

WEATHER
Unsettled

WANAMAKER'S

Store Opens at 9

WANAMAKER'S

Store Closes at 5

WANAMAKER'S

Band plays at 9; Organ at 11 and 4:50

New Goods on Every Side and Splendid Sales Going Busily Forward

Something Is the Matter With the Mainspring

of the life of a man or woman, old or young, if there is no ambition in the mind or heart.

They are like plants that will not grow in the cold, and if they are put under glass with other vegetables, still there is no sign of growth.

A great name and an honorable ancestry will not supply the lacking mainspring.

[Signed] *John Wanamaker*
March 5, 1921.

Beautiful New Silks Trooping In for Easter

They are based on the new fashions, they are the softest, most drapable silks imaginable and they lend themselves to ruffles, frills and panel effects in the most charming manner.

Among others, you will find Canton crepes, crepes georgette, taffetas, crepes meteor, plain satins and printed foulards. There are brilliant new sports silks also.

One of the best things about these new silks, however, is that they are priced according to the new lower costs from \$2 for a foulard up to \$6.50 for a sports silk.
(First Floor, Chestnut)

An Exquisite New Scent—Bouquet d'Orient

This is one of the most delicious scents that the Queen Mary laboratories have yet produced.

It is a bouquet perfume, one of those fragrant combinations of many blossoms, sweet, not too heavy, yet lasting.

Bouquet d'Orient perfume, \$1.25 and \$2.50.
Toilet water, \$2.50 a bottle.
And the bottles are particularly attractive.
(Main Floor, Chestnut)

Continuing That Remarkable Sale of Easter Gloves

Fine, New Gloves at Average Half Price, \$1.50 to \$2.85 a Pair

Here are gloves for all the new Easter suits and frocks—brand-new Spring gloves in the most desirable colors, styles and leathers, all at low prices because one of the good makers and importers was more anxious to have the money and space than the gloves on his shelves.

Women's Gloves

\$1.50 a pair for brown washable capeskins, one clasp, or fine French lambskins in white, black or brown.

\$1.80 a pair for genuine French kidskins in black, white, tan, beaver or gray; two clasps.

\$2 a pair for tan, brown, beaver or gray washable capeskins of fine quality; one clasp.

\$2.15 a pair for fine French kidskins in tan, gray or white; two clasps.

\$2.35 a pair for slip-on style washable capeskins in brown, tan, beaver, ivory or gray; or white lambskins.

\$2.85 a pair for washable capeskins in strap-wrist or eight-button length, in tan, brown, beaver or gray, or white lambskins.

Men's Gloves

\$2.15 a pair for tan or brown washable capeskins; one clasp.
(West Aisle)

What Would the Old-Fashioned Corsets Have Said

to modern dancing, to golf and tennis and all the delights of present-day life?

It is only necessary to imagine an answer to that question to see what a maker of social history the corset is, and how largely responsible the modern form of it is for the fine, healthy figures of the women we see all around us. The cleverly cut Letitias have had quite a finger—or perhaps we should say a bone—in this pie, and the Spring Letitias are probably the best the makers have ever turned out.

They are made for plump and average figures, are of extremely pretty materials and their prices are \$6.50, \$8.50, \$13 and \$13.75.
(Third Floor, Chestnut)

Young Women's New White Sports Skirts

At \$14.50 an attractive model of white plaid sports silk, gathered and with pockets at the sides.

At \$15 a box-pleated skirt of white serge, with attached tabs for trimming.

At \$17.50 a trim, well-cut skirt of fine white flannel in a box-pleated style.
(Second Floor, Chestnut)

Philippine Chemises at \$3.85

Envelope chemises, some with shoulder straps, some with "built-up" necks, one with the ribbon run through around the waist; nine styles of embroidery, all told.
(Third Floor, Central)

Women's Fine Gray Gowns of Cloth \$65 to \$175

We say "gray," but we really mean all the shades of gray which are on Fashion's list this Spring—the silvery gray, the pewter, the putty and beige and castor shades. In the Poiret twill and tricotine which compose these dresses such tones have a richness of their own, and when you add the richness of wool or silk embroidery, plain or moire silk binding, striped silk facings and stringlike leather belts, the effect is very charming indeed. The shallow necks of the gowns are usually finished with delicate lingerie collars, and occasionally there is a lingerie vest.

Prices are \$65 to \$175.
(First Floor, Central)

The Knitted Sports Dresses Women Like So Much

If you have never seen one of these garments, you have a pleasant surprise in store.

They are very trim and good fitting and women who go in for outdoor exercising have fallen so much in love with them that they buy three and four in different colors at a time.

Several new and very smart styles are here now. One is in two pieces—the sweater and skirt at \$40. Others are one-piece models and are \$60 and \$85. Find them in the London Shop.
(The Gallery, Chestnut)

A Charming New Lace Dinner Dress for Young Women—\$37.50

Soft, silky, filmy lace in blue, brown or black makes the dress, and there is a foundation of glistening satin of the same color as the lace.

The bodice crosses in front, somewhat surplice fashion, the skirt is full, and there are panels of airy tulle at the side. A wide satin girdle with a colored rose completes it.

The neck is low, the sleeves are tiny and the dress is in 14 to 20 year sizes.
(Second Floor, Chestnut)

Easter Is the One Time Women Want a Pretty Blouse

Knowing which, we are bringing in a great many of the loveliest new blouses to be found and in exactly the right shades for Spring suits:

Among the new colors are tomato, honeydew, rust, porcelain blue, Mrs. Harding blue, and also the better known bisque, navy, brown, flesh, white and black.

For materials, one may choose from Canton crepe, crepe de chine, crepe meteor, Gorgette crepe. Many are trimmed with real lace, embroidery or beading. Prices go from \$8.75 to \$65.
(Third Floor, Central)

A Woman's Sports Sweater Is No Haphazard Garment

There are the prevailing fashions which count very much and to which such sweaters must conform if they are to look right.

You will find the newest and prettiest of hand-knit sports sweaters in the Women's London Shop. They have the high, round necks and the square necks which go so well with the new sports blouses. There are all the best colors, \$16.50 to \$25.
(The Gallery, Chestnut)

Best Silk Stocking News of the Season

As long as the lot of 4000 pair lasts we can sell some of the most popular of women's silk stockings at

\$1.45—Close to Half Price

These are full-fashioned, black ingrain thread silk stockings with cotton tops and soles. They are a good weight and not to be confused with the thin, flimsy stockings to be found on every side at somewhat higher prices.

Sizes 8 to 10½, and as the extraordinary low price will take these goods out quickly it will be wise to come early for yours.
(West Aisle)

For the New Baby—a Dainty Layette at \$10

It is a twenty-two piece layette, with all the most necessary articles, including a blanket, pad, petticoat, slip, shirt, binder bands, socks, saque and other pieces. They are well made, practical little garments, and this is a moderate price.

Other layettes are \$11 to \$50. And from \$50 to \$200 there are the daintiest layettes all of hand-made garments.
(Third Floor, Chestnut)

Bronze Leather Sewing Cases

They are in all the desirable shapes and sizes—oblong, square or roll—and they are usually lined with satin. Some have spools, most all have pin cushions and needle cases, and the prices start at \$1.10 and go to \$10.
(Main Floor, Central)



Used Pianos and Player-Pianos at Large Savings

We have forty used pianos and player-pianos which we will sell at greatly lowered prices.

Half of them are our own famous instruments, and all of them were put in thoroughly good condition at the Schomacker piano factory.

It is an excellent opportunity for any one who wants to get a piano for much less than its regular price.

Save \$130 on a New Upright Piano

We also have a few H. & S. G. Lindeman upright pianos which we will sell at \$345, a clear saving of \$130 from the usual price.

You will thoroughly like the tone of these instruments. And you will be proud of their appearance—the cases are of mahogany in a Colonial design of charming simplicity.

A list of the used pianos and player-pianos follows. All may be bought on convenient terms, in spite of their already greatly lowered prices.

Used Player-Pianos

Doll & Sons.....	\$475	Melrose.....	\$375
Lindeman & Sons.....	525	Autopiano.....	400
H. & S. G. Lindeman.....	525	Kranich & Bach.....	475
Lindeman.....	525	Knabe Angelus.....	800
Angelus.....	650	Blasius.....	450
Angelus.....	650	Lindeman.....	450
Angelus.....	685	Lindeman.....	475
Lindeman.....	560	Pianola.....	475
Lindeman.....	550		

Used Upright Pianos

Haines Bros.....	\$150	Leonard.....	\$250
Haines Bros.....	175	Ludwig.....	275
Doll & Sons.....	175	Haines Bros.....	295
Byrne.....	175	Lester.....	295
Cornish.....	200	Schomacker.....	295
Fischer.....	200	Albrecht.....	275
Lester.....	250	Kurtz Bros.....	275
Decker.....	250	Cameron.....	275
Tiffany.....	250	Ludwig.....	275
Haines Bros.....	250		

(Egyptian Hall, Second Floor)

Out of Paris Handkerchief Boxes

Women's handkerchiefs, \$1.50 and \$2 each—gay colors and dainty combinations, with tapes above the hems.

Men's handkerchiefs, \$2.25 each—in colors that men will like to use.

Children's handkerchiefs, 50c apiece—colored prints, quaint figures, sea animals and other designs dear to the juvenile heart.
(Main Floor, Central)

Fine Tricotine Suitings Ready to Make Spring Suits

When it comes to a staple material for a lightweight suit or wrap, there is really nothing that gives better service or stays in fashion longer than a good quality tricotine.

A number of the finest grades of all-wool tricotines are here, 54 inches wide and in the most desirable shades of dark blue, brown, gray and other light colors. They are \$4 to \$7 a yard and in the different weights for dresses, suits and coats.
(First Floor, Chestnut)

Spring Styles in Envelope Handbags

These new bags are all of generous size and are made of fine calfskin and seal in black, brown, blue and gray. They are all beautifully made, in what might be termed "tailored effects."

All these bags have numerous compartments and all are richly silk lined.

Prices are \$12.50 to \$35, and up to \$65, with silver or gold flexible mountings.
(Main Floor, Chestnut)

New Lace Flouncings

Cotton net flouncings, fern, with fillet mesh and embroidery, 36 inches wide, \$2.50 a yard.

Silk Brussels net flouncings, embroidered, some brown, and some black, 36 inches wide, \$2.25 a yard.

Both are the sort of laces so much in request for afternoon and evening dresses this Spring.
(West Aisle)

FLOWERED cotton petticoats at 85c are in again, and are welcome enough. Grounds are bright blue, lavender, dark blue, black, gray and brown.
(East Aisle)

Some of the Men's Finer Silk Shirts Reduced

Several hundred silk shirts of the better grade, chiefly of heavy broadcloth silk—the heaviest made, in fact—and a few of crepe de chine and jersey silk.

In all kinds of stripes, from the very narrow to the wide cluster effects, and in beautiful combinations of colors.

The new price is \$7.50—they were a third more.
(Main Floor, Market)

New Bedspreads Arc In

New boxes just opened bring striped dimity bedspreads 63 x 90 inches at \$2 and 72 x 90 inches at \$2.25 each.

Bedspreads woven in colored stripes—pink or blue—are 72 x 90 inches at \$3 and 80 x 90 inches at \$3.50 each. Embroidered bed sets consisting of spreads and bolster cover, the pieces being beautifully embroidered in conventional design, some with scalloped edges and cut-out corners, others finished with a wide hem, 72 x 96 inches at \$9 and 90 x 96 inches at \$10 a set.

We also have some fine hand-embroidered bedspreads of exquisite quality and much under the regular prices—

64 x 108 inches, \$65.

88 x 90 inches, \$60.

94 x 108 inches, \$67.50.
(Sixth Floor, Central)

For Any One Needing a Fine Kermanshah Rug—an Opportunity

Scarcely any rugs hold the same peculiar attraction as Kermanshahs. Their charm is partly in the color combinations, and very much in the decorative effect of their elaborately conceived patterns.

We have a group of Kermanshahs in which this twofold appeal is particularly noticeable; and it is made a great deal more powerful because of the attractive prices at which they are marked.

If you have been thinking of buying a fine Persian piece, either in a carpet or a small size, this is a most favorable opportunity.

Kermanshah Rugs

14.6 x 10.10 ft., \$525	13.5 x 9.6 ft., \$497	13.10 x 9.5 ft., \$545	13.7 x 9.7 ft., \$487
13.8 x 9.5 ft., \$510	14.2 x 10.6 ft., \$475	13.8 x 9.4 ft., \$657	13.9 x 9.5 ft., \$387
	13.3 x 8.10 ft., \$375	13.1 x 9.3 ft., \$510	

Small Kermanshah Rugs

Average size, 6.6 x 4.3 ft., \$85 to \$175
(Seventh Floor, Chestnut)

Four Groups of Exceptionally Good Linens

Hemstitched linen damask tea napkins, very suitable and attractive home gifts, size 14x14 inches, \$6.75 a dozen.

Madeira hand-embroidered, hand-scalloped tea napkins in an assortment of designs, 13x13 inches, a limited quantity at \$9.75 a dozen.

Scarves with pure linen centers and edged with lace in a filet motif, three desirable sizes, 18x36 inches, \$1.15; 18x45 inches, \$1.25 and 18x54 inches, \$1.35 each.

Also a lot of pure linen toweling for glass and china, a good grade in a soft finish, 16½ inches wide, 20c a yard.
(First Floor, Chestnut)

The New "Blue Mottle" Laundry Soap Is Going at a Great Rate

A mighty good soap and a great economizer, two bars of it do as much as three bars of ordinary soap. It contains the proper amount of bluing and lathers splendidly in Philadelphia hard water.

Be a cake during March.

55 a box of 100 cakes during March.

Better get your order in at once for a box to be sent home.
(Fourth Floor, Market)



Spring Fabrics in the Men's London Tailoring Shop

Men who appreciate fine clothes will be interested in the new Spring and Summer wools in the Wanamaker London Tailoring Shop.

These are all very fine goods, most of them from the leading British mills, and the variety and distinctiveness of the patterns are a delight.

Tweeds, handspuns, chevots, angolas and unfinished worsteds in many colors and with uncommonly good selection in the browns and tans so much in favor.

Men who want new suits for Easter may have them made if they order at once, but they should not wait too long. The beautiful hand tailoring of these London Shop garments should not be hurried.

Prices of the suits are \$75 to \$100—a big drop from the prices of last Winter's suits.

And we will make you a splendid light-weight overcoat of handmade Shetlands or Harris tweeds for \$80 to \$100.
(The Gallery, Chestnut)

March Sale Special Wanamaker Wardrobe Trunks

Wanamaker Special wardrobe trunk is made up in accordance with our own suggestions to the manufacturer.

Every one of these suggestions looked to the production of a better trunk.

They are made with good, strong, hardware, brass-plated steel lock and draw bolts, they are covered with vulcanized fiber, they have all corners and edges rounded and are reinforced. Each of them is equipped with laundry bag, shoe pockets, full assortment of hangers for men and women, draw lock and bolt and every wardrobe convenience.

\$45 for steamer size; three-quarter wardrobe size, \$50; full wardrobe size, \$55.
(Fourth Floor, Central)

Some Attractive Rugs for Bedrooms

They are now reversible rugs in light shades of blue, tan, rose, beige, and gray, and dark blue. The price of the 9 x 12 ft. size is \$70.

Plain color rag rugs in blue, green, yellow, tan and lavender, with beautiful hand-woven borders, are \$44 for 9 x 12 ft. size.
(Seventh Floor, Chestnut)

This Is the China and Glassware Sale for You

because it is the China and Glass Sale with the largest choice of the best wares at the lowest prices.

All the goods are Wanamaker goods of our fine regular quality. There are no "seconds," underbills or job-lots included. The quantities are the largest and the prices the lowest in years. The best French china dinner sets of 106 pieces that can be had for \$75 are here—border patterns with coin-gold handles.

We have an unsurpassed group of French sets of 106 pieces, in rich border patterns with coin-gold handles, at \$85 to \$150.

We have some of the lowest-priced French sets of 106 pieces obtainable anywhere. These are \$35, in spray decorations with coin-gold handles. All the leading potteries of England are represented in a splendid assortment of English porcelain dinner sets of 106 pieces at \$35, \$37.50, \$45, \$50 and up to \$120.

American porcelain sets are shown in very large assortment at \$17 to \$60 for sets of 106 pieces.

Japanese sets start at \$30 and go up to \$90—all in border patterns. Savings on all the dinner sets in the Sale are about one-third.

The other attractions are cut glass in rich and brilliant selection, light-cut glassware, imported decorated glassware and the largest and most beautiful exhibition of Italian marble, statuary and pedestal in many years, all at remarkable savings.
(Fourth Floor, Chestnut)