

CUT SALES TAX FROM BONUS BILL

Payment to Men Who Served in U. S. Only Reduced to \$1 a Day

OTHER CHANGES ARE MADE

Washington, May 11.—Republicans of the House ways and means committee have agreed to eliminate the sales tax provision from the proposed soldier relief bill and reduce the payment to men who did not serve overseas from \$1.25 to \$1 for each day of service.

The committee now plans to raise the money necessary by extending the program of taxation, with the sales tax feature eliminated, over a period of three years instead of two.

Another slight reduction in the cost of the bill is effected by placing the limit for which adjusted compensation will be made July 1, 1919, instead of January 1, 1920.

FRENCH OFFICERS HERE

Naval Ordnance and Coast Artillery Mission Visits City

Five members of the French naval ordnance and coast artillery mission who arrived in the United States May 4, and who are making a tour of the United States, inspecting the proving grounds and ordnance factories of this country are in the city today.

The members of the mission were accompanied by a group of United States army and naval officers who have been delegated to show the visitors the principal places of interest and are stopping at the Bellevue-Stratford Hotel.

The mission is headed by Engineer-in-Chief Prosper Jules Charbonnier, vice admiral of the French navy, inspector general of the French naval ordnance department and a commander of the Legion of Honor.

The following United States officers are also with the party: Commander H. P. Leary, U. S. N., Colonel John H. Rice, U. S. A., Lieutenant J. F. White, U. S. N., Colonel W. S. Peirce, U. S. A., Commander A. C. Pickens, U. S. N., and General C. C. Williams, U. S. A.

NEW YORK COFFEE MARKET

New York, May 11.—The market for coffee futures opened weak this morning with first prices 7 to 9 points net lower. The official cables reported an easier tone in the Rio market, and unsettled conditions in Santos futures.

Under foreign liquidation, prices showed a further sagging tendency after the call, July selling to 15.20 and September to 14.80, or 14 to 10 points net lower.

The market was without special feature otherwise and the trading was centered mostly in the July and September options.

Table with columns for Open, High, Low, Close, and Change for various coffee grades like No. 1, No. 2, No. 3, No. 4, No. 5, No. 6, No. 7, No. 8, No. 9, No. 10, No. 11, No. 12, No. 13, No. 14, No. 15, No. 16, No. 17, No. 18, No. 19, No. 20.

ST. PAUL'S LEAN YEAR

Without Guarantee Road Earned Only 41 Per Cent of Charges

New York, May 11.—Without the benefit of the government's compensation of \$27,945,519 the Chicago, Milwaukee and St. Paul Railway Co. would have earned only 41 per cent of its fixed charges. The annual report yesterday, however, showed that, taking into account this item, the road earned a surplus after charges of \$7,643,045, equivalent to 56.55 a share on the \$135,844,800 preferred stock outstanding, compared with 25.55 a share earned in 1918.

The federal income account of the company showed total operating revenues for 1919 of \$150,870,394, contrasted with \$122,894,454 the preceding year. Operating expenses and taxes absorbed \$144,808,702, leaving an operating income of \$5,361,692, an increase over 1918 of \$849,857.

Reserve Banks' Discount Rates

Official discount rates at the twelve Federal Reserve banks were as follows: The first column gives rates for all periods up to and including a fifteen-day maturity, the second for a period of sixteen to thirty days, the third and fourth columns give the rates of discounts of collateral loans secured by government bonds or notes.

Table with columns for City, 15 days, 30 days, 60 days, 90 days, 120 days, 180 days, 270 days, 360 days.

Stricken on Street

While passing Lawrence and Vine streets at 7:15 o'clock this morning, William J. Collins, sixty years old, of the rear of 211 North Second street, was seized with an attack of vertigo and died while being taken to the Jefferson Hospital in a patrol wagon.

Philadelphia Markets

WHEAT—Receipts, 170,285 bush. The market ruled firm at government price. CORN—Receipts, 12,693 bush. Firm at late delivery. Quota new, as to quality and location, at \$1.05@2.05, the latter for No. 2 yellow.

LATTA INSURANCE advertisement. THE burglars may have noted down your home as a likely prospect; they're busy lately. One way of saving the silver is to prow around the house at night carrying two automatics and a policeman's rattle. The other way is to take out one of our burglary policies; the cost is low and protection complete. Harris J. Latta, PENNSYLVANIA BLDG. PHILADELPHIA, LOCUST 578, Race 3432

DRY-LAW TEST CASE BEGUN

What is considered a test case to determine the right of saloonkeepers to keep liquor in the dwelling part of their establishments was started yesterday by the government in a proceeding to condemn certain liquor seized during a raid on the saloon of George Soeder, Second and Walnut streets. It is contended by the government that the liquor was kept for sale to patrons of the bar. Mrs. Soeder, however, recently brought proceedings for the return of the liquor on the ground that it was in the dwelling part of the house and for private consumption.

CATTLE—Receipts, 40,888 bush. Nominal with business restricted by market. Very firm. The quotations: Per 100 lbs. packed in 140-lb. July sacks—No. 1 winter wheat, \$1.20@1.22; do, do, nearby, \$1.17@1.19; No. 2 winter wheat, \$1.15@1.17; No. 3 winter wheat, \$1.13@1.15; No. 4 winter wheat, \$1.11@1.13; No. 5 winter wheat, \$1.09@1.11; No. 6 winter wheat, \$1.07@1.09; No. 7 winter wheat, \$1.05@1.07; No. 8 winter wheat, \$1.03@1.05; No. 9 winter wheat, \$1.01@1.03; No. 10 winter wheat, \$0.99@1.01; No. 11 winter wheat, \$0.97@0.99; No. 12 winter wheat, \$0.95@0.97; No. 13 winter wheat, \$0.93@0.95; No. 14 winter wheat, \$0.91@0.93; No. 15 winter wheat, \$0.89@0.91; No. 16 winter wheat, \$0.87@0.89; No. 17 winter wheat, \$0.85@0.87; No. 18 winter wheat, \$0.83@0.85; No. 19 winter wheat, \$0.81@0.83; No. 20 winter wheat, \$0.79@0.81.

Service and Stability

Statement To the Close of Business May 4th, 1920

Financial statement table with columns for ASSETS, LIABILITIES, and other categories. Includes items like Cash, U. S. Liberty Bonds, Call Loans, Commercial Paper, etc.

Every Baldwin Locomotive Carries Philadelphia's Fame

Philadelphia is favorably known all over the world as the leading American Manufacturing City, and much of the credit for this reputation has been generously given to the Philadelphia manufacturing plant which has built more than 55,000 locomotives, each one bearing the name of Baldwin, and also the name of the city—Philadelphia.

Commercial Safety

In the 10 years ending 1916, the insolvency loss of merchants on goods sold in the United States and Canada was greater by \$356,000,000 than the fire loss of all merchants, railroads, owners of timber lands, householders, combined! Yet, if credit insurance were as universally accepted by manufacturers and wholesalers as is fire insurance, failures would be greatly reduced, panics averted, and Commercial Safety made an immediate and permanent condition.

AMERICAN CREDIT-INDEMNITY CO. OF NEW YORK advertisement. W. J. Morphy, Manager. J. F. McFadden, Gen. Agt. Mutual Life of N. Y. Bldg. Phone—Filbert 5503 Philadelphia, Pa.

NEW ISSUE

Exempt From Normal Federal Income Tax \$2,500,000

Great Eastern Paper Company, Limited

8% Cumulative Preferred Stock

Preferred as to assets and 8% cumulative dividends payable quarterly, the first day of January, April, July and October to stockholders of record at the close of business on the twentieth day of the preceding month.

Table with columns for Authorized, Issued, and Common Stock for 8% Cumulative Preferred Stock and Common Stock.

No bonds—and none may be authorized except with the consent of two-thirds of the Preferred Stock.

Properties

The Great Eastern Paper Company holds 460 square miles (approximately 300,000 acres) of timber limits under license from the Crown and 1,400 acres of freehold timber in Gaspé County, Province of Quebec, on the St. Lawrence River.

Business

The manufacture of materials for newsprint paper, particularly ground wood pulp, is a basic industry, with a steady and growing demand which appears likely to exceed the supply for a number of years to come.

Earnings

On the basis of the present prices for lumber and ground wood pulp, which price should steadily increase, the net earnings of the Company after taxes and sinking funds should greatly exceed a million dollars a year.

Legal matters pertaining to this issue have been in the hands of Messrs. Lyon and Lilly of New York and Messrs. Fleet, Falconer, Phelan and Bovey of Montreal for the bankers, and Messrs. Cook and Magee of Montreal for the Company.

When, as and if issued and received Price 100 and accrued dividend With 20% in Common Stock

Application will be made in due course to list both classes of stock on the New York, Boston, Philadelphia and Montreal Stock Exchanges

Lawrence Chamberlain & Co. (Incorporated) 115 Broadway New York

Paul & Co. Members Philadelphia Stock Exchange 1421 Chestnut Street Philadelphia

Integrity Trust Company

Capital \$500,000 Surplus and Profits 1,700,000

AMERICAN FRUIT GROWERS

7% SERIAL CONVERTIBLE GOLD NOTES

Dated May 1, 1920 Due \$300,000 annually Aug. 1, 1922-26

Interest payable without deduction of present Normal Federal Income Tax up to 2%. Coupon notes in denomination of \$1000, redeemable at the option of the Company, in whole or in part on any interest date, at a premium of one half of one per cent each year of unexpired life.

The Company agrees to pay or refund the present Pennsylvania Four Mill Tax

Convertible into common stock on any interest payment date before maturity or at maturity upon sixty days' notice to the Trustee, at the rate of twenty shares of common stock for each \$1,000 par value of Notes.

Table with columns for Authorized and Outstanding for 7% Serial Convertible Gold Notes, Purchase Money Obligations, 7% Cumulative Preferred Stock, and Common Stock.

NOTE: The purchase money obligations were given in connection with the purchase of certain of the Company's orchards, groves, etc., all of which obligations, with the exception of about \$25,000, are payable before the 1922 maturity of this issue falls due.

From official information we summarize as follows:

BUSINESS: American Fruit Growers, Incorporated, is the largest organization producing and distributing all varieties of fruits and vegetables in the principal domestic and export markets. The company owns producing orchards and groves with necessary operating equipment, covering approximately \$4,816,000. In addition, Company has under contract and general direction the production of approximately 15,350 acres of fruits and vegetables in various states.

PURPOSE OF ISSUE: To provide for payment of purchase money obligations and for additional working capital.

SECURITY: These Notes are the direct obligation of American Fruit Growers, Incorporated. The Company covenants to maintain quick assets in the form of cash, notes and accounts receivable, securities readily marketable or inventories at cost or at market value if less than cost, equal to total liabilities including these Notes, but not to create or permit to exist any secured indebtedness upon or against its properties, including the properties of subsidiary companies, other than purchase money obligations now outstanding, or purchase money obligations on property hereafter acquired.

EARNINGS: Net Earnings of the company and its predecessor companies for the calendar year 1919, after deduction and interest paid and accrued on purchase money obligations, but before Federal taxes, were \$198,195, or more than nine times the maximum annual interest charges on these notes.

ASSETS AND EQUITY: The Company's net assets are in excess of \$5,000,000, which is more than three times the total amount of this issue. These Notes are followed by \$5,081,500, 7% cumulative Preferred Stock, 10,000,000 shares of common stock of no par value. Preferred stock aggregating \$5,081,500 and 10,000 shares of common stock were sold to net the Company \$3,938,100, and the balance exchanged for tangible assets of equal value, as determined by certified public accountants.

MANAGEMENT: The operations are, and will continue to be, under the management of Messrs. Crutchfield and Woolfolk and associates, who have invested more than a million dollars in this Company.

EXECUTIVE COMMITTEE

CHARLES J. BRAND, Vice President and General Manager American Fruit Growers, Inc. WALTER B. CONGDON, Trustee, Congdon Estate, Duluth, Minn. J. S. CRUTCHFIELD, President, American Fruit Growers, Inc. R. T. M. MCCREADY, Attorney, Pittsburgh. WILLIAM NEWSOME, Vice President, United Fruit Company, Boston. DAVID A. REED, Reed, Smith, Shaw & Beal, Attorneys, Pittsburgh.

WE RECOMMEND THESE NOTES FOR INVESTMENT \$300,000, due Aug. 1, 1922, at 98 and interest \$300,000, due Aug. 1, 1923, at 97 1/4 and interest \$300,000, due Aug. 1, 1924, at 96 1/2 and interest \$300,000, due Aug. 1, 1925, at 95 1/4 and interest \$300,000, due Aug. 1, 1926 at 95 1/4 and interest

Above prices to yield about 8%

All legal matters in connection with this issue have been favorably passed upon by Messrs. Reed, Smith, Shaw & Beal of Pittsburgh, Pa., for the bankers and R. T. M. McCready of Pittsburgh, Pa., for the Company

Moore, Leonard & Lynch 111 Broadway New York

Lyon, Singer & Company COMMONWEALTH BUILDING, PITTSBURGH, PA.