

Cuticura Soap The Velvet Touch For the Skin

Note the Name EDWIN J. SCHOETTLE CO. PAPER BOXES & MAILING TUBES

Real Estate Salesman WANTED

SMULLEN & BARRY BROAD AND CHESTNUT STREETS

Salesmanship Learn to Be a Salesman

If already a salesman, learn to be a better one. The demand for trained productive salesmen is unlimited.

Y.M.C.A. Central Bldg. North Bldg. West Bldg.



THOS. SAVILL'S SONS 1310 WALLACE STREET

Secretary-Stenographer

A young woman, capable of handling office matter and correspondence, to fill a desirable vacancy.

WIRE YOUR HOME on 12 MONTHLY PAYMENTS

FIXTURES INCLUDED WHALEN-CROSBY 140 North 11th St.

Accounting Study Accounting

Our three years' professional accounting course equips you for C. P. A. Examinations.

Y.M.C.A. CENTRAL BUILDING, 1421 ARCH ST.

\$3.00 Round Trip War Tax 2c TO NEW YORK

NEW YORK TOMORROW Sunday, Sept. 19 Special train leaves Reading Terminal at 8:00 A. M.

ANNOUNCING Indemnity Insurance Company of North America Capital, \$1,000,000

Offices Now Open for Business All casualty and surety lines, including accident, health, burglary, plate glass, automobile liability, workmen's compensation, fidelity and surety bonds.

CUNARD-ANCHOR A trip to Europe offers a great deal at the present time that is inviting to the American business man.

Table listing ship routes for Cunard-Anchor, including destinations like Philadelphia to London, Rotterdam, and San Francisco.

LUCKENBACH LINE Philadelphia to Rotterdam—Amsterdam

Table listing ship routes for Luckenbach Line, including destinations like Rotterdam, Philadelphia, and San Francisco.

FRENCH LINE Compagnie Generale Transatlantique

PHILADELPHIA TO LE HAVRE AND BORDEAUX S/S "LA PEROUSE" (Fr.) 10,000 tons steel 100-A-1

CUMMINS LINE U. S. Shipping Board Steel Steamers Regular Service PHILADELPHIA to Rotterdam & Antwerp

PHILADELPHIA to Scandinavian Ports Christiania, Gothenburg, Copenhagen Regular Service

HOLLAND-AMERICA LINE NEW YORK TO ROTTERDAM Via Plymouth and Boulogne-sur-Mer

EARN-LINE U. S. Shipping Board Steel Steamers General Cargo Regular Service Philadelphia—Manchester

Boats Leave Arch St. Wharf For Bristol and Trenton Week Days—4:30 P. M.

Philadelpha—Havana A Steamer Sept. 18 For rates and particulars apply to Earn-Line Steamship Co.

WANAMAKER'S DOWN STAIRS STORE WANAMAKER'S

New and Lovely Fashions, Moderately Priced in Wanamaker's Down Stairs Store

New Fall Blouses of Silk at \$5.90

Crepe de chine blouses of good quality can once more be had at moderate prices—as proof, these new arrivals.

Black Laces and Flouncings

These filmy black laces are very fashionable and are being much used in combination with satin and Georgette.

Georgette Crepe, \$1.85 a Yard

The fashionable browns, tans and blues, as well as black, white, flesh, orchid, coral and grays are here.

Hair Nets, 60c a Dozen

Cap shape nets in blonde, black and various shades of brown.

Noticeably Lower Prices on Cotton Materials

\$3 for a 10-yard piece of 36-inch longcloth. 35c a yard for 36-inch percales.

Satin Dresses Are Perfect for Between-Seasons Wear

Advertisement for Satin Dresses featuring an illustration of a woman in a dress and text describing the quality and price of the garments.

Wool-Filled Quilts Light in weight, yet very warm, these comfortables—aply named—are covered with figured or plain color materials at \$11, \$12.50, \$15 and \$18.50.

81x90-inch seamless sheets of excellent quality, special at \$2.25 each.



Fashionable High Shoes for Women Are Marked at Most Moderate Prices

Hundreds of pairs of new shoes have come to the Down Stairs Store during the last fortnight, and among them you will find just the right footwear for your Autumn and Winter needs.



On Monday the Down Stairs Fur Store Makes Its Bow

Here you will find a most interesting collection of furs of unquestionable quality at prices which are pleasantly low.

Silk Specials Charmeuse

36-inch width, in brown, mid-night blue, navy or black, is \$2.75 a yard. 40-inch width, in navy, brown, wistaria, Belgian or light blue, pink or white, is \$3.25 a yard.

Messaline

35-inch width, in navy, old gold, old rose, Copenhagen, taupe, electric blue, American Hageny and tan, is \$2 a yard.

Crepe de Chine

40-inch crepe de chine is in Nile, turquoise, African brown, taupe, henna, coral, tan, flesh, Copenhagen, navy, white or black, at \$1.85 a yard.

RUGS

Scotch wool art rugs make good, serviceable floor covering and will stand a great deal of wear.

Good Rugs in 9x12 Feet Size

Wool-and-fiber rugs are \$12.50 and \$20. Tapestry rugs are \$37.50 and \$45.

American Orientals

are so called because of their resemblance to the real Orientals in coloring and design. They make suitable rugs for living rooms, dining rooms and libraries.

New Panne Hats Are Special at \$6

You'd never dream they were six dollars if you saw them without price tickets! The velvet is soft and very glossy and the hats are principally in black and brown.

"I Want Some Kind of a Plaid Wool Skirt"

That is a request that we hear many times a day in the Skirt Store and we answer it by showing all the fashionable kinds of plaid wool skirts that Autumn is smiling upon.

Frivolous Bits of Georgette Crepe

make these entrancing little envelope chemises. They are quite elaborately trimmed with laces and ribbons and can be had in flesh pink, white or orchid at \$5.

Philadelphia Women Have a Great Liking For Jersey Suits

Advertisement for Philadelphia Women's Jersey Suits featuring an illustration of a woman in a suit and text describing the variety and quality of the garments.

Blanket Nights Are Near!

Soft, white wool-mixed blankets with pink or blue borders are in four sizes: 60x80 inches, \$8; 66x80 inches, \$8.50; 70x80 inches, \$10; 76x84 inches, \$13.50 a pair.

Fifty Different Styles in Women's Coats Between \$25 and \$69

Advertisement for Women's Coats featuring an illustration of a woman in a coat and text describing the variety of styles and prices available.