And Yet MöreFacts-andFigures Cloth that formel
now $\$ 7$ and up.
Lining silik that formerly cost $\$ 1.50$ and up a
yard is now $\$ 4.50$ and Trimmings have gone up $300 \%$.
Labor, as everyone knows, has gone up, at least In each of double previous prices.

## Yet-

The Merchant Tailor who formerly made your suin to men mene line-which is only twice as much.
on And it costs him more han wise as much to
produce it. His is a profesion calling for the highest degree
of skill -yet his profit today is far less than it was when he charged half as much. And yeet washinking persons say that made-to-measure

The Merchant Tailors' Exchange of Philadelphia

## DRYING BY THE <br> FULLARD PROCESS

Increase drying efficiency $100 \%$, controllable heat, Mimation of fire hazard, save fuel, time and floor space,
improve product.
Heated air under pressute ereates irculation, fresh heated air sprayed into dryer forces out moistureladen air. We guarantee our dryers to accomplish what we claim for them. Let one of our ngineers look over your propositioi.. Attachment can ee made to any oven equipment. Applicable to any
drying problem. Power equipment and installation, any kind. Kane . Heang systems instalied-any kind.
Austin, Gorham, Mcllvaine \& Co., Inc. INDUSTRIAL ENGINEERIN(; DIVISION Tel., Market $5257 \quad 144 \mathrm{~N} .3 \mathrm{~d}$ St., Phila.

REPORT
FIOM THE U. S. DEPARTMENT OF AGRICULTURE

## ROACHES

Water-bugs
Wherever Roaches occur

- Food Supplies are lainted
beyond redemption.--They leave an offensive, sickening (Roachy) odor, partly from excrement but chiefly from the mouth of the insect; and a peculiar, disgusting taste and odor is imparted to and retained by (food or) dishes in which food is served!"

BEE © BRAND INSECT POWDER






# $\$ 45,000$ Worth of Muslin Underwear to Sell For $\$ 27,000$ - a Clean Saving of $40 \%$ 

Carefully made garments of carefully selected lingerie materials.
On the Group at \$1.65-Save 60c to 85c On the Group at 85c-Save 40c to 90c
,

Lace-Yoke Silk Nightgowns at \$4.95---Save \$3
Crepe de chine. Pink. Yes-the whole yoke of lace.

## Pearl Necklaces

The difference in exchange, through the low value of the French franc, enabled us to bring over very beautiful pearl necklaces that have the tint and
gleam of real pearls-and to sell them to you at half gleam of real pearis-and to
today's well-sustained prices.
$24-\mathrm{in}$. Necklace . $\$ 6.75 \mid 30-\mathrm{in}$. Necklace . $\$ 8.75$ 27 -in. Necklace * $\$ 7.75$ 36-in. Necklace . $\$ 9.75$ The pearls are well graduated in size and the clasps are of
-Gimbels, Eighth and Market corner.
10K. gold:

Irish Linen Kitchen Towel-ing--Yes, All-linen --at 28c a Yard

Plenty of it-but to protect ourselves from wholesale buyers, we limit purchases to 10 yards. Neat red border.

Big, heavy, fluffy Turkish Towels at 85 c each, or $\$ 10$ a dozen. Snowy white.
The Gimbel linen servic Philadelphia.

## Porto Rican Samples at \$1.95---

Save \$1 to \$1.55
Nightgowns and envelope chemises. White and pink. Sq
opped, strap-topped, hand-hemstitched, hand-embroidered.

## Help Wanted!

So great is the business this Spring that we need-
Hundreds of Salespeople And Service People
It is a fine time to enter business life-
We teach the inexperienced and pay salary while you learn. We can find employment for many who can spare only certain days or part days.

We are privileged to pass on to our good customers some-
Very Great Economies
This advertisement is of lots of wanted goods for Friday selling.

Everything carries the full Gimbel guarantee of reliability.

Silk Petticoats at $\$ 4.95$
.--Save up to \$6

Charming Stationery at Half
No matter what general scarcity exists, somebody, somewhere
will have a surplus- you can buy three or four shad and will have a surplus-you can buy three or four shad along the
Potomac for the price of one in Philadelphia-but you can't go there for shad. But geography doesn't stop us from getting
for 1100 Boxes Writing Paper-choice of square and tandem shape-daintily tinted-blue, pink, buff, lavender. Also white.
Some of the tinted is hand-bordered in deeper tint. 24 sheets and Some of the tinted is hand-bordered in
24 envelopes prettily boxed for 28 c .

## All-Wool Tricotine $\$ 3.25$ a Yard

Navy Blue; Brown; Tan; Beaver; Taupe; 50 inches wide
This Tricotine is made of fine Australian wool-and is perfect in dye and finish. At $\$ 3.25$ a yard the saving is nearly $\$ 2$.
Just a fortunate bargain we made.

Women's Pumps and Oxfords at $\$ 4.40$

## Most Astonishing Values

Pumps-patent leather and black kidskin and

$\alpha$hite canvas. And "tongue" pumps, with frills or tailleur plainness.
Black kidskin Oxfords-turned soles and welted SHOES of white canvas and Nu-buck-Louis and Military heels.

This price saves you half.
Women's
Silk Gloves,
85c


## Subway Sale of 575 Women's

 and Misses' Suits All at \$15 -Save \$10 to \$15
## Serpes, Poplins. Giapardines. Eifht typles.

 clear Flack. Filsters. And straight-lines. And some mighty good-looking suits with


Novelty-Linings-Good and Sturdy-and Mightily Smart-Looking


## 537 Women's Suits

At the Good Old Popular Prices-

The $\$ 37.75$ Group, mostly
The $\$ 29$ Group, all serges.
The $\$ 29$ Group, all serges.
Plenty of hand-embroide


## 100-Piece Dinner Sets at \$16.95

White-and-gold dinner service for 12 persons-the ware is good and good-looking; first quality; complete $\$ 16.95$-close to pottery price.

Watching Gimbel Pure Food
Advertising Leads You to

## Real Savings




