MANY STEEL MILLS OPERATING AGAIN

Production Shows Gain in Several Districts—Wage Cuts Cause Much Comment

DEPEND ON FUTURE ORDERS

Cleveland, O., Feb. 4. — The Iron Trade Review says: Further idle rolling and steel-making capacity has been put into operation by independent producers in the last week in Chicago, Pittsburgh, Mahoning Valley and eastern territory. At the same time steel corporation plants have run on their accustomed high scale.

Mill output all around is better than for some weeks. The Mahoning Valley shows 50 per cent activities this week. Most of this gain still is due to backing up of some tonnage during recent cessations plus a modest amount of new business. Some releases by automobile builders have helped the sheet mills. Few plants resuming in any line have been able to accumulate more than a few weeks' work ahead.

Production apparently now is in excess of new bookings and the test, if present activities can be maintained, will not be long delayed, before an appreciable expansion of business develops.

Because of the general importance that is attached to the wage policy of the Steel Corporation under present conditions the 10 per cent cut in the hot-mill empires of the American Sheet and Sheet Plate, effective February 1, has caused much comment. This reduction follows a similar one of 10½ per cent, posted January 1 by union independent mills under their bimonthly scale agreement with the Amalgamated Association of Iron, Steel and Tin Workers.

A nonunion sheet mill at Canton, O., has accepted a voluntary proposal of its men to stand a reduction of 21 per cent to equalize conditions with the nearby union plants and has resumed operations. Independent operators in the Lake Superior Iron Ore regions put in effect February 1 the general reduction of 15 per cent, which they recently announced.

The Iron Trade Review composite weekly average on steel a ton is $50.78, the January average was $51.73, that of February, 1920, $65.63, and of February, 1914 $25.52.

Some railroad buying is noticed this week. The Louisville and Nashville has ordered 2700 additional cars, the largest equipment contract in weeks. The Union Pacific bought 10,000 tons of rails additional at Chicago, where orders for approximately 20,000 tons also were placed the last week by frog-switch and crossing manufacturers.

NEW SOVIET TRADE OFFERS

Moscow Disavows Propaganda of Private Individuals

London, Feb. 4. — Leonid Krassin soon will return to London from Moscow with Soviet counter-proposals, says the Central News. In these proposals, it is declared by the Central News, Russia will say first, that she cannot undertake responsibility for propaganda by private Russian subjects; second, that England should guarantee the safety of the Soviet government's property on British soil; third, that Russian gold to the value of £2,500,000 should be admitted to England; and that regarding debts of the former Russian Government, the Soviet is ready to acknowledge debts due private individuals, incurred by the actual delivery of goods to previous Russian governments.

Limerick Awards —in— Pinkerton Contest

FIRST PRIZE . . . $50.00
MRS. CORINNE R. SWAIN
618 North 56th Street, Philadelphia, Pa.

Prime lumber; a price that is fair;
Quick service; designs that are rare;
Our FLOORS show perfection
Of skill and selection,
And PINKERTON "beauty" will wear.

SECOND PRIZE . . . $25.00
MR. HENRY L. FOX
Wood-Norton Apartments
Wayne Ave. and Johnson St.
Philadelphia, Pa.

With "SANI-TITE," "PENE-TRATE," "RIGHTO"
You've a trio that makes a floor tighto
For PINKERTON'S FLOORS
Are the best things indoors
And make of your home a delighto.

THIRD PRIZE . . . $15.00
MRS. A. ROUGVIE
Goderich, Ontario, Canada

The PINKERTON people produce
Perfect FLOORING in patterns profuse.
Whether polished or plain
Their floors stand the strain
Of perpetual use and abuse.

FOURTH PRIZE . . $10.00
ELIZABETH BAUGHER
Gettysburg, Pa.

A young girl went down to the shore
And danced half the night—and then more.
When they asked her to stop
She replied, with a hop,
"I can't—it's a PINKERTON FLOOR!"

The announcement that we would award four cash prizes for Limericks [illegible]—THE MAKING AND LAYING OF HARDWOOD FLOORS—and that the Limericks will be judged on the basis of ADVERTISING VALUE."

In accordance with this announcement Mrs. Swain is easily a winner. Her Limerick is unique, refined and packed full of "selling punch." We would not hesitate to print it on any literature we send out—even our letterheads." In construction it is perfect. Notice how she has worked in appropriate lumber, fair prices, quick service, designs that are rare, elegance and durability, and ties it all to PINKERTON FLOORS.

Limericks are hard to write and often require a value without containing any sense, except perhaps for big, humorous interest. Sometimes, however, they contain a snap and zingers of advertising. Such is Limerick No. 4 by Elizabeth Baugher.

In Limerick No. 3 Mrs. Rougvie [illegible] the name of very desirable [illegible] brand of flooring, SANI-TITE and two other products, PENE-TRATE, a solution for keeping floors [illegible] cellars, etc., and RIGHTO, a polish for floors, furniture, [illegible] etc. Many other writers attempted to [illegible] but showed less skill.

Mrs. Rougvie (Ewart, Ont.) is to receive [illegible] sold for us a very good [illegible] Limerick No. 3.

Many Limericks [illegible] to be "phrased up" because of [illegible] Interest in the contest far [illegible] pectations. Every Limerick submitted was carefully read and re-read. We thank you all most heartily.

The judges were Messrs. Lane [illegible] Milton M. Ettele of the advertising staff of the Ledger, who were assisted by the able counsel of C. L. Ludwig, Esq., of the Evening Public Ledger.

CHECKS HAVE BEEN MAILED

HARDWOOD FLOORS
PINKERTON
28th & York Sts.
Bell—Diamond 435 Keystone—Park 4316 A

KOSHLAND

$20 that's all you pay

For Such Famous Nationally Advertised Brands of Clothes as These!

5000 Suits, Overcoats & Ulsters

For Men and Young Men

Formerly Priced $40, $45, $50, $55, $60, $65, $70

It's the talk of town the way I waded into prices and slashed them with utter disregard of their cost or value. And it's the *biggest success* that any clothing sale has met with in this city in a good many years, because it offers *more by far for the money* than has ever been known.

Many are buying an extra suit for Spring in this sale, because there is no longer any doubt about prices being high. The very cheapest wool suit (not all-wool, mind you) at wholesale for Spring is $25—which means at least $35 at retail. Be foresighted! It will pay you handsomely. For $20 you can choose from *over 5000 Suits, Overcoats and Ulsters* that I had formerly sold this season at $40 to $70! Come *tomorrow!* Small charge made for alterations!

ROLL OF HONOR
Some of the Famous Nationally Advertised Brands of Clothes in This Sale.
Strafford Clothes
High Art Clothes
Griffin Clothes
Student Clothes
Cortley Clothes
Newport Fashion Clothes
Frankel System Clothes
R. & W. Clothes
Serge Specialists
Correct Clothes
M. S. Clothes
Quality Clothes
Styleplus Clothes
Vogue Clothes
Admirable Clothes
King Klass Clothes
Society Brand
Ell Ess Clothes
L. & M. Clothes

ROLL OF HONOR
Some of the Famous Nationally Advertised Brands of Clothes in This Sale.
Bloom & Horner
Diamond Brand
L. & W. Clothes
Club Clothes
Snappy Clothes
Palmetto Clothes
Good Clothes
House Good Clothes
Biltwell Clothes
Full Dress Clothes
Young Men's Brand
Wel-Kut Clothes
Kling Made Clothes
Guaranteed Clothes
Artcraft Clothes
Steadfast Quality
Reading Specialties
Hi-grade Clothes
M. C. Brand
Custom-Like Clothes
Kamber Clothes

$100 Genuine Germania Mills Montagnacs $47.50
Magnificent Montagnac Overcoats, made of the celebrated Germania Mills fabric. Strictly hand made throughout and richly lined. Former retail price $100 and now reduced to $47.50.

$4 Idemont Shirts, With Collar to Match, Made by Geo. P. Ide & Co. $1.95

$2.50 & $3 Fine Madras Shirts While They Last Sizes 13½ to 17. Newest patterns. 95c

KOSHLAND
15-17-19 No. 13th St. 24-26 So. 15th St.
CHESTER: 3RD & MARKET STS. WILMINGTON: 824 MARKET ST.

$7—$8—$9—$10 Men's Pants $3.98
Tremendous bargains, every one! Many will be able to match pants and vests, for the range of patterns and colors is complete. Choice of worsteds, cheviots, cassimeres, flannels, etc.

Open Daily Till 6 P. M. Fridays Till 9 P. M. Saturdays Till 10:30 P. M.