## POLANDISTIEDUP BYGENERALSTRKE



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The Store of Personal Ser
I3Io Chestnut St. Dress Sale $20^{.00}$ Tomorrow


Values $\mathbf{3 0 . 0 0}$ to $\mathbf{4 0 . 0 0}$ In continuation of our definite have taken from our own stocks


No Mail Orders-No Approvals-None C. O. D.-All Sales Final THE BLUM STORE-A New Organization With an Old Name

Gifts of Silver for Women

S. Kind $\&$ Sons, ino chestnut $S t$.


This Fall finds many ex custom - tailors - customer
slipping into our convenien slipping
Some frankly admit they no longer can afford to wink at the extravagance of thinking they're hard to fit -they've found they're not. A wealth of fine imported woolens, along with best domestics.

Pices so much less than
Ferro 8 CO.me.
Agenter for
Rogers Peet Clothes
Chestnut Street at Juniper.

## Cox and Harding answer eight business questions

YOU care a good deal about what the next President of 1 the United States thinks about business. It's important. In System for November you will find the answers of Senator Harding and Governor Cox to eight business questions.

The answers are in their own words; authorized statements; it will interest you to compare them. These are some of the questions:

What new aid can the government
render to the business man?
What do you feel about straight business executive ability in government administrative posts?
What can be done to improve the coal situation

What about the excess profits tax? Should the government continue any regulation of profits?
How about the budget system?
What about the employer and employee? Is the Kansas Industrial
Court based on a sound principle?

Read these statements and compare them in System for November; get a copy today at the nearest news-stand; 25 cents.

## Also in November SYSTEM

| A new way to pay salesmen |  | . |
| :---: | :---: | :---: |
| You may know the salesmana ger who wrote thisarticle; he doesn't sign it. "Some of my facts," he says, "are too intimate to give to some of "our executives." He claims that his plan combines the advantages and omits the disadvantages of seventeen other methods. | big part in the change; leterers that |  |
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|  |  | of |
|  | possible trade | - |
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|  |  | Our salesmen |
| My 64 years in business" |  | own their own territories" |
| If you've been reading the Farquhar series in System, you will enjoy this picture of business conditions during the Civil War. In aseries of picturesque incidents, he contrasts the commercial standard of those days with what we expect of business today. |  |  |
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|  | business man. In November |  |
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|  | trade acceptances" made good? | kground that spells encouragent and results. |
| instead of salesmen |  |  |
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STISTIEM<br>The Magazine of Business

