## 


"It's a Baldwin" Means "Made in Philadelphia" We are anxious to have every owner and operator of
ont of our oucomtives poide with pride to his ongine
when he says, Its a Baldwin."


THE BALDWIN LOCOMOTIVE WORKS PHILADELPHLA

 and


TRAYLOR TRUCKS
A Philadelphia Product
Have you visited our Philadelphia Salesroom and Service Station at Broad and Lehigh Avenue, and seen the various models we are. building?
Phone, Ditanond 1015
()pen Until 10 P. M.

Philadelphia WOODEN BOX Manufacturers Offer to
Philadelphia Philadelphia
Manufacturers Manufacturers,
Shippers and Exporters
SERIICE
IN DESIGNING WOODEN BOXES

Good Condition

WOODEN BOX MFRS. ASSN. Exchange
420 Chestnat Street Philadelphia


## Unique, Unqualified Gvarantee of Continuous Motor Operation THE OFFER

(Holds good as long as you own the car) To every purchaser of a new PREMIER Motor Car, whose car is brought to our
service service station, no matter what the cause may be, we wir forn another Porively the only
to use absolutely free of charge until the owner's car is returned. Po expense to you will be the oil and ras consumed. Furthermore. in fine condition and one which you wul not be ashamed to use.
The prices in our service station will rupted service-a car to use at all times.
not be raised. They will remain at the No delays-no annoyances whatooever. not be raised. They will remain at the No delays-no annoyances whatooever.
wame fair level that will stand comparison same fair level that will stand comparison
with any other garage or service station. $\begin{aligned} & \text { It is our itrea of real service to discriminat- } \\ & \text { ing owners. }\end{aligned}$ Think of it1 Continuous. uninterAn accid An accident may lav up your car for weeks and always $h$
insonvenient time. PREMIER owners are now insured against this.
B. L. P. MOTOR CO., Inc. broad street at spring Garden PRIMHIER


jobs, there nced be no doubt as to your
For years Robbins \& Myers Motors have
met ever-growing responsibility in tho
In work that often involves long sus-
tained service under trying conditions of
have served faithfully and profitably.
Rivobins a Muers Motors

Philadelphia Office
The Robbins \& Myers Co. 1418 Walnut St.


The "Square Deal"
Between Men and Managen.u..
$\mathrm{O}_{\text {dropped from a certain plant had }}^{\text {RDERS }}$
warter aped a mouth milion and a
hundred thousand dollars.
This manuf
cancellations.
Under the plant's system of procoming to tirm. Because of tusiness conditions these their bonus. Told their employer they did not want it under the cirSubsequently the manugement met emounting to eight thousard bonus, Management made good io the men 1 The managers of this business say brow" motives - that it was simply a

LeT's examine this incident $L_{\text {has unusual features. }}$
What "element" was there, that ment to pay out eight thousand dollars to men who had said they would get along without it?
Why didn't the men insist on that belonged to them.It's the recognition of the wow part of the men, when need.d for in-now, you re-a-man-lik -mysolf Whlirse workery, matugement and
elcemeut.Wud that's the element that"- pre-
$11^{114 T}$ in it that stands betweethion ot thie-onen who have demonstrated theic There isn't a sonctled labor prob-constientious effort and their leyaty y ime that cannot be solved by recogniz-
should notnot see their fandilies po hungry nonil
The "boss" calls it "goud business"

$\qquad$
the neperb thsinoxy-tho finest in ull difficeltion, appty the "Human Elo.
will get right back into the product theyll kive you a square deal in

