



## 별







Will YOU Profit by the Experience of the Cornell Wood Products Company? of Che Cornell Wood Products Company in Chicago, ili, io uaing The Dictaphoono conatant Dictaphone servico have proved hat The Dictaphone io a $100 \%$ work
producer. No better proof of this can b

## THE DICTAPAVNE

苞

stallation of The Distaphone a much larger
amount of correspondence is handled amount of correspondence is handled
than formerly, and at less expense.
Whether your Whether your office is largee or small,
we are ready to inotall The Dictaphone. we are ready to install The Dictaphone.
Then you can try it out on adefinte basis
 ve and the reductions so marked, $\$ 135.00$ One-Skin Hudson Bay Sable Scarfs- $\$ 95.00$
$\$ 75.00$ Fine Golden Beaver Collars-now $\$ 50.00$ $\$ 115.00$ Natural Beaver Crush Collars-now $\$ 78.50$ \$115.00 Natural Beaver Crush Collars-now \$18.50 $\$ 195.00$ British Columbia beave Skunk Collars, new models- $\$ 45.00$ $\$ 195.00$ Genuine Skunk Stole, reverse border- $\$ 145.00$ $\$ 450.00$ Dark Mink Stole, elaborate with tails- $\$ 350.00$ $\$ 75.00$ Fancy Scotch Mole Collar-now $\$ 55.00$ \$16.50 Gray Squirrel Animal Scarfs-now. \$12.75 $\$ 100.00$ Genuine Kolinsky Neckpieces-now $\$ 75.00$ $\$ 285.00$ Russian Kolinsky Stole-now $\$ 210.00$ $\$ 45.00$ Natural Dark Fitch Neckpieces-now $\$ 32.50$ $\$ 225.00$ Wombat-and-Nearseal Sports Coat- $\$ 175.00$
$\$ 265.00$ Brown Marmot Coats, nutria-trimmed- $\$ 215.00$ 375 Nearseal Coats (dyed coney), with collar and cuff's of beaver, gray squirrel or skunk-now $\$ 295.00$
$\$ 350.00$ Three-quarter-length Nearseal Coats- $\$ 265.00$ $\$ 950$ Golden Beaver Coat, large crush collar- $\$ 785$


## A Sale of Philippine Undergarments



2400 Night Gowns and Envelope Chemis

$\$ 1.95$, Worth $\$ 3.00$ to $\$ 4.50$


A Fortunate Purchase of Fur Coats And Neck Furs Enters the Sale


## The Strawbridge \& Clothier Reduction Sale

Over 500 Lots of Toys and All Dolls Under Price

The New Ready-to-Wear Hats at $\$ 4.95$ to $\$ 6.95$, Are Lovely

$\$ 12.00$ to $\$ 15.00$ Trimmed
Velvet Hats-now $\$ 9.50$


Coats and Dolmans Reduced Coats-these newly-lowered prices are eqrainly appreciated:
$\mathbf{T} 4.00$
Bolivia Cloth Coats-now
$\$ 37.50$ made in betted styles and lined throughout with figured silk.
$\$ 50.00$ Wool Velour Dolmans-now $\$ 40.00$ Ono model has a deep hood.like collar of the material the othe
has collar of fur. All in diark street shades. Figured sik ining. $\$ 42.50$ Seal Plush Coats-now $\$ 32.50$ Hip-length Coats of seal plush, , luatrous, sott and furry. Bel
around and find $\$ 70.00$ Coats and Dolmans--now $\$ 55.00$ Of high h-grade fabrics, plaio and
tent sik, and some have fur collars.

## In All These Lines Everything Reduced

 ENTIRE STOCK OF FURNITURE BEDSTEADS AND BEDDING RUGS, CARPETS, LINOLEUMS ALL CURTAINS AND DRAPERIES DRESS FABRICS OF ALL KINDS MEN'S AND BOYS' CLOTHING MEN'S AND BOYS' HATS ALL MEN'S AND BOYS' SHOES
## Other Stores Are Reducing Prices Which Makes It More Necessary Than Ever to COMPARE Values

Hennessy: "I see be the paper that Gineral the inimitable Mr. Dooley remarked to with wan blow-and belave me, Hinnissy, he's the bye that kin blowl"

Now that others have joined in the movement to lower prices, we wel-
the news, with whatever element of competition it brings. But we would point out that no "blow" or blowing can take the place of real, earnest, sincere action. A store must have THE GOODS AND THE VALUES. Never has it been so important to MAKE CAREFUL COMPARISONS.
Nearly three weeks ago we reduced our entire stock of Men's and Young Men's
Clothing. We had a very large and well-selected stock, contracted for before there was any break in prices in the wholesale market. When it became apparent that future prices in
the manufacturing market would be somewhat lower, we met the situation at once, making reductions representing losses of legitimate profits amounting to to hundreds of of thousands of making
rest Hart, Schaffner \& Marx Clothing Bought Under Price and Added to These Remarkable Groups at


## \$29.00, \$39.00, \$49.00

Hart, Schaff ner \& Marx $\$ 65.00$ to $\$ 80.00$ Winter Overcoats in the groups at $\$ 39.00$ and $\$ 49.00$ Hart, Schaffner \& Marx Suits, worth $\$ 50.00$ to $\$ 80.00-$ now $\$ 29.00, \$ 39.00$ and $\$ 49.00$ ulsterettes and other correct styles. The Suits are in smart new

Our Entire Stock of Staple Blue and Black Suits in the Sale at Reduced Prices Including $\$ 65.00$ to $\$ 85.00$ Suits of blue winter serge, in conservative styles, and in all sizes and proportions. Of H
ner \& Marx and "Alco" make-now $\$ 44.50$ and $\$ 5.00$.
Also in the Sale Fur-lined Overcoats, Fur-coliar Overcoats,


Bon Ton Corsets Reduced to $\$ 7.00$

| Toilet Goods-Save | A |
| :---: | :---: |
| Economies in standard Toilet Articles weil worth while: | 's Neckti |
| Tooth Brushes-now 15c Worth 25 c and 30 ceach . | t \$1.00 and \$1.5 |
| Elcaya Cream-now 42c Disappearing Cream, regularly | in- |
|  | of smart new figured and stripe |
| Hair Brushes-now 95e An excellent assortment, worth 1.25 to 81.75 . |  |
| dson Soap, now | find an assortment equ |
| Just the Soap for hard | in Philadelphia to-day |



40-inch High-Grade Satin Charmeuse- $\$ 3.85$ 40 -inch Fine Taffeta Radium-now $\$ 3.85$ 10-inch Black and Colored Crepe Meteor- $\$ 4.00$ 32-inch Japanese Ecru Pongee Silk- $\$ 2.00$ 0 -inch Fine Colored Crepe de Chine- $\$ 2.35$ Yard-wide Navy Satin de Luxe- $\$ 3.00$ Black and Colored Satin de Luxe- $\$ 2.00$
ard-wide Printed Twill Foulard Silk ard-wide Printed Twill Foulard silk- $\$ 2.00$
40 -inch Fine Black Dress Satin $\$ 3.00$ Thousands of Remnants Greatly Reduced

Bedfurnishings At Reduced Price

| EmbroideredBorder | Bedfurnishings |
| :---: | :---: |
| Al-Wool Serge | , are only |
| At Special Prices | Wool Commoorabies Red |
| ditat | nsu |
|  |  |
|  | con |
| ate | Redu |
|  | E,Sos Comiornates |
| New Numbers in | White Blankets Reduce |
| Player-Piano Rolls |  |
| Amarn |  |

\$1.00 Hair Nets $\begin{gathered}\text { Men's and Women's } \\ \text { Umbrellas, Special }\end{gathered}$ Now 75c a Dozen Umbrellas, Specia $\begin{gathered}\text { Value at } \$ 2.50\end{gathered}$

