

NORTHERN TRUST COMPANY
INCORPORATED 1871
CAPITAL \$5,000,000
SURPLUS (EARNED) \$2,000,000.00
Sixth & Spring Garden
PHILADELPHIA

Have You Made Your Will?

During your lifetime you may find that what you wish with your property; afterwards it becomes a trust fund for the support of your family.

- This can be assured by
 - A Will Carefully Planned
 - A Will Clearly Written
 - A Will Correctly Drawn

This company performs all the functions required by Law in the care, liquidation and distribution of estates, and a competent, capable, courteous corps of officials is always

AT YOUR SERVICE

January Investments

We have selected certain securities that we believe are particularly attractive for the investment of January funds. We shall be glad to offer our recommendations or consult with you regarding any investments you contemplate making.

List Don't expect

GHANDELL & COMPANY
Franklin Bank Bldg.
Philadelphia
New Haven Boston

BAUER, STARR & CO.
Land Title Building, Philadelphia
New York, New Haven, Boston

E.W. Clarke & Co.
BANKERS
321 Chestnut St., Philadelphia
Members New York and Philadelphia Stock Exchanges

General Motors
20 Payment Plan

Scott & Stump
Investment Securities
Stock Exchange Building
Philadelphia

BOENNING, LARRISON & CO.
STOCK EXCHANGE BUILDING
Market Street, Philadelphia

Joseph W. Gross & Co.
1421 Chestnut Street
Aldred & Co.

PRICE MOVEMENTS WERE CONFLICTING
New Bottoms for a Number of Industrials, but Rails Held Well

New York, Dec. 28.—There was much the same conflicting and spotty movements in today's stock market as marked yesterday's proceedings. Once again the line of cleavage between the rails and industrials was definitely drawn. The railroads held their ground well, but with the exception of Bonding made little headway. On the other hand, off spots cropped out again in all parts of the industrial list. The selling movement, however, was more of sporadic character and not of the insistent nature witnessed in last week's slump.

Once more overnight developments were without importance. The reported taking over of the large block of Kellogg stock was looked upon as a clearing-up of another remaining element and the taking-over of another of the numerous time clocks. In so far as actual news, short and long, there was nothing to affect the market either way.

In its general characteristics the market showed all the earmarks of a continuation of the adjustments of the past week, with a leaning toward clearing-up of speculative positions and preparations for the large January distributions. According to the street reports, short and long, there was nothing to affect the market either way. In its general characteristics the market showed all the earmarks of a continuation of the adjustments of the past week, with a leaning toward clearing-up of speculative positions and preparations for the large January distributions.

The early hours, extended to various parts of the market, with a leaning toward clearing-up of speculative positions and preparations for the large January distributions. According to the street reports, short and long, there was nothing to affect the market either way.

LOCAL TRADING WAS COLORLESS
Selling for Establishing Tax Losses Showed Signs of Slackening

Trading in local stocks looked colorless and quiet, with a leaning toward clearing-up of speculative positions and preparations for the large January distributions. According to the street reports, short and long, there was nothing to affect the market either way.

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Commodity Markets

COTTON MARKET
New York, Dec. 28.—(Reuters) Cotton futures were quiet and steady, with a leaning toward clearing-up of speculative positions and preparations for the large January distributions. According to the street reports, short and long, there was nothing to affect the market either way.

ROADS PAY BIG COAL BILL

Washington, Dec. 28.—The railroads will pay \$326,923,642 during the first nine months of the year. This is a record for the industry, and is a reflection of the high cost of coal during the year.

NEW YORK STOCK EXCHANGE TRANSACTIONS

Stock	Div.	High	Low	1.30	Net	Div.	High	Low	1.30	Net
Adams Express	32 1/2	32 1/2	32 1/2	32 1/2	15	4 Kelly-Springfield Tire	31 1/2	31 1/2	31 1/2	15
Advanta Rummy	14 1/2	14 1/2	14 1/2	14 1/2	15	5 Kelly-Sprg Tr 8 1/2 pr.	7 1/2	7 1/2	7 1/2	15
Advanced Industries	27 1/2	27 1/2	27 1/2	27 1/2	15	6 Kinross Copper	31 1/2	31 1/2	31 1/2	15
Ajax Rubber	25	25	25	25	15	7 Keystone T & R	7 1/2	7 1/2	7 1/2	15
Alaska Gold Mines	7 1/2	7 1/2	7 1/2	7 1/2	15	8 Lackawanna Steel	48 1/2	48 1/2	48 1/2	15
Allied Chemical	44 1/2	44 1/2	44 1/2	44 1/2	15	9 Lake Erie & West	14	14	14	15
Allis-Chalmers	21 1/2	21 1/2	21 1/2	21 1/2	15	10 Lake Erie & West	14	14	14	15
Allis-Chalmers	21 1/2	21 1/2	21 1/2	21 1/2	15	11 Lee Rubber Tire	10 1/2	10 1/2	10 1/2	15
Am Agric Chem	65 1/2	65 1/2	65 1/2	65 1/2	15	12 Lehigh Valley	53 1/2	53 1/2	53 1/2	15
Am Beech Sugar	25	25	25	25	15	13 Liggett & Myers	128 1/2	128 1/2	128 1/2	15
Am Bosh Magneto	42 1/2	42 1/2	42 1/2	42 1/2	15	14 Liggett & Myers	128 1/2	128 1/2	128 1/2	15
Am Can	27 1/2	27 1/2	27 1/2	27 1/2	15	15 Loewe Co	18 1/2	18 1/2	18 1/2	15
Am Car & Ferry	11 1/2	11 1/2	11 1/2	11 1/2	15	16 Loft Corp	9 1/2	9 1/2	9 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	17 Loew's Wagon	13 1/2	13 1/2	13 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	18 Lorillard Tob	13 1/2	13 1/2	13 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	19 Lorillard Tob	13 1/2	13 1/2	13 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	20 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	21 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	22 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	23 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	24 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	25 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	26 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	27 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	28 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	29 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	30 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	31 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	32 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	33 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	34 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	35 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	36 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	37 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	38 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	39 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	40 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	41 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	42 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	43 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	44 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	45 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	46 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	47 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	48 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	49 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	50 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	51 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	52 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	53 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	54 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	55 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	56 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	57 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	58 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	59 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	60 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	61 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	62 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	63 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	64 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	65 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	66 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	67 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	68 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	69 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	70 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	71 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	72 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	73 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	74 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	75 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	76 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	77 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	78 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	79 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	80 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2	16 1/2	16 1/2	16 1/2	15	81 Louisville & Nashville	98 1/2	98 1/2	98 1/2	15
Am Cotton Oil	16 1/2									