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## The Home of the Pianola

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PIANOLA - the First and the Last word in Player-Pianos


THE HEPPE PIANOLA-PIANO \$785


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 produce a scientifically and artistically
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Today, with hundreds of imitations in
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$\$ 33.00$

Beginning this Monday Morning
We Will Close Out
About 2000
Conservative Worsted Suits, Ulsters and

## Winter Overcoats

All of them, by the most Con servative Statement, Values that were sold only a few months ago at $\$ 55, \$ 60, \$ 65, \$ 70$. and a few even at \$75-all to be sold out Quickly at

## One Single Price

 $\$ 33.00$The meat of this announcement is that $\$ 33.00$ is but a fractional part of the real to sell for

THE SUITS are beautiful Worstedsblues with faint hairline stripes, brown with delicate twin pinstripes, plain brow unfinished worsteds with invisible self dark heather mixtures-dark Oxford back grounds with a variety of pinstripes, pencil stripes, hairlines, self-stripes-all conserva tive mode - the kind of Clothes that 90 of Philadelphia wears and wants to wear day in, day out, about nine months of the

THE OVERCOATS. Big. Winter Ulster blus. dark Oxfords, grays and heathe single-breasted and double-breasted model -altogether alooking lot sound, serviceable merchandise in both uits and Overcoats that we have seen since

All conservatively ralued at \$oo, $\$ 6$ $\$ 65, \$ 70$, and some even at $\$ 75$-an all to be sold out quickly at this-

One Single Price, $\$ 33.00$
Perry \& Co.
Sixteenth \& Chestnut Streets

