## CHDI

 CABEECO.SUES NaN SECRETARY


## Hoskins

Electrical Home Needs
For Christmas Gifts霊

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 of diseas.






## $\$ 3209$ <br> $\$ 3209$

-and instantly RAND Visible Records show the credit limits established
$\mathrm{N}^{\text {OT only do RAND Visible Records take the }}$ but does it at a speed and accuracy that mean

- a aving of monetary lose. Credits simply cannot Be
authorized on delinquent accounts--red danger signals authorized on deling
flash the warning.
a saving of the cuatomer's good will. Credits can be
passed in less time than it takes to wrap up a parcel, passed in emberrassment to the customer.
without embarcel, -a saving in clerk hire. The accessiblity of the
concise credit data enables one clerk to do the work of d with greater ease.
a saving of room. Three Traco Cabinets-altogether
as high and wide as a -man-will contain over 6000
cards, with every name visible.
You run your eye down the panel, which visualizes every name, till you see the one you want, then raise the card ahead-and there, before the eyes, are all
the credit data. That is how simple, how practical. how modern is the RAND Visible, System of Card Records.
In every phase of modern business-Sales Promotion, Stock or Production Control, Personnel Work,
etc.-RAND Visible Records show the way to etc.- RAND Visible Records show the way to
greater efficiency at lower cost through giving the greater efficiency at lower cost throu
executive all the facts at a glance.

RAND COMPANY, INC., North Tonawandn, N. Y.
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