

BETHOLIME-GAS



 EAGER \& BABCOCK

BEAM-CRAVEN CO.

"Chug-Chug" 3 2
F. VANDERHERCHEN'S SONS

SMALLER GAS BILLS

## 

W. H. Pearce \& Co. L Insure Your Complexion


An extra filing cabinet that you didn't know you had-

Files overcrowded! Space limited! Economy neces sary!" Those six words describe the situation in many
offices today. Wouldn't it be fine to walk in some morning and find a bright, new, gloriously empty filing cabinet that you didn't
know, you had? know you had?
But you don't want to buy any new cabinets? No need
The way to gain that extra cabinet is to increase the capacity of your present files by using L. B. Reinforced folders.
They take up only half as much space in the files a ordinary extra heavy stock folders. They permit one cabine to do
money.
L. B. Reinforced folders are made in medium and heavy weight, with or without tab. Come in and see them.

## Library Bureau

$\underset{\text { cystems }}{\text { Card and filin }}$
Filing cabinets
wood and steel
910 Chestnut street, Philadelphia


Will YOU Profit by the Experience of the Western Union Telegraph Company?
J. C. Willever, Vice-President in mine whether The Dictaphone would charge of Commercial Department, says: "The Dictaphone is in extensive use in our various departments and is giving good satisfaction. A short experimental try-out showed it to be a time-and-money saver, and our use of The Dictaphone has grown steadily."
As you will note, the Western Union Telegraph Company made tests to deter
meet its requirements, and after a brief trial The Dictaphone proved to the com pany that its use speeds up letter production and saves money, too.
No matter whether your office is large or small, you, too, can make the same test in your business and on your work. All we ask for The Dictaphone is a working demonstration today.

## the DICTAPADNE

"The Shortest Route to the Mail-Chute"

Albert Pick \& Company, Chicago, Il., Mr. Albert
Pick, Jr., says: justment, Sales, and Purchasing Departments. The gratijustment, Saes. and furchasing Departments. The gratican be ascribed to the increased speed with which our correspondence is handled and to
being able to dictate at any time."
Pictorial Review Company, New York, N. Y.,
Chas W. Nelson, Vice.President, Pictorial Review Company, New York, N. Y.,
Chas. We. Nelson, Vice-President, says: "We are using
38 Dictaphones in our Circulation and Pattern Depart38 Dictaphones in our Circulation and Pattern Depart-
ments. These Dictaphones are time-and-money savers. ments. These Dictaphones are time-and-mdoney savers.
They have solved our problem; viz, speedy handling of
correspondence."

Hartford Accident and Indemnity Co., Hartforc Conn., A. V. Cornell. Supervisor Audit Department Department at Chicago speed up letter production. They make it possible for our executives and their assistanto
to dictate every detail of an important subject while it is to dictate every detail of an important subject while it is
fresh in their minds. For after-office-hours dictating. The Dictaphone is indispensable."
St. Louis \& San Francisco Railroad, St. Louis, Mo says: "We have only praise for the 250 Dictaphone
which are used in our which are used in our various departments. They save
time and money. We consider The Dictaphone a useful and proftable office convenience.

Phone or write for convincing demonstråtion in your office, on your work


