


A Few Weeks More and then=Christmas This is a brief reminder to music-loving readers-to
all who would as soon think of Christmas without Santa Claus as Christmas without MUSIC. And some helpful facts to bear in mind:
FIRST-The largest choice of GOOD pi FIRST-The largest choice of GOOD pianos, player-
pianos and reproducing pianos is here in the Wanamaker Piano Store.

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SECOND-The largest choice
here, in the Wanamaker Piano store concert grand-
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here, in the Wanamaker Piano Store.
THIRD-The only place in Philadelphia where you
may Buy the incomparable AMPICO Reproducing Piano
may buy the incomparable AMPICO
is here, in the Wanamaker Piano Salons.
FOURTH-Our prices are fair, the same to all, and
are not to be bettered anywhere for instruments of equal
are not to be bettered anywhere for instruments of equal
quality.
FIFTH-Good-will terms will be accorded all who
for any reason, desire to purchase the Christmas piano
for any reason, desire to purchase the Christmas piano
on deferred terms of payment.
Chickering Knabe
$\begin{array}{ccc}\text { Emerson } & \text { Knabe } & \text { Marshall \& Wendell }\end{array}$
Lindeman J. C. Campbell Brambach
R
The incomparable AMPICO Reproducing Pi
Music Rolls for all 88-note Player-Piano
Piano Benches. Music Roll Cabinets
Piano Benches. Music Roll Cabinets
Private rooms for tone demonstrations
Used Pianos taken in part exchange
John Wanamaker

## Today <br> AReadjustmentSale <br> AT <br> Wanamaker\&Brown's

$\mathbf{S}^{0}$0 sweeping in its provisions as to insure instant response, because on each day of the week it progressively will take in new departments of great old Oak Hall until it will include every dollar's worth of stock on three great sales floors, which means tens of thousands of new winter garments for men, for young men, for women, for misses and for boys.

## Here Is the Schedule That Will Grow In Consequence as it Proceeds-

MONDAY-Effective Now - Thousands of Men's Suits at one-third off, one-half off and less than one-half off. All tailoring cloths $20 \%$ off-Facts and figures below.
TUESDAY-Thousands of Young Men's Suits at prices which will be announced later.
WEDNESDAY-Every article of Women's Apparel enters the event at sweeping and decisive reductionsclearance figures throughout.
THURSDAY-Entire stocks'of Boys' Suits and Overcoats -All Men's and Boys' Furnishings, Hats and Caps.
FRIDAY \& SATURDAY-Total stocks subject to history-making reductions that will bring nearly everybody to Sixth and Market streets.

## Details of Today's Opportunities

> Every suit for men in the store-all our own good stocks-none bought; none brought in; at these prices-Eighty per cent. are pure wool worsteds of the finest grades seen in the markets since 1914 .
$\$ 40$ \& $\$ 45$ Suits at Half Price and Less
$\$ 50$ \& $\$ 60$ Suits at Half Price and Less . $\$ 25$
$\$ 75 \& \$ 85$ Suits at About a Third Off.
$\$ 50$
$\$ 55 \& \$ 65$ Suits at About a Third Off . . $\$ 40$
$\$ 50$ \& $\$ 55$ Suits at About a Third Off.
$\$ 35$
$\$ 45$ \& $\$ 50$ Suits at About a Third Off.
$\$ 30$
All Overcoats for Men and Young Men. None bought; none brought in; at prices averaging 33 1-3 off
$\$ 85$ Finest Overcoats to Sell for $\$ 65$
$\$ 75$ Finest Overcoats to Sell for $\$ 55$
$\$ 65$ Finest Overcoats to Sell for \$45
All Merchant Tailoring
fabrics-Suitings, over coatings, dress suitings,
dress coatings, trouser-
$20 \%$ off $\$ 40$ Finest Overcoats to Sell for $\$ 30$

Watch the Daily Newspapers for Further Announcements of Each Day's Sales
Wanamaker \& Brown
Market at Sixth for 59 Years

