

**DIAMONDS BOUGHT**  
 Highest Prices—Value Guaranteed  
**LITCHEY'S** 6 North 11th St.  
 1 Door at Market

**Seth Thomas Rod Chime**  
 Solid Mahogany... \$90  
**MUTH** 1632 Columbia Ave.  
 and 3 No. 8th St.  
 Call or Write for Xmas Catalogue

**Note the Name**  
 Paper Boxes and Mailing Tubes  
**EDWIN J. SCHOETTLE CO.**  
 533 N. 11th St. Philadelphia

**CORRUGATED SHIPPING BOXES**  
 At less money than you are paying.  
**Corrugated Container Corp.**  
 ALBERT A. LIGHT, District Mgr.

**"As Good as Tin."**  
 FOR a hundred years people have tried to find something as good as wool for clothing and something as good as tin for roofing. But after using substitutes for a few years they are apt to go back to wool and tin. Just alongside of the Reading Terminal there is a large store building with a slag roof. Cinders, sparks and gases from locomotives are hard on any roof, but now, after long trial, the slag is to come off and be replaced with Nu-Dura-Tin. And people in Europe who are wearing paper suits would like to go back to wool. Tin makes the best roof—but you want the best tin. Ask any roofer to name the best brands. If he mentions NU-DURA-TIN, you're safe!

**STANDARDIZED NU-DURA-TIN ROOFING**

**FOR SALE RUGS AND CARPETS All Room Sizes**  
 200 elegant new and slightly used Rugs in high grade Axminster, Persian, Turkish, French and Royal Wilton, Axminster, Velvet and Brussels, sizes—14x22, 12x20, 10x14, 8x12, 12x18, 10x16, 8x10, 10x12, 11x12, 10x18, 12x16, 15x20. Also a number of good carpets and hall runs in various sizes, will be sold at public auction tomorrow (Tuesday) morning, 10 o'clock, at Davis & Harbo's Auction Store, 310 Walnut Street, Philadelphia. Call, write or phone Lansdale 430. THIS SALE.

**FOOT AND LIMB TROUBLES**  
 Infinitely relieved by our special arch supports, fitted and adjusted by experts.  
**Elmville Hoosier**, the most comfortable support for various kinds of foot and limb troubles, weak knees and ankles.  
 Thousands of testimonials and athletic supporters of all kinds. Largest manufacturer of deformity appliances in the world. Philadelphia Orthopedic Co., 49 N. 13th St. Cut out and keep for reference.—P. L.

**Executive or Assistant**  
 Young man 25 years of age, with nine years general office and sales experience, together with ability, good character, and well educated. Desires position of trust and responsibility; is now employed, but desires more strenuous duties. Can furnish best of references. A 202 LEIDGER OFFICE.

**RAIN/WON'T/HURT**  
 your goods if your motor truck or wagon has a **Vanderherchen Canvas Cover**  
 Get our makers' prices on everything in canvas. Anything for a boat.  
**F. Vanderherchen's Sons**  
 7 N. Water St.

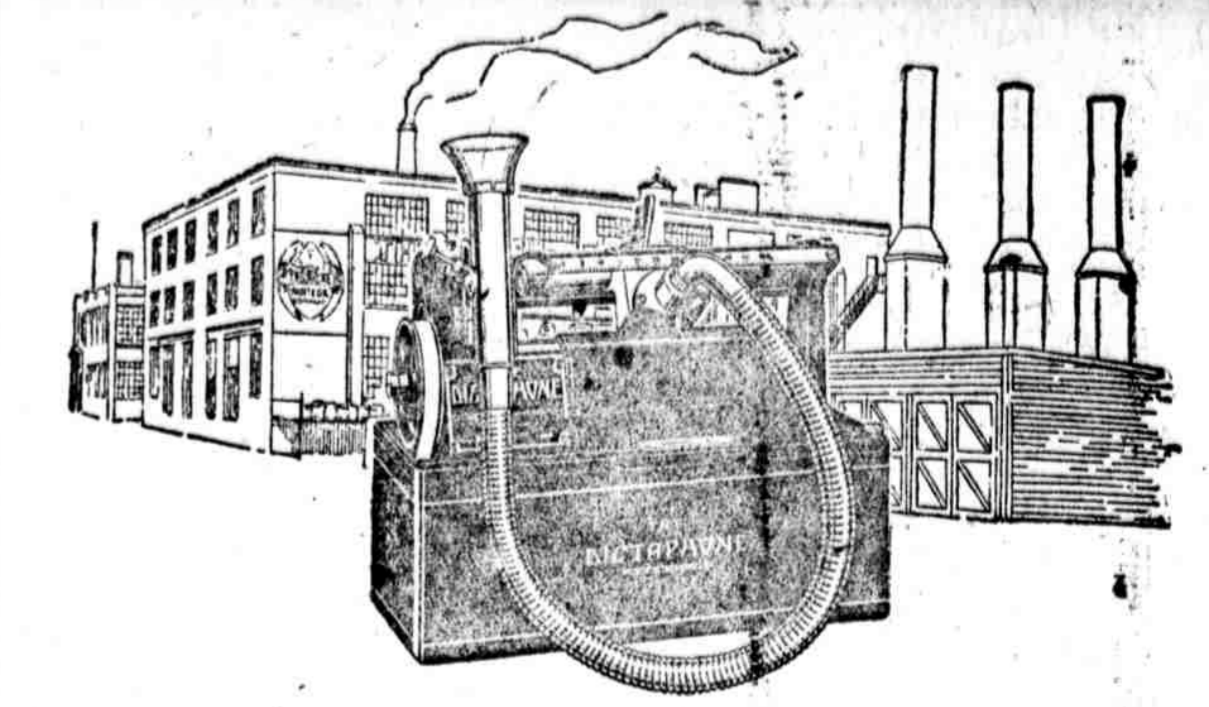
**Gray Iron Castings**  
 Machine Molding Our Specialty. Limited capacity for prompt delivery.  
 Fleet of Motor Trucks make daily deliveries to Philadelphia and vicinity.  
**Lansdale Foundry Co., Lansdale, Pa.**  
 Call, write or phone Lansdale 430

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 If you are not on our mailing list **Call or Write for a Copy.**  
**S. Kind & Sons, 1110 Chestnut St.**  
 DIAMOND MERCHANTS—JEWELERS—SILVERSMITHS

**Dougherty's Faultless English Down Furniture**  
**MOST LUXURIOUS AND EXCLUSIVE OF ALL.**  
**Davenports, Chaises Longues and Chairs**  
 Masterpieces designed for homes of character. Furniture which conforms to the high standard required by the discriminating taste of the day and which possesses a luxury unobtainable in any other. We produce each piece to your exclusive order. Sample models may be seen, and coverings selected in our Warerooms.  
**Dougherty's Faultless Bedding**  
 Hair Mattresses Box Springs Bedsteads  
 1632 Chestnut Street

**WE CONTINUE TO TELL IT BECAUSE IT IS TRUE**  
**KING COAL KARBURETOR SAVES COAL**  
 IT FIRES THE COAL GAS WHICH USUALLY GOES UP THE CHIMNEY AND IS LOST. It has been said "the K. K. K. is the slickest fake ever put on the market." WE SAY "IT IS A PUBLIC BENEFACTION" and we are willing to have the public decide which it is. Every indication points to an overwhelming decision in our favor.

**PRICE \$15.00 FOR BOILERS or FURNACES**  
 F. O. B. Phila. \$2.50 Extra for Installation in Phila.  
**PRICE \$5.00 Per Set FOR RANGES, TANK HEATERS OR PARLOR STOVES**  
 F. O. B. Phila.  
 EASILY ATTACHED (by drilling small hole) NO ASH SIFTING NO COAL GAS NO ADJUSTMENTS  
 WRITE FOR BOOKLET OF LABORATORY TESTS, AND SEE DEMONSTRATION AT FACTORY OF  
**FRED'K SABIN & CO., Inc.**  
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 237-239-241 BREAD ST., PHILA., PA.  
 Between 2nd & 3rd and Race & Vine Sts.  
**HEATING ALL KINDS**  
 "WE DO IT RIGHT AND GUARANTEE IT"



**Will YOU Profit by the Experience of the Tropical Paint & Oil Company?**  
 The Tropical Paint & Oil Company of Cleveland, Ohio, is using The Dictaphone in its various departments. Mr. C. W. Barth, Purchasing Agent, says: "With The Dictaphone every dictator is his own pacemaker, for The Dictaphone is always ready. That is why we are securing twice the number of letters that we did formerly. Whether your office is large or small, we are ready to install Dictaphones. Then you can judge for yourself, on your work, how they speed up letter production and cut correspondence costs."  
**THE DICTAPHONE**  
 Reg. U. S. Pat. Off. and Foreign Countries  
 "The Shortest Route to the Mail-Chute"  
 Trueson Steel Company, Youngstown, Ohio. Mr. G. Kahn, General Sales Manager, says: "The 45 Dictaphones used in our organization are responsible for a decided increase in speed with which our correspondence is handled. We have found that a greater volume of correspondence now passes through the several departments. We ascribe this to the ease with which our dictators can dispose of all matters that call for immediate attention."  
 Toledo Scale Company, Toledo, Ohio. Mr. Charles S. Nagel, Credit and Collection Dept., says: "If we had not been able to speed up our correspondence by means of the 23 Dictaphones used in our office, we would not be using them. After several years' experience with Dictaphones we find them to be entirely satisfactory and we estimate that without them we should require a 20% larger clerical force to dispose of our large volume of correspondence."  
 Phone or write for convincing demonstration in your office, on your work  
**THE DICTAPHONE**, Phone Market 5150 (Bell) Main 2700 (Keystone)—Call at 40-50 N. Sixth St., Philadelphia  
 Offices also located in the following cities  
 Allentown Wilmington Harrisburg Reading Trenton, N. J.  
 There is but one Dictaphone, trade-marked "The Dictaphone," made and merchandised by the Columbia Graphophone Co.

The House that Heppe Built  
 Founded in 1865

**Special Rental-Payment Terms on Pianos and Player-Pianos of Standard Quality**

**Heppe Christmas Club**

A co-operative, group-buying plan limited to 300 members. Member's fee \$1—Re-funded if your application is rejected or if you decide not to buy.

The special rental-payment plans offered to members of this Club are some of the most practical advantages among the many features available.

Club members may make settlement through the Heppe Rental-Payment Plan, which allows the member 3 years in which to complete payment and applies all rent toward the purchase price, leaving the member free to return the instrument or purchase it at any time. There is no judgment note clause to sign.

**\$2.50 Weekly for a Heppe 3-Sounding-Board Piano**  
 Think of buying a genuine Heppe 3-sounding-board Piano for \$2.50 weekly. In addition, we have one style—No. 60—on which we have reduced the price to \$495, guaranteed for one year. If a further reduction is made we will give you a rebate.

**\$3.75 Weekly for a genuine Heppe Pianola-Piano**  
 This is an unusual opportunity. You may now secure a genuine Heppe Aeolian-Made Pianola-Piano for \$3.75 weekly in addition to every Club advantage—besides on the most popular style we have reduced the price to \$785 and we will guarantee this price for one year—if a further reduction is made we will give you a rebate—all this in addition to the regular Club features.

**World-Famous Instruments available in this Club**  
 MASON & HAMLIN Upright and Grand Pianos  
 STEINWAY Duo-Art Pianola-Pianos  
 WEBER Pianos and Pianola-Pianos  
 STECK Duo-Art Pianola-Pianos  
 HEPPE Pianos and Pianola-Pianos  
 WHEELLOCK Duo-Art Pianola-Pianos  
 STROUD Duo-Art Pianola-Pianos  
 MARCELLUS Pianos  
 EDOUARD JULES Upright and Grand Pianos  
 H. C. SCHOMACKER Upright and Grand Pianos  
 FRANCESCA Pianos and Player-Pianos

**Life Insurance—Half-Payment Privilege Free Exchange—30-day Refund**  
 Club members are fully protected against every emergency. There is Life Insurance, Fire Insurance, 30-day Refund Privilege, 10-year Guarantee, Half-Payment Privilege, 1 Free Tuning, six months' Free Repair Service, and best of all a Rental-Payment Lease Agreement. Remember, there is no judgment note clause to sign.

**Unusual Opportunity—Limited to 300 Send in Your Application AT ONCE!**  
 This Club is limited. Only 300 members will be admitted and no application will be accepted after December 8. Hence it is necessary to apply at once in order to be sure of securing the Club privileges.  
 Remember, the membership fee is only \$1.00, and if your application is rejected or if you decide not to buy your membership fee will be refunded at once.  
 Fill out the Coupon and send it in at once!

**C. J. Heppe & Son**  
 1117-1119 Chestnut Street  
 6th and Thompson Streets

**Club Advantages**  
 Selection from entire Heppe stock of world-famous standard-priced pianos and player-pianos.  
 3 Years to Pay—on a Rental-Payment Agreement—without judgment note. You are free to return or purchase at any time.  
 Special Small-Down Payments.  
 Low Monthly Payments.  
 30-Day Refund.  
 Free Exchange Privilege.  
 10-Year Guarantee.  
 Life Insurance.  
 Fire Insurance.  
 Half-Payment Privilege.  
 1 Free Tuning.  
 Heppe Repair Service for Six Months.  
 Free Stool With Pianos.  
 Free Bench or Chair With Player-Pianos and Grand Pianos.  
 Free Instruction Book With Pianos.

**Mail This Coupon Today!**  
**C. J. Heppe & Son,**  
 1117-1119 Chestnut Street,  
 or 6th & Thompson Streets, Philadelphia, Pa.  
 Please send me full particulars about the Heppe Christmas Club.  
 I am interested in— Pianos Player-Pianos (Check one)  
 Name .....  
 Address .....

**Don't judge cards by appearance only—**  
 Cards for card records!  
 It takes an expert (a mighty clever expert at that) to tell the quality of cards by looking at them, by tearing them apart, by bending back the corner, or by snapping. Such tests do not mean a thing to the average purchaser. The right way to buy cards is to go to a reputable manufacturer. Tell him what you want the cards for—and put it up to him to give you the proper cards for any particular purpose you have in mind. You can depend on Library Bureau to do this for you. How well we are serving the needs of business is shown by the fact that we are producing and selling more than 2,400,000 cards a day! Library Bureau makes many kinds of cards for many different kinds of records. Low-priced cards for temporary records—higher-priced cards for permanent records. L. B. cards, unvarying in quality and kind, are carried in stock for—  
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 Write or phone for sample cards  
 Catalog—"Card and filing supplies," free

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 Card and filing systems  
 Founded 1876 Filing cabinets wood and steel  
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 Salesrooms in 49 leading cities of the United States, Great Britain and France