is the wise man

any kind of merchandise, from a shoe-lace to a piano.

suits. They are the same today as they have always been.

stand the test of service and to hold their fine, fashionable lines.

Men's Spring Suits Built on the Old

Principle of Quality First

wise man knows, that good quality is the first essential of a good investment in

to keep his eyes open so as not to take the semblance of quality for the reality.

because the quality of Wanamaker Men's Clothing is real, all the way through.

It is based on the reality of good woolen fabrics, expertly fashioned, tailored to

Prices for youths' suits, \$28 to \$40; prices for regular suits, \$32 to \$65.

Men's Summer Foulard

Neckties From London

(Main Floor, Market)

Men's London Soft Hats

These Lincoln-Bennett soft hats for men have no equals at their

All men who have seen them admire their shapes and their delight-

Superb in Style

(Main Floor, Market)

Men's Brogue Oxfords of

Fine Cordovan

(Main Floor, Market)

Cordovan is not a color shade, as so many think, so these shoes

Real square-toed brogues with long wing tips, much perforation,

present lowered price and no superiors at any price.

are of Cordovan leather in black and mahogany

Young men will be keen for them.

wide shanks and low, broad heels

distinctive designs, including the much-favored dotted ties.

ends, to wear when waistcoats are discarded

The first large shipment of these beautiful ties has just arrived.

They are a delight to behold in their gay summer colors and

Noteworthy, also, are the bandanna patterns, with their fancy

The man who buys his new Spring suit from the viewpoint of an investor

The one thing he does not overlook is quality, because he knows, as every

Now there is no secret as to the things that make for good quality in men's

No man of intelligence needs to be told what they are, but every man needs

In the Wanamaker Men's Clothing Store he never can make that mistake,

The People Are Profiting by This Store's Long Years of Experience

Sixty Seasons Have Seasoned and Schooled Us

for the great work we laid out for ourselves, when we sketched out and structurized this

New Kind of Store

which we first opened in 1861. Little by little, with its framework enlarged more fully, we, in 1875, opened up preparations

for the Grand Depot

When Fortune Favored the Brave

In those days, there were no such large stores as there are now.

sights of new goods as they do now. In old times, a manager stood inside of the store

People were not known to visit and enjoy the

and directed all comers. When a looker said, "I will take that," the purchase was a sealed pact; and nothing was expected to come back, and when it did, it was for exchange and not for return of money.

All this was changed by the New Grand Depot. People flocked to it and they have done so ever since. They were, and are still, always welcomed.

Monthly accounts, bills rendered the end of the month, were encouraged as a convenience to the customer and a saving of time to the clerks.

Hospitalities of public comfort were arranged and people came from the country to spend the day.

(More anon—to be continued)

April 14, 1921.







For the Steamer Trip *Picturesque* Traveling

They seem just made for a European tour, they are dis tinctive looking and, at the same time, practical for hard wear. There are a great many women asking for such coats just now

One that appeals to numerous women is a soft silk finished Bolivia in fawn color with the upper part and wraplike sleeves of a red plaid. Long scarf ends finished with tassels add the final touch to this charming wrap,

A navy blue velour with an extremely pretty coat. In the warm, and, of course, the gen-

Prices go from \$87.50 to

Prices Drop to \$35 on Women's Silk Jersey Dresses

Everybody's size is here in one style, if not in another.

The Finest Silk Lingerie

that a woman of taste could desire can be seen these days in the

French Room. Envelope chemises of pale pink crepe de chine are some of then; severely tailored and some of them trimmed with filet and Valenciennes. The first are \$5.75 and \$7.75; the second \$12 and

Straight chemises of pink ninon are also both tailored and lacy, are priced at \$16.50 to \$37.50; and they have drawers to

(Third Floor, Chestnut)

The Kind of Silk Stockings That Women Want Now

Pure dye silk to the top, in black, white, grays, tans and navy,

Fine chiffon silk in black, white and shoe shades, \$3.50 and \$5

Black, white and colored silk to the top, with openwork ankles, Full fashioned all silk with hand-embroidered clocks, \$5 a pair.

(First Floor, Market)

A Slipper for Women Who Like Both Brown and Bronze

New in the Exclusive Little Boot Shop is a slipper of lightweight Russia calf in a chestnut brown color that will combine admirably with bronze buckles. It will serve any purpose for which either a brown or a bronze slipper is required, besides giving stundier service than the average bronze slipper. Finely modeled and fashioned with narrow toe, and twoinch heel, priced \$17.

Bronze buckles to wear with it, if desired, \$7 to \$50. Exclusive Little Boot Shop, First Ploor, Market)

Fine Embroidered Swisses From St. Gall

They are slow in coming over this year, but when they do get here bey go out very quickly. Just now there is a good assortment. The colored Swisses with white dots are particularly fashionable, at there are also plenty of other kinds-white with colored dots or black and white effects. 30 to 31 inches wide and \$1.50, \$1.75, \$2 and \$2.25 a yard.

(First Floor, Chestnut)

 S^{0} many women are asking for them that we here make mention of the white silk camisoles we are getting in. They are washable, of course, and usually made dainty and pretty with lace. They have shoulder straps and built-up shoulders, and cost \$2 to \$5. (Third Floor, Central)

Handy Little Boxes of Safety Pins

They hold all the desirable sizes of safety pins from the tiny ones to those of much larger size-and each size is in a separate compartment

Nickel-finish pins, \$1.25 a box. Assorted, nickel and goldplated pins, \$1.50 a box. Gold-plated pins, \$1.75 a box. And each box holds tweive

dozen pins. (Main Floor, Central)

Coats

over plaid of gray is another rougher cloths, there are Scotch zibeline capes and coats, very good looking and uine camel's-hair coats and capes that some women prefer to anything else.

(First Floor, Central)

once, for it is one of those warm, rich reds that is a delight to the eye. And the beads are so spar-kling and bright it makes them even more attractive. The necklaces are in the fashionable lengths, they are of graduated beads in different sizes,

These dresses have been \$7 and \$10 more, but sizes are broken and the season is advancing and we should like to say good-by to them.

There are tie-back bodices and accordion skirts and coat dresses with heavy mbroidery and several types of tunic dresses; and there is a pretty good range of colors—gray, navy, tan, black and browns.

Exquisite New Blouses That Are Part French

For the collar and cuffs were n ade in France and all the dainty hand-drawn work and hand embroidery on them was done there The blouses are a very fine white voile, with tiny tucks and those beautiful collars and cuffs. They are \$13.50 without the front frill and \$13.85 with it. (Third Floor, Central)

Women's Handkerchiefs With Just a Touch

of Color are those dainty ones with woven borders of color. They are included in a new shipment we've just unpacked, and they are capecially good for \$5 a dozen.

And just as good values are the tape border handkerchiefs at \$4 a dozen-also for women. (West Alsle)

TITHITE cotton, lacetrimmed bureau scarfs at 50c will appeal to a good many housewives bent on freshening their rooms.

(East Aisle)

The Delicious Scent of Spring Blossoms

"Charme d'Amour" is the bottled sweetness of many flowers It is a delicate bouquet eder that has proved most popular with many discriminating people and it may be had in Extract, \$1.50, \$3 and \$5.50 a

bottle. Toilet water, \$3 and \$5,50 a

Sachet. \$1.50 a bottle. Face powder, \$1.50 a White, flesh or brunette. Talcum powder, 75c a box. (Main Floor, Chestnut)

ordinary times.

They are all seven-piece tea services in period patterns of the most desirable kinds. They are such handsome silver as people buy to live with and are proud to hand down to their children.

downer, Paul Revere, Hare-Vitruvian, Pompeian, wood, Vitruvian, Pompeian Louis XIV and Italian Renais sance. New prices are from \$850 wap to \$3000 for the sevenpieces service. The service can-not be broken, but there are a number of other pieces to match at the same low prices. (Jewelry Store, Chestmut)

New American and English Hats for Girls

hats a girl will find no end of attractive styles, for every occasion. trimmed with bands or streamers, others are trimmed with ribbons and flowers. They are suitable for girls of many ages, and are just as pretty as can be. \$3.75

The English hats ("Redleaf" hats) are all sports hats-smart. good-looking hats of fine straws. and of fancy novelty weaves, in some of the prettiest colors imaginable. They are trimmed with ribbon, velvet bands and bows or satin albbons and are most attractive. \$12 to \$25.



OR more than two centuries there was fashioned on little potters' wheels throughout this country a quaint earthenware pottery which the housewives of those days depended on for kitchen and table use.

Even now in secluded sections of the country, you will find a few of these interesting old brown and yellow jugs and platters, crocks and pitchers, and like pieces still in use.

tween 1860 and 1865, at which latter date they began to be superseded by more modern utensils. A very delightful collection of this interesting old brown and yelfaw carthenware-glazed and unglazed-is now in the Old

Old slip-ware and salt-glazed pie plates, preservo jars pickle jars, mugs, milk jugs, cider pitchers, bean pots, butter crocks, two-handled jugs, and all manner of bowls and jugs and

fireplace, its brimming cider pitchers and bowls of apples, its well-stocked store of jams and pickles—for it was in exactly these crockery utensils they were kept.

Their uses now are more ornamental. plants, or sheer decoration, they are charming, besides the interest attraching to examples of this now almost forgotten local industry.

(Fifth Pleor, Chestnut)

New Gold Encrusted Glassware Is So Lovely

Gold being rich and glass brilliant, the two in combination are essentially attractive.

In this case they are more than attractive-they are beautiful. To idalize how beautiful, see the new arrivals in encrusted gold glassware, all sparkling, superb, charming, useful.

Bordon dishes \$2 each. French dressing bottles, \$5

Candy jars, \$4. \$5 and \$6.50

Hundled sandwich trays, \$8 and \$8.50 each. Cracker and cheese dishes.

\$6.50 to \$10 each

Covered jugs, \$7, \$8.50 and \$10 each. Water jugs, \$4.75 to \$9 each. Mayonnaise sets, \$3.50 and

Compotes, \$2.25, \$3 and \$4 Vases, \$3 to \$12 each.

Covered honey dishes with plate, \$6.50 each, (Fourth Floor, Chestnut)

Bride's Wedding

Baskets to hold the candies, novelties and favors for the table, felicious sweets to grace the feast and appropriate bonbons for the Store in a wide variety and at

Caramels Dipped in Fresh Strawberry

Fresh strawberry wafers are

Favors for the April Cake

guests are all here in the Candy moderate prices.

Cream-80c a Pound

And chewy nut blocks are \$1 a

(Down Stairs Store, Chestnut)

(Down Stairs Store, Chestuat)

They are practical, dainty and in good taste. We have them with

Filet net curtaining by the yard is 45c to \$1 (Fifth Floor, Market)

People Buy These Dining-Room and Bedroom Suits Feeling They Are "Getting Something"

them has expressed it. There is a good deal in the expression. It means that one is buying something for the years, something that will mean a real and permanent enhancement of the home and that will lift it to a new dignity.

saving of 40 per cent are "getting something."

They are getting the finest suits made in America. They are getting cabinet-work that combines stability with beauty and gracefulness in a way that is unsurpassed. They are getting furniture that is as true and appealing in design as it is sound in construction and fine in finish.

They are sharing in an unexampled offering. Let anybody who would do likewise act at once. The supply is still good, but the opportunities too rare to continue.

In walnut and in mahogany and in a choice of many favored period designs.

Sterling Silver Tha Services in Discontinued Patterns therefore with very Among the patterns are much smaller prices than it would be possible to find at George II, Louis XVI, Lans-

In the collection of American Many are of one straws, simply

New Books

Seas," by Frederick O'Brien, au-

thor of "White Shadows in the

South Seas," etc. Price \$5. The

witchery of the far South Sea

Isles is captured once more, but

there is more than travel in this

story-there is philosophy and

"Recollections of the Empress

Eugenie," by Augustin Filon. Price \$5. The writer is a well-

known French man of letters, and

a sympathetic observer and critic

of England. The personal note is dominant in the book.

Twenty-five of the well-known ar-

ticles already published in the "Rural New Yorker."

(Main Floor, Thirteenth)

Bead Necklaces in

Warm, Glowing Red

You will admire the color at

and they are just the right weight

(Jewelry Store, Chestnus)

LIAVE you had your

II share of the war

books now selling at 10c.

15c and 20c in the Book

Take a look at them.

Silk News and New Silks

Raw silk is scarce. The Japanese silk farmers have curtailed

But daily this Silk Store is selling tfresh, new silks just out

All of them are bought to good advatntage, moderately priced.

with profits no more than they ought to be. Calling a silk

"worth \$4," and selling it for \$2, does not enhance the actual

quality of the silk. Ours are bought as low as GOOD silks can

Two New Silks in for Tomorrow

checks of henna and black is one of the prettiest-36 inches wide

First Floor, Chestmut)

Low-Priced Handbags of Silk

and Leather

taupe and brown, in two shapes and two styles of metal frames. They are \$3 and are remarkable for the price.

seal, in black, navy and brown. They aregin a flat shape with a large

(Main Floor, Chestmut)

The silk bags are of moire and satin-striped silk in black, navy,

The leather bags are of bright and dall pin seal and cobra grain

a dozen.

A delightful glace satin in all the gevening colors, 36 inches

Checked taffetas in new and very smiart combinations-small

be bought for. And we do not exaggemente their values.

(Main Floor, Thirteenth

their production.

wide, \$3 a yard.

flap and are \$4.75.

42x46 inches at 25c

45x36 inches at 30c

73x99 inches at \$1.65

81x20 inches at \$1 so

90x99 inches at \$2

81x99 Inches at \$1.75

Sheeta

Especially Good

Values in Summer

Bed Muslins

(First Floor, Chestnut

of their packages.

Prices begin at \$4.50 and go to

to wear comfortably

Store?

"Hope Farm Notes," by Her-

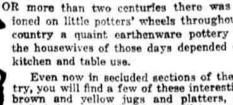
W. Collingwood; \$1.50.

humor and romance.

"Mystic Isles of the South

(Second Floor, Chestnut)

Old Pennsylvania Pottery



Those now found were largely made be

Pennsylvania Rooms, near the Little House.

They call up a vision of the old-time kitchen with its huge

Price, \$13 a pair. Colonial Rag Rugs at Lowered

Prices Last month these rugs were nearly double the prices marked

ful spring colorings.

Price \$8 now.

on them for tomorrow. All clean, fresh goods from regular stocks and specially

30x60 in.\$1.65 6x9 ft.\$6.75 27x54 in\$1.50 12x12 ft.\$20 12x15 ft.\$24.50 (Seventh Floor, Chestnut)

Boys' Suits With Extra Trousers That Are Real Investments

The boys' suits with extra trousers in our stocks are of the good, reliable kind, made of good, sound fabrics and made to look well and last long. There are suits in which the extra trousers are made up for by a lack of quality in fabrics, making, or both. Not so in these We offer them as the best extra-trouser suits to be had for the money, feeling certain they come up to that description. In 8 to 18 year sizes at \$16.50, \$18, \$20, \$22.50 and \$25.

In a plentiful choice of fabrics and in the best Norfolk models.

(Second Floor, Central)

Most Women Like Filet Net Curtains

pretty little figure patterns, hemmed edges and sometimes a lace finish, at \$2.25 to \$4.50 u pair about a third less than we could sell this

THAT is how they feel about it and that is how more than one of

Yes, it is a fact that people who are buying these suits at a

(Fifth Floor, Chestnut

Made of a beautiful quality heavy silk sports crepe with selfcolored stripes or designs in a satin finish.

They are made, too, in such pretty styles, slightly gathered front, full-gathered back and sports pockets. There are a few only of each kind, but some lovely colors—rose, turquoise, gray, oyster white, tan, navy and black. All are good colors to wear with sweaters.

Special at \$12.75

100 Silk Sports Skirts

The price is just the cost of the material (East Atele)

at 50c Wiethave taken over a manufacturer's surplus of high-grade finished steel scissors at the price of ordinary cast scissors. Nickel plated, some with guar-

> All sizes, from three to six inch, including regular sewing scissors, embroidery and button hole scissors and manicure scis-

teed/white handles (ivory effect).

For a Bright Spot

in the Garden

get+some of these healthy canna

costs. Their glowing reds and

veilows will more than repay you

The best we can get, 10c each, \$1

(Fourth Floor, Market)

Guaranteed Steel

Scissors, Special

All: 50c a pair—we never saw better for twice that. (Fourth Ploor, Central)