

Do Anything

Kid gloves and scented pocket handkerchiefs are exquisite and useful, but they must not separate us from the larger class whose lives are simple and who need our help.

To be so great that we are of no use to anybody but ourselves is not a place to be desired.

A practical Boston merchant was asked of the character of a certain high-toned, rich, transcendentalist and he replied:

"He is one of those men who have soarings after the infinite and divings into the unfathomable, but he never pays cash."

In other words, he doesn't make good at the time expected.

There are lots of educated dreamers and spiritual speculators who never get anywhere practically.

An ounce of earnest action to help people, plain and poor, to brighten their way by showing them opportunity to get music into their lives is worth tons of propositions and suggestions.

We are trying to make our hands inventive and our minds forceful, as we show by this Store. Do it!



Prices on Women's Fine Gowns Lowered to \$100

Which means a saving of a third to a half on the first prices of gowns which were designed to wear during the next few weeks.

They include gowns for the street, for afternoon and for evening; gowns of panne velvet, of satin, of crepe de chine, of tricotine, duvetyne and crepe meteor; in taupe, brown and black, and a few light colors.

They are all in most excellent condition, having been kept in glass cases.

Price \$100. (First Floor, Ceutral).

Waists for Gift Boxes

Here are the various kinds, \$8.75 to \$10.85. briefly classified: Plaid silk, tailored styles, \$5.50 Georgette crepes, light and to \$7.50. dark, \$7.75 to \$35. Crepes de chine, dark and light,

Velveteen in dark shades, \$6.85. Tricolette overblouses, \$10.85.



Like These

Only the finest furs of their Australian opossum and go to \$350 for a handsome lynx set. kind get into this Wanamaker Separate animal scarfs and Salon-which is one reason other neckpieces begin at \$20 why it is possible to buy here for a natural gray squirrel and with such safety and such satgo to \$640 for a beautiful two-skin scarf of rich, dark Rusisfaction. Every skin, large and small, is of fine quality, sian sable. and every fur bears its true name. We stand back of all Fur coats were never love-

lier than they are this Winter. They begin at \$150 for a marmot coat and go to \$4500 for a glorious wrap of snowy ermine. (Second Floor, Chestnut)

A Fine Fur-Trimmed Coat for Her Winter Comfort

Just the very thing she wants, of course, and she will be partic ularly delighted with some of the beautiful fur-trimmed coats and wraps now here.

Every fashionable fur is represented and all are carefully selected You will probably find these coats less than you expected, for all the

prices have been readjusted. Handsome street coats with fur, \$95 to \$475. Fur-trimmed evening wraps, \$195 to \$500.

these-

Fur sets of all the fashion-able furs start at \$62.50 for

(First Floor, Central)

Young Women's Fur-Trimmed Coats for \$80

Soft duvet de laine makes them, and great wide collars of Australian opossum finish these smart, warm, new Winter coats. There are reindeer, Peking blue and brown for choice of colors.

the coats are button-trimmed, lined with peau de cygne and interlined. and they are in 14 to 20 year sizes.

(Second Floor, Chestnut)

Young Women's Serge Dresses \$20 to \$27.50

are dresses that started the season with higher prices, but now have ower markings. Four good styles, braided and embroidered, all youthful and attractive.

All the dresses are of firm, good quality dark blue serge, all are well made, and all in 14 to 20 year sizes.

\$1.50 and \$2. Incense burners in great variety, 50c to \$12.50. Twenty prices in between.

-sold manogany, manogany-finished wood, polychrome-fin-ished wood, 25c to \$5. Little boudoir lamps and shades, \$6 to \$10.50. Chinese embroidered mats, \$5 a pair for black and gold; \$6 a pair for gold with other colors. Christmassy of all-50c a box.

Covered lacquered boxes, gold, black and red, \$1.85, \$2 and \$2.85. Japanese fans of white painted

feathers, \$1.25. Lamp pulls and tassels in odd

shapes, 35c to \$1.50. Cloisonne bronze jardinieressome people are standing little

Christmas trees in them-\$25. (Fourth Floor, Chestnut) . . .

Table Linen and Napkins Ready for Giving

Among household gifts, table linens hold a foremost place. Gift linens should always be of pure flax. All Wanamaker linens are pure flax linens.

This new shipment brings a very good lot of heavy, fullbleached Irish table linen in three good patterns and in the 72-inch width to sell for \$4.50 and \$5.50 a vard.

Napkins to match the linen at \$5.50 are \$13.75 in size 24x24 inches and \$17.75 in size 25x25 inches.

(First Floor, Chestnut)

ANDLESTICKS of C Rouen faience are newly arrived in the China Store and exceedingly pretty, with their old blue and yellow designs on white grounds. Also they are really very inexpensive, their prices running from \$3 to \$9 a pair.

(Fourth Floor, Chestnut)

White Satiny Bedspreads Always Good Gifts

One lot of satin-finished spreads. size 72x90 inches, in beautiful patterns, are now marked \$5 each, or one-third less than they have

Others at \$7.50 are made with cut-out corners and scalloped edges.

Bedsets, comprising a spread and bolster piece, double-bed size. with cut-out corners and scalloped edges, are marked \$13.50 a set.

(Sixth Floor, Chestnut)

Beautiful Things Specially Priced at \$45

Little gems of Oriental weaving and color, they just seem as if made for gift-giving. There is a rosy warmth and richness about them that is wonderfully attractive and they are no less attractive from the standpoint of price, being marked at a very low figure-for pieces of such fine quality-\$45 each. Sizes 2x2.6 feet to 2x3.1 feet. (Seventh Floor, Chestnut)

One Sure Sign That Furniture Is a Fine Gift

is the number and kind of people who give it.

-solid mahogany, mahogany

Bayberry candles-the most

(Fourth Floor, Central).

A gift of Wanamaker furniture can be anything from a game table at \$4.50 to a great, soft, splendidly upholstered davenport at \$800 or a magnificent dining-room suit at \$2000.

But most people, when they think of gift furniture, think in one of three directions-novelty, service or comfort.

This is the place to come to for pieces expressing one or all of these qualities. Fancy chairs and rockers are eminently useful things, and they are here at \$11

to \$100. Gate-legged tables are handy and useful, and these are \$32 to \$90.

Tea wagons are favorite gifts because of novelty and practicality. We have them all the way from \$21 to \$70.

Smokers' stands-no need to say how useful these are-\$4.50 to \$62 Women's writing desks, always tasteful gifts, are \$13 to \$330. Desk chairs of many kinds are \$7 to \$60.

Tabourettes are much favored by gift seekers, \$8.75 to \$18.

Upholstered foot rests-how good for people getting on into years-\$4.50 to \$25. Besides which there are ever so many other excellent and attractive articles, including fancy tables, telephone stands, upholstered easy chairs and rockers. men's chifforobes, secretary desks, bookcases, sewing tables and stands, music cabinets, plant stands, and so on.

(Fifth and Sixth Flours)

Men's Silk Mufflers in **Rich Colorings**

We do not know when we have seen such beautiful combinations of colors as those in the Redleaf London silk mufflers this year. Prices are \$13.50 and \$16.50.

Domestic silk mufflers, \$7.50 to \$10, with some of fiber silk at \$5 English cashmere squares in white with colored dots and figures which can be washed like handkerchiefs, \$8.

(Main Floor, Market)

Fine Fur Caps for Motorists

Caps of real Alaska seal, all of fresh, new pelts, but at prices that vary according to the thickness and quality of the fur-\$55, \$65. \$75 and \$100.

Other fur caps at \$9, \$14.50 and \$20 for nearseal; \$27.50 for muskrat, and \$35 for nutria.

(Main Floor, Market)



\$6.50 to \$25.

Wool vests, \$4 to \$8.

bicycles, \$50 to \$85.

Rowing machines, \$40. Exercisers, \$2.50 to \$5. things men and boys like.

(The Gallery, Chestout and Juniper)

Gifts From the Sporting Goods Store

Sweaters for every one,

Boxing gloves, \$6 to \$25 a Striking bags, \$4 to \$20. Roller skates, \$3.50 to \$6. Ice skates, \$2.50 to \$8.

Pocket knives, \$1 to \$9. Guns and fishing tackle, golf supplies, motorists' equipment, smokers' goods and many other

Columbia and Continental

Silk Petticoats are always good and may easily make a last-minute choice which will be approved Messaline petticoats, plain

and changeable; many colors, \$5. Jerseys, all colors, \$5 to \$15.75. (Third Floor, Central)

FLESH - COLORED sill: nightgowns, tailored, trimmed with lace or hand-embroidered, are in the Little Nightgown Salon, prices are \$6 to \$20. (Third Floor, Central)

500 Yards 48-Inch Serge at \$1.75 a Yard

Taking into account the wide width, this is one of the best values in a serge we have had this Fear. It is a fine French twill, all

wool and a beautiful quality. In navy blue and black only. Put in boxes on request.

(First Floor, Chestnut)

 $B^{\scriptscriptstyle ANDEAUX}_{\scriptscriptstyle signal}$ and brassieres are both good gifts of the intimate kind. Bandeaux are of laces, embroidery, satin, broche and other materials-some of them cotton — and are priced at 60c to \$7.25.

Lillian brassieres are usually more elaborate, are pink and white, tight and loose, and may be had for 90c to \$22.50.

All in the Corset Salon. Third Floor, Chestnut)

Little Boxes of French Chocolates

that will make attractive party favors or dainty giffs or may be tucked into the Christman stockings are here in pleasing variety and go from 50c to \$1.25

(Cames Shop, Main Floor, Chestaut)

Women's Lambskin Gloves, \$2 a Pair Soft pliable lambskins of good quality in desirable colors-browns, grays, white and tan. They are in overseam sewn style, have two-clasp fastenings and Paris point stitching. Unusually good for this price,

(West Aisle)

Glistening, Pretty **Slipper Buckles** of cut steel make pleasing gifts.

The buckles are in square and oval shapes and other fancy designs; they are most attractive and range in price from \$2 to \$21 a pair. (Jewelry Store, Chestnut)

83 to \$24 a dozen.

Women's

Smart, Silk

Umbrellas

At \$10, \$12 and \$15 there is

particularly good choosing this

All the umbrellas, of course,

have fine silk covers and there

are all the fashionable colors

Smart short ferrules, longer

ones if you like; novelty

handles with silver rings,

leather loops, colored bakelite

tops, imitation amber and nov-

elty handles in many fashion-

(Main Floor, Market)

TERY fine pink crepe de

Room at \$10.75 upwards;

and envelope chemises at \$6

upwards. Some of these

have the two-toned ribbons

which are so effective and

(Third Flour, Chestman)

chine nightgowns may

be found in the French

able styles distinguish them.

as well as black.

36c a dozen.

vear.

Few Gifts Are More Useful Than a Cedar

Chest It makes a good place to store away the Summer clothing in Winter and the Winter clothing in Summer and, as everybody knows, moths greatly dislike the odor of cedar.

All our cedar chests are guar anteed, kiln-dried and hand-rubbed and polished. They are the best made chests we know. All cedar chests begin at \$36.50 and go up to the finer ones of mahogany with cedar linings at \$90. These are the new and lower prices.

(Fifth Floor, Market) Real Carrick=Ma-Cross **Collars Arrive from**

Ireland

Such exquisite bits of hand made lace as they are, and they are precisely the needed touch for the prettiest holiday frocks. Nearly every kind of shape that ould be wanted and not at all high in price, \$4 to \$12.

The Latest Dance Folios at 75c

(Main Floor, Central)

would be welcome gifts to many people who enjoy such music. We have both the Star Dance Folio and the Feist Dance Folio---both of which hold the popular dance music of the searon.

nncommon. (Second Flour, Markes)



And we'll mark the plain handkerchiefs with ink, if you wish, for

(Main Floor, Control)

Children's handkerchiefs, 25c to \$1.50 apiece.

Boys' and Girls' Lined Gloves

Two notably good kinds-\$1.35 a pair for 1-clasp suede gloves, with fleece lining; gray or tan.

\$1.65 a pair for tan capeskin gloves, with fleece lining; 1-clasp fastening.

Other capeskin gloves, with warm linings, are \$2.50, \$2.75 and \$3 a pair.

(Main Floor, Central)

Delicious Candies

You are sure of their quality at Wanamaker's-the candies are made in our own sunny, light, spotless kitchens. The \$1.15 a pound chocolates and bonbons are especially good. Five-pound boxes for the

family-\$2.50, \$3.50, \$5.75 and \$6.50 Hard candies for the chil-

dren-five pounds for \$3.50. (Down Stalrs Store, Chestnut)

House Slippers-Easy to Choose and Easy to Wear

Easy to look at, too, in their present development. Gifts that bring comfort for many, many nights. Men's house slippers of felt and leather in various styles and with leather or soft-padded soles. Prices range from \$2.50 to \$10.50 a pair. (Main Floor, Market)

Women's house slippers of felt, ribbon, plain and quilted satin and leather, in many styles and many colors. They also have leather or soft padded soles, and prices go from \$2 to \$6. (First Floor, Market)

A New Rug to Brighten Living or **Dining Room**

A gift that wfl give pleasare and service for years. 9x12 ft. Wilton rugs, \$103, \$110 and \$150.

9x12 ft. Axminster rugs, \$63.50 and \$78.50.

9x12 ft. body Brussels rugs, 878.

9x12 ft. tapestry Brussels rugs, \$38.50 and \$54.50. (Seventh Floor, Chestaut)

Why Not a Wallet For a Man? Here are wallets of many kinds.

all of them fine kinds. Of seal, sharkskin, calfskin and pigskin, chiefly black, though the pigskin wallets are natural color. Some of the higher-priced of the black wallets are 14-kt. gold mounted.

Prices \$5 to \$20. (Main Floor, Chestant)

Those Who Motor Like Automobile Pillows

They can be used as foot or back rests and are filled with hai with a waterproof material for covering. \$3.75 each, and this is a very moderate price. (Fifth Floor, Market)

Everybody Takes a Helping of Jack Horner Pie

You may not like some other kinds of pie-but this is one kind everybody likes!

Fat, jolly Jack Horner pies in new shapes and novel forms, all with twelve favors inside and very Christmassy looking, \$8 and \$10 each.

(Down Stairs Store, Chestnur)

THE variety of calendars **1** and Christmas cards is

still good, but the earlier in the day you choose them the more comfortable you will find it. Calendars are 25c upwards. cards 5c upwards. (Main Floor, Thirteeuth)

6.

Nothing Quite Takes the Place of Toys

Christmas without toys would be a pretty poor Christmas for the average child.

It wouldn't seem like Christmas to any of us, would at?

Maybe that's why the Wammaker Toy Store is the busiest, juliest, most inspiring place to visit in all Philadelphia these days. Every boy and girl in town should sor it -- and every one who likes boys and girls.

Seventh Lloor

Cut Glass Gifts in Brilliant Selection

Cut glass is one of the standard kinds of home gifts, but there are different kinds of cut glass. For those who want to feel certain of giving the finer kind, we have a brilliant selection priced all the way from \$1.75 for a heribon dish to \$250 for & lemonade bowl. Many ver novel-shaped pieces are included, some cut and engraved, so that any one looking for something both fire and unusual is pretty sure to fin t here,

Berry bowls, 5450 to \$40. Low berry dishes, \$2.75 to \$40 Water jugs, \$6 to \$20. Sugar-and-cream sets, \$4.50 to

Orange bowls, \$16 to \$10.75 Fern dishes, \$6 to \$10. Baakets, \$6 to \$32 Compotes, \$3 to \$2. Vases, \$3 to \$75. Lemonade bowls, \$27.50 to \$250

Fourth Flour, (hestnut)

Warm Underwear at Half and Less

Many a person would rather have some good, warm underwear than a gift that was all sentiment and of little use.

Here are ten groups of excellent underwear for the whole family at prices half or less than half of regular.

Men's Underwear

\$1 each for medium and winter weight those cotton shirts and drawers.

\$1.50 each for winter weight white these wool-and-cotton shirts and drawers.

\$1.50 each for light wei union suits. \$2.50 each for winter aght tibbed all wool

1.4 and drawers.

*6.2 ×

to and \$3.75 such for winter weight ribbed gray wool-and on union suits. Orain Floor, Market)

Women's Underwear

\$1,50 each for medium weight ribbed wool-and-cotton vests and tights; \$1.75 for extra SIZES.

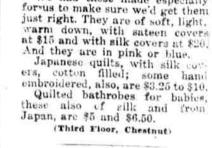
\$2.25 each for medium weight ribbed wool-and-cotton vests and tights, extra sizes \$2.50. (First Ploor, Market)

Children's Underwear

the each for medium weight ribbed cotton shirts and punts.

\$2.25 each for winter weight ribbed gray wool-and-cotton union suits.

(First Floor, Murket)



Down Quilts for Babies'

Cribs-\$15 and \$20

We had these made especially



that fit into the hollow of one's back. They have pretty coverings of silk or velour. Some are and hand embroidered 34 to \$40. (Fifth Floor, Market)