## Genuine and All-Inclusive!

## HAT is the reason news of this notable event at

 the William H. Wanamaker store is traveling throughout Philadelphia and vicinity among men and young men.
## 20\% Off

Every article of merchandise in the store with this reduction made from the original price ticket only after the sale is made.

You can see the salesman make the deduction, or if you prefer you can make it yourself.

There are no "ifs" "ands" or "buts" in this wonderful opportunity for men \& young men to buy any article of clothing whatever it may be contained in the store.

Nothing is excluded.
William H. Wanamaker
1217-19 Chestnut St.


## Enlarged Talking Machine and Piano Warerooms

Two-thirds of an Acre-Every Modern Comfort-Formal Opening


Colin O'More Exclusive Aeolian-Vocalion Artist

Distinguished musical instruments have a splendid setting at Gimbels---the latest addition to the Talking Machine section giving 46 sound-proof, yet well-ventilated, hearing rooms, with a new home for records---more convenient for you who come for them.

## Pianos and Player-Pianos <br> Hardman Vose Harrington Milton Packard Conreid Talking Machines <br> Victrola, Columbia, Aeolian-Vocalion, Pathe, Conreid

Concert: Tuesday-2:30 Colin O'More
The Yerkes Dance Orchestra Saxophone; Xylophone; Piano


ncrumiciolo





## 500 Silk Petticoats, at \$5

 and \$5.95- --Especially "Blocks"

Especially those stunning block-flounce jersey petticoats, that last year-no better quality-cost much more!

Wonderful color-combinations-blue with great gray blocks, brown with henna, blue with mahogany, blue with green.

Plenty of taffetas, too-both plain and changeable.
And jersey tops with messaline or taffeta flounces.
-Gimbels, Second floor.

Sale of French Perfumes and Powders Remaining Lots of Coty's Face Powder At $\$ 1$ a Box Styx, Ambre Antique Lilas and Mignet odors. Including War Tax
300 Bottles of Coty's Perfumes
$\begin{aligned} & \text { Famed for the chal } \\ & \text { Violet. } \\ & \text { Special at } \$ 4.50 \text { a Bottle. }\end{aligned}$
Other Coty Perfumes-
Other Coty Perfumes-

-Gimbels, extract an ounce for $\$ 2.85$.


A Faulty Sprinkler Brings This Book Sale

## The matter was adjusted by the in At Half the Original Value At Half the Original Valu And Less Than Half

|  |
| :---: |
| $\begin{aligned} & 2746 \text { Voleo } \\ & \text { mitcellaneous } \\ & \mathbf{1 0 c} \text { to } \mathbf{2 0 c} \end{aligned}$ |



## Luxury Fabrics-

Such as Evora Superior-Orlando-Corduval Chameleon-

## Specially Priced

Without Fur---at $\$ 79.75$ and $\$ 85$ With Fur---at $\$ 97.50$ to $\$ 215$
The furs being magnificent collars-or colliars and cuffs-of Hudson seal (dyed muskrat), or seal-
dyed nutria, or flying squirrel or gray squirrel, or taupe-dyed wolf, or taupe-dyed nutria or natural beaver, or natural raccoon, or Australian opossum!
Furs-of ltxury. Fabrics-of luxury. Luxurious linings. And styles that warrant-fabric,
And 1000 Better-Than-Fine Coats and Wraps at $\$ 35$, $\$ 45$ and $\$ 59.75$

| Women's Flannel and Serge "Middies" |
| :---: |
|  |
| The fim |
|  |
| pink |
|  |
| blue. |
| The S |
| \$4.50, \$5 and |
| All nevy blue. |
| But the quality |
|  |
| First in Phil |

## Continuing the

## Underwear Sale

of Now and Firt-Quality Goode

## Savings Run Up to Half

Women's Pink Glove-Silh-Top Union Suite, Lese Than Halt Price at \$1.46. Dainty pink opa; tight knee.









