EVENING PUBLIC LEDGER-PHILADELPHIA, MONDAY, FEBRUARY 21, 1921


> StartThe Day Right by eating food that willn
clog digestion. Grape:Nuts is ideal for breakfast Full of real sustain-
ing nourishment and easily digestible. There's a Reason for GrapeNuts

## Apartments at the Rittenhouse

## luse wompans <br> melebrate Washington's Birthday at the St. James <br> Tuesday Evening, February 22d DANCE to DABNEY'S SYNCOPATED ORCHESTRA <br> Make Reserrations in Advance <br> Tea Dansant, Saturday Afternoon, 4.30 to 6 <br> Tye $\mathfrak{m}$ t. Jantes 面otel <br> The House that Heppe built

Downtown-1117-1119 Chestnut Street Uptown-6th and Thompson Street

Any VICTROLA model you desire-and a year to pay for it on Heppe's Rental-Payment Plan


Making two sales grow where only one bloomed before-

> An L. B. Sales record has helped the Conklin Pen Manufacturing Company to write "bigger business"' for nearly five years. This sales record gives a complete survey of the Conklin business. It includes a list of all their customers and prospects, classified by business; character of store; what customers have not bought recently; analyzes sales on a per capita basis. All of these facts are insAantly findable. An L. B. Sales record has an extra-added value these days. It tells you where your organization is strong and where it is weak-enables you to concentrate your sales effort flashes a warning of slumping sales-gives you a tight, guiding rein on your sales force. Not every business. requires exactly the same kind of information. But every concern whych sells goods needs an L. B. Sales record. It is made to fit every,business. It is elastic-adaptable - practical! Frankly we would like to talk sales record to you. The telephone is quickest.

## Library Bureau

## STRAWBRIDGE \& CLOTHIER



Unitill the End of Febbruary You Have Your Choice of Furmiture at a Reduction of $331 / 3$ per Cent. (And Some Things at 50 per Cent. Reduction)
Think of it! An unprecedented opportunity-but only six more business days in which to profit by it. During this time you may choose
from our ENTIRE STOCK of Furniture-the handsomest from our ENTIRE STOCK of Furniture-the handsomest
Living-room and Library Suits in this city; Bedroom and Dining-room Suits in Period designs; artistic Breakfast-room Suits; Sun-parlor and Tables, Cabinets, Secretaries, Ctands, Couches, Library Tables, fancy $331-8$ per cent, or 50 per cent, from the Stools-everything at a reduction of previously been reduced-a DOUBLE REDUCTIO your selection TO-MORROW? Excellent assortment now, but the variety diminishes as the days go by

Every Woman Likes
Silk Dresses to Wear in the Spring



Books About George Washington Exery American will get in-
piration from the stuy of
Wnsiington's tife and character. and
omorrour will be a kood time
get one of these Books:
$\qquad$
$\qquad$
$\qquad$

Stirring Marches for Player-Pianos

Serge and Tricotine Dresses From $\$ 15.00$ to $\$ 30.00$
in Nary Blue-so.

A Message of Importance to Every Man Who Expects to Buy a Suit or Overcoat To-morrow holiday to-norrow. Those who need Clothing will take advantage of the wpportunity
to participate in the WONDERFUT. SAlING in which hundreds of others have shared to participate in the WONDERFUL. SAVING in which hundreds of ot hers have shared
during this Clearance Sale. The prices in general are down to bedrock- the average during this
is about one
example Plenty of Those Wonderful Suits With Tuo Pairs of Trousers-
$\$ 24.50$

| Suits at | Suits at | Suits at | Suits at |
| :---: | :---: | :---: | :---: |
| $\$ 18.50$ | $\$ 26.50$ | $\$ 31.50$ | $\$ 39.50$ |

Overcoats, now $\$ 18.50$. $\$ 26.50$ and $\$ 31.50$
Ocercoats-now \$99.00
Fur-lined Orercoats
Ocercoats - now \$6..50
rousers at Half Price

## Strawbridge \& Ctothier <br> MARKET <br> EIGHTH <br> FILBERT4

