

**WANT HIGHWAY ENGINEERS**  
 Short Course Arranged at U. of P. to Teach Latest Methods  
 Because there is available \$800,000 for highway construction, the federal government, the state highway departments of Pennsylvania, Delaware, Maryland and New Jersey and the bureau of survey and of highways of Philadelphia have united in an effort to procure trained men for supervising the work.  
 As a result of conferences the Towne Scientific School of the University of Pennsylvania will give a two weeks' course in highway engineering, to be followed by a conference on the same subject.  
 The course is for men who have had experience in highway construction and who desire to become acquainted with the latest methods in design and construction and the testing of materials. The course will open January 24 and will close February 11.

**PRESBYTERIANS TO BUILD**  
 New Hospital, Costing \$1,000,000, to Be Erected Near Present Plant  
 A \$1,000,000 Presbyterian Hospital will be erected in the near future, it was announced last night. The present structure at Thirty-ninth street and Fowellton avenue, will continue to be used. Much land in the vicinity has been acquired, and on it the new hospital will be built.  
 While all of the money has not yet been subscribed, it is said the trustees feel justified in making plans for the new buildings.

**FLAMES DAMAGE OIL PLANT**  
 Fire which started early this morning damaged the plant of the Hurlbut Oil and Grease Co., Erie avenue and Sepviva street, to the amount of \$800. The flames were discovered by Henry Coleman, a watchman. This was the second fire at the Hurlbut plant within six months.

**WINTER RESORTS**  
**SEABREEZE, FLA.**  
**WINTER RESORTS**  
**SEABREEZE, FLA.**

**FLORIDA On the famous "East Coast"**  
**OPEN JAN. 5<sup>TH</sup>**  
**HOTEL CLARENDON** Absolutely Fireproof  
 and **COTTAGES-SEABREEZE-R.R. Station DAYTONA**  
 Directly on the Ocean and overlooking one of the finest beaches in the world. Excellent 18-Hole Golf Course, with Grass Greens, Sea Bathing, Fishing, Tennis, Motoring, Horseback Riding, Trap-shooting, Turkish Bath, Broker's Office.  
**E. L. POTTER, President C. J. ROOT, Manager**  
 NEW YORK OFFICE, 1180 BROADWAY

**ATLANTIC CITY, N. J.**  
**"IS THE HEART OF THINGS"**  
**PRINCESS**  
 An Carolina ave., close to beach and Steel Pier, within 2 blocks of six leading Catholic and Protestant churches, largest popular hotel and cold running water in Atlantic City. Private baths, elevator, excellent table, French chef, steam heating, latest improved Weather System. Booklet and auto road map mailed. Tel. phone 4514 and 4522.  
**PAUL C. ROSENKRANTZ**  
 Owner and Proprietor.

**Hotel Dennis**  
 ATLANTIC CITY, N. J.  
 An American Plan Hotel of Distinction and Real Comfort  
 FIREPROOF GARAGE. **WALTER J. BURBY**  
 CAMDEN 500.

**THE IDEAL FAMILY HOTEL**  
**ARLINGTON**  
 MICHIGAN AVE. NEAR BEACH  
 Exclusive Location, Moderate Rates  
 TOURS & TRAVEL SERVICE

**THE WILTSHIRE**  
 Virginia Ave. and Beach. Call 2-202. Private baths, elevator, etc. Amenities. Room 10 per week. Now managing.  
**WALTER J. BURBY, Owner, N. J. COLLINS, Mgr.**

**HOTEL JACKSON**  
 Virginia Ave., at Boardwalk. Fireproof. American plan. \$4 per day. Reduced weekly rate. Superior double room with running water. 10 per week. Now managing.  
**Hotel Boscobel** Excellent table. \$17.50 and up weekly. Phone 117. A. E. MARION

**HOTEL CONTINENTAL**  
 Always open. Always ready. Tourist hotel. Phone or write. St. Walsh, Director.  
**Westminster** Kentucky ave. nr. beach. Elev. to st. nr. bath. Running water. C. A. Kopp, Owner & Prop.

**BERMUDA**  
**The Ideal Winter Resort**  
**PRINCESS HOTEL**  
**BERMUDA**  
 HOWE & TYROGGER, Managers  
 Directly on the Harbor. Accommodates 400  
 Open Dec. 15. Write for prospectus.  
 Reached by Steamers of Puriana Bermuda Line, Whitehall St., N. Y.

**LAKEWOOD N. J.**  
**Laurel-in-the-Pines**  
 Situated among the Pines and overlooking Lake Garraujo  
 New "Pines Grill"—18 hole Golf Course  
 Private Tennis Courts, Riding, Shaded Walks  
 Fishing, Boating, Private Garage  
 New Electro-hydrotherapy Bath system.  
**FLANK P. SMITH, Manager**  
 Branch Office of G. O. A. HUBB & SONS,  
 Members New York Stock Exchange.

**AMBASSADOR**  
**LAKEWOOD, N. J.**  
 Ideal location. Every appointment for comfort and service. Running water. Private baths. Music, Dancing, Hungarian cuisine.  
**Moderate Rates**  
**ZDOLNAY, WEINER & MARTON, INC.**  
 WEST PALM BEACH, FLA.

**LAKE COURT APARTMENTS**  
 On the Lake, opposite the Royal Palms Hotel  
 50 real homes, every modern convenience. Just erected, open Dec. 1st, write for latest information.  
**P. M. BEACH GUARANTY CO.**  
 West Palm Beach, Florida

**Hotel Salt Air** LEADING HOTEL  
 West Palm Beach. Strictly modern, throughout. Elevator, unsurpassed ocean bathing. Booklet & rates on application. Street & Seaside, P.O. Box 100.  
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**PT. LAUDERDALE, FLA.**  
**THE HOTEL DORETA**  
 "ON THE DIXIE HIGHWAY"  
 American plan, special attention to Auto Parties. Parking City Cabs and Golf Links.  
**PALATKA, FLA.**  
**OPEN ALL THE YEAR**  
**PUTNAM HOUSE**  
 PALATKA, FLA.  
**AUGUSTA, GA.**

**Hotel Bon Air** AUGUSTA—GA.  
 Delightful for a Winter Vacation  
 OPEN DECEMBER 15th.  
 Two full hotel courses in splendid condition.  
**C. G. TRUSSELL, Manager**

# STRAWBRIDGE & CLOTHIER



## The Seven Ages of Man—and Woman Make Up the Crowd in the Toy Store



**N**O matter what degree of dignity we grown-up children may assume during eleven months of the year, we all enjoy a visit to the Toy Store in December! To see the wide-eyed delight of the little folks is a real pleasure to those who bring them to the wonderland of Toys and Dolls. Santa Claus has a STORY BOOK for each child. Why not bring your little ones Monday? Early in the day and early in the week will insure comfort. Or, if you don't mind a bit of jolly jostling, come in the afternoon; but bear in mind that our stocks of TOYS, GAMES and DOLLS are now at their best. Also bear in mind that we have marked—

### More Than 500 Different Lots of TOYS and Entire Stock of DOLLS at Reduced Prices

- \$5.00 Rapid Fire Cannon—\$3.50
- \$13.50 Combination Hobby Horses—\$10
- \$2.00 Aluminum Kitchen Sets—\$1.50
- \$10.00 Mechanical Train Sets—\$6.50
- \$10.00 Electric Train Sets, with Transformer—\$7.85
- \$5.00 Express Wagons—\$4.15
- \$9.00 Scudder Kars—now \$7.50
- \$2.50 Blackboards—now \$1.50
- \$3.50 Dolls' Decorated Tea Sets—\$2.35
- \$9.00 and \$10.00 Shoofly Rocking Horses—now \$7.25
- Children's \$18.50 Automobiles—\$14.75
- \$3.00 Doll House Furniture—\$2.25
- \$2.50 Airplanes for Boys—\$1.75
- \$2.00 Dolls' Beds—now \$1.50
- \$10.75 Velocipedes—now \$8.00
- \$12.25 Sets of Lead Soldiers—\$2.45
- \$2.00 Bowling Alleys—now \$1.50
- 50c California Redwood Blocks—25c

The real Christmas Spirit first manifests itself in the Toy Store—then it flows all through every department, and everybody is buying Gifts—useful and beautiful, from the wholly practical to the purely ornamental—and the indications are that this will be the busiest Christmas season we have ever known!

## Men's "Alco" Suits at Half Price A Great Feature of the Sale Monday

Undoubtedly these new low prices for the famous "Alco" Suits are much lower than next spring's prices can be. These Suits are marked at exactly one-half the regular prices of this season—which were fair in every sense of the word, as based upon cost to us. Since our first general reduction we have procured surplus lots from the manufacturer at far below cost of materials and labor, and our customers may now buy—

- Men's Regular \$50.00 "Alco" Suits at \$25.00
- \$60.00 Suits at \$30.00
- \$70.00 Suits at \$35.00
- \$80.00 Suits at \$40.00
- \$65.00 Suits at \$32.50
- \$75.00 Suits at \$37.50
- \$90.00 Suits at \$45.00

The Suits purchased are identical with many models in our own stock, which are added at exactly half the original prices. All-wool Suits—worsted, cassimeres and chevots, in fancy weaves, also plain blue and black. Sizes in regular, stout, short, tall and slender proportions.

## Our Entire Stock of Clothing Reduced

Every garment in our great stock is marked at less than the former price. We cannot here give a detailed list of the many lines, but let the following suffice:

- \$40.00 Winter Overcoats—\$23.50
- \$50.00 and \$55 Overcoats—\$33.50
- \$60.00 and \$65 Overcoats—\$39.00
- \$75.00 Winter Overcoats—\$54.00
- \$225.00 Fur-lined Overcoats—\$175.00
- And many other prices in between, up to—
- \$350.00 Fur-lined Overcoats—\$245.00
- \$50.00 Fur-collar Overcoats—\$33.50
- \$57.50 Leather Overcoats—\$30.00
- \$50.00 Evening Dress Suits—\$25.00
- And many other prices in between, up to—
- \$95.00 Evening Dress Suits—\$71.50
- \$50.00 Frock Coats—\$25.00
- With vest to match. Others up to—
- \$75.00 Frock Coats—\$63.00
- \$10.00 Separate Trousers—\$5.00
- And many others, at half price, up to—
- \$22.50 Separate Trousers—\$11.25
- \$32.50 Leatherette Overcoats, \$16.25
- \$11.00 Raincoats—now \$7.75
- And many others at in-between prices, up to—
- \$50.00 Raincoats—now \$42.00

## Men's \$6.50 Fitted Leather Dressing Cases Reduced to \$4.25

Among gifts for men—these compact Dressing Cases are very desirable. Of long-grain leather, leather-lined and fitted with military brush, cloth brush, soap box, comb and two glass bottles—\$4.25.

**CANDY for Sunday Schools and Institutions**  
 Purest Candies packed in half-pound boxes, at the following prices for quantity orders:  
 Assorted Hard Candy—20c box  
 Filled Gloss Candy—22c box  
 Chocolates and Bonbons—25c  
 Assorted Chocolates—27c box

**For a Particular MAN — Shirts to His Measure**  
 If he has been particular in matters of his attire—his name and measurements are probably already in the Little Shirt Shop's files of satisfied customers. All you need do is select the fabric.

## Warm Cosy Dressing Sacques and Bath Robes Under Price

Many women will buy these for gifts, others for their own use. And every woman who needs a cosy, practical Sacque or Bath Robe will do well to take advantage of these remarkably low prices:

- Dressing Sacques, \$1.50
- Values \$2.95 to \$3.95
- Two models of soft, warm eider-down. One style collarless, the other with flat collar, both bound with satin ribbon.
- Two styles in Dressing Sacques of figured blanket material, collarless or with collar. Both satin-trimmed—\$1.50 each.
- \$6.75 Blanket Bath Robes, \$4.95
- Smart-looking Robes of plaid Beacon blanket material, green-and-tan, navy blue, rose-and-gray effects—\$4.95.
- \$8.95 Corduroy Robes, \$6.95
- Two graceful models, one with flat collar, the other with collar featuring high at the throat—\$6.95.

## Our Stock of Fur Coats Has Just Been Replenished

We have just added to our stock thousands of dollars' worth of Fur Coats, purchased at low new prices, making our assortment of Coats at special prices something that every woman should see before making her selection. As instances of the reductions, note these few groups:

- \$290 Nearscal Coats—\$215
- French Nearscal of superb quality, cut generously full and finished with collar of the nearscal.
- \$160, \$185 and \$225 Marmot Coats, \$115, \$135 and \$165.00
- Russian Marmot Coats, some with collars trimmed with Australian opossum or natural raccoon.
- \$395 Nearscal Coats—\$295
- French dyed nearscal, with collar and cuffs of beaver or skunk.
- \$325.00 Muskrat Coats—\$240.00
- Natural Muskrat Coats, 36 inches long, with collar and cuffs of raccoon or nearscal.
- \$250.00 to \$750.00 Raccoon Coats, \$265.00 to \$500.00
- Fashionable for street wear and ideal for motoring. In various lengths and qualities.
- \$595, \$750 and \$975 Coats—\$495, \$565 and \$735
- Hudson Seal Coats (dyed muskrat) with collar of golden beaver or dyed skunk—one model (\$735.00) shown in the sketch.

STRAWBRIDGE & CLOTHIER  
 MARKET STREET EIGHTH STREET FILBERT STREET

## Importer's Sale of Oriental Rugs

\$50,000 Worth from a Famous Importer, to which We Add Our Own Stock—the Entire Collection at 25 to 50 per Cent. Less than the Regular Prices of the Past Season.

One of the oldest and most widely-known importers of Oriental Rugs in this country has shipped us \$50,000 worth of fine Oriental Rugs, including the best of the Persian weaves—SARUKS, KERMANSHAHS, DOZARS and MAHALS, in room sizes. These superb Rugs will be disposed of at from one-third to one-half less than the prices asked for the same grades within the past year. Our own stock of Persian and Chinese Rugs will be included at reduced prices—about 300 fine Kurdistans, Saruks, Dozars and Mosuls, at from 25 to 50 per cent. below last season's prices. These prices are so low as to insure protection against any possible shrinkage in value in the near future. The entire collection will be ready Monday morning. An opportunity for all who have been waiting for lower prices. An inducement, also, to buy Oriental Rugs for gifts. NOTE—We suggest that you come with memoranda of the exact size of rooms, and a definite idea of the size of Rug required.

## Women's Dresses Specially Priced

Odd lots and remainders of special purchases—many of the Dresses originally priced at much less than regular, and now re-priced for immediate disposal.

**Fine Afternoon Dresses, Special, \$45.00 to \$65.00**  
 Crepe Georgette, satin, plain and plaid taffeta, in light and dark shades. Draped, straight-line and tunic effects, some beaded or embroidered.

**Silk Afternoon Dresses, Special, \$25.00 to \$35.00**  
 Crepe de chine, taffeta, satin and crepe Georgette, made in tier, tunic and long-waisted styles. Some beaded. Black, navy and taupe.

**Tailored Cloth Dresses, Special, \$19.75 to \$27.50**  
 Fine serge and tricotine, tailored in straight-line and panel styles, beaded, embroidered and braided. In navy blue and black.

# COOK'S TRAVEL SERVICE

FIRST in 1841 FIRST in 1920

Tours—Cruises—Individual Travel

**EGYPT AND THE NILE**—All arrangements for resumption of TOURIST TRAFFIC are complete. Cook's Nile steamers will run throughout the season to the first and second cataracts. Further particulars on request.

**CRUISES DE LUXE TO THE WEST INDIES** by the Great White Fleet from New York—Jan. 29th by S. S. "CALAMARES." March 12th S. S. "ULUA." Most attractive itineraries. Reservations should be made at once.

**CALIFORNIA** from New York December 30, January 18, 27, and later. Delightfully planned tours embracing Grand Canyon, Apache Trail, Southern California and Coast Resorts.

**JAPAN — CHINA — PHILIPPINES**—Select Tours from Pacific Coast Jan. 24, Feb. 5, 19, March 5, 16, and April 2. Unusually well-planned itineraries.

**SOUTH AMERICA**—from New York Jan. 26, Feb. 8, 26, visiting all parts of EAST AND WEST COASTS.

**AUSTRALIA, NEW ZEALAND, SOUTH SEA ISLANDS**—Strictly limited party. A rare opportunity. Reservations now closing. Departure from Pacific Coast January 6th. Apply at once.

**BERMUDA**—Every 10 days. \$87 up.

AND  
**A MEDITERRANEAN CRUISE**  
 by R. M. S. "Caronia" of the CUNARD LINE, sailing January 15. A 49-day trip. An exceptional opportunity. Well-planned shore excursions under guidance of competent COOK'S representatives. Apply immediately.

**THOS. COOK & SON**  
 225 SOUTH BROAD STREET (Below Walnut Street)

## Men's \$9 Overcoating at \$5

That wonderfully close, firm weave that will give the extra-long service men demand of their top coats. Women, too, will find this just the warm, serviceable Overcoating they have been wanting for utility coat, children's reefer and men's house coats. Desirable dark shades in indistinct mixtures, 54 inches wide—now \$5.00 a yard.

## A Great Saving on Table Lamps and Silk Shades at \$14

Graceful Table Lamps in mahogany finish, wired for two electric lights. The Shades are of Japanese bamboo, finished to match the lamps and lined with old rose silk. Lamps, 25 inches high; Shades, 18 inches in diameter. Unusually fine at the low price of \$14.00 complete.

## Gift Blouses Of Crepe Georgette and Crepe de Chine

These are supreme, and in the new spring colorings they are being bought by the dozens and scores and put into gift boxes. In porcelain, tomato red, Neptune, rattan, honey dew, flesh, white and bisque. Some of the Crepe Georgette models are richly embroidered. Others are of crepe Georgette combined with crepe de chine (one sketched), and some of crepe Georgette and of crepe de chine have soft draped revers and finely plaited trills. Prices \$6.75 to \$10.00.

## Dresden-flowered Ribbon, Special at 10c

A special purchase—7 1/2-inch width; white ground, daintily flowered. A rare value at 10c a yard.

## Taffeta Ribbon, Special, 15c

Crisp ribbons, 5 1/2-inch width, for hair bows and sashes. Many have soft check edges. Many lovely shades—45c a yard.