BONDS AND SILVER IN BURGLARS' LOOT

Camden Physician, Going to Fix Fire, Discovers Two Thousand-Dollar Loss

DIAMONDS ALSO STOLEN

Liberty Bonds, silverware and jewelry, valued at between one and two thousand dollars, were taken from the home of a Camden physician last night or early this morning, he reported to the police, who forced their way into the house by prying open the back door.

Dr. M. Segal, of 514 Kaighn avenue, reported his loss to the Camden police this morning.

He told Mrs. Segal woke him between 2 and 3 o'clock in the morning and asked him to go down to fix the furnace fire, as the house had become very cold. To get into the cellar it was necessary for him to go through the kitchen, and he immediately felt cold air blowing into the room and then noticed the door was open.

Feeling it had been forcibly opened, he went to the dining-room and discovered the loss of four sets of silverware, the Liberty bonds and articles of jewelry.

The bonds amounted to $750, while the two diamond rings, belonging to his wife and himself, the physician, valued at $500. The silverware, he said, consisted of fifty pieces of tableware.

BEQUESTS TO CHARITY

Wills Disposing of More Than $300,000 Admitted to Probate

Wills disposing of more than $300,000 were admitted to probate today and in the instances local institutions benefited.

Anna Freeman, 211 School lane, Germantown, gave $1000 to the American Oncologic Hospital; $1000 to the New Century Guild; $1000 to the General Society of Pennsylvania; $1000 to Calvary Protestant Episcopal Church, Germantown, and $500 to Children's Seashore Home, Atlantic City. The estate is valued at $20,500.

Other wills probated were those of Mrs. Mary D. Warner, 104 South Forty-third street, by which an estate of $700,000 is divided between Miss Sophie Warner and Lawrence Wood; J. B. Morley, 3467 Chestnut street, disposing of an estate of $900,000, and Isadel Kobielski, 2757 North Chiney street, $7500.

GUESTS LOSERS AT FIRE

One Loses Temper, Others Meal Some Money and Cook His Job

Every occupant of the Atlantic Hotel, 602 South Third street, lost something during a fire there this morning.

Each of eleven guests lost his clothing. Twenty patrons who were eating breakfast deserted the meal. They dashed to the cashier in a cloud of smoke and he lost their checks.

Michael Bilaros, the proprietor, lost $200 in damages.

A cook whose negligence caused the fire lost his job.

Michael Kerillas lost $200 in cash which was stuffed under a carpet. He lost his temper and was nearly arrested for causing a scene in front of the hotel. A pan of grease overturned on a stove started the fire.

SALESGIRLS HEAR LECTURE ON POWDER AND GRAMMAR

Grace King, of Temple University, Tells Them to Apply Puffs in Private and Take Real Interest in Their Customers

The salesgirl who powders her nose in public and puts her hair when she should be giving her selection attention is going to be transformed back into Sleepy Hollow. Miss Grace King, dean of a retail salesmanship course at Temple University, has nothing to do with the matter.

The confidential little person who calls you "Dearie" or "Honey" when you only came in for a hat sought to accompany her little white-nosed sister on a recent day, says Miss King says.

Miss King had 1 to 2:30 sale girls at Lansdowne Theatre this morning in the first of a series of three lectures.

Miss King, as the whole gamut of the common failings of salesgirls.

Poor English, she contended, was responsible for more loss of sales than any other single failing. "Did you want something?" she explained, is no way to call to open a sale. The phrase you can do is to greet each the customer with some such courteous expression as "Have you received attention?" or "May I be of service to you?"

"I seen her," "He done it," "Those there waists," "This here pair of stockings," all cause us for their share of the blame. The salesgirls were warned to study up on grammar and pay attention that but also to be at ease in a refined way.

"Take a personal interest in your customer," this teacher of salesgirls said. "Try to learn her name and try to help her select her merchandise wisely. Always thank her whether she buys anything or not. Invite him or her to call again and good when you can suggest some to friends."

At the end of her lecture Miss King staged two little dramas on the floor of the auditorium, one showing the indifferent salesgirl and the other, the courteous, helpful one.

In the first instance, there was no one at the counter when a young lady who was strongly interested in discussing the doings of the night before. A very realistic customer came in, got disgusted and went away. Then the ideal salesgirl made her entrance and showed just how a correct sale should be made.

Miss King is a native of Wisconsin and was formerly a teacher of Latin and German in the Milwaukee public schools.

Foot Comfort Week

Do Your Feet Hurt?

Here's an opportunity for real foot comfort. Free advice of registered foot specialist.

Dr. Geo. A. Schroeter

Bring your foot troubles here. Talk with the doctor. He can help you. Advice free.

For foot comfort wear Nathan Arch Supports and

Dr. A. Reed CUSHION SHOES

106 South 13th Street

Just Below Chestnut

CADILLAC

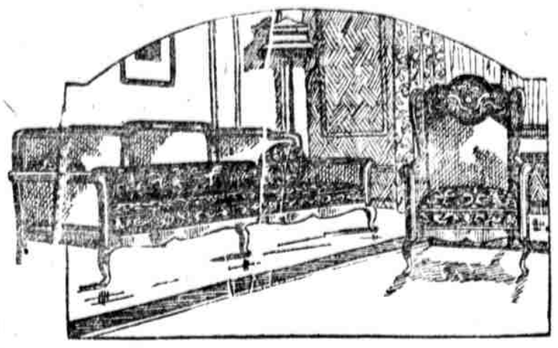
MEN and women, the world over, are irresistibly attracted to the Cadillac, first, last, and most of all, because of its everlasting and unvarying dependability.

That is the determining Cadillac thought—the thought, which is likewise a certainty and a conviction—that there is nothing they can ever ask of the Cadillac which it will not render them.

NEEL-CADILLAC COMPANY
142 North Broad Street

C A D I L L A C

STRAWBRIDGE & CLOTHIER



The next great event of the new year 1921, an event to which thousands are looking forward, will be the Strawbridge & Clothier—

February Sale of Furniture

Beginning Next Tuesday

But the Furniture will be all ready for the Sale, every piece with a new lower price, three days before the opening of the Sale—

Friday, Saturday, Monday

Three Days for Inspection and Comparison

We have the utmost confidence in the superiority of our Furniture, the attractiveness of the assortments and the surpassing excellence of the values; and we sincerely advise everyone who is thinking of buying Furniture to buy it in February—BUT, still more earnestly do we advise careful inspection and COMPARISON before buying a single piece or set of Furniture.

Frankly, we mean by this, do not finally decide on any purchase of Furniture (unless it be some of the odd pieces under the Clover Day signs at half price), until you have examined our stock and our prices. You have only to wait until Friday, when you will see the fruition of our great plans for this Sale:

A Double Reduction in Furniture Prices

Late in 1920 our ENTIRE STOCK of Furniture was marked at reduced prices—a direct sacrifice of a good portion of our legitimate profit in keeping with the expected reduction by the manufacturers. In other words, our entire stock was promptly brought down to the new lower-price level. AND NOW, OUR ENTIRE STOCK WILL BE AGAIN REDUCED.

And Our February Reductions Will Be Very Much Greater Than Our Original Reductions

That means, the greatest all-around reduction of prices in the history of this Furniture Store. So far as we can see, it will be the most enticing invitation to buy freely everything you need that has yet been presented, or that is likely to be presented, in any commodity. We are free to say this, because Furniture manufacturers have not yet made radical reductions—in fact, very small as compared with our own reductions for this Sale—and our information is that manufacturers will not make further reductions until next Summer.

Therefore, this February Sale presents a really wonderful opportunity for saving. Our stock is larger and more attractive than last year—a splendid array of the best designs from the foremost manufacturers of Grand Rapids, and other manufacturing centres. Bedroom Suits, Living-room and Library Suits, Dining-room Suits, Breakfast-room Suits, in the various Period designs, and a most attractive variety of single pieces and novelty Furniture.

Come on Friday, ready to study and COMPARE.

STRAWBRIDGE & CLOTHIER

STRAWBRIDGE & CLOTHIER

To-morrow, the First of Two

CLOVER DAYS

THURSDAY AND FRIDAY will be Clover Days—and those who have profited by the many price reductions during the January Sales will have the opportunity to buy many kinds of needed merchandise at even greater savings. As tens of thousands of our customers know, the special lots of goods gathered for Clover Day are lower in price than at any other time or any other place. For these two days we have—

Nearly 1000 Clover Specials at Less Than the New Low Prices

—Which means, in many instances, more than ONE-THIRD and nearly or quite ONE-HALF LESS than the prices of last year. EVERY DEPARTMENT is called upon to provide bountifully of extraordinary values. The lists presented here contain only a small portion of the Clover Specials for the two days. You'll find hundreds more under the famous Clover Signs when you come to the Store—EVERY ONE AT FAR BELOW THE REGULAR PRICE.

We cannot promise to fill telephone orders for Clover Specials.

FOR WOMEN

New Embroidered Navy Serge Dresses—$8.75
Navy and Black Tricotine Dresses—now $18
Tweed and Silvertone Suits—now $15.00
Blue Wool and Silk-mixed Poplin Skirts—$4.75
Fur-trimmed Wool Velour Coats—$15.00
Fur-collar Wool Velour Coats—now $20.00
Batiste Waists, in white, flesh and bisque, also fancy striped Voile Waists, now $1.65
Crepe Georgette Waists, suit shades—$2.50
Tailored Silk Waists, white and flesh, $4.85
Winter Millinery, Greatly Reduced—$2.00
Various Neck Furs—now $10.00 to $60.00
(including raccoon, mole, wolf and fitch)
36-inch Black Russian Pony Coats—$62.50
S. & C. Special and Warner Corsets, small sizes only—now 85c
Corsets, Jessica, Bon Ton, La Resista, $8.50
Smart Set Corsets, of pink brocade—$5.00
A Clearance of Silk Petticoats—now $4.85
Cotton Taffeta and Satine Petticoats—95c
Negligees and Quilted Robes Reduced
Nainsook Night Gowns—now 85c and $1.95
Flannelette Petticoats—now $1.00
Odd Lots of House Dresses—$4.15 to $2.95
Nurses' and Maids' Uniforms—now $2.65
Real Filet Lace Collars—now $1.35
Vestees and Guimpes—now 75c
Embroidered Linen Handkerchiefs, now 20c
2-clasp Black French Kid Gloves—$1.40
Odd Lot of Capeskin Gloves—now $1.25
2-clasp Washable Fabric Gloves—now 70c
Switches and Transformations—now $3.85
Jersey Sports Coats—now $6.00
Union Taffeta ([illegible]) Umbrellas—$3.75
Fleeced Cotton Vests, 46, 48, 50—now $1.50
Extra-size Cotton Vests, lace fronts, 37½c
"Harvard Mills" Cotton Union Suits—$4.65
(Extra-size, $5.50)
Ribbed Merino Union Suits—now $2.65
(Extra-size, $3.50)
Silk-and-Fibre Stockings, seconds—65c
Full-fashioned Silk Stockings—now $1.25
(Seconds, $1.50 and $1.75)
Brown Wool Stockings, seconds—75c
Burson Black Cotton Stockings—now 39c
(Wide sizes, 45c)

MISSES AND CHILDREN

Misses' New Velour Winter Coats—$19.50
Misses' New Tricotine Dresses, $13.75, $17.75
Misses' Tricotine, Velour and Velour de Laine Suits Reduced—$28.50 and $35.00
Girls' Coats Reduced—now $15.00 to $25.00
Long Nainsook Dresses, rumpled—70c to $3.50
Gingham Dresses, 2 to 6 yrs.—$1.15 to $3.75
Children's Fine Velour Hats Reduced, $1.95
Misses' 2-clasp French Kid Gloves—$1.15
Children's Wool Sweaters, $4; Shaker, $4.50
Ribbed Cotton Waists, 30c; Waist Suits, 85c
Gray Sleeping Suits, 1 to 12 yrs., 85c to $1.15
Misses' Shoes, sample sizes only—$3.50
Children's Tan Lace Shoes, 6 to 11—$3.10

FOR THE HOME

Davenport Sofa Beds—now $80.00 to $110.00
(Coverings matchless)
Felt Mattresses, full size, roll edge—$20.00
Silk and Parchment Lamp Shades reduced one-fourth to one-half
Various Fine Pictures Reduced One-half
Table Scarfs, Tapestry, $3; Moquette, $3.75
Cedar Chests, $30.00 Cretonnes ([illegible]), 25c
Scrim Curtains, lace-trimmed, $1.50 a pair
Stamped Muslin Pillow Cases—$1.00 a pair
Tapestry Dining Room Papers, 20c to 50c pc.
Silver-plated Bonbon Dishes, $1.75; Baskets, $6.00
LIGHT-CUT GLASS Candlesticks, 45c each; Oil Bottles, 45c; Butter Tubs, 65c; Baskets—$2.85
Decorated Nut Sets, 7 pieces—now $1.55
Decorated 7-piece Ice Cream Sets—$4.20

FLOOR COVERINGS

Heavy Fibre Rugs, 9x12 Feet—now $14.75
Heavy Seamless Velvet Rugs, 9x12—$39.50
J. & J. Dobson's Superfine Royal Wilton Rugs, 8.3x10.6, $62.50; 9x12, $66.50; 11.3x12, $95.00
Matting—$13.50 and $14.00 a roll
Inlaid Linoleum—$1.15, $1.55, $2.00 sq. yd.
In the Department of Lower-priced Floor Coverings
Axminster Rugs, 9x12 feet—now $33.50
"Alva" Seamless Velvets, 9x12 feet—$38.00
Roxbury Seamless Brussels, 9x12 ft., $34.50
Heavy Felt-base Floor Covering, 35c sq. yd.

MISCELLANEOUS

Fibre-bound Dress Trunks—now $17.00
Fine Reed Baby Coaches—$31.25 and $42.50
Damaged Novels Reduced—Calendars, 5c, 10c
24-in. Pearl Bead Necklaces, gold clasp, $3.00
Women's Black Traveling Bags—$3 & $3.75
Safety Pockets—$1.95 Jewel Pockets—38c
Wellesley Bags—$1.00 Boston Bags—$2.15
Odd Silk and Velvet Hand Bags Reduced
S. & C. Witch Hazel, Peroxide Creams—19c
Zhongiva—57c Garwood's Talcum—25c
Lingerie Tape—8c pc. Corset Laces, 10c ea.
Mounted Hair Pins and Combs—75c each
Favorite Spool Cotton, No. 40, white—25c dozen

FOR BOYS

Cheviot Suits—$5.75 and $7.75
Suits, with 2 pairs of Trousers—$13.35
Overcoats, 6 to 11 years—$10.75
Small Boys' Wash Suits—$2.95
Velvet and Velour Hats—$3.75
Fur Turbans—$3.65 Cloth Caps—90c
Boys' Shirts—70c and $1.00

Men's Clothing Greatly Reduced

"Alco" and Other Suits at Average Half Price — $24.50
Suits with Two Pairs of Trousers—Half Price — $24.50
Young Men's Overcoats, Almost Half—$18.50
Ulsters, less than half price—$24.50
Hart, Schaffner & Marx and Other Fine Overcoats — $49.00
Trousers—$2.25 and $4.90
Young Men's Suits, about half—$13.75
Leatherette Coats, less than half—$8.25

Men's Suits Made-to-measure for very close to one-half the 1920 price — $44.50

Derby Hats—$3.55 Tweed Hats—$1.55
Neckties—25c, 15c, 50c, 65c, up to $1.55
Linen Handkerchiefs—6 for $1.70
Shirts—99c, $1.10, $1.35, $1.65 and $2.25
Fancy Pajamas—now $4.75
Ecru Ribbed Union Suits—$1.55

FABRICS AND TRIMMINGS

36-inch Navy Dress Satin—now $1.95 a yard
White Silk-finish Washable Corduroy—$1
36-inch Black Satin de Luxe—now $1.85
36-inch Navy and Brown Velveteen—$2.95
54-inch Mannish All-wool Suiting—$3.25
50-inch Navy All-wool Serge—now $1.50
46-inch Black All-wool Tricotine—$3.00
White Shirting Madras—now 50c a yard
White Ripplette—25c White Cambric—12c
Romper Cloth—25c Colored Voile—32c
Imported Dress Gingham—now 15c a yard
Percales, now 22c Printed Voiles, now 55c
36-inch Figured Venetian Coat Lining—75c
40-inch Colored Dress Nets—now 95c
Narrow Filet Edgings (1½-inch)—now 8c
Batiste Robes and Organdie Robes, now $3
Black Coney Fur Trimming, now $1.75 a yd.
Black Venise Banding—now 50c a yard

LINENS, BEDFURNISHINGS

Mercerized (cotton) Damask, 64-inch—65c
Bleached Linen Table Cloths—$7.25
Linen Huck Towels, 24x45—$12.00 a dozen
Bleached Linen Kitchen Toweling—23c, 10c
Cluny-effect Lace-trimmed Scarfs—50c
Embroidered Linen Scarfs—$1.50, $2, $2.50
Cotton Blankets—$5.75 and $6.75 each
Marseilles Spreads—$5.75 and $7.50
Bleached Muslin Sheets—$1.45 to $3.25 each
Long Cloth, 10-yard pieces—now $1.85
Nainsook, 12-yard pieces—$3.25 to $5.50
White Domet Flannel—22c, 30c and 45c

STRAWBRIDGE & CLOTHIER

Market St. : Eighth St. : Filbert St.