

Band at 9: Organ at 11  
and 4:50  
Chimes at Noon

WANAMAKER'S

Store Opens at 9

WANAMAKER'S

Store Closes at 5

WANAMAKER'S

WEATHER  
Unsettled

# The Furniture Sale Is Now a Matter of Days—

## Proverbs Are the Children of Daily Experience

With many of us, the riddle of life is still to be solved.

Those who traveled before us, along the same roads, have left footprints as they struggled, fell down, hoped, despaired or persevered, which ought to be of value to us as we journey on in our confidence of being able to reach the goal we have in view.

The biographies, examples and cherished rules that influenced the lives of our fathers are great helps for each other.

[Signed] *John Wanamaker*

February 19, 1921.

## More New Hats to Reveal More New Fashions

Every day or so brings something new and interesting in the millinery realm—and some unusually attractive new models are those we have ready for Monday morning—

Here are some of the new ideas—  
—a new three-corner shape, flared from the face  
—new combinations of embroidered silk and hemp  
—a new arrangement of fruit from the edge of the brim  
—some new conceits in embroidered hats.

Rust and henna shades are quite fashionable; so, too, are navy blue and blue combined with silver embroidery.



They are delightful hats for afternoon and better wear; they are as smart as they are new, and the prices go from \$18 to \$32.  
(Second Floor, Chestnut)

## Women's Sports Sweaters With the New High Neck

The fashions in collars, it seems, can change the fashions in sweaters, for with the low round-collared blouses so much worn just now, there must be a sweater over which they will fit.

And here they are—a number of styles, all with the high neck, all with the short shoulder that women like because it fits so well, and all in beautiful shades. They are the correct sweaters for golf, skating and all sports wear and to wear under sports suits.

Machine-knit wool sweaters, \$14 and \$18.50. Hand-knit wool sweaters, \$25.  
(London Shop, The Gallery)

## New Fiction

"The Seventh Angel," by Alexander Black; price \$2. The story of two American girls who return from France with high expectation, each in her own way, that the world is to be made over.

"The Eye Witness," by Eric Lovison; price \$1.75. A new Doctor Lester mystery story.

"Zizi's Career," by Evelyn Van Buren; price \$1.75. A book which has reality to life in an extraordinary degree.

"The Film Mystery," by Arthur B. Reeve; price \$2. A Craig Kennedy detective novel.

"The Great Pearl Secret," by C. N. and A. M. Williamson; price \$1.75. An enthralling story about lovable people.

"The Unseen Ear," by Natalie Summer Lincoln; price \$2. A mystery story.  
(Main Floor, Thirteenth)

## English

### Note Books

New from London, some very good note books for business or professional men and of sizes to fit into the vest pocket.

They have flexible covers of saffian, pigskin and calf and removable ruled books. The prices are \$1, \$1.25, \$1.50 and \$2.50. Refills are 15c to 25c each.  
(Main Floor, Chestnut)

# Days of Opportunity

SOME PEOPLE don't feel satisfied unless they are here for the first of the sale; others wait for the last of it; still others like to be here for the first as well as for the last of it.

Perhaps it is because there are so many of these last two kinds of people that the last seven or eight days of the sale are among the busiest. The final stage of this Sale begins Monday. The furniture is here to make every day of it a day of opportunity.

You cannot realize how much the sale still holds for everybody who needs some good new furniture unless

you come in and see the stocks as they now stand.

There are approximately ten thousand pieces on the floors. There are warehouse reserves back of them. It may be that between now and the last day of February we will have need for every piece of this furniture. The point is that if you are going to need some of it any time in the not-far-off future, the wisdom of making your selections at the earliest possible moment is clear.

And you should keep well before you, mind the opportunity that is still yours—

**to choose anything in our entire stock of furniture at a deduction of 33 1/3 per cent, except certain things at a deduction of 50 per cent.**

(Fifth and Sixth Floors)

## New and Larger Quarters Are Given Silver-Plated Ware

Owing to the need of more space for both the sterling silver and the electro silver-plated ware, the latter has moved over to the Chestnut and Juniper Street corner of the Jewelry Store.

There is much better opportunity for showing this fine tableware in its new location than in the old one. In fact, the assortment is so large at the present time that one can find almost everything needed for the correctly appointed dining table. Among many other things are:

Tea sets, five pieces, \$41 to \$230	Bread trays, \$14 to \$21
Meat platters, \$17 to \$92	Trivets, \$7.50
Vegetable dishes, \$20 to \$62	Casseroles, \$8 and \$9

(Jewelry Store, Chestnut and Juniper)

## These Beautiful New Silks Arrive for Spring Dresses

A fine new shipment of soft taffetas, all-silk and very good quality, in the most fashionable shades; 40 inches wide at \$9.50 a yard.

A new shipment of an all-silk satin, a special value and one of the best we have had for a long time, at \$2 a yard. It is 36 inches wide and comes in many good colors and black.

(First Floor, Chestnut)

## Behold! the Spanish Influence in New Spring Capes

London and Paris are enthusiastic over things Spanish, over fringes and laces, mantillas, tassels and gilt embroideries, and now this influence is finding expression in the newest Spring capes.

A very charming black silk-and-wool duvetyne, for example, is a double cape, with edges in broad scallops edged with wide black silk fringe. The upper cape is elaborately stitched and hand embroidered.

Another new Bolivia cape has rows of short wide tassels at each side, ending in tassels. Another, in duvetyne, has a high collar, stitched in gold, and edged with blended squirrel. Two long Spanish loops in front end in tassels.  
Prices go from \$165 to \$275.  
(First Floor, Central)



## Office Furniture May Still Be Chosen at a 33 1/3 Per Cent Deduction

This applies to our whole office furniture stock, the offering of which at a deduction of 33 1/3 per cent holds good until the last day of February.

The opportunity is so manifestly unusual that there is no need to dwell upon it. Selections are still remarkably good.  
(Third Floor, Market)

## The Mattress Sale Ends With February

While it lasts you can select from our whole stock of mattresses, pillows, bolsters and springs at a worth-while saving from regular prices.

They were at the beginning and they will be equally good on the closing day, but for your own satisfaction the sooner you secure all of these goods that you need the better.  
(Sixth Floor, Chestnut)

## New Good-Looking Blouses for Sports Suits, \$5.85

One style a great many women will be particularly glad to get. It is checked gingham, very small checks, in blue, green or pink, and has the fashionable round flat collar edged like the front plait and cuffs with a narrow fluting.

Two other new styles are, one in striped crepe de chine and the other in striped twilled silk. Both are washable and have white silk collar and cuffs.

All three of the models are made particularly well and carefully and are nicely finished in every respect.  
(Third Floor, Central)

## Axminster Rugs of the Better Sort

In the colors and designs that have been found most satisfactory.

\$812 ft., \$60, \$83.50 and \$73.50.  
\$3810 ft., \$56, \$58.50 and \$67.50.  
6'x9 ft., \$23.50 and \$10.  
(Seventh Floor, Chestnut)

**LACE-TRIMMED** bureau scarfs at \$1 and lace-trimmed squares at \$1 will be found for sale Monday on the  
(West Aisle)



## Let Us Show You How to Fit a Grand Piano in Your Home

If you would like to have a grand piano in place of your upright, but are not sure that you have room for it, why not ask us to send you a paper pattern showing exactly how much space a small grand piano requires.

You will place yourself under no obligation to us by making this request, and you may be surprised to learn that a small grand piano takes up no more room than an upright piano. And there is no question about its being a much more distinguished instrument.

The musical excellence of the small grand piano is limited only by the scientific ability of the scale draughtsman and the manufacturer.

The delightful tonal nuances and the responsiveness of the grand action permit results not obtainable on other actions, but these results can be achieved only when the piano is right.

We have small grand pianos in the following makes:

<i>Chickering</i>	<i>Knabe</i>
<i>Schomacker</i>	<i>Lindeman</i>
<i>Emerson</i>	<i>Brambach</i>

Some of the above have been in our piano family for nearly two decades, and the reliability of all of them is unquestioned. All fairly priced and all purchasable on convenient terms.  
(Egyptian Hall, Second Floor)

## Last Chance to Get Men's Splendid Winter Usters at \$50

This is a belated shipment of very fine Winter and storm usters, just received.

At \$50 most of them are considerably under half of the price they were made to sell for. Their value, of course, lies chiefly in an investment sense. There may be only a few weeks more to wear them this Winter, but there is all next Winter to come.  
(Third Floor, Market)

## Women's Distinguished Gowns of Cloth

These are the really beautiful novelties which well-dressed women are buying to have ready to wear with little furs as soon as they lay aside their outer wraps. There are seldom two of them alike, except in being made of the same cloth—tricotine and Poiret twill; and the colors are confined to the inevitable navy, black and the various sand, pale gray and putty shades.

They are usually cut on straight lines—as rather heavy cloths should be—but they are far from being the straight chemise dress of our earlier acquaintance. For instance, here is a navy frock with a very odd collar of rather bright foulard, the silk being repeated in the vest, sleeves and little pocket linings.

In another navy the neck is bound and the flying panels are lined with king's blue. A gray gown has a side fastening, curious oval buttons and the new bell sleeves. Another navy model again has odd openwork medallions of cord which permit a foundation of Egyptian red to show through.

One of the most novel trimmings consists of bands of taffeta embroidered onto the material, while a gleam of interest is given by a duck-blue cording.  
Prices are \$95 to \$175.  
(First Floor, Central)



## This Is a Good Time to Buy Russian Sables

because the prices are so much lower (a full third, in fact) than they were earlier in the season.

They are perfectly beautiful skins, and the collection includes those very fashionable one and two skin animal scarfs which so many smart women wish to wear with their Spring suits.

The skins are full and fluffy and of rich, beautiful coloring, and the prices start at \$165.50 for the one-skin scarfs and go to \$426.50 for the handsomest two-skin one.  
(Second Floor, Chestnut)

## "Annette"

### That Pretty New Spring Frock for Young Women

is here again, as many people will be glad to know. It is such a charming, youthful little frock and such a pretty style it did not stay here very long—and this is to say that a new collection has just been unboxed.

It is of the fashionable Canton crepe and is in all the popular colors—platinum gray, navy blue, rust, black or all-white. The neck is round, the sleeves short and there is a long, full blouse with a wide girde, faced with a contrasting color. A long tunic which reaches almost to the hem adds to the attractiveness of the short, full skirt.

\$55—and in 14 to 20 year sizes.  
(Second Floor, Chestnut)

## Young Women's Glistening New Baronet Satin Skirts—\$10

These are brand-new, of shining Baronet satin and in a lovely rose pink, China blue and all-white. They have gathered tops, two straight pockets and are finished with belts.

Lengths are from 30 to 35 inches, and the waist bands are from 25 to 30 inches.  
(Second Floor, Chestnut)

## 54-Inch All-Wool Serge, Special at \$2.50 a Yard

Because of the wide width and the fine quality of this serge it is the best value we have offered for some time.

It is the "French" twill, extremely fine and soft and most desirable for Spring dresses and for children's wear. In midnight blue only.  
(First Floor, Chestnut)

## Louis Heel Pumps for \$8.50 Fine Spats for \$1.90

The pumps are of patent leather and black calfskin and are plain, seamless style with moderately long vamp and high Louis heels. Unusually good for the price.

The spats are of good cravenet cloth in light, medium and dark fawn and seal brown. They are 10-button models, and at \$1.90 are much below regular.  
(First Floor, Market)

## Why Buy White Goods at Wanamaker's?

Particularly, why buy longcloth and nainsook here? First, because we have the same makes year in and year out. If you liked them the first time you bought them, you can count on getting them again.

Second, because these makes have a fine finish. Third, because they have naturally always the same count of threads; and the woman who has experimented with a sleazy quality of longcloth knows what that means.

Fourth, we never have a longcloth or a nainsook which is not at least 36 inches wide.

We will not add what everybody knows—that both these white goods have dropped to prices which are very small indeed compared with the prices of a few months ago.

Longcloth prices are \$1.85, \$2.10, \$2.50, \$3.25, \$4 and \$5 for ten-yard pieces.

Nainsook prices are \$2.15, \$2.65, \$2.85, \$4.50, \$5.75 and \$6.50 for ten-yard pieces.  
(First Floor, Chestnut)

## Envelope Chemises of Pink Silk

Crepes de chine with a good deal of trimming are \$3.50 and \$3.85. Simpler chemises of a fine, soft washable taffeta have hemstitching for their chief ornamentation, and sell at \$5.50 and \$6.85.  
(Third Floor, Central)