

Organ at 9, 11 and 4:50
Closes at Noon

WANAMAKER'S

Store Opens at 9

WANAMAKER'S

Store Closes at 5

WANAMAKER'S

WEATHER
Unsettled

A Pageful of Fine Goods Which Have Come Down in Price

The Will of the People Is Nearly Always Honest

but the judgment of those who direct it is sometimes at fault. Not so, always, fortunately.

That one sentence which immortalized Governor Coolidge, when the Boston Police were out upon a strike, and the proposition was made to the Governor to arbitrate the question, was when he said,

"Massachusetts can never arbitrate law and order."

There was something akin to Abraham Lincoln in the inspiration of the Governor, now Vice President-elect of the United States.

We have to watch our steps and choose our roads.

[Signed] *Joe Brewster*

Jan. 20, 1921.

Imitation Topaz Necklaces

There are about a dozen pretty lengths from which to choose—and you might select any one and be pleased with it!

Sparkling, cut beads of light weight make these necklaces, which have the warm, rich brown of the topaz and are of beautiful coloring.

The beads are graduated and the necklaces are wonderfully attractive for \$5.

(Main Floor, Chestnut)

Long Chamois Lisle Gloves, All With Short Prices

Newly revised prices on a brand-new shipment—that's surely good news to the many women who like and wear these practical, comfortable handcoverings.

These are all of good quality, fine finish chamois lisle, and all, of course, are washable.

Schottan length \$1.65 a pair; 12-button length \$1.85—both in white, heaver, pongee or gray; 16-button length \$2.25 in white, heaver and pongee color.

(Main Floor, Chestnut)

The Next Big Move in the Merchandise World

The Wanamaker February Furniture Sale

We have been telling our customers that this coming February Furniture Sale is going to be the most extraordinary we have ever had, and we mean to keep our word.

"Having the goods" is an expression that means a lot, figuratively and actually.

"Having the goods" is the reason why the Wanamaker Furniture Sale has become the world's greatest Sale.

The fact of "having the goods" is going to make this coming sale a surpassing event of its kind—that and the prices at which you can buy them.

Look forward to the greatest furniture opportunities in years, and remember the first day of advance exhibition and choosing—

January 28th

New Bordered Voiles in "Queen's Gray"

That is what this lovely soft-toned gray was called in the Victorian era and it is the most fashionable shade for Spring.

The voiles are a new importation from Paris. They have deep em-broidered borders done in navy blue silk and are \$5 and \$4.50 a yard. They are quite exclusive, being our own importation, and they will make the loveliest frocks.

(First Floor, Chestnut)

Regarding Lamps

It is worth while to remember that in the Sale now going on all parchment shades are reduced to half.

All wicker shades are half.

All large gas lamps for the table are half.

And everything else is marked at a third less.

(Fourth Floor, Central)

New Tea Sets From Japan

Include some deep-flame lustre at \$15 a set; some of red Edizuma at \$18.50 a set; some of the Thousand-Wise-Men design at \$18.50. Each set consists of six cups and saucers, a teapot, a cream pitcher and a sugar bowl.

Sets of Koichi ware are in old rose, and blue, and one pays \$7.50 for teapot, sugar bowl and cream pitcher; and 75c extra for each cup with saucer.

Luncheon covers of scalloped blue-and-white are 42x42 inches, and cost \$1.

(Fourth Floor, Chestnut)



Men's Suits in the London Shop have dropped to \$45 and \$50

Fine goods that were formerly \$20 to \$65 higher

(London Shop, The Gallery, Chestnut)

Men's Fine Fur Collars for a Third Less

All selected pelts, no inferior furs.

You can get a nearsaw (sheared cone) collar for \$8 or one of the finest otter collars made for \$16.

Others at many prices between are of beaver, nutria, plucked otter, dyed plucked otter, sealine, Hudson seal (dyed muskrat), Alaska seal, racoon and leopard cat.

(Main Floor, Market)

Many Fine Sets in This Annual Fur Sale

When cold winds blow and the mercury drops it is just such warm, cozy and becoming sets as these that a woman likes to possess—and if she doesn't possess a set, this Wanamaker Fur Sale affords some excellent opportunities to get what she likes at a surprisingly small price.

Fox fur sets are becoming to most everybody—and there is black fox, brown fox, taupe fox and cross fox from which to choose. \$63.25 to \$226.50.

Wolf sets are becoming as well as practical for general wear, and they range in price from \$60 to \$66.50.

Golden brown beaver sets are lovely—the fur soft and thick and of beautiful color—\$95 to \$155.

Glossy black lynx sets are \$73 to \$198.25.

And these furs, despite their prices, are the highest qualities and in most approved fashions.

(Second Floor, Chestnut)

156 Women's New Dresses Show a New Price—\$18

Straight from the manufacturers, and duplicates of styles that sold some weeks ago in the Fashion Salons for \$10 more.

There are more than half a dozen styles—all navy and nearly all serge, one or two serge with satin, the others of serge alone.

Some of the dresses are beaded, some braided, some embroidered; and they are altogether very trim, attractive and practical little garments.

Sizes 14 to 12 in the lot.

(First Floor, Central)

New Spring Skirting Plaids for \$2.25 a Yard

They are all-wool, too, and a fine soft weave in exactly the right weight for Spring skirts or children's dresses.

You can see in a minute what beautiful skirts they will make, either pleated or plain, and there are all the fashionable combinations of colors for Spring—blues, tans, browns and greens in a dozen different styles. All are 40 inches wide.

(First Floor, Chestnut)

Inexpensive Wedding Gifts in Silver Deposit Ware

They are very much prettier than their cost, however, and they are most useful as well. Many people are giving them, these days.

Butter dishes, \$4 to \$6.75. Sandwich plates, \$14 to \$21.

Sugar and cream sets, \$5.00. Candy jars, \$11.50 to \$20.

To \$12. Vases, \$6 to \$44.

Water pitchers, \$10.50 to \$22.

(Jewelry Store, Chestnut and Thirteenth)

Pass Cases and Wallets, Mostly Inexpensive

Both are of black leathers and are the kinds that have been selling for higher prices.

The pass cases are \$5 to \$4.

The wallets, three-fold style and some with pass frames, are \$1.50 to \$12.

(Main Floor, Chestnut)

The Good Choice of Linen Towels at 75c to \$2 Each

Most of these are recent arrivals and all of them are towels of real merit at the prices.

At 75c each, huckaback towels with hemmed ends and damask borders, 18x34 inches.

\$1.25, the huckaback towels with damask borders and hemmed ends, size 18x35 inches.

\$1.50 each, fine huckaback towels with medallion borders and hemstitched ends, size 20x38 inches.

At \$2 each, extra heavy plain huckaback towels with hemstitched ends, 24x38 inches.

At 85c each, guest towels with hemstitched ends and damask borders, 14x22 inches.

At \$1 each, guest towels with damask borders and hemstitched ends, 15x25 inches.

(First Floor, Chestnut)

Men's Warm Sweaters Much Lower in Price

Sweaters and vests in many styles and many colors have been sharply repriced. With or without collars and with or without sleeves. Made of worsted, wool and wool-and-cotton and very good things to have to wear under a coat these days. Among them are some black cardigan jackets.

New prices are \$4 to \$12.

Also some fine imported vests and sweaters in new designs at higher prices.

(Main Floor, Market)

Georgette and Other Waists

Some Georgette slip-ons, with square necks and the new trimming of satin points, come in black, navy and bisque, and cost \$12.

Others with high-low collars and the same trimming of satin points, come in white, bisque, navy and black and cost \$8.50.

Tailored waists of heavy white tulle silk are of uncommonly fine quality—the silk in one being 14 cent, momme and in the other 18 cent. The first is tuckled and trimmed with pleatings and costs \$12; the second is the plain shirt style and costs \$10.75.

(Third Floor, Central)

Women's Handkerchiefs at \$3 a Dozen

They are in two weights that women like—a sheer weight and cambric weight. They are all of fine Irish linen, with narrow hems, plainly hemstitched and are good quality for the price.

(West Aisle)

Whittall Rugs at a Fourth Below Regular

Still good selection in the famous Whittall rugs in discontinued patterns.

9x12 ft. Anglo-Persian Wiltons, \$110.

9x12 ft. Royal Worcester Wiltons, \$90.

9x12 ft. Teprac wool Wiltons, \$84.

(Seventh Floor, Chestnut)

Delicious Chocolates and Bonbons, \$1 a Pound

Most delectable sweetmeats are these Wanamaker chocolates and bonbons—each piece made in our own airy, spotless kitchens, each of the purest and finest ingredients.

There are chocolate cocoanut creams, chocolate-covered nougats, marshmallows, jellies, mints and creams of delicate flavor, as well as nut-topped creams. And the bonbons are perfectly delicious.

They're fresh each day, too.

(Down Stairs Store, Chestnut)

Men's Stout Winter Shoes for \$7.75 a Pair

Sturdy blacker lace shoes of heavy black and tan calfskin with round toes, heavy soles and low heels.

For men who are much on their feet and much outdoors, these are splendid shoes and can be counted on to give you all service.

(Main Floor, Market)

White Sale Corsets Kinds Many Women Like

The example, there are a number of good L. R. models, among them a front-lace style, strongly boned and another model for short figures. Also there are others in broken sizes for average and full figures. Prices go from \$1.50 to \$5.

Letitia Specials, very low top, in pink coat, \$1 and \$5.

Parisienne models of extra fine quality bonnet, \$9.75 and \$11.50.

(Third Floor, Chestnut)

Young Women's Beaver or Squirrel Trimmed Wraps, \$85 to \$135

This includes both coats and wraps, and the garments are most attractively made, the fur collars of fine, beautiful quality fur, and the wraps themselves in the best styles of the Winter. They have all been higher in price, too!

At \$85 there are coats of pompon cloth in a good style, with wide fur collars. In blue or brown.

At \$95 are smart wraps, with a tuck across the back, small sleeves and broad fur collars. Brown shades and blue.

At \$135 are wraps or coats of beautiful fabric in soft pretty tan and brown shades and the new blues. The wraps have sleeves and tucks down the back, with silk crow's feet. The coats are in a distinctive style and beautifully made.

All are warmly lined and interlined.

14 to 20 year sizes.

(Second Floor, Chestnut)

Those Beautiful Kitchen Cabinets

on the Fourth Floor now show a saving of \$10 each.

These are the highly superior, compact oak cabinets and white enamel cabinets that are the admiration of every woman who sees them.

They are wonderful time savers.

Oak cabinets, now \$72 and \$80.

White enamel cabinets, \$89 and \$90.

(Fourth Floor, Market)

Many Housewares Now Have New Low Prices

There is an appreciable change, for instance, in the prices of our fine, first-grade, white enamel cooking utensils as follows:

Round Cooking Kettles, with Covers

4-quart size, \$1.75.
6-quart size, \$2.50.
8-quart size, \$2.50.

Saucepans with Covers

4-quart size, \$1.75.

Milk Kettles

5-quart size, \$2.10.
6-quart size, \$2.50.

Tea Kettles

4-quart size, \$2.50.
5-quart size, \$2.50.
6-quart size, \$4.25.

Double Boilers

1-quart size, \$2.
1-quart size, \$2.40.
2-quart size, \$2.80.

(Fourth Floor, Central and Market)

Warm Blankets and Quilts at Near-Zero Prices

The recent fall in temperature following the fall in blanket and quilt prices made a happy combination of circumstances for lots of people.

We don't think we have ever had so many groups of excellent quality quilts at like savings from former prices as we are now showing.

We have several low priced blankets of which the same is true. Among these are quilted blankets, white with pink or blue borders, single-bed size, at \$5 a pair and in double-bed size at \$7.50 a pair.

White blankets, part wool with pink or blue borders, double bed size, are now \$10 a pair.

Others with borders in blue or rose and made of about 70 per cent wool, size 80x90 inches, are now \$15 a pair.

An especially fine group is made up of all-wool blankets, 70x90 inches, with pink or blue borders, now marked \$10 a pair.

(Sixth Floor, Central)

The Finer Blanket Bathrobes for Women

They are made of soft wool blankets, with white grounds plaided in delicate colors, and have sailor collars of white chinilla cloth bound with satin. Pockets and other edges are bound with satin ribbon and there are frog fastenings. Price \$25.

(Third Floor, Central)

Women's English Tweed Coats Heavy Enough for Cold Weather

You would have a hard time finding finer materials than are in these coats, they are every bit wool and as warm as can be.

The colorings are typically English—soft-lined plaids, almost in-visible ones, and there are many mixtures in leather and other shades. There are several models, all having belts and buttoning up close to the neck and they have leather buckles and buttons. \$75 to \$95 are the prices.

(First Floor, Central)

Ankle-Length Silk Bloomers

Various styles, in fine dark colors—greens, navies, purples, grays and so on—prices \$5.50, \$7.50 and \$8.75. Nothing more comfortable in cold weather.

(Third Floor, Central)

Pretty Metal Girdles, \$2.50 Apiece

Slender, flat metal girdles in antique or old-silver finish are among the attractive novelties in the Belt Shop. They are rather narrow and fasten with flat, oblong metal ornaments, buckle like in shape.

They will look very well on Winter frocks and gowns and are both effective and different enough to be interesting.

\$2.50 each.

(Main Floor, Central)

Dollars Do Double Duty in the Sale of Hosiery and Underwear

All these goods required, by all the family, for all the year, may be purchased now at average half price.

Winter weights, Spring weights, Summer weights—just such an assortment as \$110,000 worth of merchandise might embrace.

Not all sizes in every group but all sizes in the lot, so every one can be fitted.

A real old-fashioned sale at old-fashioned prices.

Women's stockings at 50c, 2 pair for \$1; 50c; 70c, \$1, \$1.50, \$2, \$2.50 and \$3.50.

(West Aisle)

Men's half hose at 50c, 2 pair for \$1; 50c; 70c, \$1, \$1.25, \$1.50, \$2.50, \$3.50 and \$4.50.

(Main Floor, Market)

Children's stockings at 10c, 25c, 35c, 50c, 75c, \$1; 50c and \$1.

(First Floor, Market)

Women's underwear at 50c, 75c, \$1, \$1.50, \$2, \$2.50, \$3, \$3.50, \$4, \$4.50, \$5, \$5.50, \$6, \$6.50, \$7, \$7.50, \$8, \$8.50, \$9, \$9.50, \$10, \$11, \$12, \$13, \$14, \$15, \$16, \$17, \$18, \$19, \$20, \$21, \$22, \$23, \$24, \$25, \$26, \$27, \$28, \$29, \$30, \$31, \$32, \$33, \$34, \$35, \$36, \$37, \$38, \$39, \$40, \$41, \$42, \$43, \$44, \$45, \$46, \$47, \$48, \$49, \$50, \$51, \$52, \$53, \$54, \$55, \$56, \$57, \$58, \$59, \$60, \$61, \$62, \$63, \$64, \$65, \$66, \$67, \$68, \$69, \$70, \$71, \$72, \$73, \$74, \$75, \$76, \$77, \$78, \$79, \$80, \$81, \$82, \$83, \$84, \$85, \$86, \$87, \$88, \$89, \$90, \$91, \$92, \$93, \$94, \$95, \$96, \$97, \$98, \$99, \$100.

(Main Floor, Market)

Men's underwear at 50c, 75c, \$1, \$1.50, \$2, \$2.50, \$3, \$3.50, \$4, \$4.50, \$5, \$5.50, \$6, \$6.50, \$7, \$7.50, \$8, \$8.50, \$9, \$9.50, \$10, \$11, \$12, \$13, \$14, \$15, \$16, \$17, \$18, \$19, \$20, \$21, \$22, \$23, \$24, \$25, \$26, \$27, \$28, \$29, \$30, \$31, \$32, \$33, \$34, \$35, \$36, \$37, \$38, \$39, \$40, \$41, \$42, \$43, \$44, \$45, \$46, \$47, \$48, \$49, \$50, \$51, \$52, \$53, \$54, \$55, \$56, \$57, \$58, \$59, \$60, \$61, \$62, \$63, \$64, \$65, \$66, \$67, \$68, \$69, \$70, \$71, \$72, \$73, \$74, \$75, \$76, \$77, \$78, \$79, \$80, \$81, \$82, \$83, \$84, \$85, \$86, \$87, \$88, \$89, \$90, \$91, \$92, \$93, \$94, \$95, \$96, \$97, \$98, \$99, \$100.

(Main Floor, Market)

Children's underwear at 12 1/2c, 25c, 35c, 50c, 75c, \$1, \$1.50, \$2, \$2.50, \$3, \$3.50, \$4, \$4.50, \$5, \$5.50, \$6, \$6.50, \$7, \$7.50, \$8, \$8.50, \$9, \$9.50, \$10, \$11, \$12, \$13, \$14, \$15, \$16, \$17, \$18, \$19, \$20, \$21, \$22, \$23, \$24, \$25, \$26, \$27, \$28, \$29, \$30, \$31, \$32, \$33, \$34, \$35, \$36, \$37, \$38, \$39, \$40, \$41, \$42, \$43, \$44, \$45, \$46, \$47, \$48, \$49, \$50, \$51, \$52, \$53, \$54, \$55, \$56, \$57, \$58, \$59, \$60, \$61, \$62, \$63, \$64, \$65, \$66, \$67, \$68, \$69, \$70, \$71, \$72, \$73, \$74, \$75, \$76, \$77, \$78, \$79, \$80, \$81, \$82, \$83, \$84, \$85, \$86, \$87, \$88, \$89, \$90, \$91, \$92, \$93, \$94, \$95, \$96, \$97, \$98, \$99, \$100.

(First Floor, Market)

White Cotton Suiting, Just Made 20c and 30c

Many women will remember that it has been selling all along for a good deal more than this and they will be glad that this reasoning of price has come in time to make up middie blouses and nurses' uniforms, which is what this suiting is principally used for.

It is 32 inches wide and has linen finish.

(First Floor, Chestnut)

It's a Good Time to Get Children's Coats

because all our Winter coats for small girls and little boys are now considerably lowered in price—and the savings are well worth investigating.

Between \$12 and \$225 there is unusually good choosing—sturdy chevrons, warm chinillas, lustrous broadcloths, pretty velvets, warm woolen mixtures and other fabrics as well as a few handsome fur coats are all included.

Coats for everyday, for play and for better wear are here—some in plain style, some fur trimmed, but all warmly lined and interlined, too.

1 to 6 year sizes.

Hats, caps and bonnets of many kinds, to wear with the coats, are also greatly lowered in price.

(Third Floor, Chestnut)

Velour and Tapestry Scarfs at About Half

Just arrived from our own factory and they are unusually pretty scarfs, all being trimmed with antique braid and made of the odds and ends of some of the finest materials.

There are almost all sizes and several widths at \$6, \$7.50, \$8.50 and \$10. A few small sizes are \$1.50 and \$3 each.

(Fifth Floor, Market)

SOME of the coziest and prettiest of all the quilts in the Bed-Clothing Store are made of plain habutai of fine quality, in crocus yellow, rose, green, brown and gray. Filled with lamb's wool, they cost \$16; filled with down, \$18.

(Sixth Floor, Central)