

### BIG MASS-MEETING TO AID TEACHERS

Danger of Shortage of Instructors in Schools Next Year Will Be Discussed

### FELS OUTLINES PLAN

He wants to get married, but can't. And here it is, springtime, and he's not yet thirty years old. But that doesn't make any real difference. He'd probably have to wait until he's fifty before he could earn enough money to warrant his taking the serious step. And think of the girl!

This particular man—who carefully withholds his name—is now earning \$3000 after three years of teaching in the Philadelphia schools. During that time his expenses have increased \$1000, and his income has increased \$300 and he has been adding to his teaching income \$1000 a year by doing outside work.

Of thirty-two men teachers in the Central High School, twenty-five will, according to Professor Felton, leave home to work outside of school hours during the coming summer in order to make ends meet.

### Have to Increase Income

The real penalty to the school system in the present condition of low salaries is declared to be not that the teachers have to work outside of school hours but that their work must be financially remunerative instead of advancing them in education.

It is to be thrashed out this situation, to form the public of conditions and try to find a solution to the pay problems that a mass meeting of citizens has been called for tomorrow night at the Academy of Music.

"Finding the money for teachers' salary increases is not so hard as many people think," said Matthew Fels today, in support of the citizens' committee arranging the mass meeting at which Edward W. Bok will preside.

"The board now has several hundred thousand dollars of current funds which it has set aside for building repairs and equipment. The schools undoubtedly need repairs and equipment far in excess of the amounts set aside.

### Teachers Are Essential

"It is not proposed to subtract one cent from these items, although if Philadelphia really had to choose between repairing teachers and repairing buildings, it would surely choose the greater good and repair the teachers."

"The law says the board must issue bonds for repairs and equipment. It is sound business ordinarily to provide for recurring annual charges for repairs and equipment out of current budgets.

"It is just as sound business and perfectly legal to recognize an emergency like too low salaries and a teacher shortage by paying for repairs and equipment out of bonds to be sold."

### Boy Hurt Playing Ball

While running to first base in a baseball game at Graver's lane, Chestnut Hill, twelve-year-old John Shortall, of 362 East Pen street, slipped and fractured his leg. He was treated at the Germantown Hospital.

### SCHOOL GIVES PAGEANT

200 South Philadelphia High Pupils Take Part in Affair  
 Characters of Biblical fame lived again last night when the girls of the South Philadelphia High School presented the pageant, "Kings and Men," in the auditorium of the school. Salome, Delilah, the Queen of Sheba, Ruth and Naomi, and, of course, the mighty men of those days were all included. The dancing girls of King Herod's court also featured in the play. Miss Olive Ely Hart, of the English department, arranged the affair and coached the youthful performers. The cast was made up of more than 200 girls from the school. The principals of the cast were Jeanette Carr, Bella Tom, Minnie Zangwill, Elizabeth Beyer, Elizabeth Bernstein, Angelina Petrilla, Claire Weiss, Ophelia La Monaca, Kate Silverman, Rose Kellom, Mollie Hovskovitz, Esther Miller, Estelle Surland, Sylvia Bienenstock, Alice Peppers, Bessie Domskey, Sarah Wilderman, Rebecca Roshlovitz, Lena Lutherman, Mirvona Root, Rose Green and Yetta Shifrin.

### Floor Gives Way Under Truck

A large motor-truck, laden with \$2000 worth of salt, broke through the floor of the North Broad Street Garage, Broad and Westmoreland streets, shortly before 4 o'clock this morning, and injured Henry C. Reid, 1928 North Wartonok street, the garage manager. The truck belonged to the A. & H. Trucking Co., of Orange, N. J., and had been out in the garage over night. It was being driven out this morning when the floor cracked under the weight of the front wheels. The truck lurched forward and crushed Reid, who was standing near by, against the door post. He was taken to the Samaritan Hospital.

### City Hall Addition Is Defeated

Woodbury, N. J., May 27.—Mayor Ladd has finally won out in his refusal to sign the contract for a \$12,000 addition to the city hall, although council instructed the city solicitor to show the mayor where he was wrong in not signing the necessary papers.

### SEE CIVIC DISASTER IN LOW PAY SCALE

Municipal Research Bureau Warns of Underpayment in All Departments

### LAUD STANDARDIZING WORK

Inequalities of pay and gross underpayment in all city departments, the bureau of municipal research declared today, must be corrected or disaster will follow.

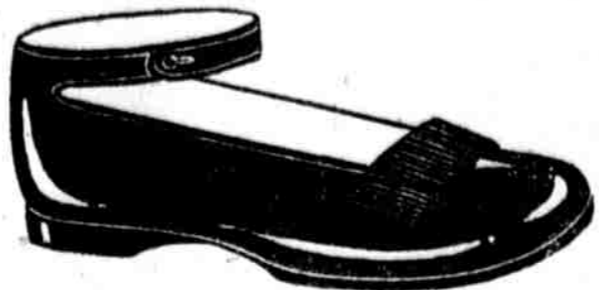
The bureau expressed gratification because the work of standardizing jobs and pay in the city's service is now under way after six years of effort. In a bulletin the bureau continued:

"The Civil Service Commission, in proceeding with this work, is carrying out the mandate of the new city charter which requires the commission to standardize the service. There is, however, also the mandate of actual conditions in the city service which call loudly for some constructive measure of correction. The inequalities of pay for similar work, the lack of definite lines of promotion, and the gross underpayment in practically all departments of the city government cannot be permitted to continue much longer without inviting disaster. How fully this situation is appreciated by those in closest touch with conditions is evidenced by the fact that not only the Civil Service Commission, but also the entire City Council, the departmental officials, and the employees appear to be heartily in favor of the standardization program.

The task undertaken by the Civil Service Commission is not an easy one. It involves devising standards of work, of qualifications for appointment, and of compensation affecting more than 12,000 municipal employees. The commission will be required to pass upon many knotty questions of employment

policy which cannot be side-stepped in any honest effort to devise employment standards. Among other things, it will be necessary to decide whether the bonus system is to be continued or not; to what extent the current market value of services rendered by city employees is to be taken as a guide in fixing salaries and wages; to what extent the cost of maintaining a given standard of living is to be taken as a guide; whether a distinction in pay is to be made between lines of work usually performed by single persons and lines of work usually performed by persons with families to support.

## HALLAHAN'S 50th Anniversary Special Mary Jane Pumps



Patent leather, of course, with neat tailored bow. Lasted to insure perfect fit. Thoroughly well made and sure to please you.

Sizes 6 to 8      Sizes 8 1/2 to 2  
**2.95      3.45**

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### Following Mr. Wanamaker's Example

from this date until further notice,  
**WE WILL SELL AT A DISCOUNT OF 20%**  
 from our regular prices, the following high grade merchandise:

Leather and Fancy Goods  
 Social Writing Paper  
 Brass Novelties and Cutlery  
 Electrical Appliances  
 Unique Home Furniture  
 Desk, Floor and Fancy Lamps

**Hoskins**

STATIONERS  
 ENGRAVERS  
 Chestnut Street at Ninth

ASK THE HOSKINSMAN

## NOVELTY BOILERS

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These are but two of the many distinctive NOVELTY features that make Novelty Side Feed Boilers so valuable where constant heat—cheap heat and volume of heat are essential.

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 American and Dauphin Sts.  
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 The Oldest and Largest Manufacturers of High-Class Heating and Cooking Apparatus. 73 Years in Philadelphia.

**REID AND FORT**  
 WINDSOR ROOM—1204 Chestnut St.  
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 Founded In 1894

## Men's Clothes One-Third Off

\$45 suits & topcoats \$30.00  
 \$50 suits & topcoats \$33.33  
 \$55 suits & topcoats \$36.67  
 \$60 suits & topcoats \$40.00  
 \$65 suits & topcoats \$43.34

The original prices, which are still upon the garments unchanged, were marked very, very low. A deduction of one-third will be made at time of purchase, which means that you buy them far below the retail cost. Our entire fine stock of suits and topcoats figures in this event, without a single reservation.

**NOTICE—Owing to the extreme reduction, sales can be made for cash only. Our guarantee, however, accompanies all goods as heretofore. Alterations at cost.**

**SALE BEGINS THIS MORNING AT 9 A. M.**



Because retailers are giving away their profits no use losing one's head over the so-called price panic.

Until wool, cotton and labor come down, clothing costs will persist.

However a backward season prompts a general **REVISION** and affords an opportunity to indicate sympathy with every legitimate tendency toward lower prices.

SUITS—OVERCOATS		
\$45	"	Now \$38.50
50	"	43.50
55	"	48.50
60	"	53.50
65	"	58.50
70	"	63.50
75	"	68.50
80	"	73.50
85	"	78.50

Not only clothing but Hats and furnishings at decided revisions.

No restriction in this revision—you may have your money back if you want it.

**Ferro & Co. Inc.**  
 Clothiers & Outfitters  
 Agents for Rogers Peel Clothes  
**Chestnut Street at Juniper**

## An inventory is serious business

In these days of price uncertainties the goods and materials you have on hand may be worth double what you paid for them, if you figure replacement costs. But they may be worth less than you paid for them; there's no telling what prices will do.

You may find some very careful adjustments necessary in figuring your inventory.

Maybe you know exactly what to do; most good business men are wise in their own business. But you'll find in June **SYSTEM** a very useful article on "Adjusting Inventories" by a man who knows.

*Making a friend for life*  
 You'd like to do that with every customer you have; there are ways of doing it, which you may easily adopt if you want to. You'll get some suggestions on it in an article on this subject in **SYSTEM** for June.

*What we learned from the mistakes of others*  
 Some men don't learn even from their own mistakes; you know such men. Learning from the mistakes of others is quite an art. Read some good sense about it in **SYSTEM** for June.

The June issue of **SYSTEM** is now on the news-stands. It will cost you 25 cents; you'll get a copy if you don't wait too long; they sell fast. If the news-dealer is "sold out" \$3 pays for a year's subscription.

## SYSTEM

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