

Two Minutes of Optimism

By HERMAN J. STICH

Are You Keeping Up Your End?

MILLIONS of fillers of the soil the world over are striving from early dawn till late at night so you may have food to eat and clothes to wear. Countless human beings are hurrying away their entire lives in the bowels of the earth that you may keep cool in summer and be warm in winter.

Far away in Africa's interiors whole populations are engaged in robbing rubber trees of their sap that you may walk or ride in greater comfort and enjoyment.

Sums which stagger the imagination are being daily expended that you may take flight on the magical wings of the motion picture to the most distant parts of the globe and enjoy a restful and instructive evening's entertainment.

All the resources of science and intellect and the brains of your fellow toilers are being constantly requisitioned to minister to your well-being, to your need, to your pride, to your fancy, to your slightest whim or desire.

But for the efforts and the accomplishments of your brother workers you would in no time become as helpless as a new-born infant marooned on a South sea island.

Men and women are sacrificing their last bit of strength and possession on the altar of your wants.

And you— Are you doing your share to justify this tremendous outlay of energy and wealth?

Because of you other workers in the most humble, in the most dangerous, in the most exalted posts are taking part in the game of life—are useful and important players in it.

Are you? Because of you other workers are doing the most they can and the best they can and at all hours of the day and night.

Are you reaping? Almost anything you see anybody doing anywhere, from the cleaning of our streets to the mapping out of air routes, is being done so you may be happier, more comfortable, more satisfied and get more joy out of life.

Are you giving besides taking? Are you doing your best at your own job? Everything you can think of and billions that you can't think of are constantly working for you.

Are you playing fair? Are you returning the compliment? All the world is giving its all—wheels turn, cars run, chimneys belch, ships sail, the very days come, and the nights go, and all things are as they are—because of you.

Are any of us better off—because of you? Because of you—is there more gladness in the world, and more happiness? Because of you—is there less sadness in the world and less gloom?

Are any of us better off—because of you? Because of you—is there more tolerance in the world, and less prejudice? Finer ideals and greater good will? Better understanding and less oppression? More co-operation and less of burden?

What a wonderful world this would be if we asked ourselves every once in a while: "Am I doing my best and my very utmost to keep up my end?"

Making More Money

The Feminine Touch "There's a young lady outside waiting to see you, sir, and she says it's most important. I told her you were busy, but she said that she'd wait—if she had to stay there a week."

The head buyer of one of the largest department stores in Los Angeles smiled in spite of himself at this evidence of feminine obstinacy. The patient person in the ante-room probably wanted to sell him something that was worthless, but—

"Oh, well, show her in," sighed the buyer. "The sooner we get it over with, the better."

The moment the caller appeared the man behind the big mahogany desk knew that he would have to steel himself against yielding to her wiles, for she was not only young but exceptionally pretty.

Without making the slightest attempt to use the ammunition with which nature had so plentifully supplied her, the young woman took up her position in the center of the office and demanded: "What's the principal trouble with the aprons you're selling now?"

"Trouble?" echoed the buyer. "I didn't know there was any."

"That's because you're a man," came the reply. "I'll wager that four out of every five women who wear the usual type of bungalow apron have found the same trouble with them that I have."

"They won't stay put. The straps slip off the shoulders at the slightest movement. That's because they were designed by a man. Now if a woman made the pattern—"

Here she slipped an apron out of her shopping bag and, almost before the buyer knew what she was doing, had demonstrated the advantages of her ideas in connection with it. As

Resinol

does wonders for sick skins

That itching, burning skin-trouble which keeps you scratching and digging, is a source of embarrassment, as well as of torment to you. Why don't you get rid of it by using Resinol Ointment? Physicians prescribe it constantly. In most cases, it stops itching instantly and heals eruptions promptly. It is very easy and economical to use.

Sold by all druggists. Resinol Ointment should usually be used by Resinol Soap.



Curling Hair This Way Preserves Its Beauty

That dull, dead appearance of the hair no longer troubles the woman who has adopted the almirante method of keeping her tresses in curl. The result is very different from that produced by the drying, devitalizing waving iron. The hair appears more naturally wavy and curly, and the application is really beneficial to the life and growth of the hair.

Any druggist, of course, can supply the liquid almirante. A small quantity should be put on just before doing up the hair, using for the purpose a clean tooth brush, drawing the down the full length of the hair from root to tip. The effect is delightful, surprising and of no momentary duration. No stickiness, no greasiness, no any other disagreeable accompaniment. The hair is quite manageable, no matter how it is fashioned.

SOCIETY PLAYERS APPEAR TONIGHT

"Talk of the Town" Will Give 300 Young Women Chance to Sing and Dance

PLAN MANY FEATURES

"The Talk of the Town," which opens tonight at the Academy of Music at 8:30 o'clock, will contain over thirty choruses of 300 people, beside the amateur photoplay "Service," written by Miss Molly Thayer, directed by Miss Gairner O. Baird and produced by the Junior League.

There will be choruses of maids and chefs, barmaids and columbines, sirens of the world, knights and ladies, Hawaiians, Spaniards, French, Americans, Hungarians and many specialties, solo dancers and both violin and vocal duets.

One of these specialties will be the music box number, which will be sung by Miss Elizabeth Latta and Miss Edith Wilkinson and then danced by a chorus of eight little girls dressed as shepherdesses. Another complicated number will be the gypsy fortune, which will be sung by Miss Marian Taylor and Frank Vrooman and danced by fifty girls.

One of the greatest features of the entertainment will be the appearance of four noted musicians who will impersonate great masters and play their most famous compositions. Dr. Philip Goepf will make up to represent Paderewski and play his famous "Scherzo"; Muschamp will impersonate Men-

delsohn and play his spring song, and Leroy Hawley will make up as Chopin and play one of his famous waltzes. After each one of these musicians finishes his selection the orchestra will continue the piece and a chorus will enter and dance to this music.

THE BRAUN RECITAL

Remodeled Foyer of the Academy of Music Brilliantly Opened

John F. Braun, tenor, and Edith Evans Braun, pianist, gave the first concert in the remodeled foyer of the Academy of Music yesterday afternoon before an audience which more than comfortably filled the room. The remodeling and refurbishing has made the Academy foyer decidedly the handsomest concert hall in Philadelphia, acoustically sound and admirably adapted to recitals and other concerts not requiring a large stage or extraordinary seating capacity. Its beauty and moderate size make it a welcome addition to the music rooms of Philadelphia.

The recital was very successful. Mr. Braun is a business man who has devoted a considerable portion of his time to the cultivation of a naturally beautiful and resonant tenor voice and his vocal ability has long been known in this city, although his public appear-

ances have been too few. In choosing his part of yesterday's program, he stepped away from the beaten recital track and chose unusual, but charming songs, most of which were little known even to the concert-goer. He was in fine voice and showed great interpretative powers as well as a finished style and technique. In a program of so many beautiful songs and so consistently well sung, it is difficult to select any special ones, but the highest point both of interpretation and condition was probably reached in Hageman's setting of the Tagore poem "Do Not Go My Love," which Mr. Braun was obliged to repeat immediately.

Paul A. Rinck's New MEAT MARKET

810 CHESTNUT ST.

When you are in town don't fail to buy your MEATS at the FINEST MEAT MARKET

Special EVERY DAY

Steak	Fresh Ground
Lamb	Hamburg Steak
9c	15c

York's Ham	Lamb Chops	Our Best Eggs
30c	20c	65c

Try Our Very Best COFFEE, 24c lb. TEA, 30c lb.

OUR STORE ORDERS ARE AS GOOD AS CASH

and enable you to buy at the department and specialty stores you prefer. Our terms are based on the length of credit—cash, 10 days, 30 days. Write for full details. Marriotti Bros., 1118 Chestnut St.

Dougherty's Faultless English Down Furniture

MOST LUXURIOUS and EXCLUSIVE of ALL.

Davenport, Chaises Longues and Chairs

Made to the exclusive order of those people for whom the usual furniture holds no interest, and who place it in their homes because of its unequalled luxury and smart individuality. Sample models may be seen, and coverings selected in our Warerooms.

Dougherty's Faultless Bedding

Hair Mattresses Box Springs Bedsteads 1632 Chestnut Street

HEADACHE?

BAUME ANALGESIQUE BENGUE

Soothes—Relieves Keep a Tube Handy



NEGRO GETS \$40,000

Delaware Man Gets War Risk Insurance of Four Hero Sons

four were drafted and all were killed in battle. Today the father is worth \$40,000 through his sons.

It all came about through the war risk insurance. Each of the four boys took out a \$10,000 policy and the father was named as the sole beneficiary. He will get the money in installments of \$200 monthly.

An Exhibition of Rich Table Silver

Newly Imported From France

Today it is on view in one of the large cases in the Main Aisle of the Jewelry Store.

The richly decorated pieces, many being in designs of Louis XIV, Louis XVI and the Empire, are our own importation and are so unusual in character that they are not likely to be duplicated. For this reason they would make most acceptable gifts.

According to the French standard, they are all 950/1000 fine.

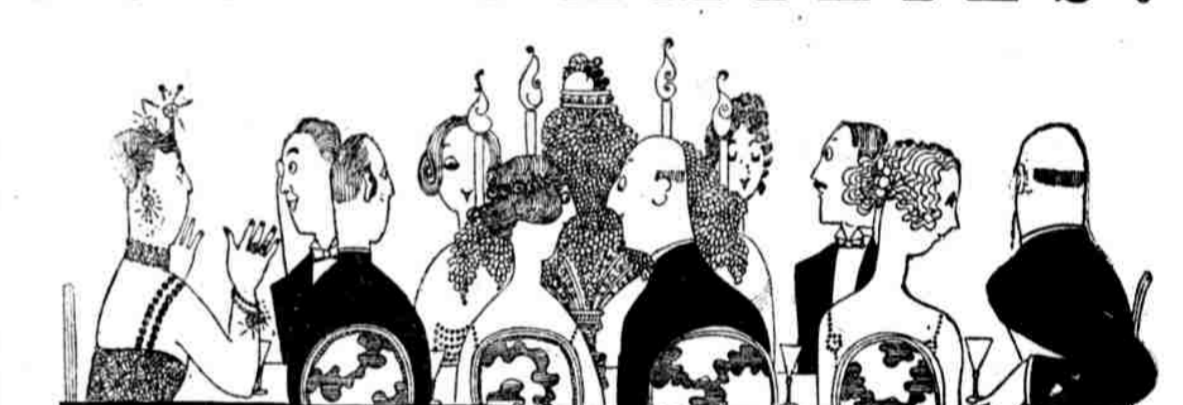
Included in the collection are a coffee set, a tea service, chocolate pots with muddler, candy boxes, muffineers, a cruet stand, pepper mills, vases and beakers.

Prices begin at \$25 for a charming little pepper mill and go up to \$1125 for a magnificent four-piece tea service.

JOHN WANAMAKER

(Jewelers' and Silversmiths' Hall)

GOOD FAMILIES!



THEY'RE much the same everywhere. At a dinner in Newport, on a Thames houseboat, in an Italian garden, the talk of well-bred people runs in much the same channels. The arts, the stage, the financial world, sports, music, bridge—these are points of contact between people of culture and understanding, wherever they may be.

AND wherever you find men and women interested in the subjects common to people of good taste, you'll find them reading

VANITY FAIR

December Issue On Sale Now. At All News Stands

STOP at your newsdealer's today, if you haven't reserved your copy in advance, as Vanity Fair sells out to the last copy, almost at once.

This Issue Contains:

The Stage: George S. Chappell comments on the new plays, and St. John Ervine writes an appreciation of John Barrymore.

Satire: Stephen Leacock, John Drinkwater, Paul Gerdely, Giovanni Papini, Oliver Maxon, Zueffler, George Chappell, Fish, Ghayas Williams, Ethel Plummer—humour and satire in articles and drawings.

Sports: Articles by Gerald Biss and George W. Sutton, Jr. on the European motor show and the automobile salon.

Portraits: Walter Hampden, Mary Garden, Vera Beresford, Dorothy Dickson, and others of the best known men and women of the day.

Letters: G. K. Chesterton, Hugh Walpole, Walter Lippman, Thomas Burke, Frank Moore Colby—the best of the literary world.

The Arts: Albert Sterner and Mario Korbel represent painting and sculpture, and Arthur Loring Paine represents the exhibition of the New Society of Artists.

Clothes: The only department of sensible well-bred and correct clothes for men published anywhere.

Bridge and Finance: Articles by experts—suction bridge—Wall Street news—are monthly features of Vanity Fair.

Where's the Nearest News Stand?

Wanamaker & Brown

An Unprecedented Opportunity in Dresses for 300 Women \$14.75

For selection from a wonderful special offering of women's dresses in me-teors, serges, tricelines and tricolettes. Values up to \$39.75.

These are plain or embellished, as you prefer. Without question of doubt it is the greatest saving our Women's Shop (already celebrated for its outstanding values) has been able to offer in years. Sizes 16 to 40.

\$16.75

For selection from Jersey wool knit suits in three different styles. They are in greens and brown tones. Their values are \$29.75, and they may be had in sizes 16 to 38. About 100 of these.

Wanamaker & Brown

WOMEN'S SHOP, MARKET AT 6TH ST.

"Happiness in Every Box"

United Candy makes the eyes Of children bulge in glad surprise; And—though this isn't news to you— It makes life sweet for grown-ups, too! It brings the happy thoughts in flocks— There's "Happiness" in Every Box!

Please Come! The first United "Happiness" Candy Store for Philadelphia opens Saturday at 12th and Chestnut

UNITED RETAIL CANDY STORES