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He Came to Work

A woodworker said to us the other day, "What, summed up, is the American Plan, under which you want me to work?"

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And we live up to it!

We have places for experienced woodworking machine and bench hands, and some for those who want to learn a profitable trade.

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This talk is one of a series to interest industrious men in the advantages of working under the American Plan.

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APOLLO 52D & THOMPSON STS. MATINEE DAILY WILLIAM S. HART in "STAKING HIS LIFE"	PALACE 1214 MARKET STREET 10 A. M. to 11:15 P. M. WALLACE REID in "SICK ABED"
ARCADIA CHESTNUT Below 16TH 10 A. M. to 11:15 P. M. WALLACE REID in "SICK ABED"	PRINCESS 1018 MARKET STREET 8:30 A. M. to 11:15 P. M. MAE MURRAY in "ON WITH THE DANCE"
BALTIMORE 51st & BALTIMORE Eves 6:30. Mat. Sat. WILLIAM FARNUM in "THE ADVENTURER"	REGENT MARKET ST. Below 17TH 9:45 A. M. to 11 P. M. ETHEL CLAYTON in "LADDER OF LIES"
BLUEBIRD BROAD STREET AND SUSQUEHANNA AVE. THOMAS MEIGHAN in "WHY CHANGE YOUR WIFE?"	RIALTO GERMANTOWN AVE. AT TULPEHOCKEN ST NAZIMOVA in "HEART OF A CHILD"
BROADWAY Broad & Snyder Ave. 2, 6:45 & 9 P. M. ETHEL CLAYTON in "A LADY IN LOVE"	RUBY MARKET ST. BELOW 7TH 10 A. M. to 11:15 P. M. J. W. KERRIGAN in "99"
CAPITOL 722 MARKET STREET 10 A. M. to 11:15 P. M. ELAINE HAMMERSTEIN in "THE SHADOW OF ROSALIE BYRNES"	SAVOY 1211 MARKET STREET 8 A. M. TO MIDNIGHT BLANCHE SWEET in "SIMPLE SOULS"
COLONIAL 6th & Maplewood Aves. 2:30, 7 and 9 P. M. STAR CAST in "EVEN AS EVE"	SHERWOOD 54th and Baltimore Mat. 2. Eve., 6:30 DOROTHY DALTON in "THE DARK MIRROR"
EMPRESS MAIN ST., MANAYUNK MATINEE DAILY STAR CAST in "EVEN AS EVE"	STANLEY MARKET ABOVE 16TH 11 A. M. to 11:15 P. M. SHIRLEY MASON in "TREASURE ISLAND"
FAIRMOUNT 26th & Girard Ave. MATINEE DAILY MAE MURRAY in "ON WITH THE DANCE"	VICTORIA MARKET ABOVE 9TH 9 A. M. to 11:15 P. M. NOAH BEERY in "THE SEA WOLF"
FAMILY THEATRE—1311 Market St. 9 A. M. to Midnight EARLE WILLIAMS in "CAPTAIN SWIFT"	N The NIXON-NIRDLINGER THEATRES N
56TH ST. THEATRE—56th & Spruce MATINEE DAILY STAR CAST in "LOVE WITHOUT QUESTION"	BELMONT 52D ABOVE MARKET DORIS KENTON in "THE HARVEST MOON"
FRANKFORD 4715 FRANKFORD AVENUE WALLACE REID in "THE DANCIN' FOOL"	CEDAR 60TH AND CEDAR AVENUE THOMAS MEIGHAN in "WHY CHANGE YOUR WIFE?"
GREAT NORTHERN Broad St. at Erie 2, 7 & 9 P. M. ALICE LAKE in "SHORE ACRES"	COLISEUM MARKET BETWEEN 59TH AND 60TH MAE MURRAY in "ON WITH THE DANCE"
IMPERIAL 60TH & WALNUT ST. Mats., 2:30. Eves., 7 & 9 NORMA TALMADGE in "THE WOMAN GIVES"	JUMBO FRONT ST. & GIRARD AVE. Jumbo Junction on Frankford "L" ETHEL CLAYTON in "SOULS ADRIFT"
LEADER 41ST & LANCASTER AVE. MATINEE DAILY WILLIAM FARNUM in "A TALE OF TWO CITIES"	LOCUST 52D AND LOCUST STREETS Mats. 1:30, 3:30. Eves. 6:30 to 11 J. W. KERRIGAN in "PASSERS BY"
LIBERTY Broad & Columbia Ave. Matinee Daily GRACE DAVISON MONTAGU LOVE AND STEWART HOLMES in "MAN'S PLAYTHING"	NIXON 52D AND MARKET STS. 2:15, 7 and 9 JUANITA HANSEN in "THE LOST CITY"
333 MARKET STREET THEATRE 9 A. M. to 11:15 P. M. TOM MIX in "THE DAREDEVIL"	RIVOLI 52D AND SANSOM STS. MATINEE DAILY EMMA DEAN in "MOTHER"
MODEL 425 SOUTH ST. Orchestra. Continuous 1 to 11. BUCK JONES in "FORBIDDEN TRAILS"	STRAND GERMANTOWN AVE. AT VENANGO ROBERT WARWICK in "THE CITY OF MASKS"
VERBROOK 63D AND HAVERFORD AVE. PRISCILLA DEAN in "THE VIRGIN OF STAMBOUL"	WEST ALLEGHENY 25th & Allegheny MABEL NORMAND in "JINX"

...ular typeset showing programs ... the week appears Saturday evening and Sunday.

MARKET BACK IN SAME OLD RUT

Trading for Most Part Again of a Discriminating Sort

New York, July 15.—The New York Evening Sun closing financial review today says:

Trading in stocks today dwindled to small volume, the lack of outside interest in the market suggesting a return to the monotonously dull conditions which prevailed during the greater part of last month. The trading element displayed more interest in reading the news tickers as they recorded the progress of the yacht race than it did in following stock quotations.

Although trading yesterday was dull, during the midday hours of today's session transactions in stocks were 50 per cent smaller than yesterday. This was taken as a sign that the selling movement of the last few days had about spent its force and that the speculative community was waiting for some new development to jack the market out of its rut. Nothing occurred during the session to stimulate interest and prices fluctuated irregularly within a small range. The trend was toward lower levels as the professional element, which was in control of the list, sought out special stocks in which it worked for a reaction.

By early afternoon the steel, oil and motor issues reflected losses of a point or so, but there was manifestly very little real stock pressing for sale. A fair-sized short interest has apparently been built up as a result of the downward trend of prices so far this week and to this extent the technical position of the list has been improved.

Trading was again of a discriminating sort, pressure being brought to bear against certain industrial stocks whose earning power under normal conditions does not promise the big profits reaped during war times. The motor and rubber stocks which are included in this category were again quite soft at times, so were the food shares. Railroad shares sagged from neglect, although sentiment as regards these properties is more uniformly bullish than any other group. Railroad stocks at going prices have held a relatively greater portion of last week's gains than have the industrials.

After renewing at 8 per cent, the prevailing rate for the week, call money advanced to 9 per cent in the afternoon. This encouraged some fresh selling on the theory that the money situation was not easing up as had been expected, but the higher rate quite possibly reflected a temporary flurry as a result of government withdrawals from the banks today.

Invincible Oil was one of the few strong spots on the list, advancing to a new high since its listing to above 47 under pool activity. Other oils were lower, with Mexican Petroleum under 192. Marine preferred, selling around 83, showed a net loss of about 2 points, the stock selling ex $8 in dividends. Times Square Auto Supply Co. stock made its first appearance on the exchange, selling in the neighborhood of 33½.

The weekly statement of the Bank of England showed little change in condition, reserve ratio moving up slightly from 12.20 last week to 12.45 per cent. There was an increase in gold holdings of £2,142,000, raising the total of this item to £122,879,000. Wheat trading for future delivery was resumed today on the Chicago Board of Trade following a three-year suspension. Business was light and prices yielded following a lower opening.

The selling movement proceeded with increased momentum in the last half hour as the call money rate continued to advance until it reached 11 per cent. The lowest prices of the day were made in the final trading, some of the specialties breaking badly. Stromberg Carburettor was 7 points lower at 80, while Crucible Steel dropped 10¾ points to 143. Baldwin Locomotive got down close to 117 and United States Steel fell to a new low on the movement.

BUTTER, EGGS AND CHEESE

New York, July 15.—BUTTER—Steady. Receipts, 10,945 tubs. Creamery, higher than extras, 56¼@57c; creamery, exerts (92 score), 55½@56c; creamery, firsts (88 to 92 score), 52@55c; packing stock, current make, No. 1, 42½@43c.

EGGS—Steady. Receipts, 14,510 cases. Fresh-gathered extra firsts, 49@51c; fresh-gathered firsts, 45@48c; state, Pennsylvania and nearby western hennery whites, first to extras, 63c; state, Pennsylvania and nearby western hennery browns, extras, 54@57c; state, Pennsylvania and nearby gathered, browns and mixed colors, first to extras, 45@53½c.

CHEESE—Unsettled. Receipts, 7525 boxes. State, whole milk, flats, current make, white and colored, specials, 27½@28½c; do, average run, 26@27c; state, whole-milk, twins, current make, specials, 27½@27¾c; do, average run, 26@26¾c.

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FINANCIAL

TO THE HOLDERS OF ROANOKE TRACTION AND LIGHT CO. FIRST MORTGAGE AND COLLATERAL TRUST 5 PER CENT SINKING FUND GOLD BONDS

Notice is hereby given that, in conformity with the sinking fund provision of deed of trust from Roanoke Traction and Light Co. to the Baltimore Trust and Guarantee Co., trustee, dated August 1, 1905, there have been drawn by lot for redemption on August 1, 1920, at 105 and accrued interest to that date, the following Roanoke Traction and Light Co. first mortgage and collateral trust 5 per cent sinking fund gold bonds: Nos.

925	1346	1647	1854	2414
1003	1521	1653	1858	2422
1009	1570	1679	2084	2466
1052	1640	1724	2205	2647

The above bonds will be paid upon presentation at the office of the Baltimore Trust Co., successor trustee, in the city of Baltimore, Maryland on and after August 1, 1920, upon which date interest thereon will cease.

THE BALTIMORE TRUST CO., Successor Trustee.

Baltimore, Md., July 2, 1920.

PENNSYLVANIA CO. GUARANTEED 3½ PER CENT TRUST CERTIFICATES, SERIES "B," DUE 1941.

Pursuant to terms of agreement dated September 1, 1907, and supplemental agreement dated February 1, 1901, the undersigned invites tenders of above certificates for sale and delivery as of August 1, 1920, at a price not exceeding par and interest, to the extent of $100,000, the sum now payable to sinking fund.

Sealed tenders, stating specific numbers of certificates offered, addressed to GIRARD TRUST COMPANY, Trustee, Sinking Fund Pennsylvania Company Guaranteed 3½ per cent Trust Certificates, Series "B," will be received until 12 M., July 31, 1920. Accepted certificates must be delivered on August 2d, or securities furnished that day, if required, that delivery will be made within ten days.

GIRARD TRUST COMPANY, Trustee

GEORGE H. STUART 3d, Treasurer.

Philadelphia, Pa., July 12, 1920.

FINANCIAL

Special Meetings

TO THE HOLDERS OF WEBSTER Coal and Coke Company's Consolidated First Mortgage Five Per Cent Gold Bonds:

NOTICE is hereby given, pursuant to Article Fourth of the Consolidated First Mortgage, dated March 1st, 1902, securing the above bonds, that on the fifteenth day of July, 1920, at twelve o'clock Noon, at Room 418 Stephen Girard Building, Philadelphia, Pennsylvania, there will be a meeting of the holders of the outstanding bonds issued under and secured by said Consolidated First Mortgage for the purpose of voting on the proposed release from the lien and operation of said mortgage, of the following parcels of land included in said mortgage:

Three tracts or parcels of surface in Summerhill Township, Cambria County, Pennsylvania, aggregating about 349 acres 83 perches, proposed to be sold to Conrad Wenderoth.

Twenty-eight tracts or parcels of coal, situate in Cambria, Croyle and Summerhill Townships, Cambria County, Pennsylvania, aggregating about 3407 acres and 63 perches, with 87 acres and 25 perches of surface, proposed to be sold to the Melva Coal Company.

Eight tracts or parcels of coal, situate in Summerhill, Portage and Munster Townships, Cambria County, Pennsylvania, aggregating about 181 acres and 40 perches, proposed to be exchanged with the Summit Water Supply Company for two tracts of coal in Munster and Summerhill Townships, Cambria County, Pennsylvania, aggregating an equal acreage.

WEBSTER COAL AND COKE COMPANY, By A. G. EDWARDS, Secretary and Treasurer.

Dated New York, June 15, 1920.

TO STOCKHOLDERS OF THE PENNSYLVANIA COAL AND COKE CORPORATION:

TAKE NOTICE that, pursuant to resolution duly adopted by the Board of Directors, a special meeting of the stockholders of the Pennsylvania Coal and Coke Corporation is called to be held at its principal office on the sixteenth floor of the Land Title Building, Philadelphia, Pa., on the 15th day of July, 1920, at 2:30 p. m., to act upon a proposition to rescind the resolutions of the stockholders of this corporation adopted at a special meeting thereof held on the 31st day of March, 1914, whereby it was provided that 12,400 shares of the par value of $50 each (amounting to $620,000 par value) of its capital stock then in its treasury be converted into seven per cent. cumulative preferred stock, and that the Board of Directors be authorized to sell such preferred stock in whole or in part as in said resolutions more particularly provided; also to authorize the reconversion of said preferred stock into common stock of the same number of shares of the same par value, and the doing of all acts and things necessary and proper to accomplish such reconversion.

ALBERT G. EDWARDS, Secretary.

17 Battery Place, New York City.

Dated May 18, 1920.

Dividends

WESTINGHOUSE ELECTRIC & MANUFACTURING COMPANY

A dividend of Two per cent ($1.00 per share) on the COMMON Stock of this Company, for the quarter ending June 30, 1920, will be paid July 31, 1920, to Stockholders of record as of June 30, 1920.

H. F. BARTZ, Treasurer.

New York, June 16, 1920.

HAMILTON TRUST COMPANY, 40th and Market streets, Philadelphia, July 8, 1920.

The Board of Directors on this day declared a quarterly dividend of 2% ($2.00 per share) and an extra dividend of 1% ($1.00 per share) on the capital stock of the company, both payable August 2d, 1920.

L. R. FRANCK, Secretary.

TEXAS NATIONAL OIL AND REFINING CORP., Fort Worth, Tex.

The Board of Directors has declared its regular monthly dividend of two per cent (2%) to all stockholders of record on July 1, 1920. Dividend checks have been mailed.

N. L. STEWART, Secretary.

ALLIANCE INSURANCE COMPANY, Third and Walnut streets, Philadelphia, July 13, 1920.

The Directors have this day declared a semiannual dividend of 2½% payable on July 20, 1920, to stockholders of record at the close of business July 13, 1920.

Checks will be mailed.

JOHN J. CONNOR, Treasurer.

Proposals

THE DANSVILLE GAS AND ELECTRIC COMPANY First Refunding Mortgage 5 Per Cent Thirty-year Gold Bonds.

The undersigned invites tenders of above bonds for sale and delivery as of August 1, 1920, at a price not exceeding 105% and accrued interest to exhaust $2500, a sum now available in sinking fund.

Sealed tenders stating numbers of bonds offered, addressed to "The Colonial Trust Company, Trustee, Dansville Gas and Electric 5% Refunding Mortgage Bonds," will be received until July 25, 1920.

THE COLONIAL TRUST COMPANY, Trustee, Market and 13th sts., Phila.

FRANK C. EVES, Treasurer.

June 30, 1920.

OFFICE OF THE QUARTERMASTER GENERAL, Clothing and Equipage Division, Munitions Building, Washington, D. C. Sealed proposals will be received here until 11 a. m. July 21, 1920, for furnishing all or any part of 3,500,000 stock collars. Information on request.

Philadelphia Markets

WHEAT—Receipts, 40,997 bushels. Market largely nominal. Car lots, in export elevator—No. 1 red winter, $3@3.03; No. 1 hard winter, $3@3.03; No. 1 red winter, garlicky, $2.95@2.98; No 2 red winter, $2.97@3; No. 2 hard winter, $2.97@3; No. 2 red winter, garlicky, $2.92@2.95; No. 3 red winter, $2.94@2.97; No. 3 hard winter, $2.94@2.97; No. 3 red winter, garlicky, $2.89@2.92; No. 4 red winter, $2.90@2.93; No. 4 hard winter, $2.90@2.93; No. 4 red winter, garlicky, $2.85@2.88; No. 5 red winter, $2.86@2.89; No. 5 hard winter, $2.86@2.89; No. 5 red winter, garlicky, $2.81@2.84. Sample according to quality.

CORN—Receipts, 1250 bushels. Market easy. We quote, as to quality and location, at $1.83@1.85, the latter for No. 1 yellow.

OATS—Receipts, 6299 bushels. Steady. Car lots, as to location—No. 1 white, $1.29@1.30; No. 2 white, $1.28@1.29; No. 3 white, $1.27@1.28; No. 4 white, $1.25@1.26.

FLOUR—Receipts, 845,101 lbs. in sacks. Quiet but firm. The quotations were: 100 pounds packed in 140-lb jute sacks: Soft winter straight, western, $12.25@12.75; do, do, nearby, $11.75@12.50; hard winter straight, $13.25@13.75; do, short patent, $14@14.50; spring first clear, $11.50@12; do, patent, $13.55@13.90; do, short patent, $14.25@14.75; fancy spring and city mills patent, family brands, $15.50@16.40. Rye flour, $12.50@13.25.

PROVISIONS—Firmer. Quotations: Beef, in sets, smoked and air-dried, 53c; do, knuckles and tenders, smoked and air-dried, 54c; pork, family, $47; hams, S. P. cured, loose, 40@40½c; do, skinned, loose, 43@43½c; do, do, smoked, 43@45½c; do, boiled, boneless, 66c; picnic shoulders, S. P. cured, loose, 25c; do, smoked, 26c; bellies, in pickle, loose, 25c; breakfast bacon 36c; lard, 22c.

BUTTER—Again weaker. Quotations: Solid-packed creamery, fancy, high-scoring goods, 58½@60½c; extras, 57½c; extra firsts, 55½@56½c; firsts, 51@55c; seconds, 45@50c; sweet creamery, choice to fancy, 59½@61½c; fair to good, 51@58½c; prints jobbing at 66@68c for fancy and at 55@65c for fair to choice.

EGGS—Fine eggs firm. The quotations are: In free cases, nearby firsts, 50c per dozen; nearby current receipts, 48c; nearby ordinary to fair, 43@47c; western extra firsts, 50c; western firsts, 46@48c; fancy candled eggs jobbing at 59@61c.

CHEESE—Firmly held. New York whole-milk flats, current make, fancy, 27½@28c; do, common to fair, 24@27c; do, Longhorns, 27½@28½c; Single Daisies, 27½@28½c; jobbing sales of fancy held goods, 29@30c.

LIVE POULTRY—Fowls, not Leghorns, fancy, heavy, 39@40c; do, light to medium, 35@37c; white Leghorn fowls, 34@35c; broiling chickens, fancy yellow-skinned, not Leghorns, weighing 1½@2 lbs. apiece, 53@55c; exceptional lots higher; broiling chickens, fancy, yellow-skinned, not Leghorns, weighing 1@1½ lbs. apiece, 45@50c; white Leghorns, broilers, weighing 1½@2 lbs. apiece 43@45c; white Leghorns, broilers, smaller sizes, 40@41c; old roosters, 25@26c; ducks, old, 28@30c; do, spring, 30@35c; pigeons, per pair, 45@50c.

DRESSED POULTRY—Fowls, fresh-killed dry-picked, in boxes—weighing 4@5 lbs. apiece, 42c; weighing 3½ lbs., 39@40c; weighing 3 lbs., 35@37c; fowls, fresh-killed in barrels, dry-picked, weighing 4@5 lbs. apiece, 40c; weighing 3½c lbs., 37@38c; weighing 3 lbs., 33@35c; broilers, western, dry-picked, weighing 1½@2 lbs. apiece, 60c; broilers, western, smaller sizes, 55@58c; old roosters, dry-picked, western, 27c; do, southern, 25@26c; spring ducks, L. I., 35c.

FRESH FRUITS—Apples, Jersey, per basket—No. 1, $1@1.75; No. 2 and drop, 25@75c. Oranges, per box, $3@9. Grapefruit, Florida, per box, $2.85@6.20. Pineapples, per crate, $4@8. Peaches, Georgia, per crate, $1@3.25. Watermelons, Florida, per car, $150@450. Cantaloupes, western, per standard crate, $1.50@3.50. Cantaloupes, southern, per flat crate, 40@75c. Blackberries, per qt., 15@20c. Huckleberries, per qt., 20@30c. Currants, per qt., 16@18c. Raspberries, Jersey, per pt., 10@14c.

VEGETABLES—White potatoes, southern, per bbl.—No. 1, $8@10; No. 2 and culls, $3.50@5; White potatoes, Jersey, per ½ bushel basket, No. 1, $1.50@1.85; No. 2, 75c@$1.25. Cabbage, Pennsylvania, per bbl., 50c@$1.25; do, Jersey, per basket, 15@35c. Onions, Jersey, per basket, 35@50c.

Prices Easy on Paris Bourse

Paris, July 15.—Prices were easy on the Bourse today. Three per cent rentes were quoted at 58f 20c; exchange on London, 46f 85c; 5 per cent loan, 88f 50c. The dollar was quoted at 12f 8c.

The Price History of Every Stock

traded in the New York Curb and in Boston, San Francisco, Salt Lake and other exchanges is given in the July issue of our

Free Broker's Hand Book

—Just out—high and low prices for last month and entire year of 1919; par, capital, dividend rates of more than 800 securities. An invaluable guide for those who are planning to take advantage of the present technical position of the Market. Memo. page, commission rates, etc.

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You Cannot Afford to Overlook Great Stocks of Supplies Ready for Immediate Delivery

The shortage of cars on the railroads, resulting in non-delivery of much needed equipment and materials, need not worry manufacturers located in this district who can draw on the large stocks of surplus property of the War Department, for

PROMPT DELIVERY BY TRUCK

In this advertisement are listed a few general classifications and descriptions of a few specific items; the complete list, sent on request, contains a large number of items on which you can save money.

SCREWS	PICKS	HEATERS
BOLTS	PLUMBING SUPPLIES	COFFEE URNS
CROW BARS	ROPE	TRAYS
BRUSH HOOKS	VENTILATORS	DISHES
ADZES	LACQUER	SLICING MACHINES
CLAW BARS	VARNISH	DISHWASHING MACHINES
HAMMERS	CYCLONE FENCING	POTATO PEELERS
SAWS	BOX STRAPPING	BATH CURTAINS
SHOVELS	GRINDSTONES	PILLOWS
PIPE VISES	JACKS	BLANKETS
PIPE CUTTERS	CUTLERY	APRONS
TAPS & REAMERS	RANGES	CAPS
STOCKS & DIES	STOVES	COATS

A Few Items of Interest:

Lot 1246—Serial No. 11,411—33 lbs. Rd. Brass Rod, .062 diam.; 96 lbs. Rd. Brass Rod, .075 diam.; 555 lbs. Rd. Brass Rod, .08 diam.; 118 lbs. Rd. Brass Rod, .10 diam.; 242 lbs. Rd. Brass Rod, .281 diam.; 10,950 lbs. Rd. Brass Rod, .640 diam.; 23,068 lbs. Rd. Brass Rod, .750 diam.; 11,840 lbs. Rd. Brass Rod, .734 diam.; 14,560 lbs. Rd. Brass Rod, .875 diam. Location—Frankford Arsenal, Philadelphia, Penna.

CREOSOTE

Lot 2319—Serial No. 17,178—10 barrels creosote. Location—Penniman General Ordnance Depot, Penniman, Va.

INK

Lot 2318—Serial No. 15,953—100 cans Ink, black, stencil; 5 gallons to can. Location—Tullytown Arsenal, Tullytown, Pa.

STEEL ANGLE COLUMNS

Lot 1208—Serial No. 15,419—756 Angle Columns, 193,944 lbs., single angle 18'9" over all, these are made up of the following: 16"x4"x⅝" angles, 18'x8½" long; 18"x½"x10" Base Plate; 16"x4"x⅝" angles, 10" long base to column; 16"x4"x⅝" angles, 3½" long base to column. Location—United States Ammonium Nitrate Plant, Perryville, Md.

Becker Milling Machine Co., Hyde Park, Mass. Model C vertical milling machine, single pulley, constant drive, spindle overhang 18", table working surface 67"x14" with 3 T slots, automatic feeds complete (rotary attachment with power feed) oil pump and piping complete. Location—Frankford Arsenal, Bridesburg, Pa.

Le Blond Machine Tool Co., Cincinnati, O. No. 3H plain miller, heavy duty 3 step cone, index head (Universal) back geared; gear feed for table and cross slide; quick change gear feed; 1 steady rest; table 58½"x13½" with 3 T slots; 1 sector and 14 change gears. Location—Frankford Arsenal, Bridesburg, Pa.

You are invited to make a personal investigation of the equipment available or send your representative with authority to purchase if commodities inspected are satisfactory.

Full information on any or all equipment or materials available in this or any other District will be furnished prospective purchasers on request to the Chairman of the District Ordnance Salvage Board.

REMEMBER—IMMEDIATE DELIVERY

Write to Chairman

PHILADELPHIA DISTRICT

1710 Market Street — Philadelphia, Pa.

A Plant to Operate Efficiently Must Have Efficiency Built Into It

You can't get efficiency out of a plant unless you first plan, build and equip it efficiently.

Too many cases of inefficiency in production are directly traceable to badly planned and improperly constructed manufacturing plants.

Steele-built plants function efficiently because they are planned and constructed efficiently. Experts in the Steele organization arrange the machinery, lay out the best method of routing, lighting and sprinkling systems. This is all done before the ground is broken.

Under the Steele Idea of Industrial Construction, every detail of planning, building and equipping a factory is decided upon only after the most thorough study of the manufacturing process as a whole.

Then the work of construction is begun by one organization, under one supervision and centralized responsibility.

The plants built by Steele not only are efficient but stay efficient.

For 55 years we have demonstrated to some of the biggest manufacturers in the world the economy and efficiency of the Steele Idea of Industrial Construction. That's why fifty per cent of our business today comes to us through clients we have previously served.

If you are a manufacturer thinking of building, rebuilding or adding to your plant, consult us. We will be glad to prove to you the value of our services without cost or obligation to you. Phone or write for an interview.

WM. STEELE & SONS CO.

Architects : Engineers : Constructors

PHILADELPHIA TORONTO

THE STEELE IDEA IN INDUSTRIAL CONSTRUCTION