## MANUFACTURERS and JOBBERS

We will put your business on an $80 \%$ cash basis by buying your open book accounts. You collect them as usual and your business orgahization is not disturbed.

Write, wire or phone for our representative to call and explain. No obligation.
INTERNATIONAL FNANCC CORPORATION
METROPOLITAN BANK BLDG
WASHINGTON, D.



5\% Road and Bridge Bonds
Dated July 1, 1920
Free of Personal Property Tax in Pennsylvania
and All Federal Income Taxes Finand
Financial Statement
Outstanding Bonded Debt ...............8240,000.00
Present Issue ...................975
Net Debt Less Than $1 \%$ of the Assessed Valuation
Price-100 and Interest
Wo orer the above bondi, ,ubject to prior sale and of
The Berks County Trust Co. Reading, Penna.
Twill be Called The Pulp and Paper Boom' But it is not a boom. World demand and
the ater-powers and raw materials to ofil This is a pulp and paper year-but only one hip in the industry should increase for the ext five years and perhaps for a decade. orestr reeseruses. Tana Tha whas the hast gust heat accessible
nd lumber, and the orice must be peld. pulpwood Those who possess sound pulp and paper securites
should retaln them and thctease their holdings at
every avallable opportunity.


## Royal Securities <br> orporation

LI M.ITE D
165 BROADWAY
Acme Tea 1st pfd
Amer. Gas
Amer. Slocteric common
Aloces 1at preferred
Gillette Safety Razor
Hale $\&$ Kilburn preferred
ziving, GARRISOM eco.
mbrowk, oarrisonec
$-\cdots$

## \$975,000 <br> Berks County, Penna.

| Most of It <br> The prices at which many of the most conservative investments are selling present great opportunities for obtaining exception- ally high interest returns. <br> A gradual return to rates should mean not only a profit on the but also a much more For a surgeation <br> GHANDLER \& GOMPANY Franklin Bank Philadelphia Bldg. New Yark <br>  |
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## How To

Trade In 'The Market

 our from boike whin The Ge. Gentallis Rulee of
 Chareres. ${ }^{\circ}$ Commisasion Cortinatiorse a Stoek How Thad Giroup Collateral



 Ask for No. T.U.-937 JONES \& BAKER
 Widener Bldy., Philadelphia
Phones Bell,' Locust 4730 Kaystone, Race 220 arices in 9 Principal Cit
Direa Priote
Throu

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NEW YORK BOND SALES
2
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## ,

## A Convincing Record

The certified net earnings of the consolldated Sinclair properties increased $218 \%$ from 1916 to 1919. These net earnings reported
available for interest and reserves, after allowance for Federal available for
taxes, were:


The notes described below are backed by this consistent record.

A Complete Unit
in an
Essential Industry
Facto und forires computed ov the
Sinctair Company
Produces, transports, refines
and markets petgoleum prod-
About 1000 producing wells.
Approximately 2800 miles
of pipe lines.
4 pumping stations.
10 modern refineries with
total daily capacity of about
45,000 barrels.
plants.
400 dist
400 distributing stations in
20 states.
About 6,000,000 b
crude oil in storage. Marine flee
in şçvice.
1910 net earnings before
interest and reserves
Total similar net earnings for
last $\$$ years $\$ 50,666,582$.
To yield $8 \%$
Five-Year Secured 7 $1 / 2 \%$ Convertible Gold Notes

Sinclair Consolidated Oil Corporation
These $850,000,000$ Secured Notes are the sole
funded debt of the enterprise, funded debt of the enterprise, excepting equipment notes and other items aggregating about $\$ 5,275,800$
and against this the audited statement shows total and against this the audited statement shows total
net assets, including the proceeds of this note issue of over five times the amount of the note issue. The consolidated net carnings over a series of years
makea consistent and convincing record, the audited makea consistent and convincing record, the audited statements showing an amount available for in
terest, depletion, etc., equal to 5.83 times the annual interest on these notes for the year 1919, and averaging over 5 times such interest for the past The notes have the benefit of a sinking fund provisionat the rateof $\$ 2,000,000$ every six months for the
purchase of the notes at or below 100 and interest. A feature is the noteholder's privilege of converting $8 \%$ Cumulative Sinking Fund Preferred Stock and $21 / 2$ shares Common Stock of the Company. These secured notes may be purchased in denominations
of 81,000 , 8500 and 8100 . Interest payable without
deduction for the Federal Income Tax up to $2 \%$.

We offer and recommend these notes for investment
at 98 and interest, to yield $8 \%$
Wurts, Dulles \& Co. Rufus Waples \& Co.
Bankers and Brokers Banker and Brokers
Franklin Bank Blg.
141E Chestrut St. $\quad \mathbf{3 2 2} \begin{gathered}\text { Bankerr } \\ \text { Chestrut }\end{gathered}$ St.


## The Experienced Institutional Investor

realizes the value of a connection
witk a responsible investment house

est and most expert buyers of
fully as the individual investor
the importance of dealing with
a reliable bond house.
Officials charged with the impor-
tant responsibility of selecting
institution's funds, or of advising
clients regarding their invest-
ment matters, will find satisfaction in backing up theirown judg-
ment of securities with that of an
organization, capable thru spe
cialized effort, of rendering a de cialized effort, of rendering a de--
pendable service along bond lines.

A substantial part of the business with banks and other is done
$\qquad$ ization, and a distribution of antes the principal financia wires, enables us to render a bond
service which many individual ment of securities with that of an $\quad \begin{aligned} & \text { and institutional investors have } \\ & \text { come to regard as indispensable. }\end{aligned}$
$\qquad$ HALSEY, ${ }^{\bar{\sigma}}$ STUART \& CO LaND TITLE BLDG., PHILADELPHIA
$\qquad$

Helping to Break the Jam




Tennessee Power Co. Portland Rwy., Lt. \&

E.W.Elarhego.

