

Re-insurance Clearing House.
New Rochelle, N. Y.
Geo. B. Post & Sons, Architects

"Turner for Concrete"

Today factories and warehouses cost considerably more than they did on the average for eight pre-war years.

Compared with commodity prices, however, they're somewhat less. Our guess is building costs won't be much lower for some time to come.

TURNER Construction Co.
1713 Sansom Street

\$30,000 IN LIQUOR SEIZED

"Dry" Agents Raid North Seventeenth Street Saloon

Prohibition agents seized more than two truckloads of liquor in a raid on the saloon of Constantine Haas, at 45-40 North Seventeenth street, yesterday.

The contraband, valued at \$30,000, included twelve barrels of whisky, 100 cases of imported champagne and Italian wines.

Agents Kendrick, Quigley and Conway were sent to the saloon at noon yesterday following a tip that liquor was being sold there. They said they bought whisky over the bar.

Most of the liquor and champagne was in the cellar of the establishment. Several bottles and a number of glasses filled with whisky were found behind the bar, the agents say.

Crowds, which blocked traffic on Ninth street for half an hour, watched the raiders unload the contraband at the Federal Building.

John F. Kramer, federal prohibition commissioner, said yesterday the issuance of permits for the withdrawal of liquor from bond had not been stopped.

He said the district commissioner had been instructed to take special precautions in issuing the permits, and applications for renewals must be filed in Washington.

MUST PAY REVENUE

Decision of Federal Judge Hits Liqueur Men Who Sought Injunction

Liquor men and peddlers, charged with violating the prohibition act, received another blow yesterday when Judge Dickinson filed a decision refusing to issue a preliminary injunction restraining Collector of Internal Revenue Lederer from collecting special revenue provided by Section 35 of the Volstead act.

The penalties provided by this section are \$500 in addition to any the Federal Court may impose following the conviction of liquor dealers for violating prohibition.

Congress clearly stated, Judge Dickinson declared in his opinion, that collectors of internal revenue shall not be hampered in the collection of excise taxes, and as Congress, in passing the Volstead act, has defined the penalties in Section 35 as taxes, the courts have no power to enjoin the collector from doing his duty.

1917 Paige "6-39" Model
Five passengers, very good condition.
\$720. Bigelow-Wiley Motor Co., 304 N. Broad St.

SEARLES'S NEPHEW CHARGES FRAUD

Attacks Will of Man Who Left Million to Melrose Park Woman

SAY MIND WAS NOT SOUND

Arthur G. Walker, of New York, the clerk who received the bulk of the estate of the late Edward F. Searles, is charged with conspiracy by Sherman L. Whipple, counsel for Victor Searles, a nephew, at a hearing in the Probate Court in Boston yesterday.

Searles died recently at Methuen, Mass., leaving an estate valued at \$30,000,000, of which Walker will receive approximately \$25,000,000.

Mrs. Mary Allen Rowland and her three sons, Benjamin, George and Jack, of Melrose Park, receive \$4,500,000 by the terms of the will.

Forfeits \$250,000

The nephew who alleges conspiracy was bequeathed \$250,000. He is an artist, and lives in Boston. By contesting the will he has forfeited the \$250,000 legacy.

Mr. Whipple told the court yesterday the will was a part of a cunningly designed plan.

"A bequest of \$250,000 to Victor Albert Searles was given merely to camouflage the designs of A. P. Walker and others," he said, "to make it appear like the will of Edward F. Searles and not the will of their own conspiracy."

"Mr. Searles had always been eccentric, peculiar and abnormal in his ways of life and in his talk. At the time the will was being executed he was in charge of a New York doctor. He was also in charge of three New York nurses, none of whom can now be found."

"A New York lawyer was there at the time; also a New York doctor. Intimate friends were excluded from the Searles home within two days of the making of this instrument on the ground that he was too ill to see any body."

Testator a Recluse

"Mr. Searles was a recluse. He was especially shy with women and was what might be called a woman hater."

One of the physicians who attended Searles in 1910 said his patient was not then in sound mind, Mr. Whipple declared.

Another physician, he said, has described Searles as "always wishing he was a woman and that he could dress like one."

Alluding to bequests to Mrs. Rowland and her children, Whipple said:

"The Rowland bequests are part of a scheme contrived by Walker and his associates to make the will seem probable by taking kindred into consideration."

At the time the will was made public, Mrs. Rowland said:

"I wish I could say I earned the millions by hard work, instead of the millions given to me, but if I had all the money which I have earned for the children for whom I have been working all these years, I would probably have \$1,000,000 and more."

Exporting and Importing

We offer a practical, thorough course in Foreign Trade that embraces every phase of exporting. The course will give the training necessary to hold responsible positions in overseas business. It will also give men already with export houses a brushing up on modern export practice.

Open meeting, Thursday evening, October 14. Call or write for prospectus.

Y. M. C. A.
Central Building, 1421 Arch St.

START DRIVE TO PREPARE MEN FOR U. S. CITIZENSHIP

Y. M. C. A. Launches Big Movement Tomorrow Night to Aid Applicants for Naturalization Papers

A big drive to prepare men for American citizenship will be launched at a mass meeting to be held on Friday evening at the Central Branch, Y. M. C. A., 1421 Arch street. The meeting will mark the beginning of a free eight weeks' course to prepare citizenship applicants. It will be held in the auditorium of the building.

William J. Cooley, chairman of the Y. M. C. A. committee on naturalization and citizenship training, will preside. The speaker of the evening is Robert J. Sterrett, formerly assistant United States district attorney. He will talk on "True Citizenship." William O. Easton, metropolitan secretary of the instruction department of the Philadelphia Y. M. C. A., will talk on "The Resident Alien in Philadelphia."

The forum of the evening will be conducted by Harry A. Willson, United States naturalization examiner, in the Philadelphia naturalization office. He will answer questions regarding citizenship requirements and the proceedings necessary.

HEALTH TO BE TOPIC

Oak Lane Day School to Have Meeting This Evening

A meeting of parents and friends of Oak Lane Country Day School will be held this evening to consider the health of children.

Dr. Richard M. Smith, of the department of diseases of children, at Harvard Medical School, will talk on "The Importance of Health in the Proper Mental and Physical Development of Children."

Dr. Samuel M. Hamill will preside at the meeting. Friends of the school are invited.

Combination Vanity and Cigarette Case

We offer many unusual and desirable gold novelties for women.

For instance, a gold combination vanity and cigarette case, barrel shape, handsomely engine-turned, chain and finger ring attached—\$270.



S. Kind & Sons, 1110 Chestnut St.
DIAMOND MERCHANTS—JEWELERS—SILVERSMITHS



Two men were discussing the H. C. L. "The big idea," says one, "is to buy only what we need—make things last."

"That's fine, but if things are to last, we must buy the best when we buy."

Dependable suits, overcoats, hats, and fixings for men.

Prices based on actual cost to us. A fair profit—and that's all.

Scotch Mists Overcoats

Made of Handsome Scotch Cheviots, Rainproof

Ferro & Co. Inc.

Clothiers and Outfitters Agents for Rogers Peet Co. Clothes

Chestnut Street at Juniper.

One Hour's Ironing a Week Simplex Ironer

One hour and the average family wash is ironed, ready to put away. And how perfectly it is done—straight edges, smooth surfaces and a beautiful glossy finish like new clothes. The Simplex Ironer will save many a laborious hour in your home and it costs only about four cents a week to operate.

See our demonstration or write for booklet.

DUCO PRODUCTS

Iko Electric Refrigeration
Torrington Vacuum Cleaner
Jewett Solid Porcelain Refrigerators
Universal Heaters, Irons, Toasters, Grills

Eden Washer
"Easy" Vacuum Washer
Merrmaid Dishwasher
Simplex Ironer

SERVICE

Duco Service means less work, less cost, more leisure in the household. It means, too, that every Duco product is selected as the best of its kind and is backed by us to give you satisfaction.

Domestic Utilities Co. 1717 Chestnut St. Philadelphia

NEWSPAPER "ADS" FOR TROLLEY LINES

Electric Railway Men Are Told to Use Best Methods of Salesmanship

EXPERT CONDEMNS JITNEYS

Atlantic City, Oct. 14.—How modern scientific methods of salesmanship can be used for street car rides was told the American Electric Railway Association convention here today by F. G. Buffe, of Kansas City, Mo., who, as chairman of a committee, has been studying the subject intensively.

Outstanding in Mr. Buffe's declarations was that street railways, because of competition, no longer are in a position to tell the public to take car rides or leave them.

Intensive advertising campaigns through daily newspapers, car signs, motion pictures and billboards, improved service, courteous treatment of the public by employes and improved facilities for buying street car tickets handily were recommended as means of increasing sales.

Necessity for increased fares is one reason given by Mr. Buffe for a need for ride salesmanship.

Unreliability and accidents hurt and sometimes kill the jitney business, Mr. Buffe said, and therefore he urged re-

1920 Paige Larchmont

Five 8000 miles, equipped with cord tires, bumper, spotlight, Foudaille shock absorbers front and rear, motor, meter and Warner lens; painted Quaker brown with brown upholstery; cost originally \$3100; will sell for \$2250; guaranteed.

Bigelow-Wiley Motor Co., 304 N. BROAD ST.

liable and safe service by street railways companies as the surest weapon for fighting the jitney competition. He particularly urged the use of the one-man safety car as a means of fighting the jitney.

Invites Coolidge as Guest
Clinton A. Strong, president of the Amherst College Alumni Association of Philadelphia, has sent an invitation to Governor Calvin Coolidge to be its guest

during his visit to Philadelphia. Amherst Alumni will launch a \$3,000 fund-entertainment campaign in the near future, the occasion being the 100th anniversary of the founding of the college.

MANN & DILKS
1122 CHESTNUT STREET

TYR WOOL
MADE IN U.S.A. PAT. OFF.

When buying knitted cloths insist on

TYR WOOL

the original all-worsted fabric sold here only under our registered label.

Ladies', Misses', Juniors' Tailored Suits
27.75 34.75 39.75

Motor Coats Street Coats
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Tailored Shirts and Waists
in Madras, Cheviots, Silks
Made in Our Own Workrooms

Velour, Beaver and Silk
Sailor Hats

MANN & DILKS
1122 CHESTNUT STREET

We build factories that increase production and reduce cost

Nearly every manufacturer has had to face the problems of increased wages—costly power—higher rents and taxes—high cost of raw material.

All these factors have made the cost of production the highest in years.

Yet how many manufacturers realize that production costs can be lowered and output increased in factories built with these purposes in mind!

One of our clients told us that our recommendation for a routing system in the new factory we built for him saves him 20 per cent on labor and increases his production 24 per cent.

Still another of our clients saved \$36,000 on the cost of construction through our suggestion that he change the site upon which he planned to build to a spot more advantageous for his business. He also saved 25% annually on his production because of the change.

For 56 years our specialty has been to solve just such problems as these. We have proven time and again our ability to increase production capacity and reduce production cost. The Steele Idea of Industrial Construction is based upon these accomplishments.

If you are about to build a new plant or rebuild your old one, consult us. We may be able to save you money as we saved hundreds of other manufacturers. Write or phone for an interview. It does not obligate you in any way.

A few of the Institutions for whom we are now planning, designing and constructing in and around Philadelphia:

Folwell Bros.
Drueding Bros.
Reyburn Mfg. Co.
A. C. Aberle Co.
Boger & Crawford Co.

Gillender Glass Works
Steel Heddle Mfg. Co.
Link Belt Co.
Electric Storage Battery Co.

WM. STEELE & SONS CO.
Architects : Engineers : Constructors
PHILADELPHIA TORONTO

THE STEELE IDEA

Fur Storage and Remodeling at Extremely Low Rates

LUIGI RIENZI
CORRECT APPAREL FOR WOMEN
1714 Walnut Street

WOMEN'S TAILLEUR SUITS SPECIAL—\$59.50 EXCEPTIONAL VALUE

Made of Chevron and English Tweed, Hand-Tailored, Straight Lines, Narrow Shoulders and Belt
PLAIN TAILORED—EMBROIDERED—BRAIDED AND HANDSOMELY FUR-TRIMMED SUITS
59.50—75.00—135.00 to 395.00

COATS and WRAPS
Made from new exquisite soft fabrics and colors—cut on straight wrap-like lines—many handsomely fur trimmed.
57.50—75.00—125.00 to 350.00

NEW MODES IN FROCKS
Extraordinary Collection of Smart Models From Paris and American Designers

RELIABLE FURS
You Never Pay More at Rienzi's

Danderine is "Beauty-Tonic"

Immediately after a "Danderine" massage, your hair takes on new life, lustre and wondrous beauty, appearing twice as heavy and plentiful, because each hair seems to flourish and thicken.

Don't let your hair stay lifeless, colorless plain or scraggly. You, too, want lots of long, strong hair, glistening with beauty.

A 35-cent bottle of delightful "Danderine" refreshes your scalp, checks dandruff and falling hair. This stimulating "beauty- tonic" gives to thin, dull, fading hair that youthful brightness and abundant thickness. All drug counters sell "Danderine."