|  |  |
| :---: | :---: |
| There Has |  |
| The Most Striking Outcome of the Past Two Months |  |
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| peopie. stateemen |  |
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|  |  |
| $\begin{aligned} & \text { that were, current } \\ & \text { during the war for } \\ & \text { merchandise, food } \\ & \text { and the various } \end{aligned}$ |  |
|  | 边 |

## making.

What we hoped for in committing ourselves a new scale of low prices and to measures insistent that no purchases should be made of the Fall of 1920 has come to be true, and down under the sea, in the darkness of Saturday night, the great King of Great Britain sent out a note, which we have verified and copied word for word.
King George, With His Good Common Sense, feels for his people and speaks to them the way the people of America are now feeling, that they are entitled to a new. deal, and that they would them from this time on.
We are not disposed to be oppressors of $\underset{\text { anybody. }}{\text { We }}$

The manufacturers have had their day, and the people must now have their day. Of course, prices can only be reduced little by little, but we raising of prices in any direction.

There may be failure of crops, and for want f labor, a smaller crop of potatoes, corn or flax, of labor, a smaller crop of potatoes, corn or fax, leather, but these must be the exceptions and not the rule.

> Prices Have Got to Come Down and we have all got to try to help the people to get a reasonable deal. It is but fair to say that when we began the patriotic movement of twenty per cent deduction we thought that we might stop it in ten days, but the people were so gratified that we could not shut them off. In ending this program on Saturday night we do it with a sense of having done a great duty, as it appeared to us. More than this, it must be said, that we were encouraged by the grateful spirit that hundreds of thousands of people showed, that they felt we were with them in the effort to prove, not only to our city, but to the whole country, as it appears, take notice, that the new day has dawned for legitimate business to organize against the speculators and the spoils manufacturers, who when goods were scarce were able to put any prices on them that they wished. Be it understood that we shall still keep store and it shall be better than it ever was, if it is within our power to make it so. We open at 9 oclock on Tuesday morning and close at 5 .
[Signed]
Oom fornancs:

Women's Finer Fashion Pumps and Oxfords at $\$ 12$
regular price, and
get the 20 per
time of purchase. $\qquad$

France Again Sends
Fine Wool Skirting Plaids


Silk Handbags Ornamented With Cut-Steel Beads
nate with act-Stee Beas and

Been a New Declaration of Independence and It Has Achieved a Great Purpose
The trend of prices at home and abroad today is downward.
With some exceptions you can go into both the wholesale and retail markets and buy for somewhat less than two months ago.

It was just two months ago, lacking four days, that the Wanamaker Stores in Philadelphia and New York made the famous announcement putting their great stocks on the market at 20 per cent below regular prices to stop the upward trend.

Day in and day out the evidences grow and accumulate of the downward trend that has resulted.
More evidence will appear. Large effects will be proved.
In the meantime the 20 per cent deduction privilege remains for those who care to take advantage of $i t$, all the remaining days of this week, but not after 5 o'clock Saturday evening.

## The Women's Fashion Salons

 Look Like a Flower Garden in the quarter where theSummer dresses hang Summer dresses hang
with their reds and pinks and blues, their greens and grays and tans. They are cool and pretty enough for any daytime use; gingham, crepes, voiles, dotted swisses, organdies and linens-a
few of the last being imported. Women looking for dresses especially for holiday week-end are fairly certain to find what they want, as well as women whose outfits for the entire Summer are not yet complete.
Prices are $\$ 17.50$ Prices are $\$ 17.50$ to
$\$ 60$ and the 20 per cent will be taken off.

## A First-of-the-Month Sale of Waists

4500 of them, all told-and all at special prices. At \$1. Slip-on waists of voile, with pink and blue dots.

At \$2. Samples and small surplus lots, organdies, batistes, voiles, all-white or color trimmed. A few are mussed.
few At \$2.85. Voiles and organdies in white mostly,
with a little color. Sleeves long and short.
At \$3.85. Voiles, batistes and organdies; a great frills. A few slip-on styles.

At $\$ 2$ to $\$ 8.75$. Over a thousand samples, cottons in semi-tailored and lingerie styles, with laces and hand

At A few voile over-blouses are included. At and hand-embroidery and tucks.
At $\$ 3.85$ to $\$ 5.85$. White and flesh-colored Geo gette crepe with self-frills, and laces

The 20 per cent deduction holds good on all these


Fresh, New Gingham Frocks at $\$ 14$ for Young Women


Young Women's Smart Wool Jersey Sports Suits-\$35
 $335-$ and 14 to 20 year sizes.
of course, the 20 per cent deduction makes the price con

Dust Coats Are Useful to Protect Light Frocks

$\mathbf{S}_{\text {France havir nets from }}^{O M E}$ into the Salon de Beauteall colors except white and
aray. Prices are s1.50 dozen and the 20 per cent makes that less.


Bath Towels, Late to Arrive, Low in
 We bought these towels many onth ago bet thewewels many ben
in geting here. The price

firth iess. of heavy, full-bleached cotton


| Candlesticks and Lampshades |  |
| :---: | :---: |
| The candlesticks are solid ma--hogany with fine finish and are |  |
|  |  |
| 32.50 each |  |
| The shades include- |  |
| Little collapsible paper shades |  |
| from Japan, which look like Japanese parasols and can be folded |  |
|  |  |
| into six different shapes. They |  |
|  |  |
| areUndecoratedparchment paper |  |
| shades, for artists who wish to put on their own decoration; |  |
|  |  |
| sizes 8 to 16 inches, prices $\$ 3.50$ |  |
| Parchment paper shades with elightful hand-done figures of |  |
|  |  |
| -peep and Boy Blue, intendechildren's rooms, $\$ 6.50$. |  |
|  |  |
| r children's rooms, $\$ 6.50$. <br> The 20 per cent deduction wil |  |



Cool Japanese Rush Rugs for Hot Summer Days These fine russ are just what
the oren the bing iow and the
camp need risht now the porch, the bun
camp need
$9 \times 12$
$8 \times 12$ f.t. $\$ 32.50$
$8 \times 10$
ft.,
827.50
8

## Men's Tropical Suits for Torrid Days

There are tropical suits and tropical suits. Some
tropical suits are cool, but that is the best that can be said of them. A man will wear one of these with a certain
degree of comfort, perhaps, but at the expense of his appearance.

Tropical suits should do more than keep a man Tropical should also dress him with sufficient dignity.
Wanamaker tropical suits keep a man cool and well dressedaker the tropical suits time. keep a man con and
That is because in design, in style and in making they have many of the best features of regular suits. In every respect they represent the top-notch of value. And the man who buys one here this week gets regular prices.
Palm Beach suits in plain colors, $\$ 25$. In fancy shades, $\$ 28$ and $\$ 3$
Khaki-color silk suits, $\$ 40$ and $\$ 55$, including suit Shantung silks.
Tropical worsted suits, $\$ 35$ to $\$ 60$.
All may be obtained

## New Shipment of Men's

 Rédleaf London Straw HatsCorrect in shape and finished in a way that keeps thema cleaner longer than most straw hata
Price $\$ 4.50$, less 20 per cent.

## Men's Golf Stockings New From England

 In this shipment are some of the lighter shades and weightsin demand now. Made of those soft, fine wools that are so com-
fortable and easy on the feet. Prible and easy on the feet.
Prices $87.50,88.50$ and $\$ 10$

## Dusters for Motorists

Planning Trips

## formerly, dusters are in great demand to protect motorists from

the oil and dust of the road. We have dusters of ootton, chambray, crash, poplin and
mohair, in tans and grays, at $\$ 1.75$ to $\$ 22.50$, less 20 per cent,
An Exceptional Layout of Cabistan and Daghestan Rugs


Independence Monday Will Be a Great Day for Sports


