## A New Idea in Chain Stores

 The phenomenal growth of the chain store is the condecade.
Huge buying and jobing resources give ad certain advan
ent retales.

On the other hand, absentee ownership with salaried management seems less efficient, as a
rule, when contrasted with owner management.
For the small independent merchant menace
by chain store competition there is one obvious
way to fight fire with fire. way to fight fire with fire.
By selling trade-marked, standardized, nationally advertised goods, a merchant can ally
himself with enormous aggregate manufacturing himself
capital.

This provides equal buying facility, and in addition to this comparative advantage of the chain store, adds the undoubted profit in a wide-
spread, public following for individually adverspread, public.
tised brands.
For example, the aggregate manufacturing
capital behind a moderately stocked grocery stor is some $\$ 1,200,000,000$, with a combined nationa Even the smallest store may thus $\$ 50,000,000$ Even the smallest store may thus become one
a chain protected by this national barrage fire. Butterick-Publisher
The Delineator

## Everybody's Magazine

Scott \& Hunsicker Extra Quality
CordedMadrasShirts
Special, ${ }^{\text {s }} 3.35$
Theos ekirts are taken from our reaular stock and
MARKED DOON, so dont be mited by the low

## We Have the Best Assortment Duofold Union Suits

 at the New Low PricesSCOTT \& HUNSICKER SHIRT MAKERS AND FURNISHERS 108 S. 13TH STREET

## Duofold

Health Underwear dorMen,Women and Children


Change your underwear!

> LAUGH at the cold-wear Duofold and enjoy the winter, outdoors
and in. Duofold is the doublefabric underwear. The outside wool layer keeps you warm outdoors. The soft, smooth cotton layer next to the skin keeps you comfortable even in hot rooms. No wool touches you. Ask your dealer for Duofold.


STRAWBRIDGE \& CLOTHIER Saturday, Another Clover Day

Hundreds of Lots of Seasonable and Desirable Merchandise Much Under Price

To-morrow should be the busiest Saturday of the year up to this A partial list of these Clover Specials is printed here-every item
time! The Store is filled to overflowing with new and desirable merchandise! In every Department will be found many Clover Spe-cials-which means, in every instance, a decisive saving of money.
a very exceptional value-and many others, equally attractive, will be seen under the Four-leaf Clover signs. Please try to be early to-morrow-and please carry small parcels whenever convenient.

## CLOVER SPECIALS

## FOR WOMEN

 Silvertone and Duvet de Laine Suits- 832.75Velour and Silvertone Suits-now $\$ 33.50$
 Fine Jersey Dresses, embroidered- $\$ 19.50$
New Navy Tricotine Dresses-now $\$ 17.75$ New Navy Tricotine Dresses-now $\$ 17.50$
Soft silk Dresses, black, brown and blue- $\$ 15.00$
Fin Fine Dark Wool Yelour Coats-now $\$ 30.00$
Fine Dark Wool Velour Dolmans-now $\$ 40.00$ Fine Dark Wool Velour Dolmans-now $\$ 40.00$
Velveteen Skirts, black and blue-now $\$ 6.50$ Velveteen Skirts, black and blue-now 86.50
White Voike Waists, frill model-now $\$ 1.50$ Royal Waists, of white lawn, trimmed- $\$ 2.95$ Crepe Georgette Waists, white and fiesh- $\$ 2.25$
Nat'l Stone Marten Scarfs- $\$ 37.50, \$ 42.50, \$ 47.50$ Nat' Stone Marten Scarfs- $\$ 37.50$, , 42.50, s $\$ 7.50$
One Hundred Feather-trimmed Hats-now $\$ 3.95$ One Huddred Feather-trim Reduced-now 50 c
Millinery Ribbons Greath
Thirty-five Fine French Hats-now $\$ 25.00$ Thirty-five Fine French Hats-now $\$ 25.00$
Ostrich Feathers-now $\$ 3.00$ to $\$ 10.00$ Ostrich Feathers-now $\$ 3.00$ to $\$ 10.00$
High-class Trimmed Hats-now $\$ 12.50$ High-class Trimmed Hats-nows Rumpled French and Philippine Underwear,
broken sizes, at Great Price Reductions Smocked Chambray House Dresses-now 81.95
 Corduroy Bath Robes and Breakfast Coats- 86.15
Odd Lots of Corsets, small sizes-now 82.50
Well Odd Lots of Corsets, small sizes-now
Well-known Corsets, sizes 19 to $26-22$. Tussah-top Petticoats-now 83.65 Flounce of colored taineta or messaline.
Colored Taffeta Silk Petticoats-now $\$ 3.95$
Colored Cotton Petticaats-now $\$ 1.95$ Colored Coston Petticoats-now $\$ 1.9$
Heatherbloom and cotton taffeta. Percale Dress Aprons, broken sizes, Reduced
Rumpled Muslin and Silk Underwear Reduced Tumpled Hudred Knit Petticonts-now $\$ 1.45$
Hemstitched Nainsook Night Gowne Hemstitched Nainsook Night Gowns-s1.15
Initialed Nainsook Night Gowns, not all initia Batiste
B1.95
Pajamas, brokelf sizes, Reduced
Stiped Wool Scarfs with Belt-now $\$ 7.50$ Stiped Wool Scarfs with Beit-now $\$ 7.50$
Sports Handkerhhiefs-now 15 c each
Hemstitched Linen Handkerchiefs- 20 e each
 Union Taffeta (silk-and-cotton) Umbrell
Ribed Cotton Union Suits-now 8.1 .55
Ris. In extru sized,
Ribbed Fleced Cotton Un Union wits-
In extra In extraster,
Gauze Herine Vests and Pants- 81.00 each
In white seconds. Not all sizer. Less than Ribbed Cotton Vests, seconds-now 25 c
Low nek and and
Ribeed Cotton Vests. 50 ; extra sizes- 60 c Ribbed Cotton Vests, 50c; extra sizes-60c
Fleceed R Ribbon Cotton Vests and Drawers-7
Extr sizes, 8 sce second Black Mercerized Lisle Stockings-now 75 C
Ful -fablioned. Black "Burbon" Stockings, seconds-now 3
with unteacheces soolster
Full-fashioned Silk Stockings-now $\$ 1.50$
 Brown and Black Kid Lace Shoes-now $\$ 8.90$ Fine Pumps and Oxfords-now 85.95
Smart Spat Pumps, three styles - now Fine Lace Shoes, of black buckskin, patent leather
and tan calf--now $\$ 7.95$ and tan calf-now $\$ 1,95$
Smart Spats and Boot Tops-now $\$ 1.25$
Oneclasp Mastic Capeskin Giloves-One-clasp Masck French Kid Gloves-now s1,
Two-lasp Black
Two-clasp Silk-lined Gray Fabric Gloves- 90 e Sixteen. -utton Fabric Gloves- $\$ 2.90$ a pair
In brown, beaver and mode.

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## In Addition to, and in Combination With the Clover Day Attractions

## A General Reduction Sale

 of Unprecedented MagnitudeIn Many Departments All Things Reduced In All Departments Many Things Reduced This remarkable Sale starts with the October Clover Days, to continue in November-until many hundreds of thousands of dollars' worth of merchandise has
been distributed at reduced prices. There are MANY EXCEPTIONAL PRICE been distributed at reduced prices. There are MANY EXCEPTIONAL PRICE
REDUCTIONS in all Departments, including Women's Dresses, Suits and Coats, REDUCTIONS in all Departments, including Women's Dresses, Suits and Coar


## Entire Stocks of the Following Departments at Reduced Prices

Our Entire Stock of Men's Overcoats, Suits and Trousers at Reduced Prices
 Our Entire Stock of Shoes for Men Reduced All Our Men's and Boys' Hats and Caps All Silk, Wool and Cotton Dress Goods All Rugs, Carpets, Mattings and Linoleums Our Entire Stock of Boys' Clothing Reduced Our Entire Stock of Furniture Reduced All Metal Beds and All Bedding Reduced All Lace Curtains and Draperies Reduced All Cretonnes and All Upholstery Fabrics All Sheetings, Muslins and Flannels Reduced

## FOR BOYS

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## FLOOR COVERINGS

##      <br> $\qquad$

FOR THE HOME


TOYS AND DOLLS
$\qquad$


## STRAWBRIDGE \& CLOTHIER



## MEN'S CLOTHING

 already marked at great retuctions-"Alco" and Other Winter Suits- $\$ 27.00$
"Aart Schaffer Hart, Schaffner \& Marx Suits- $\$ 33.50$
Men's $\$ 55.00$ Worsted Suits- $\$ 37.50$ Winter Overcoats, $\$ 25$; Ulsters, $\$ 34.50$ Leatherette Overcoats, half price, 812.50
Youths' Long-trousers Suit Youths' Long-trousers Suits- $\$ 29.50$
Men's Separate Trousers-now $\$ 5.75$ Autumn and Winter Suits, to-measure- $\$ 45.00$
Soft Hats $\$ 2.35, \$ 3.75$
Derby Hats-si.

 Outing Flannel Pajamas, 82.50 Night Shirts, $\$ 1.85$
Men's Cotton Socks, black and colors- 25 c Silk Socks (seconds), black and colors
Black Cotton Socks Balbriggan Shoct-skeceends)-3 Shirts and Ankle Draw 50 c
ers (seconds) 85 c Ecru Shirts or Drawers (seconds)- $\$ 1.00$
Medium-weight Merino Union Suits- $\$ 2.50$ Medium-weight Merino Union Suits- $\$ 2.50$
Hemstitcted Linen Handkerchiefs- 30 c each Men's Blanket Bath Robes-now $\$ 8.00$
Black Gauntlet Mittens, fleece-lined- $\$ 4.00$ Capeskin Gloves, tan and brown-s1.90
Shoes- $\$$ G.75, $99.45,89.90$ and 811.00
Tan Grain Broge Tan Grain Brogue oxfords- $\$ 9.45$
Men's Fitted Dressing Cases- $\$ 3.95$

## MISCELLANEOUS


 Stamped Pillow Cases- $\$ 1.50$ a pair
Children's Stamped Dresses-now $\$ 1.25$ Clinical Thermometers- 55 jc Photo Albums- $\$ 1.25$
Books for Children of 5 to 10 years-now 38c Christmas Post Cards-10 a a doazen
Enameled Sterling Silver Cuff Links-s Pearl Earringss $\$ 1.00$ Fancy Necklaces- 81.00
Solid Gold Scarf Pins Reduced One-third Gold-filled Bracelets at Half Price
Womens Gold-ifled Eracelet Watches- 82.50
Black Leether Eass and Strap Books Reduced
Suede "ant-Lose" Pursess- $\$ 3.73$ and $\$ 4.85$ Suede "Kant-Lose" Purses- $\$ 3.73$ and $\$ 4.55$
Leather Wrist Purses- 20 e Watch Bracelets-38c Tooth Brushcs-15c Magic Soap Dye-5e
S\& C. Hard water Soap, 9ceach, 95c a dozen
Fountain Syringes, 11.00 Hot Water Bottles, 65 c
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LINENS, BEDFURNISHINGS



[^0]:    MISSES, CHILDREN
    Misses New Coats- $\$ 34.50$ and $\$ 39.50$
    Misses' New Velour Suits-now $\$ 37.50$
    Misses' New Tricotine, Serge and Check Misses' New Velour Suits-now $\$ 37.50$
    Misses' New Tricotine, Serge and Checked Velour
    Dresses
    Minser
    Misses' Serge and Jersey Cloth Dresses-s13.75
     Girls' Cheviot Coats, fur collars, 12 to $16-\$ 21.5$
    New Plaid Gingham Dresses, 6 to 14 years- $\$ 1.85$
    Children's Cambric Drawer Waists- 45 se Outing Flannel Night Drawers, 1 to 4 years- 95 c
    Od Lots of Muslin Underwear for Misses and Odd Lots of Muslin Underwear for Misses an
    Children Reduced Children's Chamois Gloves, 1-clasp-55c
    Children's Wool Sweaters-now 85.00 Children's Shaker-knit Sweaters-86.35 Children's
    lets, 4 to 12 years, 50 c; 14 and 16 years- 60 c
    Gray Drop-seat Sleeping Suits, 1 to 3 years, $\$ 1.15$; 4to 8 years, $81.30 ; 10$ and 12 years- $\$ 1.50$
    Black Ribbed Cotton Stockings, seocons-as Black Ribbed Cotton Stockings, seconds-25c
    Children's Mercerized Lisle Stockings, blact, Mnte' Ahaes, short lines from stock- $\$ 1.9 \mathrm{~s}$
    Infants
    Misses' Shoes, patent leather with white gun-metal, calf or all-white leather-s2..60
    Growing Girls' Sample High or Low Shoes

    ## Sporting and Motor Coats

    Pull-over Wool Sweaters, military collar-s.Canvas Leggings, for hunters- 75 c Chanain-tread Bicycle Tires, $28 \times 11 / 2-82.75$
    Boys' Bieycles, popular style- 858.75 Boys' Bieycles, popular style- $\$ 58.75$
    Fabrice Auto TTrese allweather treat, kuaranteed;
    size $30 \times 31 / 2$, at $\$ 15.00$ others at corresipendsize $30 \times 31 / 2$ at $\$ 15.00$-others at correspond-
    Miscrinices
    Miseous Motor Supplies at Fractional Prices Motor, Robes, plush- 810.00 ; wool- $\$ 9.75$
    Dash-board Mirrors, at hali, price-75c

