THE DAILY NOVELETTE

Teaching Henry How to Flirt By L. B. LANGDALE TACK HOWARTH, lighting his cigar, became suddenly aware of the fixed raze with which Henry, the clerk of the

Twin Mountain House, was regarding "What's on your mind, son?" he saked off-hand, his thoughts elsewhere with Betty Warren, the one girl at the hotel who had not succumbed to his

harms and who was, as a consequence trebly provocative. "I was wishing," said Henry wist-

fully, "that I knew how you did it— the nifty talk with the girls." Jack laughed. "It must be a gift,

Never thought much about it." "Well, 100k here, Mr. Howarth," Well, look nere, Mr. Howarth."
Henry said with a sort of desperation.
"I've got a girl I don't seem to be making a terrible hit with. Couldn't you let me overhear you kidding some girl along? If you knew I was listening, you could say the things that would help."

you could say the things that would help."

'In other words, you want a lesson in firting." grinned Jack. "Sure thing. Just now, I'm off to Brant Pond with the crowd. We'll fix it up later."

Now, Jack had all the makings of a diplomatist. During the hike to the pond, he hatched out a plan whereby. In return for aiding Henry, Henry would help him to get an audience with Betty, who, ever since she had come upon him in a meaningless firtation with Ellen Scobie, the soda fountain girl down in the village, had persistently avoided him. True, he would need Ellen's assistance in working out his plan for Henry, but that was something Betty need never hear of.

On his return, Jack sought out Henry as that youth leaned over the office counter, thoughtfully abstracting a roll of wafers from the show-case.

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"Henry," he began promptly, "I've get that little affair of ours cinched. I happen to know that Miss Warren and her brother are planning to climb Smoky Face, Friday. That means you'll have to meet them with the filver at the foot. Now, listen carefully boy. You know the old shanty down by the dam? Well, park your super-six back on the road and conceal yourselin said shanty or thereabouts before keeping on for the Warrens. I'll happen along around 4 o'clock with some girl or other and give you that dose of airy persifiage for which you hanker if it works—do something for me. Cari me along in the car to the foot o's moky Face, entice brother Jim in alongside of you, and leave the back seat to Miss Warren and me. See?"

Jack cut short Henry's thanks. Then he beat it down to the village and, over a lavish sundae, explained the plan to Ellen, a nice little country girl with blue eyes and a turned-up nose, Hawash't going to take any chances on being misunderstood—not he, with Betty still to be placated. So he told her how it was all a sort of joke, with her role a very unexacting one, mostly that of listener.

When he left her, assured that she could get away, Jack was elated. I'was all so very simple. Walk to the dam, chat a few minutes, come away again. He would escort Ellen back to the village and later be picked up by Henry. Just like that, Henry would have his lesson; his girl would profit very simple.

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Very simple.

Friday proved to be one of thosy wonderful days that are a combination of the best that the end of summer and the beginning of fall can offer. Overhead stretched a sky deeply blue, swep clean of clouds by a northwest wind. It was pre-eminently a day for mountain climbing and the Warrens made an early start for the summit of Smoky Face.

Some time in the afternoon, Jack hunt-

Some time in the afternoon, Jack hunted up Ellen and they sauntered dow-to the dam. Arrived within hearing distance of the shanty, Jack raised his "As I was saying, there's something er—different about you from other

"That's nice," returned Ellen complace tily. "I'm glad you think so, supprese you know a great many girle "Yes." returned Jack, wondering i Betty had started down from the summit yet. "I suppose so—but sometimes one wishes for just a friend—a friend who understands!"

Now, at that precise moment, either by ancident or design, Ellen's hanc swung close to Jack's, and promptly his hand closed upon it. That was the sor of thing Henry should do to be popular He hoped Henry could see.

At that instant, an irate Henry literally leaped from his place of concealment.

rally leaped from his place of concealment.

"Ellen!" he cried, "I wouldn't have thought it of you!"

Jack was too astonished to speak How the d'uce could he have known the soda fountain girl belonged to Henry He had mentioned a girl, to be sure but—well, what rotten luck!

He looked after Ellen as she slippe her arm through Henry's and drew him away to his flivver and explanations.

Then, left alone, he sat down an mopped his brow. He didn't suppose Henry would still carry out their litt! plan. No doubt, Henry thought he hav cooked up the whole mix-up on purpose When, as a matter of fact, he had gontoo considerable pains to put himself out for Henry. Oh, well—But who were those people coming toward him?

"Hello, there, Howarth. We made such good time we got to the foot hours ahead of schedule and decided to hoof it back." The speaker was Jim Warren, and by his side a fetching Betty in tweed walking suit and high lace boots smiled invitingly.

On the walk back to the Twin Mountain House, Betty remarked to Jack. "You know that little soda fountain gir? And Henry, at the hotel? They passed us at the crossroads and they looked as if they were just engaged? "Yes," said Jack, "I believe they are. Then, as he saw his chance to explain his drugstore conversation with Ellen he shamelessly took advantage, "Two been trying to engineer it for some time," he added modestly.

And Betty's expression thanked him as he didn't deserve.

Next Complete Novelette-Harold and the Vamp

HERE AT HEADQUARTERS old and young saits have been coming for over fifty years for their marine supplies. They like the briny atmosphere, value our advice and know that they get the right goods at the right price. F. Vanderherchen's Sons Canvas 7 N. Water St.

GUARD AGAINST GERM LADEN AIR

Formamint Tablets check germ life in mouth and throat

TREET and subway cars, railroad trains, interurbans, theatres, schools and stores are the haunts of disease serms, so are the windy, dusty streets. Check these germs at once with formamint Tablets and prevent throat infection, sore throat or possibly laryn-gitis, tonsillitis and influenza. Dissolve me of these convenient-to-take, pleasant tasting, yet powerfully antiseptic Tablets

in your mouth, now and then. An efficient antiseptic is released and mixing with the saliva, continuously bathes the mouth and throat, checking contagious germs. Relieves hoarseness. Helpful for singers, actors, speakers, smokers, lecturers, etc. Children like them. 60c at all druggists.





pkg 10c

The breakfast supreme.

ASCO

Best Barley STORES CO. Best Corn Meal 15 4

Always a necessity for good "old" home-made soup.

Still Going Strong!

force. To the already big list of bargains, we are adding more money-saving values for the last three days of this week. Thousands of housewives are taking advantage of the economies offered and are laying in their Winter's supply of those articles that will keep.

We are holding nothing back. Hundreds of thousands of dollars' worth of high-grade groceries are being sold over our counters every day. We wish to thank our many customers for their encouraging response to our efforts in their behalf.

NOTICE TO PRODUCERS!

Now is your opportunity to join us in this movement. Others have seen the "light" and are willing to make sacrifices along with us in order to convert their holdings into cash. We maintain at all times a high standard of quality on everything we sell. If your goods are up to this standard, get in touch with us. Remember-Our Stores are a direct channel between the Producer and Consumer.

Best Pure Jelly cut to 1



Always in the Lead-a Clean Cut of 7c per lb. in the Price of "Louella" Butter in Four Days! We are always the first to give you the benefit of changing market conditions. Our Producer-to-Consumer Plan enables us to immediately give our customers advantages not possible for others.

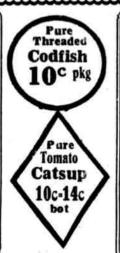
"Louella"

RICHLAND BUTTER 15 60c

Quality High-Prices Low Asco" Dried Beefpkg 15c Asco" No-Waste Bacon ..pkg 22c Calif. Tuna Fish..... 1/2-lb can 20c Columbia River Shad.....can 8c Calif. Sliced Peaches can 25c eeded Raisins.....pkg 28c ecdless Raisins.....pkg 29c

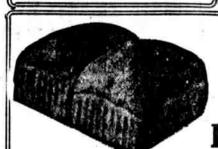
'ASGO''Buckwheatpkg14°

Self-raising—just add water, mix and



Quality High-Prices Low Asco" Beans.....small can 80 Sweet Sugar Corn.....can 11c 'Asco" Maine Corn.....can 18c
'Asco" Sugar Peas (med. size) 20c "Asco" Sugar Peas (sifted) can 23c Stringless Beans.....can 12c-15c Calif. Asparagus ... can 20c
Garden Spinach ... can 22c
Sugar Beets ... can 12c
Sour Krout (3 qt. can) ... 20c
Laundry Starch ... lb 9c 'Asco" Blueingbot 7c Best Candles......doz 17c Best Pink Salmon.... tall can 17c

"ASCO" Table Syrup can 12½c



The Loaf Supreme!

"Victor" Bread could not be made better, for if it were possible, we would make it so. Not only a most delicious nourishing loaf, but a great iig generous bargain at Sc.

Victor The Same CC BREAD Good Big Loaf

"Asco" Cake cut to pkg 12c Three kinds, Gold, White and ChocolateVictor Raisin Bread loaf 12

Special Price on Canned Peas! Choice Peas cut to 121/2

Best Potatoes 1/2 bu. 75c 1/2 pk (71/2 lbs), 21c; 1/4 pk (31/4 lbs), 11c Big dry mealy potatoes. Lay in your winter's

Very fine quality. They have the real garden flavor. Buy a dozen cans at this special price.

ORANGES

Eating or Cooking Minced Corned Beef can 15°

Apples Prepared with potatoes and highly seasoned. A very enjoyable meal served with ponched egg. Try a can—you'll like it! 3 lbs 15c Sweet Florida

Pancy Norway Mackerel each 7c Other Sizes, 13c, 15c, 25c each Cured as only the Norwegians know how. A nicely oked mackerel for breakfast is a welcome change.

33c-40c-50c-60c 75° "Asco" Brand Thin Skin Juicy FLOUR Bag Grapelruit Finest family flour. Excellent for all kinds of baking. Lay in a liberal supply at this low price. ea 86, 106, 121/26

Best Yellow Globe Onions, lb 21/2c Soup Beans њ 7с

> "ASCO" Pork& Beans can 10c

Head Rice Cut to 121/2c 1b Very choice quality.



1/2 lb pkg, 23c; 1/4 lb pkg, 12c
Five delightful blends to choose from—which do you prefer?

These Prices in All Our 176 Sanitary Meat Markets LIVE HOGS ARE LOWER

We are quick to give you every advantage accruing from our Producer-to-Consumer plan of merchandising.

Fresh Pork Shoulders 16 21c | City Dressed Pork or 16 30c Roasts | 16 30c Small, lean and cut Picule style

Legs lb 22c Shoulderslb 121/2c Genuine Mutton Rib Chopslb 25c Rack Chops lb 18c 37c Little Pig Roasting 326c Mild Cured Salt Tasty Sour Hams, lb Pork, lb . Stores conveniently located all over Philadelphia and in the principal cities and towns

of Penna., New Jersey, Delaware and Maryland ASCO ASCO ASCO ASCO ASCO ASCO ASCO ASCO

WANAMAKER'S DOWN STAIRS STORE WANAMAKER'S

Wanamaker's Down Stairs Store Is Full of Jolly, Moderately Priced Gifts



140 New Fur-Collared Coats—Special at \$37.50

Collars are of nutria, sealene, Australian opossum or racoon, most of them quite wide.

Velour in navy, Pekin, reindeer or brown is used to make the coats, which are lined throughout with silk. Most of them are cut on the conservative lines that women never

tire of. Some are in the newer dolman style. All are warm and snug, and will give much comfort and satisfaction during the Winter months. Three of the five styles are sketched. \$37.50 is a low price for such coats as these. In fa t, we have had several of these models in our own stock at considerably higher

All sizes from 14 to 44. We don't know where we could get any more for anything like

Christmas Candle Tree Is Lighted and the Gift I amps Are Here



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Are you hunting the good-luck bayberry candle? Here it is-in pairsnacked in Christmas boxes easy to mail. 50c pair. You know it's said that bayberry candles burned to the socket bring luck to the house, food to the larder and gold to the pocket.

Tall Red Candles. 75c They fairly sing "Merry Christmas!" They would look well in some poly-chrome candlesticks here which have jewel-like splashes of red or green, priced \$1 each.

Boudoir Lamps, \$2.25 Mahogany-finished lamps to place near one s near that pleasant hour of reading before going to

sleep. Silk shades in roce, yellow, pink or blue with gold galloon, at \$1.50 to \$3. Other boudoir lamps, \$3.50 to \$11.50/ Floor Lamps

Mahogany-finished floor lamps of regulation height and well made in every way. Splendid gifts for owners of a home. Si.k shades to go with them, in yellow, rose or beige color, are \$11, \$12.50, \$15 and \$20.

Specialized at \$10, \$12.50 and \$20.

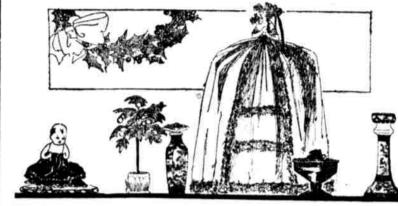
Smoking Lamps Are New Something different for that hard-to-please person, Dad.

A picturesque lamp of iron with adjustable shade and a smoker's stand combined. Place one of these "smoking lamps" by Dad's armchair and see what he says! Priced \$35. Other "smoking

Pillows to Cover for Christmas Gifts

Some are square, some are oblong, others are round and a few are cylindrical and oh, what lovely pillows they will make! The filling is silk floss and the pillows are in these sizes: 22 x 22 inches, \$1.10.

12 x 18 inches, 45c. 18 x 24 inches, \$1. Round pillows, 18 inches, at 75c; 22 inches, at \$1.10. Pillows in cylinder shape, 7 x 22 inches, \$1.10. (Central)



Fascinating Novelties in the Christmas Gift Shop

If your Christmas list is almost a yard long and you are seeking gifts for school or club friends, why not see if this Gift Shop cannot help you?

Hundreds of pretty things at reasonable prices are on exhibition

and sale. Each one is plainly tagged, so that one can quickly choose

Dance Bags of Rose-Colored Satin trimmed with gold have mirror bottoms at \$1.75.

Telephone creatures which kindly screen the unromantic telephone are of interestingly painted wood at \$1.25. Entirely feminine desk sets of rose-colored damask and gold are

Candy boxes of rose-colored damask-tin covered with damask-

are \$1.85, \$2 and \$2.25. Beguiling dol' baby pin cushions, \$1.25.

Work baskets, nicely lined and fitted, \$1.75 to \$5.25. Coquettish powder jars, frivolously covered with metal tissue, Landscape cretonne boxes in many sizes for gloves, handkerchiefs and so on, \$1 to \$2.

Round sofa cushions of soft silks in levely colors, \$3.50 upward. Little dorines and other small things, 35c upward. (Market)

A Fragrant Corner Devoted to Christmas

It's one of the most Christmassy places in the whole Down Stairs Store, a corner full of interesting bottles, sachets, scented

powders and such things. Here is a table devoted entirely to boxed perfumes, all ready for Christmas giving. Prices start as low as 40c for a small bottle of white lilac, white rose, violet, carnation or lily of the valley extract.

Toilet waters are \$1 to \$3. Sets start at \$1 for violet talcum and toilet water and go to \$7.50 for quite elaborate boxes containing toilet water, perfume,

rouge, face powder and a lipstick. Dainty Puffs and Little Bags

Wee rose puffs are 25c.

A pansy or a rose conceals a puff and has a handle for Larger puffs, with handles long enough to reach the back of the neck, are \$1.25 to \$4.

Silk bags in lovely colors contain puffs and have mirrors

French Scents in Small Bottles

just large enough to reflect a powdered nose. 35c, 50c, 75c

The finer French perfumes can be had in small quantities, put up especially for us. 65c, \$1.25, \$1.50 to \$2.35.

Potpourri Bags There's a memory of all one's Summer garden in these plump, little bags, topped with a satin rose or a bow of gold galloon. 75c to \$1.25.

For His Christmas Gift a Man Would Like

leather belt with a snap fastening so that he can wear his own buckle-with it. 50c to \$1.50. -a buckle. Buckles are 50c for one of nickel, \$1 for a sterling silver front buckle and \$1.50 to

\$5 for those of sterling silver. -neckties-plenty of them, for he seldom has enough-35c, 50c and \$1 each.

-suspenders, they're nicely boxed and ready to tie up and give away. 65c to \$1.50. -a warm woolen scarf if he is

outdoors much in cold weather. \$2 to \$5. -or a good, comfortable sweater-either the pull-over or coat style. \$6.50 to \$10.

-a warm blanket bathrobe It's comfortable and cozy. \$6.50, \$7.50, \$10 and \$13.50.

-speaking of comfort-why not comfortable slippers of leather or felt? \$2.50 to \$4.90 a pair. -or a scarf-any number of good color combinations at \$2 to \$10. -a sturdy raincoat which is a thoughtful gift. Of black rubber, well made, \$7.50 and \$10; of tan rubberized material, \$10, or in brown

and gray rubberized cloth, \$11.50. —snowy linen handkerchiefs are 35c to 75c each; extra sizes are 75c and 85c each. The initialed kind are 55c, 75c and \$1. (Gallery, Market)

Men's Warm Gloves at Low Prices

Jersey cloth gloves, with warm fleece linings and black embroidered backs, are 85c pair.

Knitted wool gloves in gray. Oxford and brown, \$1.25. Scot h wool gloves in Oxford and heather, \$1.50. Scotch wool gloves with leather bindings and one clasp at each wrist. Oxford, gray and heather, \$2.

Gray and beaver color suede gloves, fleece lined, are in large sizes only and special at \$2. (Men's Glove Outpost, Gallery, Market)

Sound and Durable Shoes for Men \$5.75, \$6.75 and \$9.75

At \$5.75-straight-lace, tan leather shoes with medium wide toes, low, broad heels and welted soles. Good shoes for business.

At \$6.75—Brogue shoes with full wing tips and flat, low lines. Of dark tan leather with welted so es.

At \$9.75-Cordovan leather shoes, cut on trim, good-looking lines. At \$9.75—Column and Market)

Any man would like them.

(Gallery, Market)

Pongee Blouses Are Sensible Gifts

especially for school or college girls or business women. At \$3.75-there are two roll-

collar models and one Peter Pan. At \$4.90-one blouse has a roll collar trimmed with pleating, another a Peter Pan collar also finished with pleating, and a third has a square neck.

Girls' Raincapes \$2.85

All are in 6-year size, but many little girls wear that size! They are navy blue rubberized sateen canes with hoods and the hoods are finished with plaid silk.

Regulation Dresses

Here is a whole rack full of cadet blue girgham regulation frocks of the kinds that girls like. In sizes 10 to 14 years, \$5.50 to

A Gift of Furs to Please the Little Girl

probably pet the muff and call it "Pussy." If she is a trifle bigger, she will clap her hands in delight and her shining eyes will thank you. Even the almost-grown-up young lady of your household will forget her dignity in pleasure and throw her arms around your neck! Oh, furs will please the girl, all

Sets

White coney, \$8.50 to \$15.50. Kit coney, \$5.50 to \$10. Natural coney, \$6.25 to \$9.25 Natural opossum, \$20 and \$22.50. Nutria, \$22.50 and \$27.

Sheared brown coney, \$13.50. Fox sets, kit, Patagonian and red, are \$25 to \$50. There are also other sets, one or two of a kind. mugs are \$3.50 for white coney to \$25 for nutria.

Separate

