INSURANCE YOUNG MAN, 23 YEARS OF AGE, DESIRES CON-
NECTION WITH INSURNECTION WITH INSUR-
ANCE COMPANY. NO ANCE COMPANY. NO TRAVELING. WHAT HAVE YOU TO OFFER? C-107 LEDGER OFFICE OLD PARLOR SUITS


AMMERICAN UPHOLSTERY CO. 305 Arch Street

We Are Serving LUNCH
 CHERI RESTAURANT

Snap to the plainest meal or "pep" to the most luxurious feast. Taste Ancre Cheese today.
ANCRE
CHME ESE

TTEREST on borrowed money is high just now. Everyone can help bring down this rate by
depositing in bank depositing in bank not needed for immediate use. The sum withheld from circulation by each individual $m$ ay seem small, but added together it amounts to millions of dollars. If the banks had this to loan to the various busines houses, the tight ness of the money situation at the preuld be greatly would be greatly relial is always offi to advise you. Open Monday and Friday
Evenings Lutili $9 o^{\circ}$ Clocle
/ensington TRUS
C0.

## $\mathbf{\$ 4 2 , 0 0 0}$ Worth of Leather Goods for $\mathbf{\$ 2 0 , 0 0 0}$ <br> A Fashion-Service Unit in the $\$ 8,000,000$ Reduction Sale

Any good word can be badly treated. "Sales" mean much in some stores-little in others; "bargains"well, let us be sure at Gimbels that just a sincere, dictionary meaning is given both words. These-

## \$8,000,000.00 <br> Reduction Sales

mean that in each Gimbel Store-Philadelphia and New York- $\$ 4,000,000$ worth of phia and New York- $\$ 4,00$, sold at prices
seasonable goods are being sol seasonable goods are
that defy competition.

Regular , goods-not "things merely made to sell."

Miscellaneous Prices-Brief Cases, Secretaries and Insurance Cases; made of heavy oak-tanned cowhide or hand-boarded cowhide. One to four pockets; all have lock and key.

At \$3.75,
\$5, \$7.50
and $\$ 10$

Most useful of leather g
bags-hand-work; silk bags-the

## Leather Goods for Men and Women

Entirely New: Best Models: Foremost Makes And the Dearest Piece is at Half Price
The Gimbel Store probably sells as many leather goods as any other two stores-standing pre-eminently first in leather-goods

37.50 s 1142 All Pin-Seal Bage

| At $\$ 2$ |  |
| :---: | :---: |
| $\$ 2.50$ |  |
| $\$ 3$ |  |
| $\$ 3.75$ | Values $\$ 5$ |
| $\$ 5$ | to $\$ 22.60$ |
| $\$ 6$ |  |
| $\$ 7.50$ |  |
| Pouch, two-piece, envelope, side-handie, <br> shopping and avenue" styles. |  |



At $\$ 2.50$-Values, $\$ 5$ to $\$ 6.95$


side stye of flancy goatakin leathere
Brown, blue, gray and tan.
Leather Goods for Men
Leather Goods for Men

$75 \mathrm{c}, \$ 1$,
$\$ 1.50, \$ 2, \$ 3$
and $\$ 3.75$

Makers' Entire Output of $\$ 4.50$ Velours at $\$ 2.25$---and $\$ 2.25$ Velours at $\$ 1.35$

Fifty-inch width-sale-priced, $\$ 2.25$.
Twenty-eight-inch width-sale-priced, $\$ 1.35$.
Exceptionally good colorings-light blue, dark blue, mulberry, rose, brown and green.
During January We Will
Measure, Make and Hang
Regular \$34 and \$60
Velour Portieres for
$\$ 21.50$ and $\$ 35$
1000 Pairs of
\$3.50 Lace Curtains
Sale-Priced: \$2

Whinin city limits only.
And in sizes not to exceed 6 ft , by 7 ft .6 in ,
Reversible color-combinations. or mesh; very effective.

Made in our own sanitary wottrooms
Brass pole. rings. socket-all included. $\qquad$
Clearaway of Sewing Machines
The Last of a Great Gimbel Purchase To go at Sacrifice Prices

Nine Famous Models-Some Floor Samples-Each With a 10-Year
Gimbel Guarantee
 $\$ 10$ to $\$ 15$ allowance on your old machine towards the purchase of a Domestic Electric Boudoir Cabinet.

Gimbels, Fourth floor and Subway Store

## Important Sale

 In Subway Store of

Two Pairs for Recent Price of One
Three Pairs for Recent Price of One
One of America's foremost trade-marked shoes in manufacturer's readjustment that is in line with-

## Gimbel Eight-MillionDollar Reduction Sale



The Thos. G. Plant Co, have 3800 agencies and 22 stores-with producing plant that stands foremost. Like all plants its cost grew high, and to get to the new good level, its stocks on hand, even-


## TheMostStylishShoes

were sold to us for a song.
It is safe to buy both for present use and for spring. All at one price-

## \$4.85

## Recent Prices ${ }^{〔} 10$ to ${ }^{\text {s }} 16$

Tan Russia calf lace Boot, welted soles, Louis heels

Brown Kidskin Boots, Louis heels Gray Kidskin Boots, welted soles, military heels Gray Kidskin Boots, Louis heels. Patent leather dress shoes.
Black kidskin dress shoes. Brown kidskin Boots with light tan tops.

Sizes $21 / 2$ to 7. Triple A to D. Ample selling space-skilled ser -Gimbels-in Subway Store


