The Beautiful New Goods for Fall Have Transformed the Store

To Shake One's Self Out of One's Self

into another person is a hard thing to do, but until we learn how to do that we cannot help others, even a little, to live their lives.

Prejudices, timidity, selfishness, unfeelingness, all stand up within us, and the wheels of purpose move so slowly, and the least little thing, want of time, or "what's the use," checks our enthusiasm.

Abraham Lincoln once said, "Whenever it is a question between a dollar and a man. I am always for the man."

This Store from its first day had the big idea to be helpful to the man or the woman. in preference to anything else.



Women's Newest Sports Coats Appear With Fur Collars

If you can just imagine the ovely, soft camel's-hair coats (the genuine camel's-hair) with big, long, pointed collars of beaver fur, you will have some idea of what these new coats look like. The new reddish brown color mown as Chow or rust, beaver

and sand are the colors and there are collars of beaver and squirrei fur. In both % length and shorter at \$245.

Without fur collars, the new genuine camel's-hair coats are from \$105 to \$155. (First Floor, Central)

New Tricotine Dresses for Women, \$35 to \$48.50 They are really wonderfully

Every other kind of a dress a woman might manage to get along without, but a good-looking tricotine for the street, she simply

That is why we are so glad to have these new arrivals and at

uch moderate prices, \$35, \$38.50,

pretty styles-some with the tailored long coat effect, others with loose panels made over a black satin skirt, a number are some-what more elaborate with a tracery of gold or colored stitching. Altogether there are about a dozen styles in dark blue or black.

Three Hundred Charming, New Winter Dress Hats

At \$14 At \$15 At \$16 At \$20

Delightful hats they arenew, smart and each one dif-They've never been shown

before, they are the newest millinery fashions for the Winter, and they are most attractive hats for the prices.

Large velvet hats trimmed

with feathers—small, smart hats to wear with tailored suits—hats in gay and vivid Autumn colors—hats for young women and women not so young-they are all here!



You will enjoy trying them on.

Some of the Prettiest French and American Hats for Girls

are here in the Gray Salons, in that corner devoted exclusively to girls' hats. There are new chenille tams

in gay colors—
There are soft, crushable tams and hats of duvetyne. And small hats with streamers-rather Scotch looking, but youthful.
Also velvet hats trimmed with flowers and ribbons. And any number of fetching little turbans and small hats of gay hued velvets and soft

duvetynes. \$6 to \$28.

New Coats for Small Boys and Little Girls

(Second Floor, Chestnut)

Not expensive coats, either, for between \$16.50 and \$35 there is very good choosing.

Plenty of warm chinchilla coats,

plenty of soft, lustrous broad-cloths for better wear, plenty of silvertone as well as more practical fabrics like cheviots and

The New Dotted

Big dots or little dots, sober

black dots or frivolous colored

ones to match the hat-all are

In the colored dots, find the

hew rust and brown shades,

Copenhagen and navy blue. They

ome in filet and hexagon mesh.

Prices \$1 to \$1.75 a yard.

(Main Ploor, Central)

Pretty New

Neckwear, \$1 to \$2

Some very dainty organdie and

at collars at \$1 and sets at \$1.50.

and there are different kinds of

frilly lace vestees with collars

(Main Floor, Central)

ched for \$1 to \$2.

here in a brand-new shipment.

Veilings

(Third Floor, Chestnut)

They are in many styles, rather simple, usually, some smocked, some fur trimmed, and all warmly lined and interlined. There are straight coats and belted coats, and styles for little girls or boys.

2 to 5 year sizes.

Fox Scarfs

Fluffy and Beautiful

The deep, soft and fluffy fur of the fox scarfs is becoming to 'most every type, and at this time of year these scarfs are most practical, for they have weight and warmth without being too heavy.

Animal fox scarfs are here in black fox, the pretty brown fox, or the popular taupe fox, and the prices go from \$40 to

(Second Floor, Chestnut)

This Is the Time for Any One Wanting a Fine Suit of Furniture

Not for several years has there been such a choice of beautiful suits at savings of 30 to 50 per cent as we are now offering.

Dining-room, bedroom, library and living-room suits are included, and the selection of styles, woods and finishes is most attractive.

Every suit in the assortment is a fine sample of cabinet making, harmonious and true in design and splendidly constructed.

In addition to this remarkable offering of fine suits we also have a notable collection of wicker furniture, consisting of a new and excellent purchase, which we are selling at savings of 30 to 50 per cent.

Individual pieces may be purchased either out of the regular suits or the wicker suits, and while we have been consistently replenishing the assortments, it is wisest to make selections as soon as possible.

(Fifth, Sixth and Seventh Floors)



We Will Sell 100 Beautiful Wraps for Young Women for \$77.50 Each

Many Handsomely Fur Trimmed

Adapted from models made to sell for as much again and more, these fine coats were all made up especially for the Young Women's Store-made in the newest fashions, of beautiful fabrics, and made like coats which sell for a great deal more.

There are five distinct styles-and they include the foremost Winter fashions. Of silky Bolivias and thick soft velours, they are in such fashionable colors as beaver, Chinese and navy blues, reindeer, brown, taupe and black. They are lined throughout with rich silks of fine quality.

There are wraps and coats-wraps for afternoon and evening wear, coats for street wear. Many have great furry collars-there are collars of lustrous Nearseal (dyed coney) and of the popular taupe-dyed nutria. Some are without furs for young women who wish to wear their own furs.

Such an opportunity is not likely to happen soon again-for they are remarkable coats for \$77.50.

14 to 20 year sizes. (Second Floor, Chestnut)

Velveteens Will Certainly Be Most Fashionable This Winter

The finest English velveteens are purposely made very soft and light for draping and, of course, there are the heavier grades for suits and wraps.

They are 27 to 44 inches wide, in black, \$6 to \$10 a yard, and in colors, \$4, \$6, \$8 and \$10 a yard.

(First Floor, Chestnut)

Women's New Gloves at **Modest Prices**

Short capeskin gloves in tan. brown and gray shades, one clasp. \$2.35 a pair-slight imperfections, but nothing to hurt their service, is the reason for this price. Slip-on capeskin gloves, 6-but-

ton length, in brown and beaver shades, \$3 a pair.
Strap-wrist capeskin gloves, 6button length, \$4.25 a pair.

French kidskin gloves of fine quality, in black or white, 2 clasps, \$2.50 a pair. (West Aisle)

Find a Parisienne Corset for All Times of Day

For example, with the tailored suit or gown, goes a service-able model in pink coutil. It has a girdle top and is \$11.50. A daintier style for afternoons

is in a beautiful pink broche, low bust and long skirt with elastic gores, strongly boned, \$20.

And then for evenings is a lovely pink batiste, almost boneless and trimmed with blue and pink ribbon, \$26.50.

Elastic corsets for real comfort and for sports wear, \$14.

Plaid and Striped Skirts in the New Pleated Styles

Just as pretty as they can be, too, and at the really moderate price of \$22.50 for average sizes. In sizes from 32 to 37 inch waists, \$25.

Both of the two models are fine worsted, knife pleated all around except down the middle of the front, where there is a box The plaids are a beautiful combination of tan, blue and green. The stripes are tan, brown and green. (Pirst Floor, Central)

New Hand-Made Blouses, \$5.50

A new lot of these blouses just in is made up of three good styles, some with square necks, and all of snowy batiste. They have hand hemstitching in various effective ways, and are as dainty and attractive as they can

\$5.50 each.

Lace-Trimmed

Scarfs for Bureaus And they come in sizes for dressing tables also, for they are

36, 45 and 54 inches long. Some are imitation filet lace entirely, others have plaid or plain cotton centers with deep lace edges. Prices from 85c to \$3.85. (Pirst Floor, Chestnut)

Many Wanted Kinds of Maids' Uniforms

blue striped cottons, with snowy collars, are \$4.50.

New blue and pink checked dresses with white organdle col-Black uniforms-cotton, \$5 and

(Third Floor, Central)

Morning dresses of pink or

Mohairs, black, are \$8.50, \$9.75 White uniforms, \$5 and \$6.

Pre-War Prices on

Good-looking, well-made cow

Brief Cases

hide brief cases in brown and mahogany, all with extension locks and all solid leather, not split leather, backed.
Sizes 14 to 16 inches, with a to three pockets, \$6.50 to \$10.
(Main Floor, Chastaut)

Office Furniture 25 to 331/3 Per Cent Less

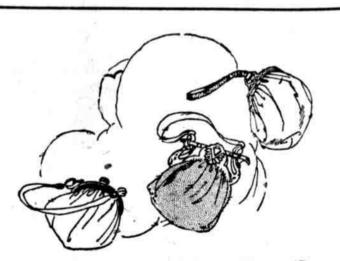
Hundreds of pieces, all of good, staple quality, including roll-top and flat-top desks in oak; also oak tables in four, five, six and eight foot lengths and revolving chairs, armchairs and side chairs. Prices are 25 to 33 1-3 per cent

less than regular rates.
Desks, \$49.50, \$60, \$69.50, \$75
and \$120. Chairs, \$8.25, \$12.75, \$15.50, \$16, \$18, \$19.50 and \$23. Tables, \$11.25, \$16.50, \$20, \$24.50, \$29, \$34.50 and \$42.

Wanamaker's for Golf Balls Here is a list with something Taplow, \$7.80 a dozen.

to please every player:
The Super-radio, believed to be the fastest golf ball in the world, \$12.60 a dozen.
The Zodiac (imported), \$12 a Other standard makes in large variety, \$7.20 to \$13,20 a dozen. A fine assortment of imported irons, \$5 and \$6. Wood clubs in large variety, The Avon (imported), \$12 a \$3.50 to \$7.50.

dozen. Red Flash, \$10.80 a dozen. Caddy bags, markers, gloves, everything for the game may be Blue Flash, \$9 a dozen. (The Gallery, Juniper)



An Extraordinary Disposal of Fine Duvetyne Handbags

Duvetyne handbags are to have another great vogue this Fall and Winter, and as yet there is no sign of manufacturers lowering their prices. So we took matters into our

Tomorrow we put on sale hundreds of beautiful, fine fashion duvetyne handbags at conspicuously low prices. Many of these bags have been selling for a great deal more in our regular stocks and on some of them the hand-carved frames alone are worth almost the price of the complete bag.

There are covered frames, shell-finish frames, metal and gold-finish frames, some of the latter with gold-finish mesh handles, and hand-carved celluloid frames in brown, ivory and shell finish.

The fabrics, which are a beautiful quality of duvetyne, are in black, navy and fur shades. There are many dif-

ferent sizes and shapes. Prices for the duration of this disposal are \$4.75 to \$10.75. (Main Floor, Chestnut)

Paris Has a Fancy for **Umbrellas With Animal Heads**

dogs and cats by way of handles. A little collection of these new umbrellas, in just such styles as French women are using, is here now. The umbrellas themselves are of

gay-colored silks-purples, blues, reds and taupes, and they have carved wood handles, many in color. Usually they have leather loops for carrying, too. \$15 to \$25.

(Main Floor, Market)

and smart Parisiennes carry silk umbrellas with rabbits and roosters,

Mirovitch Records Exclusively For

Alfred Mirovitch, the famous Russian pianist, who made his initial bow to Philadelphia last night, will perpetuate his superb playing through the medium of the Ampico reproducing piano.

the Ampico

Like many other masters of the pianoforte, Mirovitch has chosen the marvelous Ampico as the best means of reproducing his performance with absolute fidelity in every detail of expression

Rachmaninoff, Godowsky, Copeland, Levitzki, Schnitzer, Ornstein, Moiseiwitsch, Rubinstein and Leginska are only a few of the famous pianists who record for the Ampico.

Every master of the arts is rightly jealous of his reputation. None of these great musicians would think of allowing any instrument to reproduce his playing unless it could do so with such perfection that the reproduction could not be distinguished from the

The Ampico reproducing piano does this. If you were in another room and heard two renditions of some classic, one by a master musician and the other by the Ampico, you could not tell which was the living player and which the piano alone.

This wonderful instrument may be had in Philadelphia at Wanamaker's only, combined with several of the greatest pianos in the country. We shall take pleasure in demonstrating to you what it can do.

Chickering Ampico, \$1800, \$2200 and \$3500.

Haines Bros. Ampico, \$1200 and \$1500. Marshall and Wendell Ampico, \$975 and \$1250.

The celebrated Knabe Ampico, \$1650, \$2100 and \$3500. Any of these instruments may be bought on convenient terms. From 1:30 to 2:30 every day, in what is known as Ampico Hour, the Ampico is demonstrated in Egyptian Hall.

(Egyptian Hall, Second Floor)

Stainless Steel Carving Sets From Sheffield, England

First importations of this good English cutlery we have received since the beginning of the war and it is always mich appreciated when it does come.

The handles are white grain celluloid and the price for the threepiece set is \$16. Such a set is a most welcome gift at any time and especially for a bride.

(Jewelry Store, Chestnut and Thirteenth)

Shoes With Room for Little Toes to Spread In

Tan Russia calfskin button and lace shoes with broad toes and no boxes. Sizes 2 to 41/2, \$4.50; sizes 5 to 8, \$5.

White buckskin button and lace shoes, sizes 5 to 8, \$5. Tan lace shoes with welted soles, sizes 81/2 to 11, \$6.25; sizes 111/ to 2, \$7.50; sizes 21/2 to 8, \$9.

Boys' School Shoes

Black calfskin blucher lace shoes in sizes 121/2 to 51/2, \$3.75 a pair. (First Floor, Market)

THE Week-End Candy Is Molasses Plantation Kisses, 80c a Pound

Or if you'd like an especially nice box for over Sunday, we've a special box at \$2 that is a great favorite. It holds caramels, fruit wafers, slices of nougat-nut roll and is \$2 complete. The box is attractive, too, and there's a generous portion of the sweets.

(Down Stairs Store, Chestnut)

For Men Who Like Good-Looking Things To Wear

inimitable shades.

Men's New Fall Shirts Fresh From the Iron

We have just unboxed a lot of good woven madras shirts in soft cuff, plain neglige style that are just the shirts men are looking They are in the always-desirable seersucker stripes and other

striped designs. Price \$3.50. (Main Floor, Market)

Men's Dollar Neckties in Autumn Patterns A new lot of handsome silk four-in-hands in plain colors, stripes

and figures. Generous shapes and a variety of designs not seen before. Price \$1. (Main Floor, Market) Save a Third to a Half on

Men's Half Hose 4200 pair of men's second-grade black seamless cotton half hose, 25c a pair.

2500 pair of men's imported full-fashioned black and navy cotton, first grade, 35c, three pair for \$1. 3600 pair of men's seamless silk in black, navy, gray and cordovan, first grade, 75c a pair.
(Main Floor, Market)

"Featherlight" Derby Hats Are Here Once More Men who have known the comfort of these very light and derby hats will be glad to learn that their importation h

The style of these hats is excellent and they are a Price \$12. From the same maker we have received some fine Besides the usual blacks, browns and greens there are li

(Main Floor, Market)

Men's Handkerchief \$6 and \$6.75 a Dozen

Both are kinds men like to use-Men's plain handkerchiefs, \$6 a dozen; snowy squares of pure Irish flax, with hemstitched hems, neatly made. Men's initial handkerchiefs, \$6.75 a dozen; good linen, with clear letters in one corner.

(West Aisle) A New High Brogue for Men of Fashion

It is of tan Scotch grain leather, with heavy long wing tips and heavily perforated. In fact, it is the heaviness which gives it that "doggy" look so dear to young men of fashion.

Heels are low and flat, toes round and shanks wide.

Price \$16.50 a pair.

(Main Floor, Market)