

We are equal
to any and all painting work
 per cent. reduction
sales make us wonder if it would not have
been better for these merchants to have followed the

## Hanscom

plan at the start and put on only a modes Why, we never made 10 per cent. in our ex perience. yet we are satisfied in the enjoy of our ever-growing friends.
Hanscom's Fancy Groceries, Deli
tessen. Fine Pastry
Candy, Restaurants Market St. and Branche
Hanscom Restaurants

## $\pm$

$\mathrm{C}^{\text {lerical }}$ Catar, cerer racy and clerical honesty are but a few of the factors in the pay roll that add to the burdens of employers, large and small. One feature of our service is to tak all this off take hands off your up the calledfor a mounts and delivering to the proper specified at th specified time.

Open Monday and Friday

## /Vensington

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SHAW-WALKER GUARANTEED LETTER FILING
$Y^{O U}$ want a word in the dictionary; or it quickly-naturally. No delay No excuses
You want a letter from a file equiped with a Shaw-Walker Index. You find it immediately. No waiting. No mental calculations. For you have a complete filing machine.
Equip your files with Shaw-Walker Indexes. And install them under the new Then we guaranteeto deliver any letter you want into your hands almost instantly. want into your hands almost instantly. Find out how to put your file department on a result basis. Phone or write us, regarding Shaw-Walker Indexes and the Shaw-Walker Method of File Management.

## Shaw-Walker

1010 Chestnut St., Philadelphia


THIS STORE CLOSES DAILY AT FIVE O'CLOCK
Strawbridge \& Clothier's Anniversary Sale News for Wednesday
We Make No Claims to Being Able to Control the Varying Tides of Production and Raw Materials, but We CAN AND DO Buy at the Lowest Prices, and Have FIRST CHOICE of the Most Desirable SPECIAL LOTS of Goods in the

## Unirwaled and Unmatchable Values in This Sale!

The Special Purchases of Women's Summer Dresses Under Price Are Going Very Fast


## Why is This the Only Sale of Men's Suits Drawing a Crowd?



## 1000 Pairs of Trousers Reduced

$\qquad$ exhausted:
Men's $\$ 6.50$ and \$7.50 Trousers-now $\$ 4.65$
Men's \$10.00 and \$12.00 Trousers-now \$6.75
Men's \$13.50 and \$15.00 Trousers-now \$8.75
Coats, Capes and Dolmans This Group at $\$ 40.00$ Are $\$ 60.00$ Value $\$ 35.00$ Practical Serge Coats-now $\$ 25.00$ $\$ 27.50$ Bolivia Cloth Coats-now $\$ 17.50$

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\begin{aligned}
& \$ 20.00 \text { and } \$ 25.00 \text { coats-now } \$ 1500
\end{aligned}
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$\$ 15.00$ Smart Sports Coats-now $\$ 10.75$
New Books Are Added Each Day to the Sale!

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$\$ 2.50$ Wool
Tweeds, $\$ 1.35$
and $\$ 25.00$ to $\$ 40.00$ Values now $\$ 15.00$ to $\$ 25.00$ Woor Robes that every automo
bile ownern eeds, just right for
teamer Rugs, too. Correct for iovely paterns- 815.00 to 825.00.
Summer Motor Robes. Halr
Price-now $\$ 2.75$ to $\$ 10.00$ Porch Swings, $\$ 4.00$ Save One-third

$\$ 10.50$ Automobiles for Boy For Arming Canvas, 50c


Motor Robes-Save

$\qquad$10.50 Automobiles for Bo
or Girls-now $\$ 7.50$

Ind Hundeds of oterer Atrrativic Values
Cambrics. Muslins Umbrellas, $\$ 5$ Good Values Here Rarely Good value


Shoes for Men and Boys At Exceptional Reductions

Men's $\$ 7.00$ Dark Brown Oxfords- $\$ 5.90$ Men's $\$ 9.00$ Chestnut Brown Oxfords- $\$ 6.90$ Men's $\$ 10.00$ Chestnut Brown Brogues- $\$ 7.90$ Men's $\$ 11.00$ Tan Calf Oxfords-now $\$ 8.85$ Men's $\$ 12.50$ to $\$ 16.00$ Oxfords-now $\$ 11.6$. Boys' $\$ 9.00$ Tan Calf Oxfords-now $\$ 6.90$ Boys' \$6.25 Laced Oxfords-now \$4.90

## KEDS

Men's Suits To-Measure
$\$ 70.00$ to $\$ 80.00$ Suits - now $\$ 65.00$

Linens-The Sale of Salesmen's Samples and Wholesale Stocks

## Sale Prices Are About the Same as <br> Prevailing Wholesale Quotations

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Windham Phonographs Handsome Cabinet Style

Now $\$ 97.00$

STRAWBRIDGE \& CLOTHIER strekt

