Bolivia wraps in such attractive colors as reindeer, navy blue, brown

They are in new and smart spring styles, they are beautifully ade, and the prices are now \$65 to \$140, though they were a great deal more, originally

14 t _J year sizes. (Second Floor, Chestnut)

A Beautiful Collection of Canton Crepe Coats and Wraps for Women

These attractive wraps and coats seem to provide exactly the

They are in rich, heavy all-silk Canton crepe, beautifully made and ined, and either plain, or trimmed with fringe, quilting, or a fashion-

They are black, navy blue, brown, gray, blue-and-gray, blue-andian, blue-and-brown or some equally good color choice. Priced from \$57.50 to \$125.

(First Floor, Central)

White Shoes for All Her Summer Needs

For beach and boardwalk, for porch and lawn, for sporting White oxford ties in good models, of duck at \$9.50 and \$11,

White pumps of fine duck, plain or with instep strap, with Cuban or high or low French heels, \$8.50, \$9 and \$11. Sports oxfords of white duck with trimming of tan leather

or black kid, at \$7.50. White duck combined with black patent eather, \$12.50 White duck sports shoes with sole and wedge heel of white

White buckskin sports exfords with sole and wedge heel of red rubber; long wing tip and perforations. \$11. (First Floor, Market)

A New and Pretty Overblouse of

Crepe de Chine, \$7.50 in a cool, summery style that will be practical for many needs. It is of crepe de chine in white bisque, with short sleeves and a trimming of cross-bar tucking on the collar, cuffs and on the sash which ties in the back. (Third Floor, Central)

Cool Cotton Bloomers

They are mostly in pink and white, and prices run from 85c for a style of batiste to \$2.50 for patiste with lace trimming. And there are several styles in be-

tween. (Third Floor, Central)

A Reminder About L. R. Corsets

They include models for all figures - heavily boned ones for large women, topless models for slender and average figures, short corsets for slight figures. These R.'s are made of coutil, batiste, broche and silk batiste. Prices \$1.50 to \$15. (Third Floor, Chestnut)

Fresh Evelet Embroideries

All-overs of white and ecru on swiss, 38 inches wide, and \$3.50 to \$4.25 a yard. Flouncings of white and colored voile, 40 inches wide, \$3.50 to \$3.75. Colors are ecru, henna,

gray and brown. (First Floor, Chestnut)



Where Is the Woman Who Doesn't Delight in a Lace Gown?

things just come into the Fashion Salons!

There are two perfectly good reasons for this love for lace-it's a charming thing in itself, even to the baby who discovers that fingers can be pleasantly poked through it; too plump and too thin, making the first appear slender and

rose, browns, grays, tans, pinks, greens and tangerine as well as navy and black, and you have something nearly irresistible to the feminine Some of these gowns have

no sleeves at all; others have tiny sleeves. Many of their skirts have uneven draperies. Some are intended for evening, others for semi-evening occasions.

Prices are \$60 to \$200.

Fine Sterling Silver Table Pieces at New and Lower Prices

Of sterling bilver, 925 / 1000 fine, these pieces are in styles and patterns that are to be discontinued, which is the reason they are now marked at prices lower than those for which we could replace them.

They are handsome pieces, there is often but one of a kind, and they offer excellent opportunities to people in search of wedding and anniversary gifts. Covered vegetable dishes, \$200

Tea sets, seven pieces, \$850 to

Coffee sets, four pieces, \$250 to

of black taffeta we are selling

Fresh from the most notable

Lyons silk-maker is a new im-

portation of his famous black

taffeta silk-a beautiful qual-

ity for all dress purposes,

For those who prefer Amer-

ican silks, two excellent black

taffeta silks of domestic make

A new shipment of fine all-

silk black Canton crepe, 40

inches wide, at \$4.50 a yard.

yard wide, priced \$3.

at \$2.50 and \$3 a yard.

are any indication.

Meat platters, \$115 to \$600.

Water pitchers, \$160 to \$400. Asparagus dishes, \$165 to \$300. Compotes, \$35 to \$300.

Vases, \$65 to \$250. (Jewelry Store, Chestnut and Thirteenth)

New Girdles in Every Colorful, Jeweled Parisian Has Effects

will lend a gay note to many a spring frock. They are slender, chain-like affairs, sometimes set a Frock of beads in interval sometimes with little squares in Black Taffeta pretty painted effects, and some-And every well - dressed times with colored wooden beads on silken cords. American woman is going to They are pretty enough for silk follow suit, if the quantities

cloth frocks, and they are varied enough to please many

\$4 to \$10. (Jewelry Store, Chestaut)

Good Scotch Ginghams From the Most Famous Makers

importations of the famous David and John Anderson ginghams, from Glasgow — best in the world. A wonderful variety of patterns and colors, all in the fine, silky textures and color-fast quality that have made these ginghams famous to generations of women. Choosing at its best now. 32

inches wide, \$1.25 a yard. (First Floor, Chestnut)

Sample Silk Stockings at \$3.50 a Pair

hosiery in styles and qualities priced. Stockings with beautiful handembroidery, openwork, lace in-

serts and novelty glove silk openfirst-grade goods, and mostly black

All sizes in the lot, but not of

The Daintiest Little Children's Dresses

Store-made of sheer lawns in checks and fairy-like stripes, with dear little yokes and dear little puffy sleeves, and occasional jolly ruffles. Colors are the cool pinks and blues and greens, prices \$3.75 to \$5.75.

liciously engaging little hats to match. Price for dress and hat together, \$8.75.

Sturdier bloomer dresses are of checked and plain ginghams, pocketed, smocked or otherwise prettified, \$2.75 to

White Swiss frocks with Sizes on all three groups red or blue dots have deare three to six years. (Third Floor, Chestnut)

Binche Laces for 8c to 75c a Yard

These are the French imitation laces so much used in France for lingerie, children's dresses, collars and fancy work. They are white and ivory colored, % of an inch to 31/2 inches wide, and we shall sell them at 8c to 75c a The edges and insertions are in complete sets.

Please note that these are the new lower prices. (Main Floor, Central)

Knitting Yarn to Go for 55c

Hanks weighing 3% ounces and in such favorite colors as navy, mode, peacock, seal brown, sand, turquoise, old blue, henna and marcon. It requires-

For women's sweaters elbow sleeves—3 hanks. Tuxedo sweater-8 hanks. Child's sweater, 2 to 6 years, 2 hanks.

Child's sweater, 6 to 12 years, Man's sweater, 8 hanks.
(Second Floor, Central)

A Chinese Chippendale Set Sealing-Wax Red

I For the sun-parlor is intended this interesting little suite from the Danersk furniture studios.

I The design follows Chippendale's adaptation of the Chinese motif. The wood is mahogany, with a brilliant lacquer finish of sealing-wax red, and seat coverings of old handblocked linen.

A settee, two chairs, a commodious desk table and a small candlewick table make up the set. (Fifth Floor, Chestnut)

Women's Fitted Cases for Traveling

Made of black long grain leather and lined with moire silk. With shirred pockets at both ends and double locks.

The fittings are a good size and of fine quality and the cases are 20 and 22 inches long. With white celluloid fittings,

With shell finish celluloid fit tings, \$37.50. (Main Floor, Chestnut)

Snowy Handkerchiefs Edged With Black Net Are New

and a recent fad that many women are adopting. The handkerchiefs are of sheer white linen, with tiny hems and edged with a filmy frill of black net. And there are new French

handkerchiefs, in gay colors and some charming patterns, at \$1 Or if she prefers the tape-bor-

dered handkerchief there is a particularly good-looking one, with hand-embroidered letter in monogram style, at \$1-and this, too, is French. (Main Floor, Central)

Which Is \$100 Reduction Over in Europe they haven't been buying pianos much during the past year, but the American makers went ahead and built pianos for export just the same.

You Can Get an Upright

Piano Right Away for \$295

They didn't sell fast enough. Stock accumulated.

We looked at the pianos in their mahogany and walnut cases, liked them, bought them. And now you may have them

at \$100 savings. *Besides the \$295 uprights we have also these:

Upright Pianos at \$345 (A reduction of \$105)

Player-Pianos at \$525 (A reduction of \$125)

Small Grands at \$695 (A reduction of \$205)

Convenient monthly terms. Small payment down. Your old piano taken in part exchange if you wish.

If it isn't convenient for you to come and see these pianos, telephone Filbert 1, and we will gladly send some one to tell you more about them, and about the whole wonderful collection of pianos, player-pianos and music rolls in Egyptian Hall.

ATEW books are one by Dr. Henry van Dyke called "Camp Fires and Guide Posts," and including many pleasant and sound essays; and one by Gregory-"Desert Valley"—an intensely exciting story of the West. \$2 will buy either

of them. (Main Floor, Thirteenth)

New Garden Furnishings Made by War Heroes

These bird-baths, benches, tables, fountains and large flower and plant pots shown newly in the China Store are remarkable examples of what can be done by disabled men.

The men who made them were incapacitated in the great war. From motives of patriotism one is naturally prompted to buy such things. but it is well to know that they are good enough to sell on their own merits and on the strictly practical basis of good value for the money. Thus they make a two-fold appeal and it is a very strong one and we are certainly very

glad to have them. They are made of crushed stone and cement mixed, the texture is close-knit and their gray surface glistens with

quartz-like particles. Some benches-splendidly worked pieces-have a surface polished as smooth as marble. In our opinion this is the best garden furniture of the kind we have had. The designs are new and different.



els. Prices, from \$15 for a hird-bath on a pedestal, up to \$150 for a large fountain of classic design. These make a notable addi-

tion to our regular showing of similar types of furnishings, comprising a full choice of benches, flower-boxes, flower pots, bird-baths, sundial pedestals and gazing globes pedestals.

The remarkable benches new \$13.50 (which is half of last year price) are going quickly, but we have some remaining (Fourth Floor, Chestnut)

Men's Light Raincoats at Lower Prices

The new light-weight raincoats which have come in for men's Spring and Summer wear are at lower prices than they were last season.

They are of fine rubberized cloth, in tans and clives, excellently made in a good-looking style.

New prices are \$16.50 and \$18.

We Soon Clear Out a Carload of Refrigerators

when they are these famous Wanamaker Special White Mountain kind

know their excellent food-keeping qualities-the thorough circulation of dry cold air that preserves the ice and keeps the food sweet and sound, the snowy white enamel interiors, so easy to keep spotless; the removable ice chamber and pipes; the strong and good-) looking hardwood case with non-rustable hardware-nickel plated on

They have an ice capacity of 100 pounds and are in every way remarkable refrigerators for \$35.

Summer Curtains and Couch Covers

Nothing cooler or more serviceable for the Summer home than these crash couch covers and curtains with effective bird and flower borders stenciled in color.

One may choose entire sets to match-and be sure of the colors washing well, since they are stenciled in oils. Curtains, \$5.75 and \$8 a pair; couch covers, \$5.75 and \$6.75; table covers, \$1.25 to \$2.50; scarfs, \$1.25 and \$2; chair backs, \$1; pillow

covers, \$1 and \$1.25 cach. (Fifth Floor, Market)

Best Dimity Bedspreads Made

They are woven in Manchester, England, and, although they come from the smokiest of cities, they are the whitest spreads in the world.

Also they are fine in weave and pretty in pattern, In floral patterns, \$5,25 and excellent for the money In pique stripes, satin stripes and broken stripe effect at \$6.25.

In medium weight-just a little heavier than the regular dimity spreads-and in floral patterns at \$8 each.

All of these are in sizes 86x97 and 90x99 inches Domestic dimity spreads in floral patterns are shown in size 72x90 mehes at \$3,25 and in size 80x30 inches at \$3,50 each.

Good Domestic Rugs at Office Desks and Chairs of Standard Interesting Prices An assortment of colors and designs that provides floor cover-

These are desks and chairs that we have take out of our regular stocks and lowered in price for immediate disposal.

They are grades that we have carried for years; they are of proven durability and desirable in every way. The variety comprises flat-top desks,

revolving chairs, all at savings of 20 to 30 per cent. For any office requiring some new or additional furnishings, the oppor-

Double desks, \$100 and \$116.

Arm chairs, \$14, \$14.50 and \$16.50. Revolving arm chairs, \$18.50, \$21 and \$22.

Grade 20 to 30 Per Cent Less

double desks, roll-top desks and typewriter desks, all of full quartered oak. The office chairs are of quartered oak, and include arm chairs and

tunity is obviously an exceptional one. Flat-top desks are now \$52, \$63 and \$72.

Roll-top desks, \$79, \$90, \$95 and \$125. Typewriter desks, \$68 and \$76.

For Budding "Babe" Ruths and Other **Ball Players** we have here a complete assort-ment of all the paraphernalia of

ings for every room.
9x12 ft. Axminster rugs, \$37.50.

9x12 ft. tapestry rugs, \$35.

9x12 ft. velvet rugs, \$48.50.

9x12 ft. wool fiber rugs, \$22.50.

(Seventh floor, Chestnut)

the national game. Stock uniforms that can be delivered at once, \$4.50 to \$16.50. Official league baseballs, \$2 to

Other baseballs, 50c to \$1.50. Catchers' and basemen's mitts. \$2 to \$22.

Fielders' gloves, \$1.50 to \$11.
A little lot specially priced at \$5.
Bats, 50c to \$3. Jerseys, stockings, caps, shoes, sweaters and all other necessa-

(The Gallery, Juniper)