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WILLS SAINTE CLAIRE



# Are You Hungry For Orders? 

 then-telephone Walnut 5641
-write: Rapid Addressing Machine Company -or visit us at 1208 Chestnut Street

Most businesses have a crick in the neck today from twisting their heads in search of orders. Apparently there is no royal road to deflation. But, you have taken your losses. Inventories have been reduced. Liquidation is about over. Business generally is clearing the decks for action. Just ahead lies a great cycle of sound growth and sane expansion. Heads up. Let's gol

## Belknap Systems of Addressing are life savers

 for concerns who need businessEconomically and effectively, they go after business and get it. When depression first able to keep things going - thanks to the facility and celerity with which their Belknaf Systems enabled them to turn a vigorous
broadside of direct selling effort on every worth while concern in their line.
Wi things beinn
With things beginning to look up on all sides, in your business are getting better every day. Get busy! Begin to tell people about your goods. Under any circumstances, and in all times, it is very valuable to have a wide acquaintanceship
among the folks you ought to sell. But, today their acquaintanceship and good will are absoutely essential to your continuance in business Let a Belknap Service Man explain to you our Systems in detail-from our $98 \%$ Guaranteed Lists of all trades to ways of reaching
the concerns represented by these listsinexpensively, systematically, and profitably A telephone call to Walout 5641 or a leter to us at the address below, will bring him Addressing Efficiency many times over in the leaks and losses of your present inefficiency

You are half-equipped for Belknap System now!
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Addressing Efficienc
Vour regular office typewriter is the only machine needed o cut a Belknap Addressing Stencil Your stenographer
can cut it, just as she would address an envelope. After that, it is just a question of using the stencils as
you need them. And when you need them, a Belknap Addressor will speed through the job for you with me-
chanical infallibility and more than human intelli mence at the rate of 1500 to 14.000 per hour, depending on the kind of machine your business seems to need. On request, we will gladly send you a book telling yo
more about Beiknap Systems of Addressing. But, personal talk is generally more satisfactory. So want more business-if you are hungry for orders-
call Walnut 5641 for a Bellinap Service Man to call

Rapid Addressing Machine Co.


## BelkNAp SYSTEMS

FOR ADDRESSING EVERYTHING


