San tarif would

STORE ORDERS
Increase Your Bying Poover and

## Marrioti Bres． <br> MIB CHESTHUT STREET

## A，

－-

Resinol

＂Yes，Sir！ We
Have
That
Record
BLAKEand
BURKART


This Sale
of
ESTEY PIANOS
and
PLAYER－PIANOS
Offers the people of Philadelphia and vicinity a rare opportunity to procure a well－known high－grade make of piano at a greatly reduced price and on very con－ venient terms．
Those Who Have Waited
for
Prices to Come Down
surely have their opportunity to procure a high－ rrade piano at a greatly reduced price during sale．Let us demonstrate the beautifu

| The action taken by the Estey Piano Company of New York is a co－operative movement entered into with its dealers throughout the country with the object of disposing of 2001 Pianos and Player－Pianos that were built expressly for our foreign trade，which has been largely shut off as a result of the present－day low rate of foreign exchange． |  |
| :---: | :---: |
| \＄925 | \＄600 |
| Estey | Estey Upright |
| Player－Piano | Piano |
| Now | Now |
| $\$ 60=$ | \＄49 |
| $\begin{aligned} & \text { A Real Saving } \\ & \text { of } \$ 230 \end{aligned}$ | A Real Saving of $\$ 105$ |
| THE ESTEY EA <br> Makes it possible to arr | PAYMENT PLAN very convenient terms． |



Over Half a Million－
pianos and Organs bearing the name Estey have been made，are in use in every country on the globe． Such a Record Inspires Confidence

Estey Pianos Are Dependable

Evenings During Saring Estey Pianos are＂Built Right．＂ terials are used，constructed by ma ertals are used，constructed by workmen many of uring
ale years experience in building musical instruments a guarantee of the quality of any product bearing the name ESTEY．

Literal Allowance Made for Your Old Piano
find a delightful atmosphere at Estey
pleased to demonstrate machine
SONORA，CHENEY and othe
yictor records

| PIANOS <br> PLAYER－PIANOS <br> ORGANS |  |
| :--- | :--- |
| Bell Phone，spruce 4367 | WALNUT STREET AT SEVENTEENTH |

Eleventh and Walnut

## KOSHLAND

The Store That Spe cializes in Famous cializes in Famous
Nationally Advertis－ Nationally Adverthes Brands of Clothes for Men！

No man in Philadelphia can AFFORD to buy a suit or top coat without visiting this store and SEEING these values．

## Suits \＆Top Coats

For Men and Young Men
20，25，30 and 35


## FOR INSTANCE

For instance，you can bus hive at $\$ 20$ Suits and Top Coats of such celebrated makes as STYLEPLUS，CORTLEY，COLLEGE GRIFFON，etc．The same identical garments sell elsewhere for

$$
\$ 30 \text {. Nobody will challenge that statement. See our windows }
$$

Philadelphia men wanted a store like this where all nationally famous brand of clothes could be had under one roof，and they proved it．They proved it i Our policy of merchandising has worked wonders．It has given us an army解 ion and they the the why

As a result of our big and frequent turn－over，large cash purchases，smal解解 and narrow margin of profit，we are able to save you $\$ 10$ to $\$ 15$ Men＇s $\$ 7, \$ 8, \$ 9$ Pants $\$ \mathbf{3}$ ，98 $\$ 3$ Woven Madras Shirts in $\$ 1.85$ neat patterns，special at
$\$ 2$ Cooper Union Suits of fine $\$ 1.15$ Notastme Hosiery of Combed $\$ 1.50$
Yarn；all colors，all sizes； 6 prs．

## KOSHLAND

15－17－19 No．13th St． 24－26 So．15th St． CHESTER：3D AND MARKET STS WILMINGTON： 824 MARKET ST

