

**Adventures With a Purse**  
IF YOU are hoping for a string of pearls for Christmas, cut this out, and lay it unobtrusively in the way of a person from whom you expect them. If I want to write about the pearls, I know about that are such good value, to say nothing of being very beautiful. They are twenty-four inches in length. I believe that this length is sometimes spoken of as opera length. The pearls are graduated, and unbelievably well matched. Their lustrous pale pink color gives them unusual beauty. When actually seen, it is hard to believe that they can be sold for such a low price as \$6, for certainly they have all the appearance of a much more expensive string.

How about giving a table crumber for Christmas to the woman who seems to have most everything else? I know where you can get nice crumbers made of a soft dark wood with a kind of natural wood inlay. Wood crumbers, you know, are nice, but the best are those that are blunter and does not roughen the table cloth. The price? Well, I saw two kinds, but I think these I tell you of are fifty cents—not more than seventy-five cents anyhow.

One shop has a set of red and blue electric bulbs for the Christmas tree. They come already wired, and require only the batteries to complete them. The set is for 25 bulbs, and the number of bulbs is eight. They are pretty pointed bulbs, and will certainly add to the festive appearance of the tree. The nice part about them is that they are not too expensive. For after paying \$3 for them this year, you have them to use year after year.

For names of shops address Woman's Page Editor or phone Walnut or Main 3000.

**Making More Money**  
Dyeing, in order to live  
Viewed in the light of a play upon words, "dyeing in order to live" is a pretty poor pun, but on the other hand, it's an excellent description of the way in which Miss Amy Mall Hicks solved the problem of making more money.

Some years ago, when the shadow of financial disaster made it essential that Miss Hicks earn her own living, she took stock of her mental and physical assets and found that she could do a certain amount of training, and I can't afford the time. Not to do something right now, but tomorrow, but today.

Looking around her little apartment, she saw a piece of gayly colored fabric which she had rescued from the ragbag only a short time before and had treated by the little-known "Batic" process until it was a mass of darning, but harmonious, tints.

"I wonder," she mused, "I wonder if that's the answer."  
A visit to a nearby store which specialized in out-of-the-ordinary materials proved that it was. The Batic process was just beginning and those who could successfully handle the difficult process were hard to come by. Miss Hicks returned home with a substantial sum of money and orders for as much more of the Batic work as she could turn out. From this she turned to carpet weaving, dyeing the rag by hand and then forming it into a rug, adding tassels and bright bits of floor decorations; to sofa pillows, centerpieces, negligees and all the other articles which the proper handling of color was a primary requisite. Dyeing, which had previously been merely a hobby, became an important source of revenue and now Miss Hicks has a studio of her own built, instead of mixing her colors on a palette, she uses a dyepot.

**Tomorrow—Professor of Repairs**

**Manufacturers' Outlet Sale**  
25 AND 27 S. 8TH ST.  
SALE 1000 LADIES' WASH DRESSES  
Made of Fine Quality Amoskeag Gingham  
Absolutely manufacturers' wholesale price. All sizes and patterns.  
\$1.69  
\$3.00 Value

**BATH ROBES**  
\$4.50 & \$6.50 Values  
Best quality all-wool Beacon Cloth. All desired patterns.  
\$2.25 & \$3.95  
Value

**Children's Dresses**  
Plain colors, gingham, rose and blue. All sizes.  
\$1.00 & \$1.98  
Value

**KAYSER SILK HOSE**  
\$3 & \$5 Value  
Absolutely the finest quality all-wool hose to be had.  
\$1.98 to \$2.49  
Value

**SPECIAL THIS WEEK**  
FREE With Each Bicycle  
LAMP—BELL  
TOOLBAG  
TOOLS—PUMP  
\$1  
Weekly Pays for One of our Beautiful Bicycles

Come in and see the many advantages of our new X-mas Bicycle Club. See the wonderful 1921 model with all new attachments.  
New Bicycles, \$23.75 Up

**Ride a Bicycle**  
Get your exercise and transportation by the same means and at the same time.  
Write or Call for Beautiful Illustrated Catalogue.  
The largest cycle house in the East

**Broadway Cycle Co., Inc.**  
527 Market St., Phila.  
1203 Broadway, Camden, N. J.

Christmas Music by the Organ at 9 and 5:20. With Singing of Carols Organ Chimes Each Hour

WANAMAKER'S

DOWN STAIRS STORE

WANAMAKER'S

WEATHER Cloudy



Hang High the Holly  
Beat Loud the Drum

**Wanamaker's Down Stairs Store—**  
Radiant With Christmas and Filled With Moderately Priced Gifts

**Merry Christmas List**

**Real Filet Lace Collars Only \$1.50**  
That's amazing, isn't it, when you consider that every one of those little knots was tied by hand. The patterns are pretty, the mesh fine and the collars are mounted on net.

Wider collars, of more elaborate designs, \$2 to \$7.75.  
Filet lace sets, \$3.25 to \$4.75.  
**Special at \$2.50**  
Collar and cuff sets of lovely real Irish or filet lace.

**Hand-Embroidered Georgette Crepe Camisoles, \$2**  
In blue or pink, prettily embroidered by hand, each one is fresh and dainty.

Other camisoles at \$2 are of white or flesh satin, trimmed with tucking and ribbon roses. More elaborate camisoles, \$2 to \$3.

**Eiderdown Carriage Covers, \$3.50**  
Snowy white carriage covers are of eiderdown, doubled so that they are reversible and doubly warm, too! Each cover is bound all around with pink or blue satin ribbon.

**Women's Pink Satin Nightgowns, \$5.50**  
Long, full nightgowns of gleaming pink satin are shirred on to plain wide bands of satin at the tops. Both the bands and the wide shoulder straps are double.

**Pretty Hair Ribbons 30c to 58c a Yard (4 1/2 to 5 Inches Wide)**  
Pretty enough for sash and hair ribbon sets. Among the moire, plain and broadened ribbons, there are pink, blue, white, navy and red; not every color in each kind.

**Boston Bags, \$3**  
Good-looking bags of black or brown leather in 13, 14 and 15 inch sizes.

**Dainty Pink Satin Bandeaux, \$1.50**  
Of soft, gleaming satin, they have ribbon shoulder straps.

**Women's Strap-Wrist Gloves**  
Are fine for Christmas Gifts  
One can't go wrong on a gift of gloves like these, of washable capeskin.

At \$3.85—brown, coffee and tan with embroidered backs.  
At \$4.50—brown and tan, outseam sewn with spear-point backs.  
At \$5—beautiful pearl white, outseam or pique sewn with spear-point or embroidered backs.

**Gift Specials From the Lamp Shop**

A gift lamp means a gift of light and cheer and pervading friendly hominess, for the whole year and years to come.  
Pretty lamps can be had by the score in the Down Stairs Store. Lamps bought advantageously at the new low rates and priced so conservatively that beautiful things can be had at very small outlay.

**Polychrome Candlesticks, \$1**  
New shipment of many colored candlesticks copied from the Italian models.

**Mahogany-Finish Candlesticks, 35c to \$2.50**  
Colonial-style mahogany-finish candlesticks of various sizes. A pair of these fitted with bayberry or tall red candles will make a delightful gift.

**Floor Lamps, \$10 and \$12.50**  
Especially for the week-end, 100 fine floor lamps very much better than usual at this price. Mahogany finished; equipped with cord and electric fixtures.

**Silk Shades, \$5.50 to \$30**  
Particularly low price for effective silk shades in blue, gold and rose to go with the floor lamps.

**Doll Baby Lamps, \$5**  
Boudoir lamps with charming doll baby faces and fluffy silk skirts under which the electric bulb is concealed.

**Beautiful Fox Scarfs at Savings of 25 Per Cent**  
Each scarf, in its glistening, glossy, long-haired loveliness, will make a gift well worth having and one that any woman, young or more mature, would appreciate.

Taupe, brown or black fox scarfs are \$22.50 to \$47.50.  
Japanese cross fox sets are \$56.25.  
Patagonian fox boxes are in taupe, brown, pearl and blue-dyed at \$18.75; lined scarfs are \$28.25.

**Animal Boas, \$11.25 to \$37.50**  
Natural opossum Squirrel Kolinsky Stone Marten

**Children's Furs**  
New ermine sets have arrived in time for Christmas, and they are \$42.50 and \$60.

Sets of white coney are \$5.50 to \$10—one at \$8.50 is sketched. Kit coney, \$5.50 to \$10; natural coney, \$6.25 to \$9.25.  
Natural opossum sets are \$20 and \$22.50.  
Nutria sets are \$22.50 and \$27.  
Sets of fox, kit, Patagonian and red are \$25 to \$50.  
Separate muffs are \$3.50 for white coney to \$25 for nutria.

**Christmas Handkerchiefs Are in Full Bloom**

Surely handkerchiefs were never prettier nor more plentiful. Prices are so low that handkerchiefs will be given in dozen lots. Of course, every handkerchief is of pure linen.

**Men's Handkerchiefs**  
Plain white linen ones, 35c, 50c and 75c. Extra sizes, 75c and 85c.  
Initial handkerchiefs, 75c and \$1.  
Tape borders, \$1.  
Handkerchiefs with colored borders or woven stripes of white, \$1.25.

**Women's White Handkerchiefs**  
Of plain linen, 18c, 25c and 30c.  
With initials, 30c and 40c.  
With embroidered corners—scores and scores of patterns—25c, 35c, 50c to \$2.75.  
With half-inch hems and hand-embroidered corners, 75c each.  
Spoke-stitched hems and embroidered corners, 50c.  
Sheer white linen handkerchiefs, beautifully embroidered, \$1.25 each.  
Madeira handkerchiefs, 75c to \$1.  
Handkerchiefs with dainty lace edges, \$1 and \$1.25; with wee Armenian edges, 50c.

**From Spain**  
A great variety of these very smart white handkerchiefs with colored embroidery at 50c; with white embroidery, 75c, \$1, \$1.25 to \$2.75.

**Colored Borders**  
A most delightful flutter of color; the centers of the handkerchiefs are in white or plain colors, 35c and 50c.  
Solid color squares—navy, French blue, pink, rose, purple, lilac, tan, brown, etc.—55c.

**Children's Kerchiefs**  
Little girls' handkerchiefs with sportive rabbits, plump bakers, drummers or pensive fishermen embroidered in colors in their corners, 25c each.  
Boys' handkerchiefs, of masculine plainness, 30c.

**Specials In Men's Winter Underwear**

"Seconds," but the imperfections are very slight and skillfully mended in every case.

All-wool shirts and drawers in white, gray and buff (a soft, fleecy quality), \$1.85 a garment.

Gray part-wool shirts and drawers, medium weight, \$1.25 a garment.

Gray part-wool union suits, medium and heavy weight, \$1.85 the suit. A finer grade is \$3 a suit.

(Gallery, Market)

**The Wise Man Will Give Himself a Christmas Present of One of These All-Wool Suits or Overcoats at \$35**

Even if Christmas morning does reveal a deluge of shaving mugs and tie racks, his Christmas will be a success.

**Suits at \$35**  
are of all-wool chevrons in brown or gray mixed patterns, cut right and made light. Coats are single-breasted, 2 or 3 buttons, half lined or full lined with mohair. Materials are winter weights. In a word, sound business suits in every particular.

**Overcoats at \$35**  
include double-breasted ulsterettes for men and young men and the more conservative single-breasted Chesterfield coats for men who prefer that sort of thing.

All-wool through and through. Every ounce of weight is an ounce of warmth and comfort.  
**Prices on Both**  
(Gallery, Market)

**2000 Good Shirts for Men, \$1.65**

They're mighty good shirts for those seeking shirts as gifts. Ordinarily the price would be much higher but this is an assorted lot. All of printed madras and percale in good color combinations, made with soft cuffs.

(Gallery, Market)

**A Snug Winter Coat Is a Gift Worth Giving**

Any feminine member of the family will tell you so. And, since a coat is something that will be worn every day, it would be wise to bring the recipient in tomorrow and let her do her own choosing. We recommend particularly these three groups:

**\$24.50 to \$37.50**  
for coats and wraps of silvertone, velour and Bolivia, trimmed with nutria, opossum or sealene. The dolman sketched is of velour, embroidered across the back and lined with silk. \$24.50.

**\$39 to \$49**  
Bolivia, woollyne, polo cloth and silk plush coats and wraps, plainly tailored or trimmed with racoon, Australian opossum or skunk opossum.

A silk plush coat with a collar of racoon or Australian opossum is sketched, at \$45.  
A polo coat with a shawl collar of racoon is sketched, at \$49.

**\$59 to \$89**  
A most tempting collection of beautiful wraps of chamoistyne, crystal Bolivia, woollyne and tinsel-tone. Collars, deep and luxurious, are of mole, squirrel, racoon, nutria or Australian opossum.

Extra-size coats, plain or fur-trimmed, \$29 to \$59.  
(Market)



\$24.50 \$49 \$85

**A Phonograph for Christmas**

Would Make the Whole Family Happy

If you haven't a phonograph, surely there is no other gift that would so please everyone and out of which you, yourself, would get so much pleasure.

**L'Artiste Phonograph at \$90**

is the best moderately priced phonograph of which we know and it has many distinguishing features that add greatly to its desirability at any price. The cabinet work is good and the clear, pure tone is a delight.

It was made, at our suggestion, by a well-known maker of phonographs and we are justly proud of it. We shall be glad to play any records that you wish, for L'Artiste plays all disc records—another virtue!

**\$5 Down and \$5 a Month**

will enable you to have it in your home in time for Christmas—or, if you wish, you may take the first \$5 out in records.  
We are featuring Okeh records in The Little Phonograph Shop and there is an excellent assortment.



(Central)

**Christmas News of Shoes That Women Want Right Now Priced \$5.40, \$6.85, \$9**

**The Highest Cut Shoes**  
We have had all season are now \$9. These shoes are higher than any we have had in the Down Stairs Store at any price. They were designed especially to meet the requirements of short skirts, and the recent price flurry cut the wholesale cost.

Brown or black kidskin or black calfskin, made with welted soles and Cuban heels. Good looking—and all sizes.

**Tan Lace Shoes at About Wholesale Cost**  
Tan leather with welted soles and medium heels. From one of our regular manufacturers who had a surplus on hand and sold them to us at a decided sacrifice to clear stocks. Philadelphia women are in luck.

**20 Cases of Brogue Oxfords, \$5.40**  
Those famous "brogues" of which we have sold thousands of pairs. Any woman who buys one pair seems to end in half a dozen. Friends to get some like them. Four different styles. Either tan or black calfskin with outside wing tips, welted soles and medium, high or low heels. \$5.40 is about the early season wholesale cost.

**Remember the Family's Christmas Slippers Tomorrow!**  
**Women's Slippers**  
10 different styles and colors.  
\$2, \$2.75, \$3, \$3.50 and \$5 for the pick of this season's production. Felt or satin, according to price. Plenty of colors to match bathrobes.

**Children's Slippers**  
All of warm felt to keep little feet comfortable on the cold mornings.  
Sizes from 7 to 11 at \$1.75; 12 to 2 at \$1.90; 9 1/2 to 2 at \$2.50.  
Colors to match bathrobes.  
(Chestrut)

**Children's Fresh and Smiling Gingham Frocks**

\$3 and \$3.25 Fr. Are for Six-Year-

Of pink or blue checked gingham or plain colors in pink, green, tan or blue. The materials are fine and the dresses are beautifully made. Some have bloomers.

**\$3.85 Frocks Are for Girls of 6 to 10**  
Most of these are bloomer dresses, smocked or touched with feather stitching. In plain pinks, blues, greens and tan or in pretty checks.

**White Dresses at \$5, Sizes 6 to 10**  
Of sheer dotted Swiss or dimity, with hand-embroidery done in pastel tints.  
(Market)

**Women's Uncommonly Good Serge Dresses**

\$9.75 \$10 \$15

Some are embroidered in colored wool. Some have embroidered panels over satin foundation skirts.  
Pleated skirts will be seen among them.  
All of the dresses are in navy blue and all are fresh and new.

**Beaded Georgette Dresses, \$12**  
Navy blue, the best color of all. They're made over silk foundations and are in sizes 18 to 36.

**Special at \$20**  
Interesting combinations of velege and seiveteen.  
Trocene dresses with embroidered panels or straight-line frocks embroidered in henna or French blue wool.

A number of sample tricotines, which are unusual treasures.  
**40 Sample Evening Frocks, \$25 and \$35**  
Just one or two of a kind and real Christmas dresses!  
Ombre Georgette is combined with flowered tulle.  
Silk tulle is used over satin or tulle; black net over coral chamois; silk embroidered net over soft satin.

Navy, coral, turquoise and black are the principal colorings—all as festive as you please.  
(Market)

