GIVE THE YOUNG FELLOW THIS BOOK THAT WILL HELP MAKE A MAN OF HIM

Touchstones of Success

Most every young man would give many dollars if just one of these distinguished men would tell him how he succeeded, and in this

book 160 men who have made good, representing nearly every line of endeavor, tell in real intimate language the salient points in their

The secret is out and no average young fellow can bring up any hard-luck story if he falls to attain the highest success.

Every father and mother who has a boy will want it. Every friend of some young fellow will desire to give him a copy, and every employer of young men could give no more helpful gift than a copy of this book, because it cannot fail to inspire its readers to greater accomplishments.

WHAT BUSINESS MEN THINK OF IT

Cloth binding. Price \$1.25 net per copy. At all bookshops, or The Vir Publishing Company,

200-214 N. 15th St., Philadelphia, Pa.

From a very Successful Banker:-

ward six copies of the book to me and also six copies to my firm."

From a Big Manufacturer: - "You have rendered the Nation a real service. It is a book that every young man

should digest before engaging in bust

busy and successful lives.

d to my correspondence."

Troughest a Widely Known Judge: — "I

Touchstones of Success' so thorphy that I am enclosing a check for 80 for extra copies."

From a Prominent Wholesale Grocer: Enclosed please find my check for 60 for four copies of Touchestones

# D'ANNUNZIO DECISO

matum Inviatogli dal Generale Caviglia

Published and Distributed Under PERMIT NO. 341. Authorized by the act of October 6. IT, on file at the Postofice of Phila-A S BURLESON, Postmaster General

Roma, 21 dicembre-Rispondendo ad un ultimatum inviatogli dal Generale Caviglia, comandante delle forze italiane che circondano Fiume. Gabriele D'Annunzio ha oggi dichiarato che egli vuol mantenere la sua attitudine perclo' non riconoscera' affatto il trattato di Rapallo.

D'Annunzio, incirre, ha informato Generale t'aviglia che egli c' deciso alla

resistenza.

Il Generale Caviglia ora proclamera un rigoroso biocco intorno a Fiume ed alle isole di Veglia. Arbe e San Marco. secondo un annutzio oggi dato. Il nuovo biocco, si dice Lodera' completamente il territorio occupato dalle forze di D'Annunzio dal resto del mondo.

Roma, 21 dicembre. - I giornali pubblicano il testo di un ultimatum inviato dal Generale Caviglia, commandante le forze italiane dell'Adriatico, a Gabriele D'Annunzio.

Con l'ultimatum D'Annunzio e' stato richiesto di evacuare le isole di Veglia ed Arbe, di consegnare tutto il ma-teriale da guerra che si trova in Fiume ed appartenente all'Italia e di sciogliere sue forze di occupazione. L'ultimatum spira alle ore sei poweri

diane di eggi.
Ferrara, 21 dicembre. Un conflicto e' avvenuto, ieri, tra socialisti e anti-socialisti, e nelle sembio di colpi d'arma da fuoco, avvenuto tra le parti ed altre sette gravemente ferite. conflitto avvenne dopo un comizio che i socialisti tennero in una sala della

Roma, 20 dicembre—leri mattina il Presidente del Consiglio dei Ministri. On, Giolitti, la presentato al Re per firma la legge votata dalla Camera e dal Senato con la quale si approva i trattato di Rapallo, stipulato tra i rappresentanti dell'Italia e della Jugo-slavia per la sistemazione dell'Adria-

tico.

Il Re, dopo la firma che sanziona il trattato predetto, ha inviato un nobl-lissimo telegramma al Commissario Generale Civile per la Venezia Giulia, mandande il suo fervijo saluto a Trieste ed a tutto il populo ricongiunto nila discompania auspicando, inoltre, al Madre Patrin, auspicando, inoltre, al compimento degli alti destini a cui la compimento degli alti destini a cui la storia chiama i Italia, e che solo po-

#### PROBE PASSPORT CHARGE

U. S. Officials in England Asked to Explain Refusal to Woman

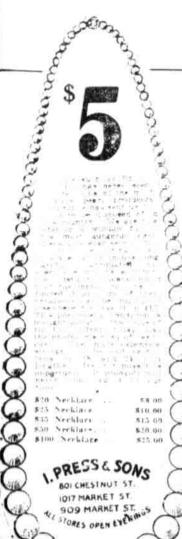
Washington, Dec. 22 — (By A. P.) — Charges made by Mrs. Annot E. Rob-inson, of Manchester, England, that American Consul Wells, at Manches ter, had attempted to prevent her from eming to this econtry to testify before Consul General Skinner, at London has been asked for a full report of the circumstances surrounding the vise of circumstances surrounding the Mrs. Robinson's passport. In this statement today, officials that Mr. Wells was a new a vise the passport, as Mrs. Robinson testified yesterday before the commis-sion here, he had exceeded his authority.

#### PREMIERS TO CONFER AGAIN

Possible Revision of Peace Treaty to Be Discussed Next Week

France, and Pres

Guaranteed Genuine Indestructible **FRENCH PEARLS Direct From Paris** 



locks made

Angelus, Chime

hogany case

#### \$1.000.000 FIRE ON PIER

One Fireman Killed, Others Injured at Venice, Calif.

Venice, Calif., Dec. 22. - (By A. P.) -Damage estimated at \$1,000,000 was caused by fire which burned for two hours on the amusement pier here last night before it was brought under con-Il Poeta Risponde ad un Ulti- trol by the combined efforts of the Venace fire department and two companies from Los Angeles, just as it was threatening to destroy the town.

> Charles Kirby, a volunteer fireman fell with the roof of one structure and suffered burns from which he died soon after. Other firemen received burns and injuries. Several merrymakers, cut off in a dance hall, were burt by falling public, addressing Bainbridge Colby, timbers.

President, at Banquet for Colby, Urges Completion of Democratic Civilization

By the Associated Press Rio Janeiro, Brazil, Dec. 22 .- Dr. Epitacce Pessoa, president of the re-

### CONTENTED WORKERS

To keep workers happy is more than a matter of wages. Clean, comfortable housing is an important factor. To solve this problem economically, yet effectively, the counsel of experienced engineers is advisable.



#### LOCKWOOD, GREENE & CO. **ENGINEERS**

405 Stock Exchange Bldg., Philadelphia

A \$12 Silk Shirt

As they wend their way to the B. Q. S.

To Christmas thoughts they all confess. What shall I buy? Scarf or Shirt, Gloves or Tie—

ontest open to everybody. Closes Friday, 9 M. All replies MUST BE MAILED to Shop at 114 Chestnut Street. Address Limerick Manager, udges—two members of our firm and our Ad-



1114 Chestnut Street 920 Chestnut-37 S. 13th-2654-56 Germantown-

JEWELRY HOUSE IN PHILADELPHIA

Buy Xmas Jewelry

Now-Pay Next Year

IMMEDIATE POSSESSION

Don't wait another minute-

come in now, while you think

of it. We will give you

immediate possession, and

you need not begin pay-

Open Every Evening

PAY ONLY

WATCHES

OUR ONLY STORE

39 NORTH 13TH STREET

\*10.50 UP

= 52d & Chestnut =

39 NORTH 13TH STREET

= Watch Our Windows = for the best last line to the B. Q. S. Limerick &



SantaClaus PopCornforChristmas Have a real, old-fashioned Xmas tree-strings of Pop Corn all over it; fill the stockings, too. Get several packages of Dickinson's Santa Claus or Snow Ball Selected Pop Corn, and "Pop It at Home!"

There's fun in the popping; the kiddies will enjoy the crackling noise as it fills the popper. Be Sure to Ask for Santa Claus or Snow Ball

For sale at all leading groceries, package stores and delicatessens Packed by THE ALBERT DICKINSON COMPANY

### Manutacturers Sale of Sweaters and SCARFS

new, fresh from our factory. Due to business conditions, instead of selling these at a loss to stores, we are selling to you—and taking a bigger loss, because yours is a cash transaction. Far below wholesale prices are these sweaters—and in many cases they are LESS THAN ONE-HALF USUAL RETAIL PRICES!

Men's \$7.50 Sweaters, \$3 Boys' \$6.50 Sweaters, \$2 Women's \$22.50 All- \$5 Wool DRESSES - . Women's \$10 Scarfs, \$4

All Styles for Everybody in the Entire Family The above are all 50 to 75% less than any retail prices

WOMEN'S SWEATERS, \$1 to \$6; worth retail, \$3 to \$16 WOMEN'S SCARFS of Angora, \$4 to \$6.50; worth retail, \$9 to \$17

MEN'S SWEATERS, \$2 to \$8.50; worth retail \$5 to \$18.50 MEN'S SCARFS.

\$2 to \$3; worth retail, \$5 to \$6 CHILDREN'S & INFANTS' SWEATERS, \$1.75 to \$5; worth retail, \$3.50 to \$10

The Fairmount line is a nationally known line and sells on reputation Factory Open Daily 8.30 A. M. to 9.30 P. M. Put dollars in your pocket by buying here

Fairmount Knitting Mills 51 North Seventh St. Between Market and Arch, 6th Floor, Take Elevator

Mail Orders Promptly Filled

at a banquet given in Mr. Colby's honor last night, said that North and South America, even yet as night, said that North and South America were bound by ties of common ideals. These ties must be drawn still closer, however, the president declared, to bring to completion the work of demogratic civilization undertaken by the two Americas.

"Your visit is a source of much hap-"Your visit is a source of much hap-"Your presence reminds me of the more intimate relations are necessary. "We have much to learn from you. We have much to learn from you. States, our unbreakable friendship and the health of President Wilson and your vigorous personality, but also for the high nature of the mission with which President Wilson has entrusted that I speak for all Brazil that despite malevolent elements to the friendship it remains unshaken. We always have been friends, your vigorous personality, but also for the high nature of the mission with which President Wilson has entrusted the health of President Wilson and if yourself."

"There exists such a strength of friendship between the two countries are necessary. "In responding, Secretary Colby said: Wr. Colby concluded by toasting the greatness of the United States, our unbreakable friendship in toasting the greatness of the United States, our unbreakable friendship in toasting the greatness of the United States, our unbreakable friendship and the hap we welcome you not only because of your vigorous personality, but also for the high nature of the mission with which President Wilson has entrusted you.

"There exists such a strength of friendship between the two countries Brazil and President Pesson."

## Manufacturer's Sale

## BED COMFORTABLES, QUILTS, BLANKETS

The greatest slaughtering of prices ever known. Now is the time to buy from one of the largest manufacturers in the country at

Savings From 50% to 70% **Prices Less Than Wholesale** 

50,000 BLANKETS ..... \$1.00 up to \$5.00 50,000 BED COMFORTABLES, \$3 up to \$35.00 50,000 QUILTS . . . . . . . . \$3.50 up to \$22.50

THEY MAKE EXCELLENT AND USEFUL

CHRISTMAS PRESENTS. BUY TODAY!

THE FLOCK MFG. CO. **533 MARKET STREET** 

### Every Heating System needs a MODERN HEATER

You can't expect a modern heating system to be a modern convenience if it is dependent on an antiquated source of heat supply to function properly.

The old method of coal heating is inefficient at best. Dependent, as it is, on the human element for attention in building fires, shoveling coal, raking and taking out ashes, etc.—the coal furnace is an entirely old-fashioned source of heat supply.

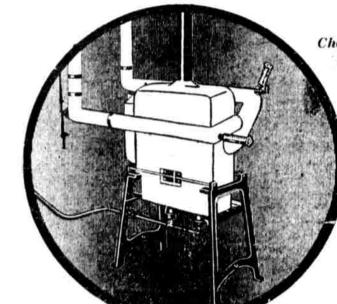
The modern and most efficient source of heat supply for hot water, steam or vapor heating systems is the "HOT WAVE" GAS FIRED BOILER. It may be installed without disturbing your present system and radiation.

By this method you turn on the pilot light October 1st and there is no attention necessary until you turn it off again in April. No work—clean cellars and an even temperature is maintained all the time by a perfectly working thermostat. The thermostat may be set so that any temperature desired is accomplished, such as from 7 A. M. to 11 P. M. get say a temperature of 70° or more, and from 11 P. M. until 7 A. M. a temperature of 50° or less.

We extend a cordial invitation to call at our display offices at the northeast corner of Ninth and Spruce streets and we shall be glad to demonstrate the advantages of the "HOT WAVE" GAS FIRED BOILER.

Fully Guaranteed

Write for Booklet



Choice Territory Open for Live Dealers

Note the small size and compactness of the "HOT WAVE" heater—you can almost get the whole apparatus in a steamer trunk. Makes for a clean cellar, without coal bins, wood piles, dangerous oil tanks or other mess and fuss.

GAS UTILITIES SALES CO. SPRUCE AT NINTH STREET

PHILADELPHIA

TELEPHONE WALNUT 1786



